



TO: Cheryl Page, Purchasing Agent, Senior
Purchasing Division
FROM: Ronald Delello, Traffic Signs and Markings Superintendent
Broward County Traffic Engineering Division
SUBJECT: Solicitation No.: OPN2120996B1
Thermoplastic Pavement Marking Material and Glass Beads

Recommended Vendor: Swarco Industries, Inc.
Recommended Group(s)/Line Item(s): 01-01 - 01-03
Initial Award Amount: \$ 599,850 Potential Total Amount: \$ 1,799,550
Initial Contract Term: One Year Contract Term, including Renewals: Three Years

CONCURRENCE:

The agency has reviewed Vendor’s response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor’s financial background and/or rating and payment performance.
 Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor’s past Performance Evaluations in ContractsCentral and:

Vendor received an overall rating ≥ 2.59 on all evaluations.
 No evaluations within the past three years contained any items rated a score of 2 or less.
 Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
 Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
 Past evaluations are not relevant to the scope of this contract.
 No past Performance Evaluations exist in ContractsCentral.

AND

Reference Verification Forms are attached.

OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Ronald Delello TITLE: Traffic Signs and Markings Superintendent
(Individual authorized to administer the contract.)

SIGNATURE: rdelello@broward.org DATE: 8/31/20
Digitally signed by rdelello@broward.org
DN: cn=rdelello@broward.org
Date: 2020.08.31 12:53:33 -04'00'



Vendor Reference Verification Form

Broward County Solicitation No. and Title: OPN2120996B1- Thermoplastic Pavement Markings Material and Glass Beads

Reference for: (Name of Firm) Swarco Industries, Inc.
 Organization/Firm Name providing reference: County of Hawaii
 Contact Name/Title: Steve Wilhelm, Procurement
 Contact E-mail: swilhelm@hawaiiicounty.gov
 Contact Phone: 808-961-8441
 Name of Referenced Project: Furnish & deliver thermoplastic & glass beads.
 Contract No. IFB No. 3831 / Traffic Marking Supplies
 Contract Amount: n/a
 Date Services Provided: 7/2019--6/2020

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Furnish & deliver thermoplastic & glass beads.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 n/a

References Checked By
 Name: Delanor Nurse Title: Contract/Grant Administrator, Senior
 Division/Department: Public Works / Traffic Engineering Division Date of Verification: June 26, 2020



Vendor Reference Verification Form

Broward County Solicitation No. and Title: OPN2120996B1- Thermoplastic Pavement Markings Material and Glass Beads

Reference for: (Name of Firm) Swarco Industries, Inc.

Organization/Firm Name providing reference: Osceola County, Kissimmee, FL

Contact Name/Title: Ivette Santiago, Procurement Services Agent

Contact E-mail: Ivette.Santiago@osceola.org

Contact Phone: 407-742-0900

Name of Referenced Project: Roadway Marking Materials AR-17-9231-IS

Contract No. n/a

Contract Amount:

Date Services Provided: 10/2017--2/2020

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Furnish & deliver white / yellow thermoplastic

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By
 Name: Delanor Nurse Title: Contract/Grant Administrator, Senior
 Division/Department: Public Works / Traffic Engineering Division Date of Verification: June 26, 2020



Vendor Reference Verification Form

Broward County Solicitation No. and Title: OPN2120996B1 - Thermoplastic Pavement Marking Material and Glass Beads

Reference for: (Name of Firm) Swarco Industries, Inc.

Organization/Firm Name providing reference: Arkansas DOT

Contact Name/Title: Chicita Pate, Procurement Officer

Contact E-mail: chicita.pate@ardot.gov

Contact Phone: 501-569-2667

Name of Referenced Project: Furnish & deliver white & yellow thermoplastic.

Contract No. H-19-229P / Thermoplastic Pavement Marking Materials

Contract Amount: \$255,000

Date Services Provided: Dec 2018 - Jan 2020

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Furnish & deliver white & yellow thermoplastic.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
n/a

References Checked By

Name: Delanor Nurse

Title: Contract/Grant Administrator, Senior

Division/Department: Public Works / Traffic Engineering Division

Date of Verification: June 26, 2020