

**Price Analysis**

Bid No. TRN2120421B1

Thermoplastic Pavement Marking Long Liner Truck

Agency: Traffic Engineering Division

Purchasing Agent: Peggy Cadeaux

Title: Purchasing Agent, Senior

Date Bid Posted: 2/6/2020

Date Bid Opened: 3/6/2020

Bid Submittals: 2

Declinations: 1

Bid Views: 35



Item		Description	Unit	Qty	Unit Price	Total Price	M-B Companies, Inc. 1615 Wisconsin Ave., PO Box 200 New Holstein, WI 53061		EnDisys 14329 Northdale Blvd., Rogers, MN 55374 NO BID		Pricing from Previous One-Time Purchase: #CZ02293FF - LaFarge Road Marking 400 Lanidex Plaza, Parsippany, NJ, 07054, Approved 4/29/2003 by Board of County Commissioners, Agenda No. 17.		Difference Between Low Bid and Previous Contract		Percentage Difference Between Low Bid and Previous Contract	
1-1		Thermoplastic Pavement Marking Long Liner Truck	each	1	\$647,312.00	\$647,312.00			\$0.00	\$0.00	\$329,655.00					
<b>TOTALS</b>						<b>AWARD \$647,312.00</b>					<b>\$329,655.00</b>			<b>\$317,657.00</b>	<b>96.36%</b>	

Potential Award Total **\$647,312.00**

The Traffic Engineering Division provided a cost estimate in the amount of \$695,000.00 for the one-time purchase of a new fabricated Thermoplastic Pavement Marking Long Liner Truck. The previously procured vehicle was purchase over seventeen (17) years ago and was a refurbished item which significantly decrease the cost of the bid. Based on the above comparison of the previous procured item and the new proposed bid pricing, the Purchasing Division finds that the proposed listed pricing is fair and reasonable. The proposed bid pricing is realistic for the turn-key services to be performed for this new fabricated Thermoplastic Pavement Marking Long Liner Truck.

**The low bidder's price, MB Companies, Inc., is 6.86% lower than the Traffic Engineering Division estimates.**