



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

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MEMORANDUM

DATE: April 26, 2022

TO: Felicia L. McRae, Senior Purchasing Agent
Broward County Purchasing Division

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

FROM: Maribel Feliciano, Assistant Director
Office of Economic and Small Business Development

SUBJECT: RFP No. GEN2120413P1 Security Guard Services for Fort Lauderdale-Hollywood International and North Perry Airports
County Business Enterprise (CBE) Evaluation

SANDY-MICHAEL MCDONALD
Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2022.04.26 17:07:07 -04'00'

MARIBEL FELICIANO
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Date: 2022.04.26 17:00:58 -04'00'

This memorandum supersedes the previous memorandum dated April 18, 2022.

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

CBE Goal for this project: 25%

Met the CBE Requirements:

<u>Firm Name</u>	<u>Category</u>	<u>Percentage</u>
AJ Squared Security, Inc. (prime)		
• Briggs Management & Associates, LLC	CBE	<u>25.00%</u>
Total		25.00%
American Guard Services, Inc. (prime)		
• DF Security, LLC	CBE	<u>25.00%</u>
Total		25.00%
Global Security Associates, Inc. (prime)		
• Trident Ground Protection, LLC	CBE	<u>25.00%</u>
Total		25.00%

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Met the CBE Requirements (continued):

<u>Firm Name</u>	<u>Category</u>	<u>Percentage</u>
Prosecur Services Group, Inc. (prime)		
• DF Security, LLC	CBE	<u>25.00%</u>
Total		25.00%
Security Alliance, LLC (prime)		
• Haynes Security Services, Inc.	CBE	<u>25.00%</u>
Total		25.00%
Unique Surveillance, LLC dba Fast Guard Service (prime)		
• The Player Connection of Florida	CBE	<u>25.00%</u>
Total		25.00%
Universal Protection Service, LLC dba Allied Universal (prime)		
• Bright Light Security Services, LLC	CBE	12.50%
• Stonegate Allied Services, LLC	CBE	<u>12.50%</u>
Total		25.00%

Did Not Meet the CBE Requirements

ATAK Protection Group, Inc. (prime)		
Total		<u>0.00%</u> 0.00%

CBE Compliance Comments:

Global Security Associates, Inc., Security Alliance, LLC, and Universal Protection Service, LLC dba Allied Universal submitted Letters of Intent (LOI) with their respective solicitation responses that were missing information. The firms were given three (3) business days to provide the required information and did so within the stipulated timeframe. Global Security Associates, Inc., Security Alliance, LLC, and Universal Protection Service, LLC dba Allied Universal are compliant with the CBE Program requirements of the solicitation.

AJ Squared Security, Inc., American Guard Services, Inc., ATAK Protection Group, Prosecur Services Group, Inc., and Unique Surveillance, LLC dba Fast Guard Service did not submit LOIs with its solicitation response. The firms were given three (3) business days to provide LOIs that meet the established 25% CBE goal or provide documentation of its good faith efforts to do so. The firms responded within the stipulated timeframe and provided LOIs that meet the goal. AJ Squared

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Security, Inc., American Guard Services, Inc., Prosecur Services Group, Inc., and Unique Surveillance, LLC dba Fast Guard Service is deemed compliant with the CBE requirements of the solicitation.

ATAK Protection Group was given three (3) business days to provide an LOI that meets the established 25% CBE goal or provide documentation of its good faith efforts to do so. The firm did not respond within the stipulated timeframe, did not provide an LOI that meets the goal, or provide documentation showing its good faith efforts. Therefore, ATAK Protection Group is deemed not to be compliant with the CBE requirements of the solicitation.

CBE Compliance History:

The following is a report of the respondents' CBE compliance history on active projects and projects completed within the last five (5) years of the RFP's opening date. The information is compiled from various sources including Contract Central, OESBD's Database (ALTs) and Monthly Utilization Reports (MURs):

AJ Squared Security, Inc.: OESBD found no active or completed projects with CBE requirements within the last 5 years.

American Guard Services, Inc.: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Global Security Associates, Inc.: OESBD found no active or completed projects with CBE requirements within the last 5 years.

ATAK Protection Group: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Prosecur Services Group, Inc.: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Security Alliance, LLC: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Unique Surveillance, LLC dba Fast Guard Service: OESBD found no active or completed projects with CBE requirements within the last 5 years.

Universal Protection Service, LLC dba Allied Universal

Project Name	Solicitation Number	Amount Paid to CBE Firms*
Broward County Seaport and Airport Security Services	R1311116P1	\$3,192,984.65

**Data excludes payments to subcontractors prior to March 2017 and after February 2022.*

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Performance of Affiliated Entities:

The following is a report of the respondents' declared affiliated entities in meeting small business participation commitments on CBE projects completed within the last five (5) years of the RFPs opening date. The information is compiled from various sources including Contracts Central and OESBD's Database (ALTs):

AJ Squared Security, Inc. – No affiliated entities of principal(s) declared by vendor.

American Guard Services, Inc. – No affiliated entities of principal(s) declared by vendor.

Global Security Associates, Inc. – No affiliated entities of principal(s) declared by vendor.

ATAK Protection Group – Vendor did not submit affiliated entities of principal(s) form. The form was requested within the three (3) day period but was not provided.

Prosecur Services Group, Inc. – No affiliated entities of principal(s) declared by vendor.

Security Alliance, LLC – No affiliated entities of principal(s) declared by vendor.

Unique Surveillance, LLC dba Fast Guard Service – No affiliated entities of principal(s) declared by vendor.

Universal Protection Service, LLC dba Allied Universal – No affiliated entities of principal(s) declared by vendor.

cc: Donna-Ann Knapp, Small Business Development Manager, OESBD
Ketsia Harrigan, Small Business Development Specialist, BCAD/OESBD