



TO: Robert Gleason, Director
Purchasing Division
FROM: Dan West, Director
Parks and Recreation Division
SUBJECT: Solicitation No.: BLD2123988B1
Exotic Plant Removal

Recommended Vendor: Kerner LLC dba Kerner Environmental
Recommended Group(s)/Line Item(s): 1 - 14
Initial Award Amount: \$ 798,410.00 Potential Total Amount: \$ 1,996,025.00
Initial Contract Term: Two Years Contract Term, including Renewals: Five Years

CONCURRENCE:

The agency has reviewed Vendor’s response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor’s financial background and/or rating and payment performance.
 Not applicable for this solicitation.

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor’s past Performance Evaluations in ContractsCentral and:

Vendor received an overall rating ≥ 2.59 on all evaluations.
 No evaluations within the past three years contained any items rated a score of 2 or less.
 Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
 Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
 Past evaluations are not relevant to the scope of this contract.
 No past Performance Evaluations exist in ContractsCentral.

AND

Reference Verification Forms are attached.

OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Dan West
(Individual authorized to administer the contract.)

TITLE: Director

SIGNATURE: West, Dan

Digitally signed by West, Dan
Date: 2022.09.06 12:40:44 -04'00'

DATE: 9/6/22



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2123988B1, Exotic Plant Removal

Reference for (Name of Firm): Kerner LLC DBA Kerner Environmental

Organization/Firm Name providing reference: City of Fort Pierce

Contact Name: Venetia Barnes

Title: Storm-water Engineer Manager

Contact Email: vbarnes@cityofftpierce.com

Contact Phone: (772) 467-3783

Name of Referenced Project: Manage canals and storm-water areas

Contract No. N/A

Contract Amount: 130,000.00

Date Services Provided: 2020- current

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Subconsultant/Subcontractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

We are very pleased with their work and suggestions. We can see the results. Owner and employees are very knowledgeable.

References Checked By

Name: Salisha Ramdass

Title: Administrative Assistant

Division/Department: Parks & Recreation Division

Date of Verification: 09/02/2022



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2123988B1, Exotic Plant Removal

Reference for (Name of Firm): Kerner LLC DBA Kerner Environmental

Organization/Firm Name providing reference: Highlands Reserve HOA

Contact Name: Tony Adams

Title: Engineering Design and Construction

Contact Email: tonyadams@edc-inc.com

Contact Phone: (772) 223-5200

Name of Referenced Project: Wetland and Upland Maintenance

Contract No. N/A

Contract Amount: 84,000.00

Date Services Provided: 2021 - present

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Subconsultant/Subcontractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Monthly maintenance of wetland and upland preserve area for 200 acres.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Overall, very happy with this company, also has several other projects lined up for them.

References Checked By

Name: Salisha Ramdass

Title: Administrative Assistant

Division/Department: Parks & Recreation Division

Date of Verification: 09/02/2022



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2123988B1, Exotic Plant Removal

Reference for (Name of Firm): Kerner LLC DBA Kerner Environmental

Organization/Firm Name providing reference: Martin County Public Works Department, Field Operations Division

Contact Name: Todd Warren, PWS, Arborist Title: Vegetation Manager

Contact Email: twarren@martin.fl.us Contact Phone: (772) 219-4934

Name of Referenced Project: Continuing Services Contracts (Roadways and Stormwater Treatment Areas)

Contract No. RFB2020-3200 and RFB2017-2963 Contract Amount: \$10,000,000 (Roadways)

Date Services Provided: October 2017 - present \$4,000,000(STA)

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Subconsultant/Subcontractor Roads: primary; STA: subcontractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Nuisance vegetation treatment of submerged, emergent and terrestrial vegetation (STA), roadway mowing, trimming, landscape bed maintenance, landscaping/STA plant installations, etc.

Please rate your experience with the

referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Kerner Environmental contracts with Martin County on a few different fronts: Parks maintenance, stormwater treatment areas, and roadway mowing (enhanced landscaping areas, median mowing/maintenance, hardscapes, etc.). I am most familiar with Roadway and STA maintenance. Historically, Kerner Environmental has been of top quality and very responsive. Recently, we've seen some decrease in the quality of workmanship and timeliness of work completion. They had some staff turnover and, like most industries at the moment, are struggling with staffing shortages and cost increases. Communication with the stormwater treatment area side of their business has been a little frustrating, but is getting better. Billing/accounting was generally handled by Ian Kerner and, as this was not his only obligation within the company, sometimes was delayed. Kerner recently hired a Billing/Accounting staff member and we've already seen an improvement within a month of her being employed. Overall, Kerner Environmental is very easy to work with and they address any issue quickly. Ian, Billy and Doug - the three main contacts we deal with, are all very professional, competent and nice people to work with. I wish I could give them an A++ review, but we've had some hiccups in recent months. As stated, staffing shortages cause some response time delays, but they are doing their best to address the recent issues that have arisen.

References Checked By

Name: Michel Therrien

Title: Senior Natural Resources Specialist

Division/Department: Parks & Recreation Division

Date of Verification: 08/09/2022