

Bid No. BLD2122199B1, Automatic Door Repair and Maintenance
 Agency: Aviation Maintenance Division
 Purchasing Agent: Jeannette Ferrell

Date Bid Posted: 03/12/2021
 Date Bid Opened: 03/24/2021
 Bid Submittals: 3
 Declinations: 0



PRICE ANALYSIS

Oratso Corporation (Oratso)		EVO Door & Window, LLC (EVO)					
Item #	Item Description	Qty	Unit	Price	Total	Price	Total
BLD2122199B1--01-01	Allowance: Parts and Materials	25,000	each	\$	\$ 25,000.00	\$	\$ 25,000.00
BLD2122199B1--01-02	Allowance: Permit Fees	5,000	each	\$	\$ 5,000.00	\$	\$ 5,000.00
BLD2122199B1--01-03	Labor Rate Regular Hours	750	hour	\$	\$ 85.00	\$	\$ 63,750.00
BLD2122199B1--01-04	Labor Rate Overtime Hours	100	hour	\$	\$ 127.50	\$	\$ 12,750.00
BLD2122199B1--01-05	Vertical Rollers: Besam Model No. 50-15-146	10	each	\$	\$ 174.93	\$	\$ 1,749.30
BLD2122199B1--01-06	Vertical Guide: Besam Model No. 50-15-147	10	each	\$	\$ 383.13	\$	\$ 3,831.30
BLD2122199B1--01-07	Track: Besam Model No. 04-21-701239	25	foot	\$	\$ 29.19	\$	\$ 729.75
BLD2122199B1--01-08	6-Position Key Switch: Besam. Model No. 6PSW2	3	each	\$	\$ 132.42	\$	\$ 397.26
BLD2122199B1--01-09	Motor/Gearbox with Encoder: Besam Model No. R549712	3	each	\$	\$ 962.02	\$	\$ 2,886.06
BLD2122199B1--01-10	Motor Gearbox Assembly: Besam Model No. R19-15-001	1	each	\$	\$ 1,037.35	\$	\$ 897.00
BLD2122199B1--01-11	Spring Pin Guide: Besam Model No. 50-15-390	5	each	\$	\$ 215.25	\$	\$ 1,076.25
BLD2122199B1--01-12	Shaft Only Lower Guide: Besam Model No. 50-04-410 Shaft Only Lower Guide	35	each	\$	\$ 29.69	\$	\$ 1,039.15
BLD2122199B1--01-13	Active Leaf Ball Catch: Besam Model No. 50-15-416 and 417	13	each	\$	\$ 398.89	\$	\$ 5,185.57
BLD2122199B1--01-14	Fixed Sidelite Bottom Track: Besam Model No. 50-04-147	1	each	\$	\$ 224.27	\$	\$ 224.27
BLD2122199B1--01-15	Plastic Guide Extrusion/Vinyl: Besam Model No. 50-20-135 Plastic Guide Extrusion	100	foot	\$	\$ 13.52	\$	\$ 1,352.00
BLD2122199B1--01-16	Motor/Gearbox Unislide: Besam Model No. R550476	15	each	\$	\$ 1,037.35	\$	\$ 15,560.25
BLD2122199B1--01-17	Controller: Besam Unislide Model No. R600091	15	each	\$	\$ 686.51	\$	\$ 10,297.65
BLD2122199B1--01-18	Bottom Pivot: Besam Model No. US05-0277-03	1	each	\$	\$ 44.08	\$	\$ 44.08
BLD2122199B1--01-19	Five Position Key Switch: Besam Model No. 600135 PS-5R Key Switch	5	each	\$	\$ 352.57	\$	\$ 1,762.85
BLD2122199B1--01-20	Magnet: Dor-O-Matic Model No. 4204101996	2	each	\$	\$ 33.91	\$	\$ 67.82
BLD2122199B1--01-21	Push Arm: Dor-O-Matic Model No. 9340-3077LH-AL	4	each	\$	\$ 267.07	\$	\$ 1,068.28
BLD2122199B1--01-22	Senior Swing Control: Dor-O-Matic Model No. R85445-400	10	each	\$	\$ 761.72	\$	\$ 7,617.20
BLD2122199B1--01-23	Bottom Pivot Assembly	1	each	\$	\$ 33.11	\$	\$ 33.11
BLD2122199B1--01-24	Digital Controller: Dor-O-Matic Model No. R84657-400	2	each	\$	\$ 571.28	\$	\$ 1,142.56
BLD2122199B1--01-25	Carrier Roller Assembly: Dor-O-Matic Model No. 96135-000	2	each	\$	\$ 118.78	\$	\$ 237.56
BLD2122199B1--01-26	Bumper Stop: Dor-O-Matic Model No. 84463-900	1	each	\$	\$ 32.61	\$	\$ 32.61
BLD2122199B1--01-27	Operator Assembly (Micro): Dor-O-Matic Model No. R81002-401 right hand	5	each	\$	\$ 739.05	\$	\$ 3,695.25
BLD2122199B1--01-28	Operator Assembly (Micro): Dor-O-Matic Model No. R81002-402 left hand	5	each	\$	\$ 739.05	\$	\$ 3,695.25
BLD2122199B1--01-29	Pull Arm Assembly: LCN Model No. 9330-3077PLCM-RH-AL	2	each	\$	\$ 567.78	\$	\$ 1,135.56
BLD2122199B1--01-30	Motion/Presence Sensor: I-One Model No. Sensors	3	each	\$	\$ 562.02	\$	\$ 1,686.06
BLD2122199B1--01-31	Door Mounty Safety Sensor	25	each	\$	\$ 48.64	\$	\$ 1,216.00
BLD2122199B1--01-32	Motion Sensor No. 2: 10 Eagle Motion Sensor	3	each	\$	\$ 196.88	\$	\$ 590.64
BLD2122199B1--01-33	Motor Gearbox No. 1: Horton (Litton) Model No. RC3675-1	2	each	\$	\$ 1,480.16	\$	\$ 2,960.32
BLD2122199B1--01-34	Motor Gearbox No. 2: Horton (Dunker) Model No. RC3675-2	1	each	\$	\$ 1,480.16	\$	\$ 1,480.16
BLD2122199B1--01-35	Controller No. 2: Horton Model No. RC2150-10 (VIO)	1	each	\$	\$ 748.76	\$	\$ 748.76
BLD2122199B1--01-36	4-Position Key Switch: Horton Model No. C3725-1	1	each	\$	\$ 88.61	\$	\$ 88.61
BLD2122199B1--01-37	3-Position Rocker: Horton Model No. C5670	2	each	\$	\$ 56.29	\$	\$ 112.58
BLD2122199B1--01-38	Carriage Wheel: Horton Model No. C3636	3	each	\$	\$ 61.67	\$	\$ 185.01
BLD2122199B1--01-39	Ball Catch with Bracket	1	each	\$	\$ 163.48	\$	\$ 163.48
BLD2122199B1--01-40	SX Bottom Guide: Horton Model No. C0852-2	1	each	\$	\$ 50.14	\$	\$ 50.14
BLD2122199B1--01-41	Fixed Side Lite Lower Guide left hand: Horton Model No. C843-1-LH	1	each	\$	\$ 100.77	\$	\$ 100.77
BLD2122199B1--01-42	Astragal Springs: Horton Model No. C0672	2	each	\$	\$ 4.33	\$	\$ 8.66
BLD2122199B1--01-43	Adjustable Astragal clear: Horton Model No. C0358A	8	foot	\$	\$ 9.54	\$	\$ 76.32
BLD2122199B1--01-44	Pin Guide Track: Horton Model No. C0367B	24	foot	\$	\$ 23.63	\$	\$ 567.12
BLD2122199B1--01-45	Threshold Guide Track: Horton Model No. C2873A	3	foot	\$	\$ 26.21	\$	\$ 78.63
BLD2122199B1--01-46	Bottom Guide Cap: Horton Model No. C0289	3	foot	\$	\$ 7.60	\$	\$ 22.80
BLD2122199B1--01-47	Vertical Felt: Horton Model No. C0389-1	3	foot	\$	\$ 3.80	\$	\$ 11.40
BLD2122199B1--01-48	83 inch continuous hinge: Select Hinges Model No. SL57CLHD83	3	each	\$	\$ 152.37	\$	\$ 457.11
BLD2122199B1--01-49	95 inch continuous hinge: Select Hinges Model No. SL57CLHD95	3	each	\$	\$ 190.46	\$	\$ 571.38
BLD2122199B1--01-50	Butt Hinge: Phoenix Model No. BH4545BBN32D	3	each	\$	\$ 16.26	\$	\$ 48.78
BLD2122199B1--01-51	1/4 inch Wire Glass	3	foot	\$	\$ 92.73	\$	\$ 278.19
BLD2122199B1--01-52	Guide Rail: Larco Model No. 214400	1	each	\$	\$ 566.67	\$	\$ 566.67
BLD2122199B1--01-53	Impact Auto Door Package: Horton Impact Auto Door Package	2	each	\$	\$ 3,766.40	\$	\$ 7,532.80
BLD2122199B1--01-54	Operator Package pair No. 1: Horton Model No. 4000 operator package pair	1	each	\$	\$ 4,108.80	\$	\$ 4,108.80
BLD2122199B1--01-55	Motion/Presence Sensor No. 2: Ixio sensor Model No. 10XI0DT1	13	each	\$	\$ 265.36	\$	\$ 3,449.68

Oratso vs Contract No. BLD2114643B1	Unit Price	Percentage Difference
	N/A	N/A
	N/A	N/A
	\$ 75.00	-13.33%
	\$ 112.50	-24.44%
	\$ 173.00	1.12%
	\$ 298.00	28.57%
	\$ 23.00	26.91%
	\$ 130.00	1.86%
	\$ 898.00	7.13%
	\$ 998.00	3.94%
	\$ 164.00	31.25%
	\$ 23.00	29.09%
	\$ 398.00	0.22%
	\$ 198.00	13.27%
	\$ 11.00	22.91%
	\$ 998.00	3.94%
	\$ 698.00	-1.65%
	\$ 28.00	57.43%
	\$ 348.00	1.31%
	\$ 26.00	30.42%
	\$ 398.00	-32.90%
	\$ 798.00	-4.55%
	\$ 32.00	3.47%
	\$ 598.00	-4.47%
	\$ 98.00	21.20%
	\$ 28.00	16.46%
	\$ 698.00	5.88%
	\$ 698.00	5.88%
	\$ 596.00	-4.73%
	\$ 398.00	41.21%
	\$ 998.00	-95.13%
	\$ 198.00	-0.57%
	\$ 1,498.00	-1.19%
	\$ 1,498.00	-1.19%
	\$ 772.00	-3.01%
	\$ 68.00	30.31%
	\$ 43.00	30.91%
	\$ 48.00	28.48%
	\$ 45.00	263.29%
	\$ 39.00	28.56%
	\$ 98.00	2.83%
	\$ 4.00	8.25%
	\$ 8.00	19.25%
	\$ 18.00	31.28%
	\$ 20.00	31.05%
	\$ 6.00	26.67%
	\$ 3.00	26.67%
	\$ 231.00	-34.04%
	\$ 278.00	-31.49%
	\$ 15.00	8.40%
	\$ 44.00	110.75%
	\$ 300.00	88.89%
	\$ 10,000.00	-62.34%
	\$ 2,798.00	46.85%
	\$ 398.00	-33.33%

PRICE ANALYSIS									
Item #	Item Description	Qty	Unit	Oratso Corporation (Oratso)		EVO Door & Window, LLC (EVO)		Oratso vs Contract No. BLD2114643B1	
				Price	Total	Price	Total	Unit Price	Percentage Difference
BLD2122199B1--01-56	Sensor Cover No. 1: I-One HC-I-SENSOR	1	each	\$ 51.34	\$ 51.34	\$ 24.00	\$ 24.00	\$ 28.00	83.36%
BLD2122199B1--01-57	Sensor Cover No. 3: Ixio IXIO-HC COVER	1	each	\$ 6.57	\$ 6.57	\$ 9.00	\$ 9.00	\$ 30.00	-78.10%
BLD2122199B1--01-58	Sensor Cover No. 5: Reaction II Model No. HC-OM-105-106	1	each	\$ 230.00	\$ 230.00	\$ 25.00	\$ 25.00	\$ 40.00	475.00%
BLD2122199B1--01-59	Electrified Panic Device: Von Duprin Model No. CVR 9947EL	1	each	\$ 2,506.85	\$ 2,506.85	\$ 1,460.00	\$ 1,460.00	\$ 1,994.00	25.72%
BLD2122199B1--01-60	Power Supply: Von Duprin Model No. PS914-2RS	1	each	\$ 1,856.15	\$ 1,856.15	\$ 524.00	\$ 524.00	\$ 748.00	148.15%
BLD2122199B1--01-61	Operator: Dor-O-Matic Model No. R81007-401 or 402	1	each	\$ 739.05	\$ 739.05	\$ 640.00	\$ 640.00	\$ 698.00	5.88%
BLD2122199B1--01-62	Key No. 2: Besam Model No. 3550654	2	each	\$ 17.09	\$ 34.18	\$ 13.50	\$ 27.00	\$ 13.00	31.46%
BLD2122199B1--01-63	Pin Guide Track: Besam Model No. 50-15-396	16	foot	\$ 72.34	\$ 1,157.44	\$ 56.00	\$ 896.00	\$ 58.00	24.72%
BLD2122199B1--01-64	Magnet Switch: Besam Model No. 50-15-410	3	each	\$ 133.78	\$ 401.34	\$ 104.00	\$ 312.00	\$ 102.00	31.16%
BLD2122199B1--01-65	Sidelite Panic Hardware: Besam Ball Catch Assembly Model No. 50-04-203	2	each	\$ 249.08	\$ 498.16	\$ 194.00	\$ 388.00	\$ 198.00	25.80%
BLD2122199B1--01-66	Bottom Guide Washer: Besam Model No. 50-21-002	5	each	\$ 7.36	\$ 36.80	\$ 6.00	\$ 30.00	\$ 6.00	22.67%
BLD2122199B1--01-67	Anti Riser: Besam Model No. US15-0604-01	5	each	\$ 14.72	\$ 73.60	\$ 11.50	\$ 57.50	\$ 9.00	63.56%
Total [Initial Term (IT)]					\$ 187,900.64		\$ 216,070.67		
Total [Three-Year Potential = (IT x 3)]					\$ 563,701.92		\$ 648,212.01		

For the purpose of the price analysis and comparison; the unit prices of the apparent low bidder, Oratso Corporation, were compared to the unit prices of the second bidder, EVO Door & Window, LLC, and Contract No. BLD2114643B1.

N/A represents the unit prices that were not applicable for comparison because the items were not included in the previous bid, the unit of measure was different, and/or the price was specified in the bid (i.e. allowance item(s)); bidders were instructed to enter a unit price of \$1).