

TRIPS-17-CA-RFP
Options Price Analysis

	come to .75 of low	Getaway Bus	come to .75 of low	Creative Bus	come to .75 of low	FTS-G	come to .75 of low	Freedom Bus	come to .75 of low	Nations Bus	come to .75 of low	Getaway Commute	come to .75 of low	FTS-C	come to .75 of low
LVTX Drive Cam	1,155	1,182	0	1,182	0	1,100	0	1,155	0	1,520	338	1,450	1,550	0	0
From Lowest	55	82	0	82	0	0	0	55	0	420	0	0	100	0	0
Rosco Dual Vision	1,120	1,156	0	1,156	0	1,075	0	1,120	0	1,472	316	1,450	1,489	0	0
From Lowest	45	81	0	81	0	0	0	45	0	397	0	0	39	0	0
DAFO Fire Supp	3,295	3,697	0	3,500	0	3,300	0	3,295	0	3,899	0	3,697	3,974	0	0
From Lowest	0	0	0	0	0	0	0	0	0	202	0	0	277	0	0
Standard Seat	306	306	0	285	0	285	0	306	0	289	0	372	400	0	0
From Lowest	21	21	0	0	0	0	0	21	0	4	0	0	28	0	0
Foldaway Seat	349	349	0	440	0	349	0	349	0	312	0	507	545	0	0
From Lowest	0	0	0	0	0	0	0	0	0	0	0	0	38	0	0
Child Seat	535	523	0	702	146	562	0	552	0	562	0	523	562	0	0
From Lowest	12	0	0	179	0	39	0	29	0	39	0	0	39	0	0
Qstraint	575	535	0	535	0	550	0	575	0	545	0	535	570	0	0
From Lowest	40	0	0	0	0	15	0	40	0	10	0	0	35	0	0
SureLoc	591	591	0	550	0	550	0	591	0	590	0	613	570	0	0
From Lowest	41	41	0	41	0	41	0	41	0	40	0	43	0	0	0
Fogmaker	1,600	2,747	0	2,635	0	2,635	0	2,747	0	2,767	0	2,747	2,953	0	0
From Lowest	2,000 for 550+	112	0	0	0	0	0	0	0	132	0	0	206	0	0
Base Brain Lift	3,400	3,410	0	3,655	0	3,655	0	2,895	0	3,089	0	3,410	3,474	0	0
From Lowest	505	515	0	760	0	760	0	0	0	194	0	0	64	0	0

Add 600 per bus annually for subscription to LVTX Drive Cam

	Getaway Bus	FTS-G	Creative Bus	Freedom Bus	Nations Bus	Getaway Bus	FTS-C
PAINT							
Scheme 1	\$300.00	\$322.00	\$300.00	\$322.00	\$321.00	\$700.00	\$400.00
From Lowest	0	22	0	22	21	400	100
Scheme 2	\$500.00	\$500.00	\$500.00	\$500.00	\$495.00	\$465.00	\$500.00
From Lowest	35	35	35	35	30	0	35
Scheme 3	\$400.00	\$430.00	\$430.00	\$430.00	\$430.00	\$400.00	\$430.00
From Lowest	0	30	30	30	30	0	30

	Getaway Bus	FTS-G	Creative Bus	Freedom Bus	Nations Bus	Getaway Bus	FTS-C
Alliance Bus	\$425.00	\$300.00	\$107.00	NA	standard	\$425.00	\$0.00
From Lowest	0	0	0	NA	0	0	0
Provide Romeo Rim HELP bumper	\$645.00	\$645.00	\$645.00	\$645.00	\$645.00	\$600.00	\$645.00
From Lowest	45	45	45	45	45	0	45
Romeo Rim HELP rear bumper with HawkEye	\$1,025.00	\$1,102.00	\$1,102.00	\$1,102.00	\$1,082.00	\$1,025.00	\$1,500.00
From Lowest	77	77	77	77	57	0	398
Avail MDT	\$14,940.00	\$15,297.00	\$15,240.00	\$15,480.00	\$16,654.00	\$14,940.00	\$16,060.00
From Lowest	0	208	565	748	817	0	475
Mentor	\$4,985.00	\$5,359.00	\$5,359.00	NA	NA	\$5,350.00	NA
From Lowest	0	365	374	NA	NA	365	NA
Twin Vision Mobilite Front sign only	\$2,150.00	\$4,150.00	\$4,150.00	NA	NA	\$2,150.00	NA
From Lowest	1,089	1,839	2,000	NA	NA	0	NA
Twin Vision Mobilite Front/ side/ rear	\$3,600.00	\$4,350.00	\$4,350.00	NA	NA	\$3,600.00	NA
From Lowest	0	0	0	NA	NA	0	NA
Transignitions on manual sign, per dest	\$1,182.00	\$1,684.00	\$1,500.00	NA	NA	\$1,100.00	NA
From Lowest	82	584	502	400	0	0	NA
Sportsworks TWO position bike rack, black	\$2,100.00	\$1,500.00	\$1,500.00	NA	\$1,250.00	\$1,750.00	\$2,085.00
From Lowest	850	500	250	0	0	500	335
Sportsworks TWO position bike rack, SS	NA	\$2,350.00	\$2,350.00	NA	\$2,200.00	250	NA
From Lowest	NA	600	600	450	NA	250	NA
REI Rear vision system	\$400.00	\$450.00	\$450.00	NA	NA	\$300.00	NA
From Lowest	100	150	150	NA	NA	0	NA

	Getaway Bus	FTS-G	Creative Bus	Freedom Bus	Nations Bus	Getaway Bus	FTS-C
Alliance Bus	\$3,615.00	\$3,685.00	\$3,643.00	\$3,595.00	\$3,389.00	\$3,615.00	\$3,535.00
From Lowest	0	42	0	0	0	0	704

	Getaway Bus	FTS-G	Creative Bus	Freedom Bus	Nations Bus	Getaway Bus	FTS-C
Wheel Chair Lifts							
Ricon Clear-View lift	\$3,615.00	\$3,685.00	\$3,643.00	\$3,595.00	\$3,389.00	\$3,615.00	\$3,535.00
From Lowest	0	42	0	0	0	0	704

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	254	226	254	296	254	0	975
From Lowest	0	0	0	0	0	0	0
Braun model NVL9171B lift	\$3,438.00	\$3,538.00	\$3,498.00	\$3,498.00	\$3,498.00	\$3,498.00	\$3,994.00
From Lowest	0	0	0	0	0	0	279
Braun Millennium lift	NA	\$3,635.00	NA	NA	NA	NA	NA
From Lowest	0	0	0	0	0	0	0
Braun model NCL1000 LBS lift	\$3,776.00	\$3,776.00	\$3,776.00	\$3,776.00	\$3,776.00	\$3,776.00	NA
From Lowest	263	222	263	263	263	263	NA
Ricon model S-5510 800 LBS	\$3,515.00	\$3,515.00	\$3,779.00	\$3,779.00	\$3,779.00	\$3,779.00	NA
From Lowest	85	0	264	264	264	264	NA
Ricon model S-5510 1000 LBS	\$3,800.00	\$4,010.00	\$4,085.00	\$4,085.00	\$4,079.00	\$4,079.00	NA
From Lowest	210	0	285	285	279	279	NA
Ricon model K-5510 800 LBS	NA	\$3,800.00	NA	\$4,085.00	NA	NA	NA
From Lowest	0	0	285	285	0	0	0

	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus	FTS-C
CAMERAS						
Seon Two Camera System	\$1,470.00	\$2,041.00	461	\$1,297.50	0	\$1,580.00
From Lowest	110	571	530	110	1,995	110
REI Two Camera System	\$1,694.00	\$1,821.00	0	\$1,674.00	0	\$1,821.00
From Lowest	0	127	127	506	127	127
Gatekeeper Two Camera System	\$1,738.00	\$2,041.00	780	\$1,638.00	0	\$1,868.00
From Lowest	100	403	362	927	0	130
Angel Trax Two Camera System	\$1,790.00	\$1,924.00	0	\$1,924.00	0	\$1,924.00
From Lowest	134	134	134	125	0	134
Apollo Two Camera System	\$3,600.00	\$3,441.00	0	\$3,600.00	0	\$3,424.00
From Lowest	255	41	255	165	0	24
24/7 system TMO Camera System	\$1,440.00	\$1,848.00	0	\$2,025.00	0	\$1,440.00
From Lowest	0	108	108	585	0	0

	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus	FTS-C
Alliance Bus						
Stainless steel wheel liners / inserts, front and rear wheels	\$165.00	\$450.00	322	\$312.00	\$335.00	\$203.00
From Lowest	135	285	65	147	170	38
Altro Transfloor slip resistant vinyl flooring	\$269.00	\$269.00	6	\$269.00	\$269.00	\$403.00
From Lowest	19	19	0	15	15	28
Driver Safety Partition	\$185.00	\$125.00	7	\$235.00	\$110.00	\$280.00
From Lowest	105	15	45	125	0	95
Bentec Powder-Coated handrails and stanchions (provide standard colors)	\$150.00	\$280.00	114	\$336.00	\$275.00	\$851.00
From Lowest	150	130	100	186	125	701
Exterior remote controlled mirrors	\$400.00	\$550.00	82	\$414.00	\$650.00	Standard
From Lowest	0	115	15	215	0	0
Reverse camera and monitor backing system:	\$300.00	\$450.00	128	\$522.00	\$375.00	\$309.00
Manufacturer ___REI or RVS___	0	150	0	222	75	9
From Lowest	150	200	50	880	200	0
Air purification system	\$3,200.00	\$2,200.00	1,650	\$2,880.00	\$2,200.00	\$2,300.00
From Lowest	1,200	200	0	880	0	0

	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus	FTS-C
Alliance Bus						
An in vehicle computer (mentor ranger)	\$5,850.00	\$6,500.00	3,275	\$3,594.00	\$5,900.00	\$6,250.00
From Lowest	2,850	3,500	2,200	594	2,900	400
REI Public Address System	\$452.00	\$450.00	181	\$540.00	\$250.00	\$369.00
From Lowest	202	200	100	290	0	0
Transign manually operated roller curtain destination sign	\$1,100.00	\$3,200.00	2,018	\$1,850.00	\$1,500.00	\$1,875.00
From Lowest	2,400	2,100	400	750	400	775
TwinVision "Elyse" software electronic destination system	\$5,800.00	\$6,500.00	265	\$6,800.00	\$6,500.00	\$7,375.00
From Lowest	450	700	100	1,000	700	1,140
TwinVision "Mobi-Lite" electronic destination sign	\$3,600.00	\$3,650.00	0	\$4,080.00	\$4,400.00	\$3,812.00
From Lowest	200	50	750	480	800	212
Transign Vista Star electronic destination sign	\$1,850.00	\$4,050.00	2,061	\$4,272.00	\$4,250.00	\$4,800.00
From Lowest	\$3,800.00	0	\$3,850.00	1,861	2,283	2,811

	1,950	2,200	2,400	2,422	2,400	2,950
From Lowest	0	0	0	0	0	0
Transign LLC 2-digit Block / Run Number box unit	73	\$300.00	\$425.00	\$300.00	\$510.00	\$395.00
From Lowest	95	0	125	0	210	95
Transign LLC3-digit Block / Run Number box	86	\$315.00	\$450.00	\$325.00	\$528.00	\$410.00
From Lowest	110	0	135	10	213	95
Transign LLC passenger "STOP REQUESTED"	0	\$425.00	\$1,200.00	\$950.00	\$438.00	\$1,400.00
From Lowest	0	75	850	600	88	#REF!

	Alliance Bus	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus
Diesel engine meeting current EPA requirements	\$8,130.00	NA	\$11,750.00	\$10,210.00	\$8,250.00	NA
From Lowest	0	0	3,620	2,080	120	0
Kelderman 2-Stage Rear Air Suspension	\$2,600.00	\$2,795.00	\$2,795.00	\$2,795.00	\$2,995.00	\$3,190.00
From Lowest	0	195	195	195	395	647
Aluminum wheels	\$1,200.00	\$1,290.00	\$1,290.00	NA	\$1,290.00	\$3,029.00
From Lowest	0	90	90	0	90	1,829
Upgrade interior side wall panels with Niroside	\$1,174.00	\$1,174.00	\$1,174.00	\$1,174.00	\$1,092.00	NA
From Lowest	0	124	124	124	42	0
USCC Evolution GZE with pedestal	\$1,595.00	\$1,040.00	\$1,400.00	\$1,100.00	\$1,465.00	\$1,146.00
From Lowest	555	0	360	60	425	106
Freedman Sport Driver seat with Relaxor	\$1,450.00	\$600.00	\$675.00	\$550.00	\$1,285.00	\$905.00
From Lowest	900	50	125	0	735	355
Recaro Ergo LXS driver's seat	\$1,118.00	\$1,040.00	\$1,118.00	\$1,118.00	\$1,118.00	\$1,110.00
From Lowest	78	0	78	78	78	70
Kiddle Automatic Fire Detection and Suppression System	\$2,000.00	\$2,922.00	\$3,141.00	\$3,400.00	\$3,141.00	\$3,141.00
From Lowest	0	922	1,141	1,400	1,141	1,767
Upgrade the standard vehicle AM/FM Radio	\$380.00	\$550.00	NA	\$75.00	\$450.00	\$300.00
From Lowest (add PA to existing)	305	475	0	0	375	225
Alt fuel prep only Ford engine	\$315.00	\$312.00	NA	\$400.00	\$365.00	NA
From Lowest	3	0	NA	65	30	0
Drivers running board	NA	\$275.00	\$275.00	\$225.00	NA	\$150.00
From Lowest	NA	125	125	75	0	0
Diamond model D farebox	\$2,210.00	\$1,275.00	\$1,371.00	NA	\$1,371.00	\$1,371.00
From Lowest	0	0	96	0	96	550
Power seat base (drivers)	NA	\$500.00	\$450.00	\$300.00	NA	\$175.00
From Lowest	325	325	275	125	0	0
Advertising racks (interior)	NA	NA	\$150.00	\$100.00	NA	\$350.00
From Lowest	0	0	50	0	250	0
GFI farebox prep	NA	NA	\$150.00	\$100.00	NA	\$50.00
From Lowest	0	0	100	50	0	0
Extra spare tire	NA	NA	\$450.00	\$375.00	NA	\$250.00
From Lowest	0	0	200	125	0	0
Valvac remoticontrol mirrors	NA	NA	\$650.00	\$550.00	NA	\$600.00
From Lowest	0	0	100	0	50	0

FTS
Collins
T-24

Getaway
Commute

\$16,100.00 GB-+950 for GM

FTS-G Alliance Bus Getaway Bus Creative Bus Freedom Bus Nations Bus

\$19,950.00 \$26,450.00

\$22,900 \$22,750.00 \$23,150.00 \$22,450.00

7.5 from Low \$22,900 \$23,919.00 \$23,919.00 \$22,450.00

Size: 20 GGE (CNG)

Size: 24 GGE (CNG)

Size: 26 GGE (CNG) GM

Size: 29 GGE (CNG) GM

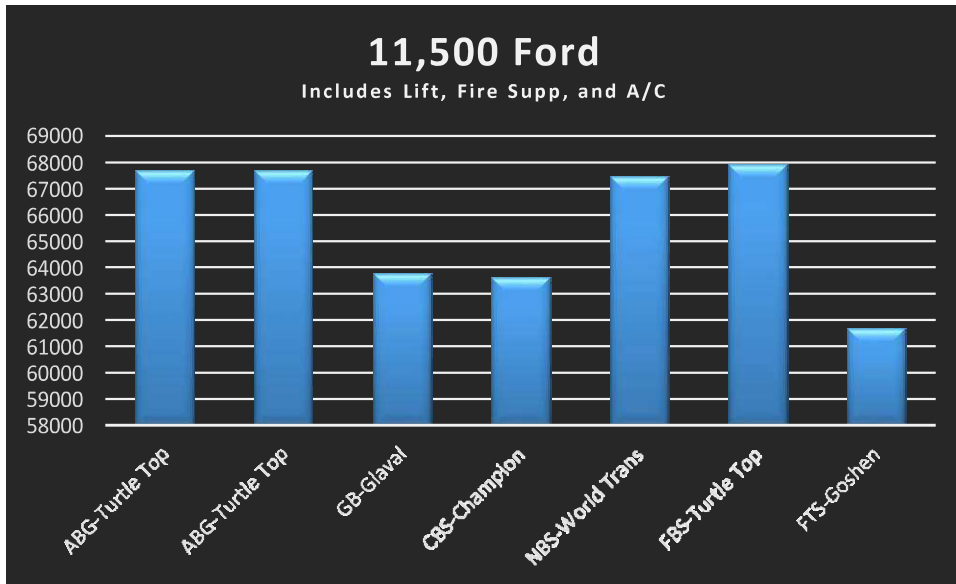
Size: 30 GGE (CNG)

TRIPS-17-CA-RFP
Options Price Analysis

Option Description	Option Type	Option Price	Exercise Price	Exercise Date	Underlying Price	Payoff	Total Payoff
Size: 32 GGE (CNG) GM							
Size: 37 GGE (CNG)							
Size: 38 GGE (CNG)							
Size: 39 GGE (CNG) GM							
Size: 40 GGE (CNG)							
Size: 46 GGE (CNG)							
Size: 47 GGE (CNG)							
Size: 52 GGE (CNG)							
Size: 54 GGE (CNG)							
Size: 25 GGE (LPG)							
Size: 41 GGE (LPG)							
Size: 44 GGE (LPG)							
Size: 50 GGE (LPG)							
Size: 55 GGE (LPG)							
Size: 64 GGE (LPG)							
Size: 67 GGE (LPG)							
Size: 69 GGE (LPG)							

FB-26300

FB-25950



ABS = Alliance Bus Group

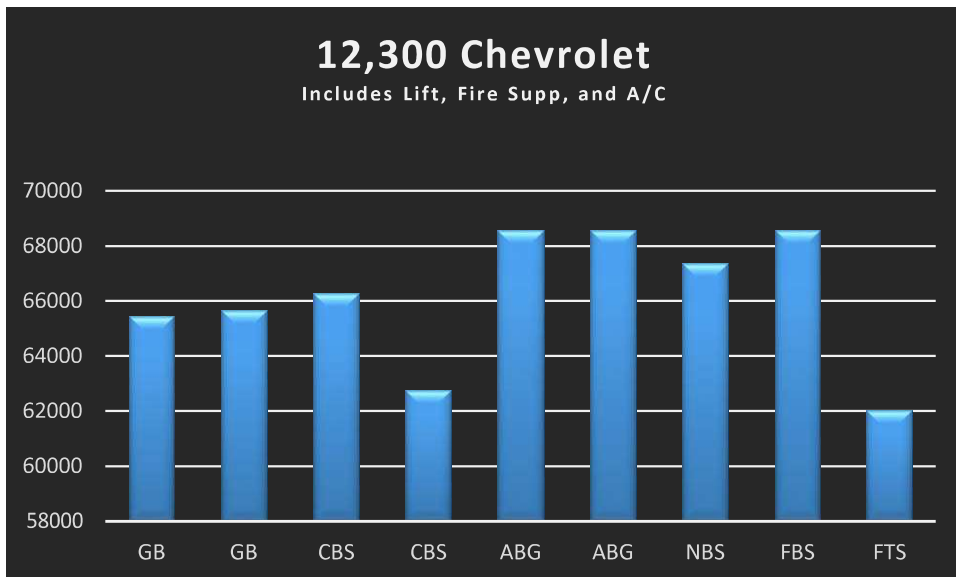
GB = Getaway Bus

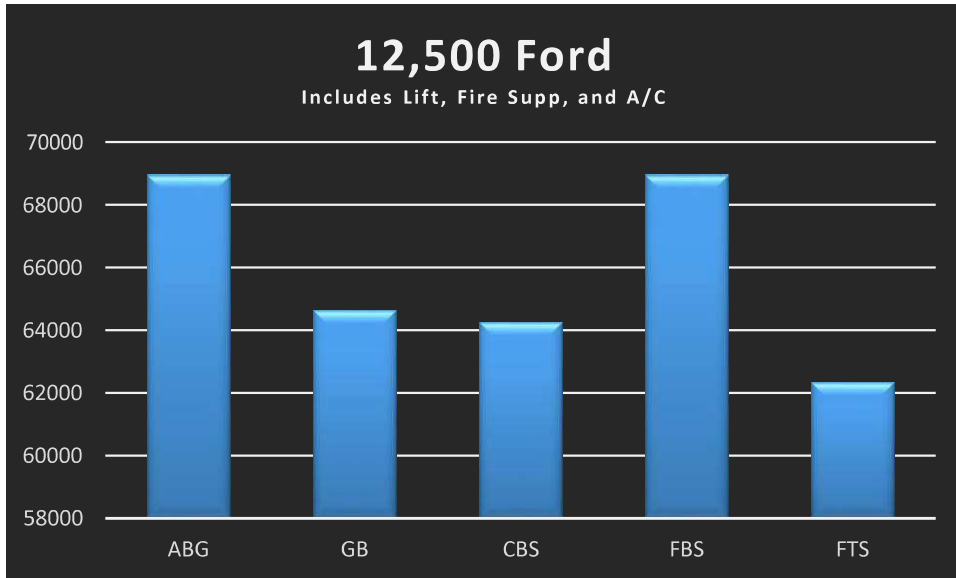
CBS = Creative Bus Sales

NBS = Nations Bus Sales

FBS = Freedom Bus Source

FTS = Florida Transportation Systems, Inc.





ABS = Alliance Bus Group

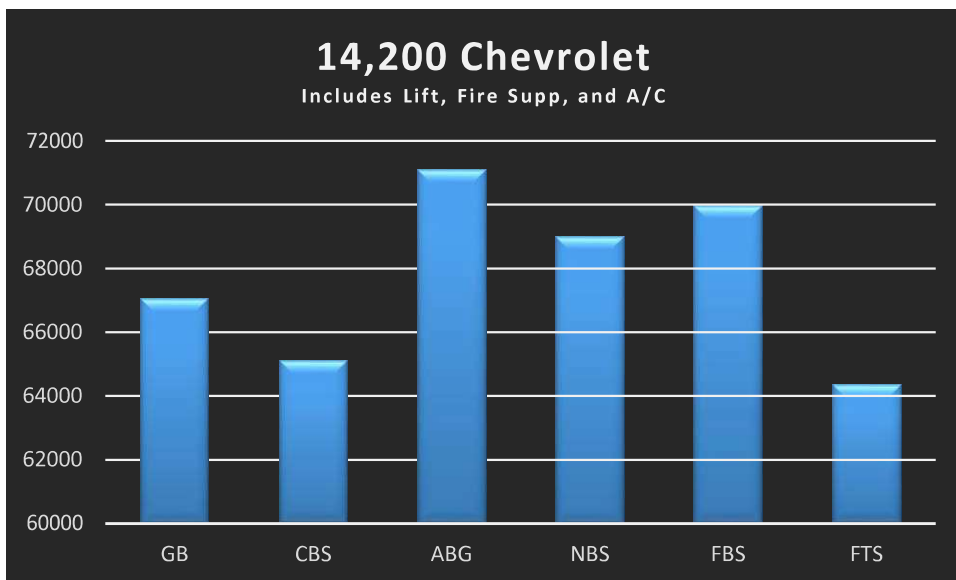
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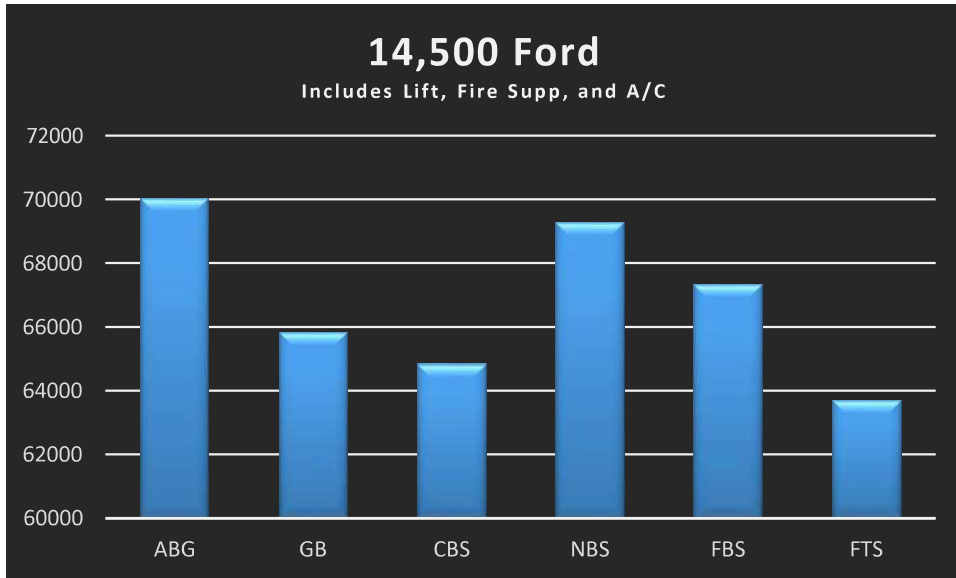
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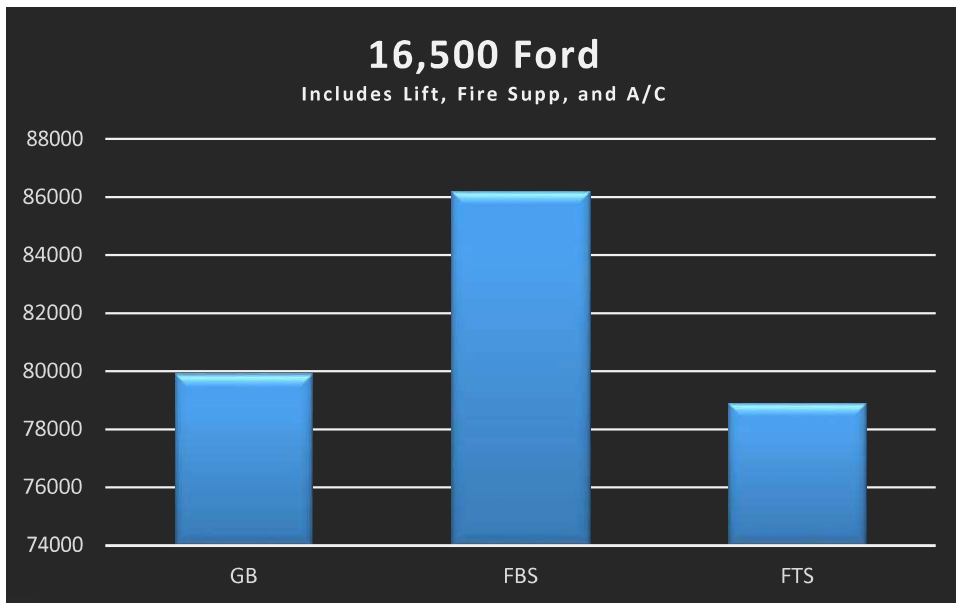
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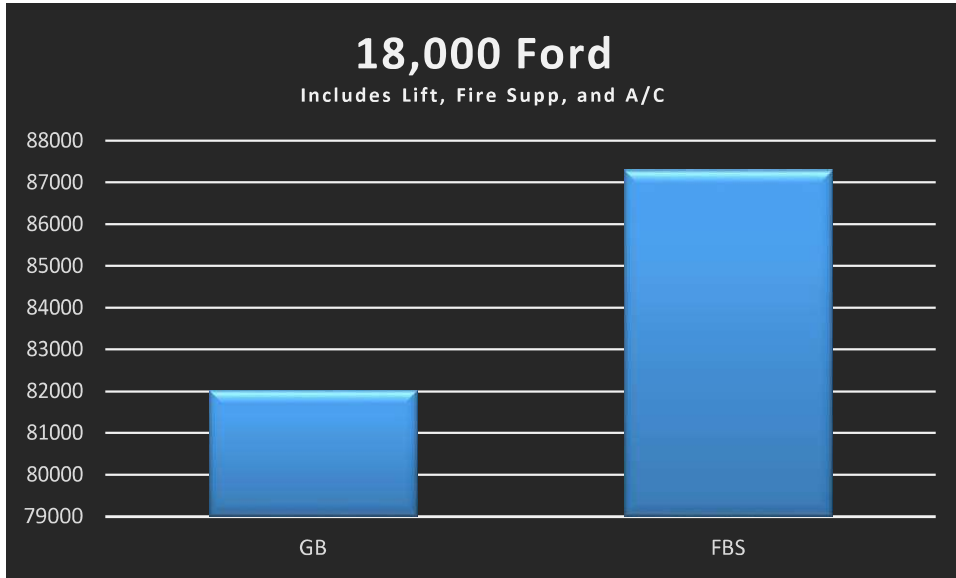
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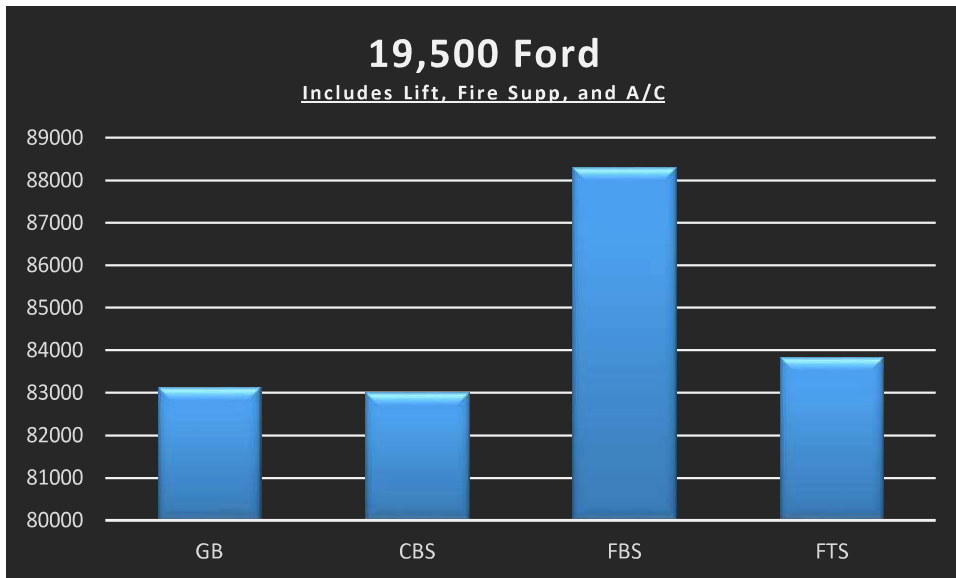
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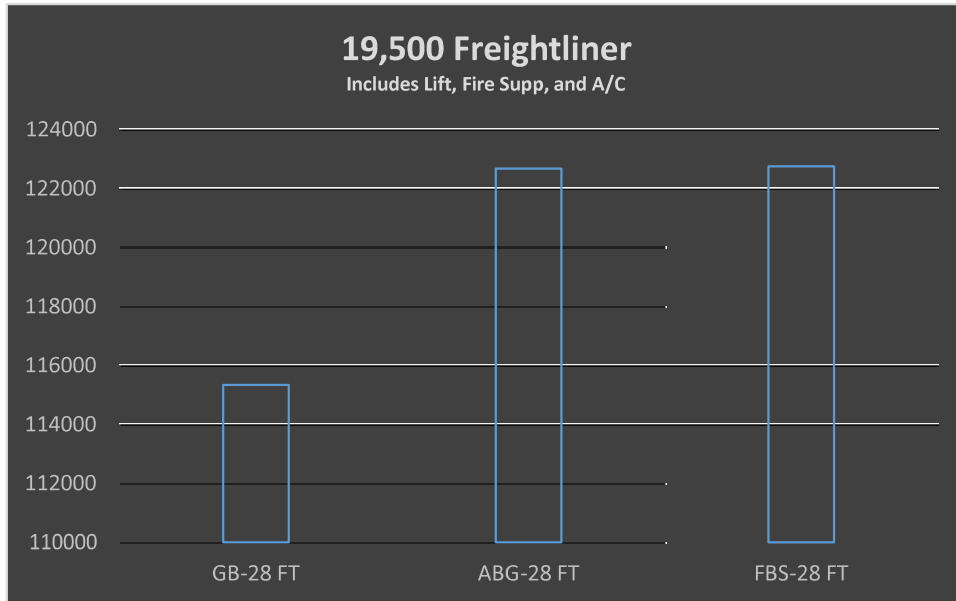
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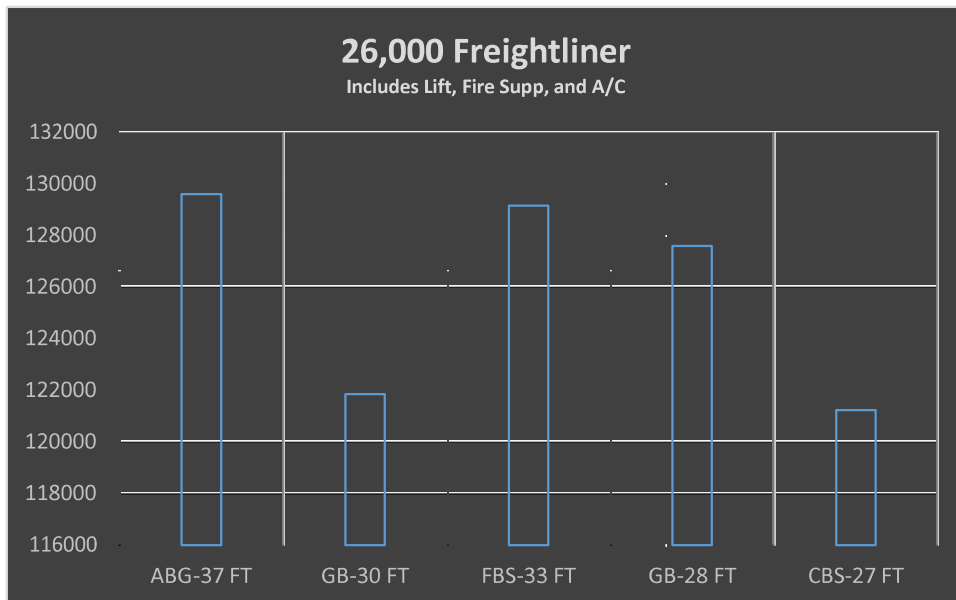
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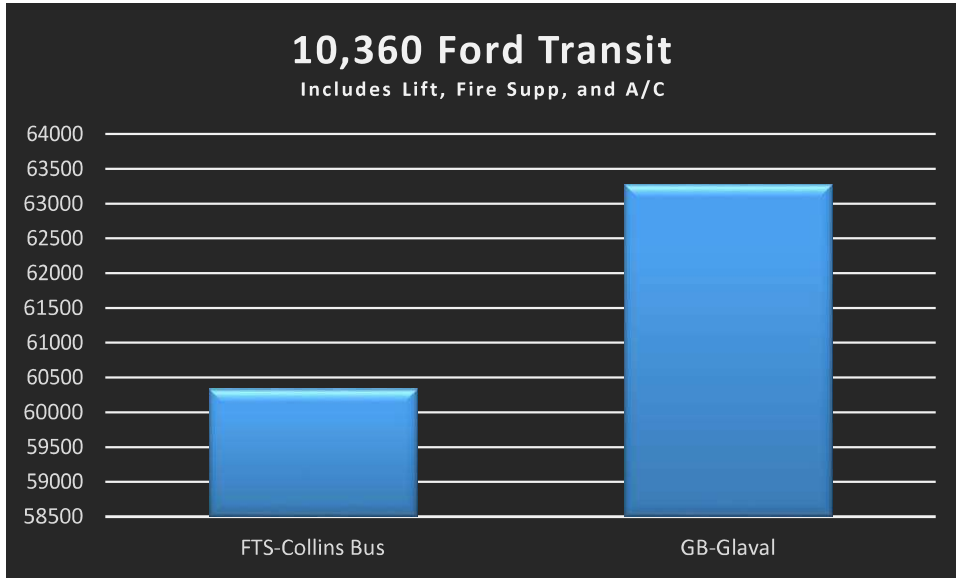
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