



Transportation Department



TRANSIT DIVISION / Administration

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MEMORANDUM

DATE: July 07, 2020

TO: Brenda Billingsley, Director, Purchasing Division

FROM: Chris Walton, Director, Transportation Department 

SUBJECT: Request to Piggyback off The Commonwealth of Virginia, Request for Proposal, RFP No. E194-193, Low-Floor Transit Buses and Heavy Duty 12 year (30, 35, 40, 60ft sizes) for the Purchase of sixty (60) 40-foot Gillig Low-Floor BRT Diesel Transit Buses.

The Broward County Transit Division (BCT) has an immediate need to secure a contract for the purchase of sixty (60) 40-foot Gillig Low-Floor BRT Diesel Transit Buses. BCT is requesting approval to piggyback off the Commonwealth of Virginia, Request for Proposal, RFP No. E194-193, Low-Floor Transit Buses and Heavy Duty 12 year (30, 35, 40, 60ft sizes) with Gillig LLC.

Presently, BCT needs sixty (60) 40-foot low-floor transit buses to replace buses currently operating and scheduled for end of life replacement.

The benefits of using the Commonwealth of Virginia agreement includes:

- Gillig LLC advised they will deliver thirty (30) buses in CY2021 and thirty (30) buses in CY2022, as opposed to the industry standard lead-time of approximately fourteen (14) to eighteen (18) months from the notice to proceed.
- Avoiding abutting scheduled orders already committed to other transit agencies.
- The Commonwealth of Virginia contract (including options) with Gillig meets all of the County's technical specifications requirements.
- This purchase is time sensitive and will minimize operational and administrative support needed to prepare and complete a bid.
- The provision of additional stocking of parts is also available in the Virginia contract, which is more cost effective.
- Reduction of the time spent and cost for BCT and the Purchasing Division in processing individual bids for the purchase of the buses.

Broward County Board of County Commissioners

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The Federal Transit Administration (FTA) allows transit systems to purchase vehicles on a piggyback of other transit contracts and procurements that were bid (competitively) in compliance with the FTA and APTA guidelines. BCT previously purchased transit buses piggybacking off the Commonwealth of Virginia Contract No. E194-75548 MA2274 with Gillig LLC, approved by the Board on January 29, 2019.

Therefore, BCT is requesting approval to piggybacking off the Commonwealth of Virginia agreement with Gillig LLC for the purchase of sixty (60) 40-foot low floor transit buses, including spare parts and training.

For additional information, please contact James Fourcade at JFourcade@broward.org or 954-357-8441.

CW/RC/JF/YF

MEMORANDUM

DATE: July 06, 2020
TO: Brenda Billingsley, Director, Purchasing Division
THRU: Chris Walton, Director, Transportation Department 
FROM: James Fourcade, Director of Maintenance, Transit Division
SUBJECT: **Independent Cost Estimate – Procurement of sixty (60) 40-Foot Gillig Low-Floor Transit Buses, Spare Parts, and Training.**

Project Title: Procurement of 60 Gillig, 40 Foot Low-Floor, Transit Buses

Contract Admin.: James Fourcade, Transit Division

Project Manager: James Fourcade, Transit Division

Type of Contract: Piggyback off the Commonwealth of Virginia, Request for Proposal, RFP No. E194-193, Low Floor Transit Buses and Heavy Duty 12 year (30, 35, 40, 60ft sizes). Transit FTA Capital Grant funds and local funds will be used to purchase of 60 40-Foot Gillig, Low-Floor, Diesel Transit Buses. These buses will have scheduled delivery of (30) buses in year 2021 and (30) buses in year 2022. These buses will replace buses currently operating and scheduled for end of life replacement.

Scope of Work: Manufacturing and purchase of 40-foot, low-floor, transit buses, for use in general service on urban arterial streets. Buses shall have a minimum expected life of twelve (12) years or 500,000 miles, whichever comes first, and are intended for the widest possible spectrum of passengers, including children, adults, the elderly, and people with disabilities.

FTA / State Funded: Combination of FTA and Local funding.

Cost Estimate:

CY 2021:	
<u>Quantity:</u> 30 each, Gillig 40-Foot Low-Floor Clean Diesel Transit Buses	
<u>Unit Price (ea.):</u>	411,585.00
<u>Options:</u>	189,486.00
<u>2021 EPA Mandated Emission Changes:</u>	2,713.00
<u>Additional Delivery Cost above Virginia Contract:</u>	1,245.00
<u>Unit Price with Options, Mandate and Delivery Cost</u>	605,029.00
<u>Total Cost of 30 Buses with Options:</u>	\$18,150,870.00

***The cost for replacement buses does not include fareboxes.**

CY 2022:

<u>Quantity:</u> 30 each, Gillig 40-Foot Low-Floor Clean Diesel Transit Buses	
<u>Unit Price (ea.):</u>	411,585.00
<u>Options:</u>	189,486.00
<u>2021 EPA Mandated Emission Changes:</u>	2,713.00
<u>Additional Delivery Cost above Virginia Contract:</u>	1,245.00
<u>Unit Price with Options, Mandate and Delivery Cost</u>	605,029.00
<u>Total Cost of 30 Buses with Options:</u>	\$18,150,870.00

***The cost for replacement buses does not include fareboxes.**

<u>Total Transit Bus Cost</u>	<u>\$36,301,740.00</u>
<u>Spare Parts</u>	<u>\$800,000.00</u>
<u>Training Hours</u>	<u>\$85,000.00</u>
<u>Total Contract Cost</u>	<u>\$37,186,740.00</u>

Delivery Date(s): Production to begin after May 1st of each year (2021 and 2022) with each year's delivery beginning after June 1st.

BCT recently purchased 147, 40-foot Gillig at a unit price of \$566,003 each without bus driver barriers. This price included optional items and delivery. This purchase was approved by the Board of Commissioners on January 29, 2019 (Item No. 40) for a total cost of \$86,761,872. Reviewing the current bus manufacturing industry and constant upgrades to modern safety and security technology, BCT finds the quoted price to be fair and reasonable based on other existing bus procurement contracts throughout the United States and the transit bus industry.

For additional information, please contact James Fourcade at JFourcade@broward.org or 954-357-8441.