



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE: April 15, 2021

TO: Amy Almanzar, Senior Purchasing Agent
Purchasing Division

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development
Sandy-Michael McDonald
Digitally signed by Sandy-Michael McDonald
Date: 2021.04.15 15:21:06 -04'00'

FROM: Maribel Feliciano, Assistant Director
Office of Economic and Small Business Development
MARIBEL FELICIANO
Digitally signed by MARIBEL FELICIANO
Date: 2021.04.15 14:48:20 -04'00'

**RE: Goal Reduction Recommendation and Revised CBE Review
Bid No. OPN2121531B1- Cleaning, Televising, Grouting and Video
Capture Services**

This memorandum supersedes the March 31, 2021 memorandum.

The following is an update regarding the Office of Economic and Small Business Development's (OESBD's) review process for compliance with the 15% CBE goal for the above-referenced contract. In January of 2021, OESBD received and reviewed six (6) bids for CBE participation which none of the respondents met the CBE goal or satisfied the Good Faith Effort (GFE) requirement. Considering none of the respondents meeting the goal, a determination was made to grant the bidders an additional three (3) days to conduct outreach efforts and put together a subcontractor team to increase CBE participation. At the end of the extension, only one (1) bidder, Envirowaste Services Group, Inc., increased their CBE participation from 0% to 3.3%. After reviewing the bidder's responses from the second CBE evaluation, OESBD has determined that the market response did not present subcontracting opportunities to meet the goal.

According to Section 1-81.3(c) of the Broward County Business Opportunity Act, as amended, the Board may waive the application of, or may modify, any CBE goal at any time. The Purchasing Division has informed OESBD that Envirowaste Services Group is the bidder recommended for award. OESBD is requesting that the Board modify the 15% CBE Goal Requirement for Bid Solicitation No. OPN2121531B1 and recommending the CBE goal be reduced from 15% to Envirowaste Services Group's commitment of 3.3%. OESBD still encourages the awarded vendor to consider the utilization of CBEs if it another scope of services becomes available during the contract term. An overview of the revised CBE participation of the respondents is provided on page 2.

Did not meet the CBE Requirements

<u>Firm</u>	<u>Category</u>	<u>Percentage</u>
Clean Grounds, Inc. (prime) <ul style="list-style-type: none"> Contractor's Bid Amount: \$298,975.00 CBE Participation Commitment: 0% 	Non-CBE	0%
Envirowaste Services Group (prime) Green Glades, Inc. <ul style="list-style-type: none"> Contractor's Bid Amount: \$377,362.50 CBE Participation Commitment: 3.3% 	CBE	3.3%
Flotech Environmental, LLC (prime) <ul style="list-style-type: none"> Contractor's Bid Amount: \$379,582.50 CBE Participation Commitment: 0% 	Non-CBE	0%
Drainage Partners, LLC <ul style="list-style-type: none"> Contractor's Bid Amount: \$484,500.00 CBE Participation Commitment: 0% 	Non-CBE	0%
National Water Main Cleaning Co. Compass Point Surveyors, PI dba CBE Construction <ul style="list-style-type: none"> Contractor's Bid Amount: 566,048.75 CBE Participation Commitment: 4.29% 	CBE	4.29%
Shenandoah General Construction, LLC Green Glades, Inc. <ul style="list-style-type: none"> Contractor's Bid Amount: \$581,490.00 CBE Participation commitment: .01% 	CBE	.01%

cc: Nester Berrios, Construction Project Manager, WWS
James Vose, Jr., Small Business Development Specialist, OESBD