



**TRANSIT DIVISION / Administration**

1 N. University Drive, Suite 3100A • Plantation, Florida 33324 • 954-357-8300 • FAX 954-357-8305

**MEMORANDUM**

**DATE:** October 13, 2021

**TO:** Brenda Billingsley, Director, Purchasing Division

**THRU:** Chris Walton, Director, Transportation Department

**FROM:** Ripton Richards, Director of Maintenance, Operations Division Ripton

**SUBJECT:** Request to Piggyback on the State of Washington, Request for Proposal, RFP No. 06719-01, for the Purchase of Fifteen (15) 60-foot Articulated New Flyer, Transit Buses.

A handwritten signature in black ink, appearing to read "Ripton Richards".

Richards,  
Ripton

Digitally signed by  
Richards, Ripton  
Date: 2021.10.14  
09:36:29 -04'00'

The Broward County Transportation Department (BCT) has an immediate need to secure a contract for the purchase of fifteen (15) 60-foot Articulated New Flyer, Transit Buses. BCT is requesting approval to piggyback on the State of Washington, Request for Proposal, RFP No. 06719-01, with New Flyer of America, Inc.

Presently, BCT needs fifteen (15) 60-foot articulated buses to provide the service identified by FDOT.

The benefits of using the State of Washington agreement includes:

- New Flyer advised they will deliver the buses by end of CY 2022.
- Avoiding abutting scheduled orders already committed to other transit agencies.
- Washington's agreement (including options) with New Flyer which meets the County's technical specifications.
- This purchase is time sensitive and will minimize operational and administrative support needed to prepare and complete a bid.
- The provision of additional stocking of parts, which is more cost effective.
- Reduction of the time spent and cost for BCT and the Purchasing Division in processing individual bids for the purchase of the buses.

The Federal Transit Administration (FTA) and Florida Department of Transportation (FDOT) allow transit systems to purchase vehicles on a piggyback of other transit contracts and procurements that were bid (competitively) in compliance with the FTA and APTA guidelines.

Broward County Board of County Commissioners

Mark D. Bogen • Lamar P. Fisher • Beam Furr • Steve Geller • Dale V.C. Holness • Nan H. Rich • Tim Ryan • Barbara Sharief • Michael Udine

www.broward.org

Therefore, BCT is requesting approval to piggybacking on the State of Washington agreement with New Flyer of America Inc. for the purchase of fifteen (15) 60-foot articulated buses, transit buses, including spare parts, training and manuals.

For additional information, please contact Ripton Richards at [RRichards@broward.org](mailto:RRichards@broward.org) or 954-357-8441.



Transportation Department

**TRANSIT DIVISION / Administration**

1 N. University Drive, Suite 3100A • Plantation, Florida 33324 • 954-357-8300 • FAX 954-357-8305

**Our Best.**  
Nothing Less.

**MEMORANDUM**

**DATE:** October 12, 2021  
**TO:** Brenda Billingsley, Director, Purchasing Division  
**THRU:** Chris Walton, Director, Transportation Department  
**FROM:** Ripton Richards, Director of Maintenance, Operations Division  
**SUBJECT:** Independent Cost Estimate – Procurement of fifteen (15) 60-Foot Articulated New Flyer Transit Buses, Spare Parts, and Training.

---

**Project Title:** Procurement of fifteen (15) New Flyer, 60 Foot Articulated, Transit Buses

**Contract Admin.:** Ripton Richards, Operations Division

**Project Manager:** Stacey Czachor, Operations Division

**Type of Contract:** Piggyback off the State of Washington, Request for Proposal, RFP No. 06719-01. Transit FTA Capital Grant funds and local funds will be used to purchase of fifteen (15) 60-Foot New Flyer, Articulated Transit Buses. These buses will replace buses currently operating and scheduled for end-of-life replacement.

**Scope of Work:** Manufacturing and purchase of 60-foot, articulated, transit buses, for use in general service on urban arterial streets. Buses shall have a minimum expected life of twelve (12) years or 500,000 miles, whichever comes first, and are intended for the widest possible spectrum of passengers, including children, adults, the elderly, and people with disabilities.

**FTA / State Funded:** Combination of FTA and Local funding.

**Cost Estimate:**

<u>Quantity:</u> 15 each, New Flyer 60-Foot Articulated Transit Buses	
<u>Unit Price (ea.):</u>	666,990.000
<u>Options:</u>	173,119.382
<u>DES State of Washington Management fee:</u>	2,596.785
<u>Unit Price with Options and Delivery Cost</u>	842,706.167
<u>Total Cost of 15 Buses with Options:</u>	\$12,640,592.505

<u>Total Transit Bus Cost</u>	<u>\$12,640,592.51</u>
<u>Spare Parts</u>	<u>\$170,298.38</u>
<u>Diagnostics and Tooling</u>	<u>\$122,692.97</u>
<u>Training Hours</u>	<u>\$193,324.73</u>
<u>Total Contract Cost</u>	<u>\$13,126,908.59</u>

**Delivery Date(s):** Delivery to be completed by the end of CY 2022

Reviewing the current bus manufacturing industry and constant upgrades to modern safety and security technology, BCT finds the quoted price to be fair and reasonable based on other existing bus procurement contracts throughout the United States and the transit bus industry.

For additional information, please contact Ripton Richards at [RRichards@broward.org](mailto:RRichards@broward.org) or 954-357-8441.