



TO: Robert Gleason, Director
Purchasing Division
FROM: Richard Waskiewicz, Director *RAW*
Maintenance Division, Broward County Aviation Department
SUBJECT: Solicitation No.: BLD2123987B1
Runway Rubber and Paint/Striping Removal Services

Recommended Vendor: Waterblasting, LLC dba Hog Technologies

Recommended Group(s)/Line Item(s):

Initial Award Amount: \$ 252,623.81

Potential Total Amount: \$ 421,039.70

Initial Contract Term: Three Years

Contract Term, including Renewals: Five Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☒ Not applicable N/A

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☒ Vendor received an overall rating ≥ 2.59 on all evaluations.
☒ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Lisette Forrest
(Individual authorized to administer the contract.)

TITLE: Contract/Grant Administrator Senior

SIGNATURE: Lisette Forrest

Digitally signed by Lisette Forrest
Date: 2022.03.31 14:03:37 -04'00'

DATE: 3/31/22



Vendor Reference Verification Form for Bids and Quotes

Exhibit 3
Page 2 of 4

Broward County Solicitation No. and Title: BLD212987B1

Reference for (Name of Firm): Waterblasting, LLC dba Hog Technologies

Organization/Firm Name providing reference: Miami-Dade County/Aviation Department

Contact Name: Miguel J. Riera, P.E.

Title: Engineer 3

Contact Email: mriera@flymia.com

Contact Phone: (305) 876-0596

Name of Referenced Project: Runway Rubber Removal Contract

Contract No. FB-0074

Contract Amount: 640,000.00

Date Services Provided: 3/2018 - Current

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Waterblasting is contracted for five (5) years to remove rubber buildup and striping on the airfield operational surfaces of the

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

At this time Waterblasting has satisfied every condition and expectation of the contract. Removal of rubber and paint has occurred on time without incident and to our satisfaction. Results of rubber removal are verified by subsequent friction testing. Waterblasting has demonstrated themselves to be highly professional and capable in providing the service as expected by MDAD. The equipment used has demonstrated reliability and performance. The contract is in the 5th year and has resulted in over 6,000,000 SF of rubber removal and 73,000 SF of paint removal without causing damage to airfield pavement, lights, and markings.

References Checked By

Name: Stephanie Aguirre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance

Date of Verification: 03/30/2022



Vendor Reference Verification Form for Bids and Quotes

Exhibit 3
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Broward County Solicitation No. and Title: BLD2123987B1 - Runway Rubber and Paint/Striping Removal Services

Reference for (Name of Firm): Waterblasting, LLC dba Hog Technologies

Organization/Firm Name providing reference: Palm Beach County - Palm Beach International

Contact Name: Matt Taylor

Title: Airport Maintenance

Contact Email: mtaylor@pbi.org

Contact Phone: (561) 324-9155

Name of Referenced Project: Runway Rubber Removal

Contract No. 950608/LC

Contract Amount: 625,000.00

Date Services Provided: 8/2017 - 8/2020

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

I have worked with this company for years they are very professional and do quality work. Joanna was the person I worked with on scheduling she was great at working around our time and needs I would definitely use this company.

References Checked By

Name: Stephanie Aguirre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance

Date of Verification: 3/31/2022



Vendor Reference Verification Form for Bids and Quotes

Exhibit 3
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Broward County Solicitation No. and Title: BLD2123987B1 - Runway Rubber and Paint/Striping Removal Services

Reference for (Name of Firm): Waterblasting, LLC dba Hog Technologies

Organization/Firm Name providing reference: Roberts Traffic Marking Corp.

Contact Name: Dawn Brown

Title: VP of Operations

Contact Email: Dawn@robertstraffic.com

Contact Phone: (954) 325-9651

Name of Referenced Project: numerous misc. / various projects

Contract No.

Contract Amount: 200,000.00

Date Services Provided: 8/2014 - Current

(list date range or date services began until "current")

Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Paint Removal, Surface Cleaning

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Successfully worked with this Vendor's team (Service Division) for many years and will continue.

(3/25/22 reference: Dawn Brown, VP Ops -Roberts Traffic Marking)

References Checked By

Name: Stephanie Aguirre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance

Date of Verification: 03/25/2022