



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

Governmental Center Annex  
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**MEMORANDUM**

**DATE:** February 19, 2021

**TO:** Lashonne Williams-Canty, Purchasing Agent  
Broward County Purchasing Division

**THRU:** Sandy-Michael McDonald, Director SANDY-MICHAEL MCDONALD  
Digitally signed by SANDY-MICHAEL MCDONALD  
Date: 2021.02.19 17:12:17 -05'00'  
Office of Economic and Small Business Development

**FROM:** Maribel Feliciano, Assistant Director MARIBEL FELICIANO  
Digitally signed by MARIBEL FELICIANO  
Date: 2021.02.19 16:51:58 -05'00'  
Office of Economic and Small Business Development

**SUBJECT: Bid No. OPN2121326B1, Passenger Boarding Bridges Replacement County Business Enterprise (CBE) Evaluation**

*This memorandum supersedes the memorandum dated February 4, 2021.*

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

**CBE Goal for this project: 4%**

**Met the CBE Requirements:**

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
<b>Broward County Bridge Builders, A Local Joint Venture (prime)</b>			
• Dato Electric, Inc.	CBE	\$ 1,245,800.00	4.7%

Total Bid Amount: \$26,448,870.00\*

CBE Participation: 4.7%

\* Total Bid Amount does not include \$1,906,871.86 bid allowance.

**JBT AeroTech Corporation (prime)**

• Dato Electric, Inc.	CBE	\$ 1,074,210.00	3.941%
• MGM General Contracting, Inc.	CBE	\$ 82,290.00	0.302%
<b>Total</b>		<b>\$ 1,156,500.00</b>	<b>4.243%</b>

Total Bid Amount: \$27,257,641.00\*

CBE Participation: 4.243%

\* Total Bid Amount does not include \$1,906,871.86 bid allowance.

**Bid No. OPN2121326B1, Passenger Boarding Bridges Replacement  
County Business Enterprise (CBE) Evaluation**

**Met the CBE Requirements (continued):**

<b><u>Firm Name</u></b>	<b><u>Category</u></b>	<b><u>Amount</u></b>	<b><u>Percentage</u></b>
<b>Thyssenkrupp Airport Systems, Inc. (prime)</b> <ul style="list-style-type: none"><li>• Clearview Electric, Inc.</li></ul>	CBE	\$ 1,857,891.00	6.7%

Total Bid Amount: \$27,752,098.00

CBE Participation: 6.7%

*\* Total Bid Amount does not include \$1,906,871.86 bid allowance.*

**CBE Compliance Comments:**

Broward County Bridge Builders, A Local Joint Venture, submitted a Letter of Intent (LOI) with its bid submittal that contained an error. The firm was given three (3) business days to correct the error and did so within the stipulated timeframe. Broward County Bridge Builders, A Local Joint Venture is compliant with the CBE Program requirements of the solicitation.

JBT AeroTech Corporation did not submit LOIs that meet the established CBE goal. The firm was given three (3) business days within which to provide executed LOIs that meet the goal or provide documentation of its good faith efforts to meet the goal. JBT AeroTech Corporation responded by the stipulated deadline and provided LOIs that meet the established goal. JBT AeroTech Corporation is compliant with the CBE Program requirements of the solicitation.

Thyssenkrupp Airport Systems, Inc. submitted an LOI with a calculation error. The firm was given three (3) business days to correct the error and did so within the allotted time. Thyssenkrupp Airport Systems, Inc. is compliant with the CBE Program requirements of the solicitation.

cc: Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD