



TO: Danea Cohen-Ebanks
Purchasing Division
FROM: Jennifer Jurado, Director and Chief Resilience Officer
Environmental Protection and Growth Management Department
SUBJECT: Solicitation No.: PNC2117911C1
Segment II Nearshore Hardbottom Mitigation

Recommended Vendor: Earth Tech Enterprises Inc.
Recommended Group(s)/Line Item(s): All Line Items
Initial Award Amount: \$12,996,478 Potential Total Amount: \$12,996,478
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor's financial background and/or rating and payment performance.
 Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating ≥ 2.59 on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
- Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

AND

Reference Verification Forms are attached.

OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Jennifer Jurado
(Individual authorized to administer the contract.)

TITLE: Director, EPCRD

SIGNATURE:  DATE: 3/18/19

Solicitation PNC2117911C1, Segment II Nearshore Hardbottom Mitigation, Special Instructions for Vendors (Construction Project), Page 9, regarding required vendor experience states:

F. Relevant Specialized Required Experience:

Prime shall demonstrate at least one successfully completed project which included free standing crane or excavator deployment from a barge or similar vessel of concrete, rock, or similar reef-replicating structures to the seabed, detached from shore, in offshore/open waters of the Atlantic Ocean and/or the Gulf of Mexico, with precise placement location/layout of the structures.

Prime and/or Subcontractors shall also collectively demonstrate relevant project experience that includes successfully completed experience in the fabrication, transport, and controlled placement of structures, similar in size, scope and nature specified for the project work. Demonstrated experience is required in the following areas:

- a) Installation from a barge of artificial reefs constructed of concrete, rock, or similar reef-replicating structures to the seabed, detached from shore, in offshore/open waters of the Atlantic Ocean and/or the Gulf of Mexico, with precise placement location/layout of the structures to or upon the seabed.
- b) Transport and handling of heavy structural materials for marine installation in offshore/open waters of the Atlantic Ocean and/or the Gulf of Mexico.
- c) Diving services for control and inspection of structural installations to or upon the seabed in offshore/open waters of the Atlantic Ocean and/or the Gulf of Mexico.

Based on communications with references provided by Earth Tech Enterprises, Inc. (ETE), the bidder (ETE) meets the requirements for prime contractor (1st paragraph, Section F) through projects in Collier County (Doctors Pass Erosion Control Structure) and the City of Venice (Artificial Reef Renovation). Both projects were in the offshore waters of the Gulf of Mexico, involved the use of a free-standing crane, and included deployment of rock with precise placement location/layout.

The second requirement list was for prime and/or subcontractors, collectively. ETE meets parts (b) and (c) through the projects referenced in the paragraph, above. This requirement is more specific than that for prime contractor alone in that it requires "...successfully completed experience in the fabrication, transport, and controlled placement of structures, similar in size, scope and nature specified for the project work." ETE is currently involved in a project for Collier County which would deploy Reef Ball concrete modules to the seafloor of the offshore waters of the Gulf of Mexico, but the deployment phase of this contract has not begun yet, therefore ETE is deemed disqualified per Section F.

I made a request via telephone of Butch McGovern, bid contact, to provide further references that might support experience which would meet the deficient requirement, but he could not provide further.