



TO: Amy Almanzar
Purchasing Division
FROM: Alan W. Garcia, P.E., Director
Water and Wastewater Services
SUBJECT: Solicitation No.: IND2122200B1
Water Meters and Repair Parts

Recommended Vendor: FORTILINE, INC. DBA FORTILINE WATERWORKS

Recommended Group(s)/Line Item(s): Group 1

Initial Award Amount: \$ 261,735.90

Potential Total Amount: \$ 785,207.70

Contract Term: One year

Contract Term, including Renewals: Three years

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor's financial background and/or rating and payment performance.

Not applicable Not required for this solicitation.

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.

Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

Vendor received an overall rating ≥ 2.59 on all evaluations.

No evaluations within the past three years contained any items rated a score of 2 or less.

Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.

Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.

Past evaluations are not relevant to the scope of this contract.

No past Performance Evaluations exist in ContractsCentral.

AND

Reference Verification Forms are attached.

OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Keith McCawley

TITLE: Administrative Officer

(Individual authorized to administer the contract.)

SIGNATURE: Keith W. McCawley

Digitally signed by Keith W. McCawley
Date: 2021.03.03 09:59:44 -05'00'

DATE: 3/3/21

TYPED NAME OF SIGNER: Jonathan K. Allen

TITLE: Director, Business Operations

SIGNATURE: Jonathan Allen Digitally signed by Jonathan Allen
Date: 2021.03.03 14:45:52 -05'00'

DATE:

TYPED NAME OF SIGNER: Alan W. Garcia, P.E.

TITLE: Director, Water and Wastewater

SIGNATURE: ALAN GARCIA Digitally signed by ALAN GARCIA
Date: 2021.03.03 15:28:01 -05'00'

DATE: March 3, 2021



Vendor Reference Verification Form

Broward County Solicitation No. and Title: IND2122200B1, Water Meters and Repair Parts
 Reference for: (Name of Firm) FORTILINE, INC. DBA FORTILINE WATERWORKS
 Organization/Firm Name providing reference: City of Deerfield Beach
 Contact Name/Title: Sandra Francis
 Contact E-mail: sfrancis@deerfield-beach.com
 Contact Phone: 954-480-4381
 Name of Referenced Project: Meter Boxes & Water Service Lines FTG's
 Contract No. ITB# 2018-19/12 3/1 2018
 Contract Amount: \$700,000
 Date Services Provided: 03/2018 to Current
 (list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Vendor provided meter boxes and water service lines fittings

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
We have been working with Fortiline for many years with no issues.

References Checked By
 Name: Keith McCawley Title: Administrative Officer
 Division/Department: WWS/BOD/Field Customer Services Date of Verification: March 01, 2021



Vendor Reference Verification Form

Broward County Solicitation No. and Title: IND2122200B1, Water Meters and Repair Parts
 Reference for: (Name of Firm) FORTILINE, INC. DBA FORTILINE WATERWORKS
 Organization/Firm Name providing reference: City of Boynton Beach
 Contact Name/Title: Jen Paciello, Supervisor of Material and Distribution
 Contact E-mail: PacielloJ@bbfl.us
 Contact Phone: 561-742-6324
 Name of Referenced Project: Annual Supply of Pipe Fittings and Accessories
 Contract No. # 037-1412-18 MFD
 Contract Amount: \$200,000
 Date Services Provided: 10-03-2018 thru 10-02-2019

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Vendor provides brass fittings and pipes.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By
 Name: John Wilf Title: Contracts/Grants Administrator
 Division/Department: WWS/Business Operations Division Date of Verification: March 03, 2021



Vendor Reference Verification Form

Broward County Solicitation No. and Title: IND2122200B1, Water Meters and Repair Parts
 Reference for: (Name of Firm) FORTILINE, INC. DBA FORTILINE WATERWORKS
 Organization/Firm Name providing reference: City of Fort Lauderdale
 Contact Name/Title: Stefan Mohammed
 Contact E-mail: smohammed@fortlauderdale.gov
 Contact Phone: 954-828-5251
 Name of Referenced Project: Water Meter Boxes Co-op (Annual bid)
 Contract No. IITB # 12138-382
 Contract Amount: \$800,000
 Date Services Provided: 1/2012 until Current

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Vendor provides water meter boxes, pipes, repair parts, hydrants, and water meters.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By
 Name: John Wilf Title: Contracts/Grants Administrator
 Division/Department: WWS/Business Operations Division Date of Verification: March 03, 2021



Vendor Reference Verification Form

Broward County Solicitation No. and Title: IND2122200B1, Water Meters and Repair Parts
 Reference for: (Name of Firm) FORTILINE, INC. DBA FORTILINE WATERWORKS
 Organization/Firm Name providing reference: City of Margate
 Contact Name/Title: Mike Bush, Distribution Collection Manager
 Contact E-mail: mbush@margatefl.com
 Contact Phone: 954-972-0828
 Name of Referenced Project: AMI Water Meter Upgrade w/ Zenner Meters
 Contract No. _____
 Contract Amount: \$1,200,000
 Date Services Provided: 10/2018 until Current
 (list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Vendor provided AMI Water Meters.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By
 Name: John Wilf Title: Contracts/Grants Administrator
 Division/Department: WWS/Business Operations Division Date of Verification: March 03, 2021