



Public Works Department – Water and Wastewater Services
WATER AND WASTEWATER OPERATIONS DIVISION
2555 W. Copans Road • Pompano Beach, Florida 33069 • 954-831-0810

DATE: August 17, 2021

TO: Brenda J. Billingsley, Director, Purchasing Division

THRU: Alan W. Garcia P.E, Director, Water and Wastewater Services

FROM: Mark Darmanin, Director, Water and Wastewater Operations Division

SUBJECT: Request for Co-operative Contract, Multi-Year Contract Term & Price Adjustment – Sodium Hypochlorite

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Water and Wastewater Services (WWS) Water and Wastewater Operations Division (WOD) requests approval to participate in the Southeast Florida Governmental Purchasing Co-operative (Co-op) contract which includes a Multi-Year Contract Term and Price Adjustment for the establishment of an open-end contract for Sodium Hypochlorite (Bleach).

The Co-op is an organization of various Southeast Florida cities, counties and governmental agencies that provides for co-operative purchasing in which quantities for the same items are combined to achieve economies of scale through volume discount pricing. The City of Fort Lauderdale is the lead agency for this Co-op contract and facilitated the solicitation. This contract is for Sodium Hypochlorite delivered in both full and partial tanker loads. Estimated annual usage quantities were obtained from each participating agency prior to the bid solicitation. The County is a participating agency and the County's annual usage estimates were included in the bid solicitation. Each participating agency concurred with the bid specifications utilized by the City of Fort Lauderdale.

The Co-op bid for Sodium Hypochlorite, Bid No. 12525-312, was advertised as a competitive solicitation on June 8, 2021. The bid opened on June 25, 2021 with two responses received. The City of Fort Lauderdale has reviewed the bid responses and is recommending the award to Allied Universal Corporation for a two-year initial term and two one-year renewals. The City of Fort Lauderdale plans to bring the award of this contract to their Board for approval on August 17, 2021 (Agenda Item No. 21-0674). Pending approval by the City of Fort Lauderdale City Commissioners, WWS is requesting approval to establish our own contract.

The Co-op contract also contains allowable price adjustments to be effective during the renewal terms only. The awarded Contractor is required to submit sufficient documentation to the lead Agency (City of Fort Lauderdale) for consideration of a price increase and must pass-on price decreases when the Contractor's costs are reduced.

This chemical solution is used by WOD in the treatment process for the disinfection of potable water at several water treatment facilities. This chemical solution is also used for the treatment of odor control in the belt press operation at the Wastewater Treatment Plant.

WWS is requesting approval to participate in this Co-op contract inclusive of the multi-year contract term and price adjustments for the following reasons:

- Participation in the Co-op contract will save time and money as the awarded vendor has been found to be responsible to the requirements of the contract.
- Participating with local governmental agencies not only provides economy of scale but provides a continuing pipeline of product into our geographic area.

Broward County Board of County Commissioners

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Sodium Hypochlorite Cont'd.

- Serves in the best interest of Broward County as a longer-term contract will reduce processing and administrative time and costs.
- Acknowledging the need for potential price adjustments (increases and decreases) and including such in the contract terms ensures a competent contract is available to provide this critical chemical and provides substantial continuity of performance minimizing the impact to the County.

WWS estimates the initial two-year term amount to be \$2,802,800 and each one-year renewal to be \$1,471,470 and \$1,545,043 (inclusive of potential price adjustments), respectively, for an estimated total potential four-year contract amount of \$5,819,313.

Attached for review as needed are the award documents (draft agenda, solicited bid, bid tab, and draft contract.

If you have any questions, please contact, Jose Otero, WOD Utilities Superintendent 954-831-4127.