



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

Governmental Center Annex  
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**MEMORANDUM**

**DATE:** October 8, 2020

**TO:** Netanya Hogu, Purchasing Agent  
Broward County Purchasing Division

**THRU:** Sandy-Michael McDonald, Director SANDY-MICHAEL MCDONALD Digitally signed by SANDY-MICHAEL MCDONALD Date: 2020.10.12 16:25:37 -04'00'  
Office of Economic and Small Business Development

**FROM:** Maribel Feliciano, Assistant Director MARIBEL FELICIANO Digitally signed by MARIBEL FELICIANO Date: 2020.10.08 15:15:11 -04'00'  
Office of Economic and Small Business Development

**SUBJECT: Bid No. PNC2121131C1, FLL North Perimeter Road Water Main Improvement County Business Enterprise (CBE) Evaluation**

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

**This project is a Reserved Opportunity for CBEs.**

**Met the CBE Requirements:**

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
• <b>A.C.T. Services, Inc. (prime)</b>	CBE	\$ 3,950,216.47	83.17%
EBS Engineering, Inc.	CBE	\$ 153,000.00	3.22%
Gomez & Son Fence	CBE	\$ 6,300.00	0.13%
Triple Nickel Paving, Inc.	CBE	\$ 640,000.00	13.48%
<b>Total</b>		<b>\$ 4,749,516.47</b>	<b>100.00%</b>

Total Bid Amount: \$4,749,516.47\*

CBE Participation: 100.00%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

• <b>Compass Point Surveyors d/b/a CBE Construction (prime)</b>	CBE	\$ 3,470,194.40	100.00%
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Total Bid Amount: \$3,470,194.40\*

CBE Participation: 100.00%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

• <b>Enco, LLC (prime)</b>	CBE	\$ 2,996,949.40	100.00%
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Total Bid Amount: \$2,996,949.40

CBE Participation: 100.00%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

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**Met the CBE Requirements (continued):**

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
• <b>Falcon 6 Infrastructure Group, LLC (prime)</b>	CBE	\$ 2,697,505.95	80.78%
Douglas Levy & Associates, Inc.	CBE	\$ 65,000.00	1.95%
Roberts Traffic Marking Corp	CBE	\$ 30,694.05	0.92%
Rocklan Earth Services, Inc.	CBE	\$ 150,000.00	4.49%
Rapid Milling and Paving	CBE	\$ 390,000.00	11.68%
Gomez and Son Fence Corp.	CBE	\$ 6,300.00	0.19%
<b>Total</b>		<b>\$ 3,339,500.00</b>	<b>100.00%</b>

Total Bid Amount: \$3,339,500.00\*

CBE Participation: 100.00%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

• <b>Kailas Corp. d/b/a Kailas Contractors (prime)</b>	CBE	\$3,997,439.95	96.85%
Douglas Leavy & Associates, Inc.	CBE	\$ 65,000.00	1.57%
Federal Engineering & Testing, Inc.	CBE	\$ 23,106.00	0.56%
NDR Maintenance Service, Inc.	CBE	\$ 11,400.00	0.28%
Roberts Traffic Marking Corp.	CBE	\$ 30,694.05	0.74%
<b>Total</b>		<b>\$4,127,640.00</b>	<b>100.00%</b>

Total Bid Amount: \$4,127,640.00\*

CBE Participation: 100.00%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

**Did Not Meet the CBE Requirements:**

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
• <b>CES Construction, LLC (prime)</b>			
IMECO, Inc.	Non-CBE	\$ 971,478.50	0.00%

Total Bid Amount: \$3,885,914.00\*

CBE Participation: 0.00%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

• <b>Continental Construction USA, LLC (prime)</b>			
Action Property Svces, Inc.	CBE	\$4,000,000.00	80.00%**

Bid Amount: \$4,420,933.00\*

CBE Participation: 90.48%\*\*

\* Total Bid Amount does not include \$43,000.00 bid allowance.

\*\*The CBE percentage is calculated by dividing the CBE Contract Amount on the LOI by the Total Bid Amount. Based on the submitted Total Bid Amount of \$4,420,933.00, the CBE percentage should be 90.48%.

• <b>Maestre Construction, Inc. (prime)</b>	Non-CBE	\$ 0.00	0.00%
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Bid Amount: \$3,483,025.98\*

CBE Participation: 0.00%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

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**Did Not Meet the CBE Requirements (continued):**

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
• <b>Man Con, Inc. (prime)</b>			
Rapid Milling and Paving, LLC	CBE	\$ 389,154.60	7.7863%
Rocklan Earth Services	CBE	\$ 97,669.01	1.9542%
Corcel Corp.	CBE	\$ 742,063.38	14.8474%
Line Design Solutions, LLC	CBE	\$ 23,142.98	0.4631%
<b>Total</b>		<b>\$ 1,252,029.97</b>	<b>25.0510%</b>

Bid Amount: \$4,997,919.00\*

CBE Participation: 25.05%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

• <b>Solution Construction, Inc. (prime)</b>	Non-CBE	\$ 0.00	0.00%
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Bid Amount: \$4,551,219.24\*

CBE Participation: 0.00%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

• <b>Southern Underground Industries, Inc. (prime)</b>			
Fleming Executive Group, Inc.	CBE	\$ 455,000.00	12.20%
Triple Nickel Paving, Inc.	CBE	\$ 666,934.75	17.90%
<b>Total</b>		<b>\$ 1,121,934.75</b>	<b>30.10%</b>

Bid Amount: \$3,719,794.47\*

CBE Participation: 30.10%

\* Total Bid Amount does not include \$43,000.00 bid allowance.

• <b>Stanford &amp; Sons Trucking Corp. d/b/a Stanford Construction (prime)</b>			
Compass Point Surveyors, PL	CBE	\$ 23,200.00	blank
Sun Up Enterprises, Inc.	CBE	\$ 912,285.00	blank
Wettaps, Inc.	CBE	\$ 12,125.00	blank
<b>Total</b>		<b>\$ 947,610.00</b>	<b>blank</b>

Bid Amount: \$3,130,893.53\*

CBE Participation: not-stated

\* Total Bid Amount does not include \$43,000.00 bid allowance.

**CBE Compliance Comments:**

A.C.T. Services, Inc., Compass Point Surveyors d/b/a CBE Construction, and Falcon 6 Infrastructure Group, LLC did not include LOIs with their respective bid submittals. The firms were given three (3) business days within which to provide executed Letters of Intent (LOIs) that meet the established goal or provide documentation of their respective good faith efforts to meet the goal. The three (3) firms responded within the stipulated period and provided LOIs that meet the established goal. A.C.T. Services, Inc., Compass Point Surveyors d/b/a CBE Construction, and Falcon 6 Infrastructure Group, LLC are compliant with the CBE Program requirements.

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*Enco, LLC* submitted an LOI that was missing information. *Kailas Corp. d/b/a Kailas Contractors* submitted LOIs with calculation errors. Both firms were given three (3) business days to provide the corrected and missing information on their respective LOIs and did so within the allotted time. *Enco, LLC* and *Kailas Corp. d/b/a Kailas Contractors* are compliant with the CBE Program requirements.

Pursuant to Section 1-81.3(f) of the Broward County Business Opportunity Act of 2012 (the "Act"), as amended, when a CBE reserve is established in connection with a County solicitation, CBEs and non-CBEs may respond to the solicitation. *CES Construction, LLC, Continental Construction USA, LLC, Maestre Construction, Inc., Man Con, Inc., Solution Construction, Inc., Southern Underground Industries, Inc.,* and *Stanford & Sons Trucking Corp. d/b/a Stanford Construction* are non-CBE firms that also responded to the solicitation.

If a CBE with capacity to perform the work submits a responsive and responsible bid or proposal, the work will be awarded to the CBE that submits the lowest responsive and responsible bid or the highest-ranked responsive and responsible proposal. If no CBE firm with capacity to perform the work submits a responsive and responsible bid, a non-CBE with the lowest responsive and responsible bid or the highest-ranked responsive and responsible proposal, as applicable, may be awarded the contract with at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action), or the County may reject all bids and responses submitted.

cc: Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD