

Item # 51

ADDITIONAL MATERIAL

Regular Meeting

May 18, 2021

SUBMITTED AT THE REQUEST OF

OFFICE OF ECONOMIC & SMALL

BUSINESS DEVELOPMENT



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

MEMORANDUM

DATE: May 14, 2021

TO: Mayor Geller and Commissioners

FROM: Sandy-Michael McDonald, Director
Sandy-Michael McDonald

Digitally signed by Sandy-Michael McDonald
Date: 2021.05.14
09:16:23 -04'00'

RE: Item 51 Supplemental Information – Item 52 Deferred from May 4, 2021 Regular Meeting

Attached please find additional information for Item 51 of the May 18, 2021 Regular Meeting of the Board of County Commissioners; specifically, a table showing at what point an SBE/CBE graduates from the current OESBD Local Certification Program, how that affects in process projects/contracts, and the specific “graduation” language contained in Ordinance 2018-23 Section 1-81.9

During briefings on the subject of this Item, it was realized that additional information relative to the exact criteria mandating graduation of existing SBE’s/CBE’s would be helpful. I believe the attached table will illustrate these criteria and I trust you find it useful.

SMM:cms

Attachment

cc: Bertha Henry, County Administrator
Monica Cepero, Deputy County Administrator
Kevin Kelleher, Assistant County Administrator
Kimm Campbell, Assistant County Administrator
Alan Cohen, Assistant County Administrator
Maribel Feliciano, Assistant Director, OESBD

Broward County Board of County Commissioners

Mark D. Bogen • Lamar P. Fisher • Beam Furr • Steve Geller • Dale V.C. Holness • Nan H. Rich • Tim Ryan • Barbara Sharief • Michael Udine
www.broward.org/econdev

SBE/CBE CRITERIA – EXCEEDING CRITERIA ON ANY MAXIMUM SHOWN ESTABLISHES GRADUATION		
CERTIFICATION PROGRAM	ELIGIBILITY	GRADUATION
<p>SBE [Small Business Enterprise]</p> <p>Smallest of small businesses</p>	<p>Personal net worth per owner < \$1.32 million</p> <p>15 or less permanent full-time employees</p> <p>*Average Gross Revenues \$3 Million - Construction Services (calculated over the previous three calendar years)</p> <p>\$1 Million - Contractual Services (calculated over the previous three calendar years)</p> <p>\$500,000 - Professional Consultants (calculated over the previous three calendar years)</p> <p>*Commodity Suppliers are not subject to gross revenue limitation</p>	<p>Exceeding any of the eligibility criteria shown under eligibility.</p> <p>An SBE may “graduate” to a CBE.</p> <p>Must maintain an office in Broward County.</p>
<p>CBE [County Business Enterprise]</p>	<p>Personal net worth per owner < \$1.32 million</p> <p>*Average Gross Revenues \$9 Million - Construction Services (calculated over the previous three calendar years)</p> <p>\$5 Million - Contractual Services (calculated over the previous three calendar years)</p> <p>* Commodity Suppliers are not subject to gross revenue limitation; however, the firm must have 25 or less full-time employees.</p>	<p>Exceeding any of the eligibility criteria shown under eligibility.</p> <p>Graduation from this program DOES NOT affect existing contracts awarded to the CBE prior to the effective date of the Graduation.</p> <p>The CBE, as of the date of the Graduation may not represent themselves as a CBE on any new county opportunities.</p> <p>Must maintain an office in Broward County.</p>
<p>ORDINANCE 2018-23 SECTION 1-81.9</p> <p><i>Program Graduation. A CBE or SBE that exceeds the CBE or SBE gross revenue or personal net worth eligibility requirements of this Act, as applicable, will be designated by the Program Director as a graduate of the Program. Program graduates may complete their work under all current County projects under their previous CBE or SBE status provided that the Bid submission date of those projects occurred prior to the CBE’s or SBE’s date of Program graduation. CBEs or SBEs decertified for cause shall not be considered Program graduates under this Act.</i></p>		