



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

**Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

**MEMORANDUM**

**DATE:** September 17, 2019

**TO:** Mark Roberts, Purchasing Agent, Senior  
Purchasing Division

**THRU:** Sandy-Michael McDonald, Director *SMC*  
Office of Economic and Small Business Development

**FROM:** Freddy Castillo, Small Business Development Manager *FC*  
Office of Economic and Small Business Development

**SUBJECT:** RFP No. PNC2116816P1 - Parking Management Services for Various  
County Agencies - Group 1 & Group 2-2A  
County Business Enterprise (CBE) Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with the CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE Goal for this project is: 25%

**Met the CBE Requirements for Groups 1**

<u>Firms:</u>	<u>Category</u>	<u>Percentage</u>	
		<u>Group 1</u>	<u>Group 2-2A</u>
<b>LAZ Florida Parking, LLC (Prime)</b> Express Employment Professionals	CBE	35%	No Bid

Group 1 - Contractor's Bid Amount: \$3,025,551.02  
CBE Participation Commitment: 35%

**Met the CBE Requirements for Groups 1 & 2-2A**

		<u>Group 1</u>	<u>Group 2-2A</u>
<b>SP Plus Corporation dba SP+ Municipal Services (Prime)</b>			
Ann's Janitorial Services, Inc.	CBE	25%	12%
S. Davis & Associates, P.A.	CBE	1%	13%
<b>Total</b>		<b>26%</b>	<b>25%</b>

Group 1 - Contractor's Bid Amount: \$2,669,866.53  
CBE Participation Commitment: 26%

Group 2-2A - Contractor's Bid Amount: \$6,177,778.24  
CBE Participation Commitment: 25%

**Cont....**

**Met the CBE Requirements for Groups 1 & 2-2A  
(Cont....)**

<b><u>Firm:</u></b>	<b><u>Category</u></b>	<b><u>Percentage</u></b>	
		<b><u>Group 1</u></b>	<b><u>Group 2-2A</u></b>
<b>Lanier Parking Meter Services dba RPS/Lanier (Prime)</b>			
Authenus Staffing, LLC	CBE	11%	14%
Ann's Janitorial Services, Inc.	CBE	13%	8%
Waterfront Wall Finishes, LLC	CBE	-	2%
HTC Certified Public Accountants and Consultants, LLC	CBE	1%	1%
<b>Total</b>		<b>25%</b>	<b>25%</b>

Group 1 - Contractor's Bid Amount: \$4,576,216.08

CBE Participation Commitment: 25%

Group 2-2A - Contractor's Bid Amount: \$6,374,370.60

CBE Participation Commitment: 25%

**Did not Meet the CBE Requirements for Group 1**

<b><u>Firm:</u></b>		<b><u>Group 1</u></b>	<b><u>Group 2-2A</u></b>
<b>Premium Parking, LLC (Prime)</b>	Non-CBE	<b>0%</b>	No Bid

Group 1 - Contractor's Bid Amount: \$312,000.00

CBE Participation Commitment: 0%

**Compliance Comments**

**SP Plus Corporation dba SP+ Municipal Services** submitted the required documentation with its bid response and is in compliance with the CBE program requirements of Group 1 and Group 2-2A of this solicitation.

**Lanier Parking Meter Services dba RPS/Lanier (LPMS)** submitted the required documentation with its bid response and is in compliance with the CBE program requirements of Group 1 of this solicitation. For Group 2-2A, LPMS submitted five (5) Letters of Intent (LOI), one (1) with a Non-CBE firm. LPMS was given three (3) business days to replace this LOI using a certified CBE firm, or provide documentation as proof of their good faith efforts to meet the established goal. Lanier Parking Meter Services dba RPS/Lanier submitted a revised LOI and is in compliance with the CBE program requirements of Group 2-2A of this solicitation.

**LAZ Florida Parking, LLC** submitted the required documentation with its bid response and is in compliance with the CBE program requirements of Group 1 of this solicitation. This firm did not bid on Group 2-2A.

**Premium Parking, LLC** did not originally provide an LOI to demonstrate their intended CBE participation, or documentation as proof of their good faith efforts to meet the established CBE goal. Premium Parking, LLC was given three (3) business days to provide this



information. However, this firm failed to submit the requested information and is not in compliance with CBE program requirements of Group 1 of this solicitation. This firm did not bid on Group 2-2A.

**CBE Compliance History:**

The following is a report of the respondents' CBE compliance history for active projects and projects completed within the last five (5) years of the RFP's opening date:

OESBD cannot report CBE compliance history of active or completed projects for Lanier Parking Meter Services dba RPS/Lanier, LAZ Florida Parking, LLC, and Premium Parking, LLC as no active projects or completed projects exist within the last five (5) years of the RFP's opening date for any of these firms.

OESBD cannot report CBE compliance history of completed projects for SP Plus Corporation dba SP+ Municipal Services as no completed projects exist within the last five (5) years of the RFP's opening date for this firm.

SP Plus Corporation dba SP+ Municipal Services has the following active projects with CBE goals:

Project Name	Project Number	Amount Paid to Date to Prime	Amount Paid to Date to CBE Firms	CBE Commitment	CBE Attainment to Date
Parking Management Services for Facilities Management	R1138035P1	\$2,364,634.61	\$937,096.05	24.56%	39.63%
Parking Management Services for Port Everglades	R1174806P1	\$8,489,361.46	\$980,766.88	11.79%%	11.55%

Source: ALTS Report 9/17/2019

cc: Maribel Feliciano, Assistant Director, OESBD  
Oswaldo Casco, Small Business Development Supervisor, OESBD