



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

Governmental Center Annex  
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**MEMORANDUM**

**DATE:** June 22, 2022

**TO:** Jeanette Ferrell, Senior Purchasing Agent  
Broward County Purchasing Division

**THRU:** Sandy-Michael McDonald, Director SANDY-MICHAEL MCDONALD Digitally signed by SANDY-MICHAEL MCDONALD Date: 2022.06.24 14:19:32 -04'00'  
Office of Economic and Small Business Development

**FROM:** Maribel Feliciano, Assistant Director MARIBEL FELICIANO Digitally signed by MARIBEL FELICIANO Date: 2022.06.23 09:23:24 -04'00'  
Office of Economic and Small Business Development

**SUBJECT:** Bid No. BLD2123798B1, Fencing – New, Repair and Replacement Services  
County Business Enterprise (CBE) Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

**This project is a Reserved Opportunity for CBEs.**

**Met the CBE Requirements:**

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
<ul style="list-style-type: none"> <li><b>Bauer Construction Corporation (prime)</b></li> </ul>	CBE	\$3,621,965.70	100.00%
Total Bid Amount: \$3,621,965.70* CBE Participation: 100.00%			
<ul style="list-style-type: none"> <li><b>Coast to Coast Garage Door, LLC (prime)</b></li> </ul>	CBE	\$5,819,454.00	100.00%
Total Bid Amount: \$5,819,454.00* CBE Participation: 100.00%			

**Did Not Meet the CBE Requirements**

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
<ul style="list-style-type: none"> <li><b>GD Services, LLC (prime)</b></li> </ul>	Non-CBE	\$5,980,981.00	0.00%
Total Bid Amount: \$5,980,981.00* CBE Participation: 0.00%			

*\*Vendor's bid amount does not include \$85,000.00 in bid allowances.*

**Bid No. BLD2123798B1, Fencing – New, Repair and Replacement Services  
County Business Enterprise (CBE) Evaluation**

**CBE Compliance Comments:**

Bauer Construction Corporation and Coast to Coast Garage Door, LLC did not submit Letters of Intent (LOIs) with their respective bid responses. Both CBE-certified firms were given three (3) business days to provide LOIs that meet the established 100% CBE goal or provide documentation of their respective good faith efforts to do so. Bauer Construction Corporation and Coast to Coast Garage Door, LLC responded within the stipulated timeframe and provided the requested LOIs. Bauer Construction Corporation and Coast to Coast Garage Door, LLC are deemed compliant with the CBE requirements of the solicitation.

Pursuant to Section 1-81.3(f) of the Broward County Business Opportunity Act (the “Act”), as amended, when a CBE reserve is established in connection with a County solicitation, CBEs and non-CBEs may respond to the solicitation. GD Services, LLC is a non-CBE firm that also responded to the solicitation.

If a CBE firm is not found to be the lowest responsive and responsible bidder or the highest-ranked responsive and responsible proposer, as applicable, the Purchasing Division may award the contract to a non-CBE with the lowest responsive and responsible bid or the highest-ranked responsive and responsible proposal, as applicable, or may reject all bids and responses submitted. If the Purchasing Division opts to make an award to a non-CBE firm, the award will be contingent on the firm meeting at least a twenty-five percent (25%) CBE goal - unless the CBE goal is waived or otherwise modified by Board action.

cc: Donna-Ann Knapp, Small Business Development Manager, OESBD