



**PRICE ANALYSIS**

Bid No.: OPN2123684B1  
 Bid Title: Sign Posts and Footers  
 Agency: Traffic Engineering Division  
 Date Bid Posted: January 10, 2022  
 Date Bid Opened: February 2, 2022  
 Bid Submittals: 2  
 Decimials: 1

Item Number	Item Description	3-Year Qty	Unit	SAFETY ZONE HOLDINGS, INC dba Safety Zone Specialists		Xcessories Squared Development & Mfg. Inc.		COST ESTIMATE Previous Bid No. OPN211800B2_1 quoted April 22, 2019		
				Price	Total	Price	Total	Price	Total	% Diff
OPN2123684B1--01-01	10-Foot Square Tube Sign Post	5000	each	\$ 57.00	\$ 285,000.00	\$ 72.08	\$ 360,400.00	\$ 36.32	\$ 181,600.00	98%
OPN2123684B1--01-02	In-Ground Fitted Sleeve Anchor for 10-Foot Sign Post	5000	each	\$ 31.00	\$ 155,000.00	\$ 64.43	\$ 322,150.00	\$ 42.95	\$ 214,750.00	50%
OPN2123684B1--01-03	12-Foot Square Tube Sign Post - Type A	2000	each	\$ 61.00	\$ 122,000.00	\$ 129.59	\$ 259,180.00	\$ 63.62	\$ 127,240.00	104%
OPN2123684B1--01-04	In-Ground Fitted Sleeve Anchor for 12-Foot Sign Post - Type A	2000	each	\$ 31.00	\$ 62,000.00	\$ 240.00	\$ 480,000.00	\$ 150.00	\$ 300,000.00	60%
OPN2123684B1--01-05	12-Foot Square Tube Sign Post - Type B	2000	each	\$ 61.00	\$ 122,000.00	\$ 129.59	\$ 259,180.00	\$ 63.62	\$ 127,240.00	104%
OPN2123684B1--01-06	In-Ground Fitted Sleeve Anchor for 12-Foot Sign Post - Type B	2000	each	\$ 31.00	\$ 62,000.00	\$ 240.00	\$ 480,000.00	\$ 150.00	\$ 300,000.00	60%
OPN2123684B1--01-07	2-1/4 inch x 2-1/4 inch x 3 Foot Perforated 12 Gauge In-Ground Fitted Sleeve	2000	each	\$ 29.00	\$ 58,000.00	\$ 20.64	\$ 41,280.00	\$ 10.33	\$ 20,660.00	100%
				\$	\$ 866,000.00*	\$	\$ 2,202,190.00	\$	\$ 1,271,490.00	
				Annual Amount		Initial Three-Year Term Amount				
						\$ 6,606,570.00				
						AWARD**				

\*Non-Responsive to the Specifications and Requirements

\*\*The Producer Price Index (Not Seasonally Adjusted) for Hot Rolled Steel Bars, Plates, & Structural Shapes, Alloy [WPU10170406] shows that pricing has almost doubled from Jan 2020 – Feb 2022.