

PRICE ANALYSIS
Bid #OPN2120943B1 Household Hazardous Waste Collection and Disposal

Item #	Item	Qty	Unit	Clean Earth of Alabama *		Clean Harbors Environmental Services, Inc.		Current Contract Pricing OPN2116905B1		Bid prices from Clean Harbors as compared to the Current Contract Pricing
				Price	Total	Price	Total	Price	Total	Percent of Difference
OPN2120943B1--01-01	Section 1 - Mobilization Charge for One Day Remote HHW Event	6	each	\$ 4,200.00	\$ 25,200.00	\$ 5,900.00	\$ 35,400.00	\$ 3,040.00	\$ 18,240.00	94%
OPN2120943B1--01-02	Section 1 - Hourly Rate	3500	hour	\$ 48.00	\$ 168,000.00	\$ 51.00	\$ 178,500.00	\$ 48.00	\$ 168,000.00	6%
OPN2120943B1--01-03	Section 2 - 5-Gallon Bucket with Lid	150	each	\$ 15.00	\$ 2,250.00	\$ 18.00	\$ 2,700.00	\$ 18.00	\$ 2,700.00	0%
OPN2120943B1--01-04	Section 2 - 30-Gallon Drum	50	each	\$ 48.00	\$ 2,400.00	\$ 52.00	\$ 2,600.00	\$ 50.00	\$ 2,500.00	4%
OPN2120943B1--01-05	Section 2 - 55-Gallon Drum	500	each	\$ 35.00	\$ 17,500.00	\$ 50.00	\$ 25,000.00	\$ 45.00	\$ 22,500.00	11%
OPN2120943B1--01-06	Section 2 - 85-Gallon Poly Over Pack Drum	10	each	\$ 150.00	\$ 1,500.00	\$ 180.00	\$ 1,800.00	\$ 170.00	\$ 1,700.00	6%
OPN2120943B1--01-07	Section 2 - Fiber Drum for 4ft. Fluorescent Lights	50	each	\$ 12.00	\$ 600.00	\$ 13.00	\$ 650.00	\$ 17.00	\$ 850.00	-24%
OPN2120943B1--01-08	Section 2 - Fiber Drum for 8ft. Fluorescent Lights	35	each	\$ 15.00	\$ 525.00	\$ 19.00	\$ 665.00	\$ 17.00	\$ 595.00	12%
OPN2120943B1--01-09	Section 2 - Vermiculite Grade 2 4 cu. Ft bag or approved equal	150	each	\$ 30.00	\$ 4,500.00	\$ 45.00	\$ 6,750.00	\$ 45.00	\$ 6,750.00	0%
OPN2120943B1--01-10	Section 2 - Cubic Yard Box with Liner and Pallet	30	each	\$ 56.00	\$ 1,680.00	\$ 90.00	\$ 2,700.00	\$ 85.00	\$ 2,550.00	6%
OPN2120943B1--01-11	Section 2 - Wood Pallets approximately 48" x 48"	200	each	\$ 10.00	\$ 2,000.00	\$ 15.00	\$ 3,000.00	\$ 12.00	\$ 2,400.00	25%
OPN2120943B1--01-12	Section 2 - Universal Absorbent Spill Pad - 100 Count	20	each	\$ 60.00	\$ 1,200.00	\$ 110.00	\$ 2,200.00	\$ 110.00	\$ 2,200.00	0%
OPN2120943B1--01-13	Section 2 - Liner for 20 or 30 CY roll-off container 6-mil or greater	6	each	\$ 50.00	\$ 300.00	\$ 65.00	\$ 390.00	\$ 65.00	\$ 390.00	0%
OPN2120943B1--01-14	Section 2 - Liner for 40 CY roll-off container 6-mil or greater	6	each	\$ 50.00	\$ 300.00	\$ 65.00	\$ 390.00	\$ 65.00	\$ 390.00	0%
OPN2120943B1--01-15	Section 2 - Nitrile Gloves 5 mil or greater 100 CT Box	50	box	\$ 12.00	\$ 600.00	\$ 17.00	\$ 850.00	\$ 17.00	\$ 850.00	0%
OPN2120943B1--01-16	Section 2 - Flammable Storage Cabinet minimum 45 gallon capacity	1	each	\$ 1,200.00	\$ 1,200.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	0%
OPN2120943B1--01-17	Section 2 - Corrosive Storage Cabinet minimum 30 gallon capacity	1	each	\$ 1,500.00	\$ 1,500.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	0%
OPN2120943B1--01-18	Section 3 - Alkyd (Oil-Based) Paint Solvents Stains	2000	pound	\$ 0.35	\$ 700.00	\$ 0.47	\$ 940.00	\$ 0.37	\$ 740.00	27%
OPN2120943B1--01-19	Section 3 - Latex Paint	1000	pound	\$ 0.35	\$ 350.00	\$ 0.37	\$ 370.00	\$ 0.20	\$ 200.00	85%
OPN2120943B1--01-20	Section 3 - Flammable Liquid Halogenated	1000	pound	\$ 0.50	\$ 500.00	\$ 0.56	\$ 560.00	\$ 0.56	\$ 560.00	0%
OPN2120943B1--01-21	Section 3 - Flammable Liquid non-Halogenated	35000	pound	\$ 0.25	\$ 8,750.00	\$ 0.28	\$ 9,800.00	\$ 0.28	\$ 9,800.00	0%
OPN2120943B1--01-22	Section 3 - Corrosives Acid or Alkaline - Bulk	20000	pound	\$ 1.00	\$ 20,000.00	\$ 1.30	\$ 26,000.00	\$ 1.25	\$ 25,000.00	4%
OPN2120943B1--01-23	Section 3 - Pesticides	1000	pound	\$ 1.00	\$ 1,000.00	\$ 0.90	\$ 900.00	\$ 0.90	\$ 900.00	0%
OPN2120943B1--01-24	Section 3 - Motor Oil	6000	pound	\$ 0.25	\$ 1,500.00	\$ 0.24	\$ 1,440.00	\$ 0.24	\$ 1,440.00	0%
OPN2120943B1--01-25	Section 3 - Antifreeze	6000	pound	\$ 0.35	\$ 2,100.00	\$ 0.37	\$ 2,220.00	\$ 0.37	\$ 2,220.00	0%
OPN2120943B1--01-26	Section 3 - Oily Water	5000	pound	\$ 0.35	\$ 1,750.00	\$ 0.37	\$ 1,850.00	Not Applicable		
OPN2120943B1--01-27	Section 4 - Aerosol Cans	15000	pound	\$ 1.00	\$ 15,000.00	\$ 1.10	\$ 16,500.00	\$ 1.10	\$ 16,500.00	0%
OPN2120943B1--01-28	Section 4 - Alkyd (Oil-Based) Paint in Original Containers < 5 gallon	20000	pound	\$ 0.70	\$ 14,000.00	\$ 0.74	\$ 14,800.00	\$ 0.74	\$ 14,800.00	0%
OPN2120943B1--01-29	Section 4 - Poisons (Liquid)	15000	pound	\$ 1.10	\$ 16,500.00	\$ 1.30	\$ 19,500.00	\$ 1.25	\$ 18,750.00	4%
OPN2120943B1--01-30	Section 4 - Poisons (Solid)	6000	pound	\$ 1.10	\$ 6,600.00	\$ 1.30	\$ 7,800.00	\$ 1.25	\$ 7,500.00	4%
OPN2120943B1--01-31	Section 4 - PCB's (polychlorinated biphenyls)	100	pound	\$ 2.00	\$ 200.00	\$ 3.50	\$ 350.00	\$ 3.50	\$ 350.00	0%

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				Price	Total	Price	Total	Price	Total	Percent of Difference
OPN2120943B1--01-32	Section 4 - Flammable Liquids	1000	pound	\$ 1.00	\$ 1,000.00	\$ 1.00	\$ 1,000.00	\$ 1.25	\$ 1,250.00	-20%
OPN2120943B1--01-33	Section 4 - Flammable Solids	6000	pound	\$ 1.00	\$ 6,000.00	\$ 0.91	\$ 5,460.00	\$ 0.91	\$ 5,460.00	0%
OPN2120943B1--01-34	Section 4 - Batteries for Recycle	2000	pound	\$ 1.00	\$ 2,000.00	\$ 1.13	\$ 2,260.00	\$ 1.13	\$ 2,260.00	0%
OPN2120943B1--01-35	Section 4 - Alkyd (Oil-Based) Paint	10000	pound	\$ 0.70	\$ 7,000.00	\$ 0.37	\$ 3,700.00	\$ 0.74	\$ 7,400.00	-50%
OPN2120943B1--01-36	Section 4 - Latex Paint in Original Container(s)	100000	pound	\$ 0.25	\$ 25,000.00	\$ 0.30	\$ 30,000.00	\$ 0.27	\$ 27,000.00	11%
OPN2120943B1--01-37	Section 5 - Corrosives Acid or Alkaline - Lab Pack	5000	pound	\$ 1.00	\$ 5,000.00	\$ 1.00	\$ 5,000.00	\$ 1.00	\$ 5,000.00	0%
OPN2120943B1--01-38	Section 5 - Oxidizers	1000	pound	\$ 3.50	\$ 3,500.00	\$ 1.25	\$ 1,250.00	\$ 1.25	\$ 1,250.00	0%
OPN2120943B1--01-39	Section 5 - Organic Peroxides	100	pound	\$ 5.00	\$ 500.00	\$ 6.02	\$ 602.00	\$ 6.02	\$ 602.00	0%
OPN2120943B1--01-40	Section 5 - Poisons	100	pound	\$ 1.10	\$ 110.00	\$ 1.25	\$ 125.00	\$ 1.25	\$ 125.00	0%
OPN2120943B1--01-41	Section 5 - Flammables	100	pound	\$ 1.00	\$ 100.00	\$ 1.25	\$ 125.00	\$ 1.25	\$ 125.00	0%
OPN2120943B1--01-42	Section 5 - Reactives USDOT 4.2 4.3	100	pound	\$ 5.00	\$ 500.00	\$ 6.02	\$ 602.00	\$ 6.02	\$ 602.00	0%
OPN2120943B1--01-43	Section 5 - Elemental Mercury	100	pound	\$ 8.00	\$ 800.00	\$ 25.00	\$ 2,500.00	\$ 18.00	\$ 1,800.00	39%
OPN2120943B1--01-44	Section 5 - Mercury in Manufactured Articles	100	pound	\$ 8.00	\$ 800.00	\$ 11.50	\$ 1,150.00	\$ 11.50	\$ 1,150.00	0%
OPN2120943B1--01-45	Section 6 - Straight Fluorescent Light Tubes >4 Feet	7000	each	\$ 1.00	\$ 7,000.00	\$ 1.37	\$ 9,590.00	\$ 1.37	\$ 9,590.00	0%
OPN2120943B1--01-46	Section 6 - Compact Fluorescent Lamps All Shapes & Sizes <4 Ft.	6000	each	\$ 1.00	\$ 6,000.00	\$ 2.50	\$ 15,000.00	\$ 2.50	\$ 15,000.00	0%
OPN2120943B1--01-47	Section 6 - Fire Extinguishers > 2 Lbs	100	each	\$ 20.00	\$ 2,000.00	\$ 35.00	\$ 3,500.00	\$ 35.00	\$ 3,500.00	0%
OPN2120943B1--01-48	Section 6 - Fire Extinguishers < 2 Lbs	100	each	\$ 15.00	\$ 1,500.00	\$ 25.00	\$ 2,500.00	\$ 25.00	\$ 2,500.00	0%
OPN2120943B1--01-49	Section 7 - Propane Tanks 1 lb.	500	each	\$ 10.00	\$ 5,000.00	\$ 15.00	\$ 7,500.00	\$ 10.00	\$ 5,000.00	50%
OPN2120943B1--01-50	Section 7 - Propane Tanks 20 lb.	500	each	\$ 20.00	\$ 10,000.00	\$ 27.00	\$ 13,500.00	\$ 25.00	\$ 12,500.00	8%
OPN2120943B1--01-51	Section 7 - Propane Tanks > 20 lb.	100	each	\$ 30.00	\$ 3,000.00	\$ 75.00	\$ 7,500.00	\$ 55.00	\$ 5,500.00	36%
OPN2120943B1--01-52	Section 7 - Refrigerant Gasses all types in original containers	300	pound	\$ 3.50	\$ 1,050.00	\$ 3.65	\$ 1,095.00	\$ 2.75	\$ 825.00	33%
Total Initial Term				\$ 408,065.00		\$ 483,884.00		Average		8.7%

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*Bid has been rejected from the apparent low bidder, Clean Earth of Alabama, Inc.; non-responsive to the Domestic Partnership requirements.

** Budgeted annual amount is \$466,666, which is a difference of 3.6% compared to the bid from Clean Harbors Environmental Services, Inc.