PORT EVERGLADES FRANCHISE APPLICATION

An application will not be deemed complete and ready for processing until all required documents and fees are received.

UD ANOT		arate app	lication	must be file	d for each type o	a nunomos appi	lieu lor.
CHECK C	IISE TYPE DNE	[X S	TEAMSHIP A	AGENT	STEVEDORE	
	CARGO HA	NDLER	Т	UGBOAT &	TOWING	VESSEL BUNK	ERING
	VESSEL OII	LY WASTE	E REMOV	/AL	/ESSEL SANITAR	Y WASTE WATE	R REMOVAL
	MARINE TI	ERMINAL	SECURI	ГҮ	MARINE	TERMINAL SEC	URITY
I	FIREARMS C.	ARRYING SE	ECURITY I	PERSONNEL	NON-FIR	EARMS CARRYING	SECURITY PERSONNEL
the name		. All infor	mation co	ontained in tl			he franchise, it will be e Applicant, and not to
	Moran		-		, charter, or other leg	al documentation as	applicable, evidencing the
Applicar	nt's Busine	ss Addres	ss595	1 SW 43rd Sti	reet	Davie, FL 3331	4
Phone #	(954) <u>763</u>	3-7793	١	Number /E-n	Street nail address <u>ft</u>		tate/Zip moranshipping.com
Fax #:	(954)_76	3-7676					
	`		ed to bin	d the Appli	— cant (Person's sig	gnature must ap	pear on Page 13.)
Name of	`	authorize	ed to bin	d the Appli	_ cant (Person's sig	gnature must ap	pear on Page 13.)
Name of NameJ	the person	authorize	ed to bin	d the Appli	 cant (Person's sig	gnature must ap	pear on Page 13.)
Name of Name_J Title	the person	authorize ck :0		d the Appli	 cant (Person's sig		
Name of Name_J Title	the person	authorize ck :O 106 Franci		d the Appli	 cant (Person's sig	Providence, RI	
Name of Name_J Title Business	the person	authorize ck :O 106 Franci Nu	s Street	d the Appli		Providence, RI City	02903
Name of Name_J Title_H Business Phone #	the person lames A. Bla President/CE	authorize	s Street	d the Appli	Street	Providence, RI City	02903 /State/Zip
Name of Name_J Title Business Phone # Fax #: Provide	the person lames A. Bla President/CE s Address_ (401)_94 (401)_46 the Name	authorize ck :O 106 Franci Nt 1-7200 1-3360 and Conta	s Street umber / act Infor	mation of A	Street E-mail addre Applicant's Repr	Providence, RI City ss accounting esentative to wh	02903 /State/Zip
Name of Name_J Title Business Phone # Fax #: Provide 7 this appl	the person lames A. Bla President/CE s Address_ (401)_94 (401)_46 the Name	authorize	s Street Imber / act Infor ected (if	mation of A	Street E-mail addre Applicant's Repr	Providence, RI City ss accounting esentative to wh	02903 /State/Zip @_moranshipping.com
Name of Name_J Title Business Phone # Fax #: Provide this appl Represer	the person lames A. Bla President/CE s Address_ (401)_94 (401)_46 the Name ication are ntative's N	authorize	s Street umber / act Infor ected (if uglas W. (mation of A different fr	Street E-mail addre Applicant's Repr	Providence, RI City ss accounting esentative to wh	02903 /State/Zip @_moranshipping.com
Name of Name_J Title Business Phone # Fax #: Provide this appl Represen	the person lames A. Bla President/CE s Address_ (401)_94 (401)_46 the Name ication are ntative's N	authorize	s Street umber / act Infor ected (if uglas W. (Presider	mation of A different fr	Street E-mail addre Applicant's Repr om the person at d Administration	Providence, RI City ss accounting esentative to wh athorized to bin Providence,	02903 /State/Zip @_moranshipping.com nom questions about d the Applicant):
Name of Name_J Title Business Phone # Fax #: Provide this appl Represer Represer Represer	the person lames A. Bla President/CE s Address_ (401) <u>94</u> (401) <u>46</u> the Name ication are ntative's N	authorize	s Street umber / act Infor ected (if uglas W. (e Presider ddress_	mation of A different fr Crandall nt, Finance an 106 Francis Number /	Street E-mail addre Applicant's Repr om the person at d Administration Street	Providence, RI City ss accounting esentative to wh athorized to bin Providence,	02903 /State/Zip @_moranshipping.com nom questions about d the Applicant): RI 02903
Name of Name_J Title Business Phone # Fax #: Provide t this appl Represen Represen Represen	the person James A. Bla President/CE s Address_ (401)_94 (401)_46 the Name ication are ntative's N ntative's B	authorize	s Street mber / act Infor ected (if uglas W. (Presider ddress_ 01)_941	mation of A different fr Crandall nt, Finance an 106 Francis Number /	Street E-mail addre Applicant's Repr om the person at d Administration Street 	Providence, RI City ss accounting esentative to wh athorized to bin Providence,	02903 /State/Zip @_moranshipping.com nom questions about d the Applicant): RI 02903

1

PLEASE COMPLETE THIS APPLICATION AND LABEL ALL REQUIRED BACKUP DOCUMENTATION TO CLEARLY IDENTIFY THE SECTION OF THE APPLICATION TO WHICH THE DOCUMENTATION APPLIES (I.E...., SECTION A, B, C, etc.).

Section A

1. List the name(s) of Applicant's officers, including, CEO, COO, CFO, director(s), member(s), partner(s), shareholder(s), principal(s), employee(s), agents, and local representative(s) active in the management of the Applicant.

Officers:

<u>Officers</u> :	
Title see attached	
First Name	Middle Name
Last Name	
Business Street Address	
City, State, Zip Code	
Phone Number ()	Fax Number ()
Email Address	(Q
Title	
First Name	Middle Name
Last Name	
Business Street Address	
City, State, Zip Code	
Phone Number ()	Fax Number ()
Title	
First Name	Middle Name
Last Name	
Business Street Address	
City, State, Zip Code	
Phone Number ()	Fax Number ()
Title	
First Name	Middle Name
Last Name	
Business Street Address	
City, State, Zip Code	
Phone Number ()	Fax Number (
Email Address	<i>(a)</i>

Attach additional sheets if necessary.

2. RESUMES: Provide a resume for each officer, director, member, partner, shareholder, principal, employee, agent, and local representative(s) active in the management of the Applicant, as listed above.

Section B

- 1. Place checkmark to describe the Applicant:
- () Sole Proprietorship (X) Corporation () Partnership () Joint Venture () Limited Liability Company
- 2. Provide copies of the documents filed at the time the Applicant was formed including Articles of Incorporation (if a corporation); Articles of Organization (if an LLC); or Certificate of Limited Partnership or Limited Liability Limited Partnership (if a partnership). If the Applicant was not formed in the State of Florida, provide a copy of the documents demonstrating that the Applicant is authorized to conduct business in the State of Florida.

Section C

1. Has there been any change in the ownership of the Applicant within the last five (5) years? (e.g., any transfer of interest to another party)

Yes X No____ If "Yes," please provide details in the space provided. Attach additional sheets if necessary. attached is an organizational chart of ownership division as of 1/1/2020

2. Has there been any name change of the Applicant or has the Applicant operated under a different name within the last five (5) years?
Yes_____ No_X_ If "Yes," please provide details in the space provided, including: Prior name(s) and Date of name change(s) filed with the State of Florida's Division of Corporations or other applicable state agency. Attach additional sheets if necessary.

3. Has there been any change in the officers, directors, executives, partners, shareholders, or members of the Applicant within the past five (5) years?
Yes X No If "Yes," please provide details in the space provided, including: Prior officers, directors, executives, partners, shareholders, members
Name(s) Dennis K Fuller, Philip D Moran, Roger Van Duzer
New officers, directors, executives, partners, shareholders, members
Name(s) Douglas W Crandall, Gavin R Black, James Andrew Black, Dan Van Duzer
Also supply documentation evidencing the changes including resolution or minutes appointing

new officers, list of new principals with titles and contact information, and effective date of changes. Attach additional sheets if necessary.

Section D

Provide copies of all fictitious name registrations filed by the Applicant with the State of Florida's Division of Corporations or other State agencies. If none, indicate "None" <u>none</u>.

Section E

- Has the Applicant acquired another business entity within the last five (5) years? Yes_____No_X__ If "Yes," please provide the full legal name of any business entity which the Applicant acquired during the last five (5) years which engaged in a similar business activity as the business activity which is the subject of this Port Everglades Franchise Application. If none, indicate "None"_____.
- 2. Indicate in the space provided the date of the acquisition and whether the acquisition was by a stock purchase or asset purchase and whether the Applicant herein is relying on the background and history of the acquired firm's officers, managers, employees and/or the acquired firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.
- 3. Has the Applicant been acquired by another business entity within the last five (5) years? Yes No X If "Yes," provide the full legal name of any business entity which acquired the Applicant during the last five (5) years which engaged in a similar business activity as the business activity which is the subject of this Port Everglades Franchise Application. If none, indicate "None" none.
- 4. Indicate in the space provided the date of the acquisition and whether the acquisition was by a stock purchase or asset purchase and whether the Applicant herein is relying on the background and history of the parent firm's officers, managers, employees and/or the parent firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.

Section F

Provide the Applicant's previous business history, including length of time in the same or similar business activities as planned at Port Everglades.

Section G

- 1. Provide a list of the Applicant's current managerial employees, including supervisors, superintendents, and forepersons.
- 2. List the previous work history/experience of the Applicant's current managerial employees, including their active involvement in seaports and length of time in the same or similar business activities as planned at Port Everglades.

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. <u>Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).</u>

If none, state "None" _____.

Seaport _____see attached ______ Number of Years Operating at this Seaport ______

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Services to this Client
see attached	

Number of Years Applicant has Provided

Section I

- 1. Provide a description of all past (within the last five (5) years) and pending litigation and legal claims where the Applicant is a named party, whether in the State of Florida or in another jurisdiction, involving allegations that Applicant has violated or otherwise failed to comply with environmental laws, rules, or regulations or committed a public entity crime as defined by Chapter 287, Florida Statutes, or theft-related crime such as fraud, bribery, smuggling, embezzlement or misappropriation of funds or acts of moral turpitude, meaning conduct or acts that tend to degrade persons in society or ridicule public morals.
- The description must include all of the following:
- a) The case title and docket number
- b) The name and location of the court before which it is pending or was heard
- c) The identification of all parties to the litigation
- d) General nature of all claims being made
- If none, indicate "None" _____
- 2. Indicate whether in the last five (5) years the Applicant or an officer, director, executive, partner, or a shareholder, employee or agent who is or was (during the time period in which the illegal conduct or activity took place) active in the management of the Applicant was charged, indicted, found guilty or convicted of illegal conduct or activity (with or without an adjudication of guilt) as a result of a jury verdict, nonjury trial, entry of a plea of guilty or nolo contendere where the illegal conduct or activity (1) is considered to be a public entity crime as defined by Chapter 287, Florida Statutes, as amended from time to time, or (2) is customarily considered to be a white-collar crime or theft-related crime such as fraud, smuggling, bribery, embezzlement, or misappropriation of funds, etc. or (3) results in a felony conviction where the crime is directly related to the business activities for which the franchise is sought.

Yes___ No_X

If you responded "Yes," please provide all of the following information for each indictment, charge, or conviction:

- a) A description of the case style and docket number
- b) The nature of the charge or indictment
- c) Date of the charge or indictment
- d) Location of the court before which the proceeding is pending or was heard
- e) The disposition (e.g., convicted, acquitted, dismissed, etc.)
- f) Any sentence imposed
- g) Any evidence which the County (in its discretion) may determine that the Applicant and/or person found guilty or convicted of illegal conduct or activity has conducted itself, himself or herself in a manner as to warrant the granting or renewal of the franchise.

Section J

The Applicant must provide a current certificate(s) of insurance. Franchise insurance requirements are determined by Broward County's Risk Management Division and are contained in the Port Everglades Tariff No. 12 as amended, revised or reissued from time to time. The Port Everglades Tariff is contained in the Broward County Administrative Code, Chapter 42, and is available for inspection on line at: http://www.porteverglades.net/development/tariff.

Section K

- 1. The Applicant must provide its most recent audited or reviewed financial statements prepared in accordance with generally accepted accounting principles, or other documents and information which demonstrate the Applicant's creditworthiness, financial responsibility, and resources, which the Port will consider in evaluating the Applicant's financial responsibility.
- 2. Has the Applicant or entity acquired by Applicant (discussed in Section E herein) sought relief under any provision of the Federal Bankruptcy Code or under any state insolvency law filed by or against it within the last five (5) year period? Yes No X

If "Yes," please provide the following information for each bankruptcy or insolvency proceeding:

a) Date petition was filed or relief sought

b) Title of case and docket number

c) Name and address of court or agency

- d) Nature of judgment or relief
- e) Date entered
- 3. Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed in the last five (5) year period by a court for the business or property of the Applicant? Yes___ No X
 - If "Yes," please provide the following information for each appointment:
 - a) Name of person appointed
 - b) Date appointed
 - c) Name and address of court
 - d) Reason for appointment
- Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed 4. in the last five (5) year period by a court for any entity, business, or property acquired by the Applicant?

Yes No X

If "Yes," please provide the following information for each appointment:

a) Name of person appointed

b) Date appointed

- c) Name and address of court
- d) Reason for appointment

Section L

List four (4) credit references for the Applicant, one of which must be a bank. U	Ise this format:
Name of Reference see attached Nature of Business	
Contact Name Title	
Legal Business Street Address	
City, State, Zip Code	
Phone Number (
(Provide on a separate sheet.)	

Section M

- 1. Security: Pursuant to Port Everglades Tariff 12, Item 960, all Franchisees are required to furnish an Indemnity and Payment Bond or Irrevocable Letter of Credit drawn on a U.S. bank in a format and an amount not less than \$20,000 as required by Broward County Port Everglades Department.
- 2. Has the Applicant been denied a bond or letter of credit within the past five (5) years?

Yes___ No_X

If "Yes," please provide a summary explanation in the space provided of why the Applicant was denied. Use additional sheets if necessary.

Section N

- 1. Provide a list and description of all equipment currently owned and/or leased by the Applicant and intended to be used by the Applicant for the type of service(s) intended to be performed at Port Everglades including the age, type of equipment and model number. N/A
- 2. Identify the type of fuel used for each piece of equipment.
- 3. Indicate which equipment, if any, is to be domiciled at Port Everglades.
- 4. Will all equipment operators be employees of the Applicant, on the payroll of the Applicant, with wages, taxes, benefits, and insurance paid by the Applicant?

Yes No

If "No," please explain in the space provided who will operate the equipment and pay wages, taxes, benefits, and insurance, if the franchise is granted. Use additional sheets if necessary.

Section O

Provide a copy of the Applicant's current Broward County Business Tax Receipt (formerly Occupational License).

Section P

- 1. Provide a copy of Applicant's safety program.
- 2. Provide a copy of Applicant's substance abuse policy.
- 3. Provide a copy of Applicant's employee job training program/policy.
- 4. Provide information regarding frequency of training.
- 5. Include equipment operator certificates, if any.

Section Q

- Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or fines from any federal, state, or local environmental regulatory agencies?
 Yes No x
- 2. Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or civil penalties from the U.S. Coast Guard? Yes No x
- 3. Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or fines from the Occupational Safety and Health Administration?
 - Yes___ No_X_

If you responded "Yes" to any of this section's questions 1, 2, or 3 above, please provide a detailed summary for each question containing the following information:

- a) Name and address of the agency issuing the citation or notice
- b) Date of the notice
- c) Nature of the violation
- d) Copies of the infraction notice(s) from the agency
- e) Disposition of case
- f) Amount of fines, if any
- g) Corrective action taken

Attach copies of all citations, notices of violations, warning notices, civil penalties and fines issued by local, state, and federal regulatory agencies, all related correspondence, and proof of payment of fines.

4. Provide a statement (and/or documentation) which describes the Applicant's commitment to environmental protection, environmental maintenance, and environmental enhancement in the Port.

Section R

Provide written evidence of Applicant's ability to promote and develop growth in the business activities, projects or facilities of Port Everglades through its provision of the services (i.e., stevedore, cargo handler or steamship agent) it seeks to perform at Port Everglades. For first-time applicants (stevedore, cargo handler and steamship agent), the written evidence must demonstrate Applicant's ability to attract and retain new business such that, Broward County may determine in its discretion that the franchise is in the best interests of the operation and promotion of the port and harbor facilities. The term "new business" is defined in Chapter 32, Part II of the Broward County Administrative Code as may be amended from time to time.

If you have checked an Applicant box for VESSEL BUNKERING, VESSEL OILY WASTE REMOVAL, VESSEL SANITARY WASTE WATER REMOVAL, OR MARINE TERMINAL SECURITY, the following additional information is required:

VESSEL BUNKERING

Section T- A Letter of Adequacy from the U.S. Coast Guard and a copy of the applicant's operations manual approved by the U.S. Coast Guard.

Section V- A copy of the applicant's Oil Spill Contingency Plan for Marine Transportation Related Facilities approved by the U.S. Coast Guard.

Section W- A Terminal Facility Discharge Prevention and Response Certificate with a copy of an approved Oil Spill Contingency Plan from the Florida Dept. of Environmental Protection.

Section Z- An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection which has been issued to the applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date.

VESSEL OILY WASTE REMOVAL

Section S - Certificate of Adequacy in compliance with the Directives of MARPOL 73/75 and 33 CFR 158, if applicable.

Section T-A Letter of Adequacy from the U.S. Coast Guard and a copy of the Applicant's operations manual approved by the U.S. Coast Guard.

Section U- A Waste Transporter License from the Broward County Environmental Protection Department identifying the nature of the discarded hazardous (or non-hazardous) material to be transported.

Section V- A copy of the Applicant's Oil Spill Contingency Plan for Marine Transportation Related Facilities approved by the U.S. Coast Guard.

Section W- A Terminal Facility Discharge Prevention and Response Certificate with a copy of an approved Oil Spill Contingency Plan from the Florida Dept. of Environmental Protection.

Section X- A Used Oil Collector, Transporter, and Recycler Certificate from the Florida Dept. of Environmental Protection.

Section Y- An Identification Certificate from the U.S. Environmental Protection Agency.

Section Z- An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection which has been issued to the Applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date.

VESSEL SANITARY WASTE WATER REMOVAL

Section U- A Waste Transporter License from the Broward County Environmental Protection Department identifying the nature of the discarded hazardous (or non-hazardous) material to be transported.

Section Z1- A copy of the Applicant's operations manual.

Section Z2- A Septage Receiving Facility Waste Hauler Discharge Permit from the Broward County Water and Wastewater Services Operations Division.

MARINE TERMINAL SECURITY

Section N1- A list of all metal detection devices, walk-through and hand held, as well as all luggage and carryon x-ray machines owned or leased, to be used or domiciled at Port Everglades. Listing must include brand name and model.

Section N2- A copy of all manufacturers recommended service intervals and name of

company contracted to provide such services on all aforementioned equipment. Section N3- A description of current method employed to assure all equipment is properly calibrated and functioning.

Section N4- current training requirements and training syllabus for employees operating x-ray equipment. Highlight emphasis on weapon and contraband identification. Include equipment operator certificates, if any.

Section O1- Provide copies of all local, state and federal licenses, including:

a. A copy of the Applicant's State of Florida Business License.

b. A copy of security agency's Manager's "M" or "MB" License and a copy of the security agency's "B" or "BB" License issued by the Florida Department of Agriculture and Consumer Services.

Section P3- SECURITY GUARDS / SUPERVISORS

a. Provide Applicant's background requirements, education, training etc., for personnel hired as security guards.

b. Provide historic annual turnover ratio for security guards.

c. Provide a copy of Applicant's job training program/policy including a copy of training curriculum and copies of all manuals and take-home materials made available to security guards. Include information regarding frequency of training.

d. Provide background requirements, experience, licensing and any and all advanced training provided to supervisory personnel.

e. Provide present policy for individual communication devices either required of security guards or supplied by the employer.

f. Provide procurement criteria and source as well as Applicant's certification requirements for K-9 workforce.

g. Provide information on the number of security guards / supervisors currently employed or expected to be employed to provide security services at Port Everglades.

Supervisors	
Class D Guards	
Class G Guards	
K-9 Handlers	

Port Everglades Tariff 12

References to the Port Everglades Tariff 12 as amended or reissued: http://www.porteverglades.net/development/tariff

Application Fees

The following fees have been established for franchised businesses at Port Everglades. Initial processing fees are nonrefundable. A franchise is required for each category of business.

Stevedore

```
Initial processing fee, assignment fee, or reinstatement fee $ 11,000.00
Annual Fee
  4,000.00
Ś
Cargo Handler
Initial processing fee, assignment fee, or reinstatement fee $ 11,000.00
Annual Fee
   4,000.00
Ś
Steamship Agent
Initial processing fee, assignment fee, or reinstatement fee $
4,000.00
Annual Fee
     2,250.00
Ś
Tugboat and Towing
Initial processing fee, assignment fee, or reinstatement fee $ 26,000.00
Annual Fee
By Contract
Vessel Bunkering, Vessel Oily Waste Removal,
Vessel Sanitary Waste Water Removal
Initial processing fee, assignment fee, or reinstatement fee $
                                                                 4,000.00
       Annual Fee
   2,250.00
Ś
```

For first-time franchise Applicants, both the initial application fee and the annual fee must be submitted at time of application. Thereafter, annual franchise fees are due and payable each year on the franchise anniversary date, which is defined as the effective date of the franchise.

Note: Check(s) should be made payable to:

BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS and be mailed with this application to: Port Everglades Business Administration Division 1850 Eller Drive, Fort Lauderdale, FL 33316

Required Public Hearing

Staff review of this application will not commence until such time as all of the above requested information and documentation has been provided and the franchise application has been determined by staff to be complete. All of the above requested information and Sections are required to be completed prior to the scheduling of the public hearing. Staff will request that the Broward County Board of County Commissioners set a public hearing to consider the franchise application and hear comments from the public. The Applicant will be notified of the Public Hearing date and must plan to attend the Public Hearing.

By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct. Applicant understands that providing false or misleading information on this application may result in the franchise application being denied, or in instances of renewal, a franchise revoked. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Broward County during the franchise application process or during any inquiries, investigations, or public hearings.

Applicant further understands that if there are any changes to the information provided herein (subsequent to this application submission) or to its officers, directors, senior management personnel, or business operation as stated in this application, Applicant agrees to provide such updated information to the Port Everglades Department of Broward County, including the furnishing of the names, addresses (and other information as required above) with respect to persons becoming associated with Applicant after its franchise application is submitted, and any other required documentation requested by Port Everglades Department staff as relating to the changes in the business operation. This information must be submitted within ten (10) calendar days from the date of any change made by the Applicant.

Applicant certifies that all workers performing functions for Applicant who are subject to the Longshore and Harbor Workers' Act are covered by Longshore & Harbor Workers' Act, Jones Act Insurance, as required by federal law.

This application and all related records are subject to Chapter 119, F.S., the Florida Public Records Act.

By its execution of this application, Applicant acknowledges that it has read and understands the rules, regulations, terms and conditions of the franchise it is applying for as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended, and agrees, should the franchise be granted by Broward County, to be legally bound and governed by all such rules, regulations, terms and conditions of the franchise as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended.

The individual executing this application on behalf of the Applicant, personally warrants that s/he has the full legal authority to execute this application and legally bind the Applicant.

Signature of Applicant's Authorized
Signature of Applicator's Authorized Control Date Signed 7/28/20
Signature name and title - typed or printed James A. Black, President/CEO
Witness Signature (*Required*) Keysten Brien
Witness name-typed or printed Kristen Brien
Witness Signature (*Required*) Support And
If a franchise is granted, all official notices/correspondence should be sent to:
The Description of Administration

Name Douglas W. Crandall Title Vice President, Finance and Administration

Address 106 Francis Street, Providence, RI 02903 Phone (401) 941-7200

A

MORAN SHIPPING AGENCIES INC. 04-2320456 COPORATE OFFICERS AND DIRECTORS AS OF January 1, 2020

James A. Black	16651 Ronan Road Houston, TX 77060	CEO/President	Director
Jason E. Kelly	106 Francis Street Providence, RI 02903	Executive VP	Director
Susan J. Newman	106 Francis Street Providence, RI 02903	CFO/ Secretary	Director
Kimberly W Jennings	16651 Ronan Road Houston, TX 77060	Asst. Secretary	
James Andrew Black	106 Francis Street Providence, RI 02903	Asst. Secretary	
Michael T. Black	106 Francis Street Providence, RI 02903	Treasurer	Director
Thomas J. Sullivan	106 Francis Street Providence, RI 02903	Senior VP	Director
Gavin R. Black	106 Francis Street Providence, RI 02903	Vice President	Director
Stefan J. Palmer	35 Braintree Hill Office Park, Ste 104 Braintree, MA 02184	Vice President	
Steven J. Smaracko	35 Braintree Hill Office Park, Ste 104 Braintree, MA 02184	Vice President	
Kelly J. Moran	1643b Savannah Hightway # 384 Charleston, SC 29407	Vice President	
Alan Courmier	115 North Post Oak Road Sulphur, LA 70663	Vice President	
Dan Van Duzer	1950 Old Cuthbert Rd Suite L Cherry Hill, NJ 08034	Vice President	
Robert Ryke	90 Woodbridge Center Ste 515 Woodbridge, NJ 07095	Vice President	
James Brenek	16651 Ronan Road Houston, TX 77060	Vice President	
Robert S. LeClair	16651 Ronan Road Houston, TX 77060	Vice President	
Paul A. Caruselle	16651 Ronan Road Houston, TX 77060	Vice President	
Douglas W. Crandall	106 Francis Street Providence, RI 02903	Vice President	· <u></u>
A. Ross Pope	11 Hodgkins Drive Ipswich, MA 01938		Director

. . .

CEO

Executive Management

James A. Black

President

K

Upon completion of his studies in business administration at the University of Massachusetts-Dartmouth, Jim joined the Moran Organization in 1974. Working closely under the tutelage of his brother, F. Robert Black (previous owner and President), he began his career as a boarding agent gaining experience in handling a full range of commercial cargos. His expertise was further enhanced within the transportation industry through assignment with J. F. Moran Company, a sister corporation. There, Jim learned the intricacies of import/export documentation, negotiating letters of credit and the expeditious movement of international freight. Subsequently, Jim was issued his Customhouse Brokers License by the U. S. Treasury Department in 1977.

When the Moran Organization made its first expansion beyond its traditional New England hub, Jim Black moved to Houston, Texas to manage the newly-incorporated Moran-Thibodeaux Shipping Agencies. Throughout the next decade the operation in the U. S. Gulf experienced dramatic growth. In 1985 the company began doing business as Moran-Gulf Shipping Agencies and by then had opened offices in Port Arthur, Corpus Christi, Galveston, New Orleans, and Fort Lauderdale while attending more than 1,000 vessel arrivals on an annual basis with Jim as its President and Chief Operating Officer.

In 1986, Jim and his brother Mike acquired full ownership of the Moran Shipping Agency Organization from their brother Bob. The company continues to operate as a closely-held family corporation, while providing the very best of independent and enthusiastic service to which both their friends and clients have become accustomed.

During his career Jim Black has enjoyed active affiliations with several associations and organizations including: Propeller Club of the U.S., World Trade Association, Traffic Club, Association of Ship Brokers and Agents (ASBA), American Petroleum Institute, Houston Port Bureau, Houston Chamber of Commerce, Sabine Users Coalition, Houston chapter of PORTS, Petroleum Tankship Institute, The Houston Club, West Gulf Maritime Association, National Customhouse Brokers and Freight Forwarders Association, The Houstonian, The Woodlands CC, and many more.

Jim resides in The Woodlands, Texas with his wife, Beth, and their two children, Andrew and Adam.

Jason E. Kelly

X

Executive	Vice	President	1	Chief	Information	Officer
******	*****	*****	******			

Jason Kelly is a native of Massachusetts and a graduate of Boston College. Jason received a degree from the B.C. Carroll School of Management where he graduated with high honors, earning the Jeff Keith Award, one of three leadership awards given to graduating seniors for outstanding achievement in academics and extracurricular activities.

After graduation Jason entered the Boston College International Volunteer program and moved to Jamaica, where he lived for two years. In Jamaica, Jason served as Director of the Computer Science program at Alpha Academy, a high school and community college in the capital city of Kingston.

After Jamaica, Jason accepted a job in Puerto Rico where he worked for the Puerto Rican Government in the area of economic development. For four years Jason lived and worked in Puerto Rico in various positions in the Government, focusing on international trade and finance. Jason's last role was as Director of Investment and Finance for Puerto Rico's Caribbean Development Program, where he received a commendation from the Department of State.

In 1994 Jason joined the Moran companies where he worked in Houston for one year getting his first true taste of the maritime industry. In 1995 he moved to Moran headquarters in Rhode Island where he began in earnest his work in the area of project management and information technologies. Jason was part of the team in 1999 which coordinated and implemented Moran's ISQ certification and he served as Moran's Quality Manager from 1999 to 2003. Most recently, Jason has played a leadership role in the shipping industry as in relates to new US Government marine homeland security requirements. His efforts in creating awareness and contributing to the industries compliance have been noteworthy.

Over the last ten years with Moran, Jason has been a strong advocate of the use of information technology. As Moran's Chief Information Officer, Jason focuses his energies on providing Moran with new technologies that will maintain Moran's high level of service and create new opportunities and services for our clients.

Under Jason's leadership, Moran's innovative use of new technologies in 2000 was featured in Microsoft's national database campaign. New Π services created for our Hub Accounting clients are slated to appear in Microsoft's SharePoint campaign in 2008.

.. . .

Executive Management

P

.

. .

•

Susan J. Newman

Comptroller / Chief Financial Officer

Susan is Chief Financial Officer of the Moran Companies. She is a member of the Board of Directors and serves as Moran's Corporate Secretary. Susan is a native of Rhode Island and currently resides in Coventry, RI with her husband and daughter.

Susan joined Moran in 1979 as a Voyage Accountant. She has held several positions over the years including Assistant Finance Manager, Comptroller and CFO.

Susan also has a background in computer programming and project management. Utilizing these skills she has managed several projects for Moran including ISO Certification and the migration of Moran's accounting system from a mainframe environment to a PC-based environment.

Susan continues to provide the leadership and vision necessary to maintain the high standards that our clients have come to expect from Moran's Voyage Accounting and Financial Reporting Services.

÷ ...

Kimberly W. Jennings Magnolia, Texas

Born 01/25/1966

A

.

Graduated High School 1984

Married, 2 sons

Delta Steel Company 1989-1992 Customer Service/Order Entry

> Triumph Natural Gas Marketing Co. 1992-1994 Secretary

Burgmann Seals 1994 - 1997 Sales Secretary/Customer Service

Moran Gulf Shipping Agencies 1998 - present Exec. Assistant

Bio

.

. . . .

. . .

ς.

. .

.

R

Operations	Management						
Andrew	v Black						
General	Manager/Asst	VP	Quality	and	Legal	(Rhode	Island)
*******	******	*******	*****				

Andrew graduated from St. Pius X High School (Houston, TX) in 2005 where he finished near the top of his class academically and as a 2 time All-State Offensive Lineman for the football team. He then attended both Wesleyan University (Class of 2009) and the University of Connecticut (Class of 2010), earning degrees in Philosophy and Economics respectively. Andrew began interning as a vessel boarding agent at the age of 18 and continued to board ships during summer and winter holidays through his graduation from UConn. Subsequently, he has worked full time in Moran's Operations department since attaining his degrees. During this period he has gained extensive experience working with Crude/Petroleum/Chemical Tankers and Dry Bulk Carriers in an array of Ports including Houston, San Francisco, and New York. To add to his understanding of vessel operations and maritime activities, Andrew has completed courses in Ship Brokerage

Andrew has contributed considerable time to the Moran Office of Maritime and Port Security and has been a valuable member of Moran's ISO Quality Team since February 2011. In September of 2012 he assumed the role of Operations Manager in the New York/New Jersey office. In April 2020, he was promoted to General Manager of Operations and Assistant VP of Quality and Legal.

& Chartering Vessel Operations, LPG Transportation, Maritime Awareness, Security & Terrorism Training, and

National Incident Management System Training.

. . .

Executive Management

Michael T. Black

Chairman

P.

۰.

. . . .

.

A native of Fall River, Massachusetts, Michael graduated from Durfee High School in 1960 and received a Bachelor of Science Degree in business administration from the University of Massachusetts-Dartmouth (then known as Durfee College). He furthered his education at the University of Rhode Island, receiving his Master's Degree in public administration.

Following graduation, Michael had a short stint of active duty in the National Guard. He then joined the Fall River School Department and embarked on a 15-year career, culminating in his appointment to the position of Director of Personnel, during which time Michael earned a Master of Science Degree in education from Bank Street College, New York.

In 1982, Michael came to Moran Shipping Agencies, joining his three brothers in the maritime transportation industry. During his longstanding career, he has distinguished himself in a variety of activities. Michael is a Past President of The World Trade Club of Rhode Island, The Propeller Club Narragansett Bay Chapter, The North Atlantic Ports Association and is currently Treasurer of the Association of Ship Brokers and Agents (ASBA). Through his involvement and efforts in these organizations and others, he continues to make a positive contribution to our industry.

.

.

Michael resides in Tiverton, Rhode Island, with his wife, Sally, and six children.

. .. .

X

Thomas J. Sullivan

Senior Vice

President

Tom Sullivan is one of the most recognizable and distinguished members of the New England maritime community. Mr. Sullivan joined Moran Shipping Agencies in 1973 as a Boarding Agent, attending vessels in the Southern New England area from New London, CT to Sandwich, MA. In 1979, Mr. Sullivan was appointed Operations Manager for the Providence, RI office. In that capacity, he would coordinate the activities of the agents in the Providence office, being responsible for the daily operational aspects of RI and Southeastern MA ports.

In 1986, he was promoted to General Manager of Southern New England operations. It was Mr. Sullivan's responsibility to maintain the efficient running of the operations department of both offices.

In 1995, he took over as General Manager of New England operations. Mr. Sullivan's responsibilities extended throughout the entire New England region.

Tom's affiliation with the maritime industry in New England is well documented. A member of the Port of Narragansett Bay, RI's Propeller Club for over 20 years, Tom served as President from 1981 through 1983.

During his career in the operational aspect of the agency business he has acted on behalf of Shell during Emergency Response Simulations - COTP (Providence). He has also received recognition into the prodigious Century Club, a meritorious recognition for having boarded over 100 vessels per year for three consecutive years.

xecutive Management Gavin R. Black Corporate

Þ

Counsel

Gavin R. Black serves as Corporate Counsel for Moran Transportation Industries. He is a graduate of the Roger Williams School of Law and University of Rhode Island Marine Affairs Institute. Gavin is a member of the Rhode Island, Massachusetts and Federal US District of Rhode Island Bar.

He is active in the maritime community with participation in the North Atlantic Ports Association, Maritime Law Association of the United States and is currently is serving as Port President of the Propeller Club of the United States, Narragansett Bay Chapter.

Gavin resides in Tiverton, RI with his wife Erin and sons Michael, Benjamin and Samuel.

Captain Steve Palmer

Vice

Ø

President

Captain Palmer is a native of Massachusetts and a Graduate of Maine Maritime Academy. He graduated with a Bachelor of Science Degree in 1972 and also holds a Diploma in Business Accounting from Burdett College.

From 1972 until 1984, Steve sailed with Tanker Management Inc. of New Orleans, during which time he was Chief Mate and Master of various tank vessels. At this same time, and until 1978, he served as a Lieutenant in the United States Naval Reserves. From 1984 until 1986 he was Master of S/T Golden Monarch of Apex Marine Corp.

In 1986 Steve swallowed the anchor and joined the Bill Black Steamship Agency as New England and Group Operations Manager. He served in this capacity until November 2000 when he became General Manager of Moran Shipping Agencies' Boston Office. In this capacity Captain Palmer is responsible for all activities in our very busy Boston office.

In addition to being an active member of the Propeller Club of Boston, Past Director of the Association of Ship Brokers and Agents, and a past member of the Executive Committee of the Independent Sea-Going Officer's Association, Captain Palmer is a member of the Salem Marine Society and Past President of the most distinguished Boston Marine Society, the oldest Marine Society in the World.

Steve is actively involved in, and represents Moran Shipping and our valued clients on several port and regional committees concerned with port safety and the safe navigation of vessels in New England waters.

Steve resides in Danvers, Ma. With his wife Margaret. They have two children.

Operations Management Steven J.Smaracko General

R

General Manager

(Boston)

Steven began his career in the Port of Boston at Mediterranean Shipping Company (MSC), a large international container shipping line, and Peabody & Lane Corporation a prominent New England shipping agency, where he worked for 10 years prior to joining Moran Shipping Agencies.

During his tenure at MSC, he acted as the Marine Operations Manager, where he was responsible for MSC Container and Cruise Ship Agency Operations, Intermodal Coordination, Equipment Control / Maintenance & Repair, Claims Processing, and coordinated Vessel Operations planning for the ports of Boston, Philadelphia, and New York. He also served as a member of the Board of Governors for the Boston Shipping Association, and was a member of the Boston Propeller Club.

At Peabody and Lane Corporation, he started his career as a boarding agent and concluded his tenure within the role of Vice President. He was responsible for vessel boarding operations/planning, business development and client relations. He has experience coordinating agency operations from ports as far south as New Haven, CT and as far north as Searsport, ME. He has handled a multitude of cargos including LNG, LPG, gasoline, road salt, coal, gypsum, news print and various other project cargoes.

Steve is a proud graduate of the Massachusetts Maritime Academy, receiving a B.S. degree in International Maritime Business, and he has also earned an MBA from Northeastern University's D'Amore -McKim School of Business, with a concentration in Finance and Entrepreneurship. He resides on Cape Cod with his wife Olivia, and their two boys Ben and Owen.

Kelly J. Moran

Vice

P

President

Shortly after graduating with a B.S. Degree in International Finance from the University of Bridgeport in 1987, Kelly Moran joined the Moran Companies, working in both the Steamship Agency and Customs Brokerage/Freight Forwarding operations in Connecticut. In 1993, Kelly was appointed as Operations Manager of the Portland, ME office where she served until 2002 when she moved to Florida to lead Moran's expansion into the South Atlantic. As a result of her esteemed career achievements, Kelly has since been promoted to Vice President and General Manager for the ports of the southeastern United States.

During the 19 years that Kelly has worked for Moran, her consistent commitment to the job and to the maritime industry as a whole has been exceptional. A hands-on manager who has conducted over 1000 ship boarding, she is committed to excellence in the field. This commitment was underscored when Kelly was awarded the United States Coast Guard Certificate of Merit for her work with the M/T Julie N oil spill in Portland, Maine in September 1996.

Kelly's work and affiliations with maritime organizations is also noteworthy. In the area of marine safety, she served as the Agent Representative of the Port Safety Forum and was an elected representative of the Portland, ME local Spill Management Team. In addition, a long time member of the Portland Propeller Club, Kelly was elected to its Board of Governors. She has also received praise for her leadership role in the "Clean Casco Bay Co-Op". After her recent promotion, Kelly became a member of the Port Everglades Association and also appointed to the Board of Governors for the Port Everglades Propeller Club.

Alan Courmier

Vice

President

Shortly after receiving a Bachelor of Science Degree in 1976 from McNeese State University, Alan entered the maritime industry with Lake Charles Stevedores Inc. As manager of their Tanker Department, valuable knowledge was gained in the petrochemicals ship agency service covering the Lake Charles area and surrounding ports. Also, additional experience was acquired in the break bulk and dry bulk industry during his 10 years of service with Lake Charles Stevedores.

In 1988, Alan joined Conoco in their maritime shipping division, Conoco Shipping Company. There he started a shipping agency company, Calcasieu Shipping Company, where he served as Manager and Vice-President for 15 years. During this time he guided the company from providing local agency service to becoming Conoco Shipping Company's hub agency that provided support to their commercial and operations groups for their owned and chartered vessels. Calcasieu Shipping served as Conoco's single point of contact concerning agency requirements, warehousing of ship spares, and crew coordination for Conoco vessels in the USA. In doing so, the Conoco Shipping Company's Agency Excellence Award was awarded to Calcasieu Shipping for 3 consecutive years.

On a personal note, Alan attended various leadership workshops that include Principled Centered Leadership and Developing Contemporary Supervisors. Additionally, Alan participated in Port optimization teams that include USCG's Ports and Waterways Assessment and Conoco's Crude Oil Delivery Evaluation. He received Oil Spill Response training from Texas A&M Galveston and served on Conoco Shipping's Oil Spill Response Team. Mr. Courmier's distinguished career in the maritime industry has allowed him to actively serve in various capacities such as, President Lake Charles Maritime Association, Board of Governors Lake Charles Propeller Club, Pilot Fee Commissioner, Member Sabine Users Coalition, and Member Lake Charles Chamber of Commerce.

For his leadership and work in the startup of the first Harbor Safety Committee in Lake Charles, Alan was awarded the 1st Port Person of the Year by the Lake Charles Propeller Club in 2001. He currently serves on the Managing Board of the Harbor Safety Committee and holds the office of Vice-Chair of this organization.

In 2002, Alan joined Moran Shipping Agencies as Vice-President and was instrumental in the startup of two new MSA offices in Lake Charles and Freeport. He continues to provide leadership in actively supporting Moran's business goals and objectives in providing a quality agency service to the company's valued customers throughout the world.

A

DANIEL VAN DUZER - VICE PRESIDENT, MORAN SHIPPING AGENCIES INC.

INTRODUCTION	A trusted leader with a depth of experience in the global maritime oil and liquid cargo transportation industry. Heads the Maritime and Port Security division, which grew from a start-up to consistently profitable operation under his leadership. Works end-to-end, both as an entrepreneur to foster and develop business, and as an operations expert, ensuring client satisfaction to a broad base of US and international clients via proactive training, communications, and excellent 24/7 customer service. Brings a breadth and depth of knowledge about port operations and security across the globe, including the Port of Philadelphia, his home office.					
PROFESSIONAL	MARITIME AND PORT SERCURITY					
ACHIEVEMENTS	 Attend to all security incidents on behalf of large multi-national clients. Some of the more important responsibilities include: 					
	 Prepare and execute vessel and facility security assessments Evaluate and update vessel and facility security plans to meet Maritime Transportation Security Act requirements Perform subject matter expert analysis, response writing, proposals Manage MTSA compliance for entire clean time charter pool on behalf of oil major Lead security and compliance contractor for largest bulk storage facility in the U.S. Port facility security grant writing and implementation Information systems security architecture analysis and compliance Meet with government officials, lobbyists and agencies to advocate for maritime security interests 					
	 MARITIME COMPLIANCE Manage all Maritime Transportation and Security Act and International Ship and Port Facility Security related procedures on behalf of the United States Coast Guard and/or client vessel Coordinate USCG, DHS, and CBP clearances 					
	TRAINING AND MARKETING					
	 Design and deliver maritime policy and training programs to clients in the US, Europe and Africa 					
	 Implemented first USCG certified training program for largest W. African container facility Speaking engagements on topical areas of interest at conferences and association meetings 					
LICENSES	Certified Company Security Officer, Facility Security Officer, Vessel Security Officer Certified Trainer - Port Security, Maritime Security Awareness – U.S. Maritime Administration & DNV Qualified Individual for Oil Spill Response - OPA 90 Regulations Marine Firefighter - Maritime Institute of Training and Graduate Studies Personal Safety & Social Responsibility - Maritime Institute of Training and Graduate Studies Mariner Certification - STCW					

	EDUCATION	B.A. HISTORY, UNIVERSITY OF HOUSTON, 2002 Graduated <i>summa cum laude</i>
_	· · · · · · · · · · · · · · · · · · ·	Government inspections and compliance requirements
		Pilots, tugs, and linemen
		 Bunkering and stores deliveries
		Arrival, departure, and intra-port movements
		Responsible for coordinating crude oil and liquid cargo ship movements, including cost-efficient a effective scheduling and resourcing for:
		Houston, Texas 2002-2007
		AGENT, VESSEL MANAGER, MORAN TRANSPORTATION COMPANIES
		Woodbridge, New Jersey 2007-2015
		Houston, Texas 2015-2017
		GENERAL MANAGER, MORAN OFFICE OF MARITIME & PORT SECURITY
		Port of Philadelphia - Cherry Hill, New Jersey 2017- present
	WORK HISTORY	VICE PRESIDENT, MORAN SHIPPING AGENCIES INC.
. –		TWIC – Transportation Security Administration
		ISO 9000 Internal Auditor - ISOQAR Registry
		First Aid and CPR / AED Certified - American Red Cross
		HAZMAT Certification - National Cargo Bureau
		700, and 800 Certification – Federal Emergency Management Agency
		National Incident Management System, Incident Command System 100, 200, 313,

Page | 2

•

Robert Ryke

•

.

Vice

Ŗ

President

1. 1. A.

With over 30 years of service in the maritime industry, few people have the experience and expertise of Bob Ryke. Beginning his distinguished career in 1977 as a boarding agent with J.H. Winchester & Co. in NY, Bob worked his way up the ranks, eventually becoming General Manager of Worms Agencies and then serving as Vice President of World Agencies and SAGA (USA).

In 1997 Bob was appointed Corporate Operations Manager of Gulf & Atlantic Maritime before joining Moran's NY/NJ operations in 2000. In 2007, Moran recognized his significant career achievements by promoting him to the position of Vice President/General Manager.

. •

.

.

:

.

.

.

James A. Brenek

Vice

P

.

:

President

James began his illustrious career in the Maritime Industry as a ship's boarding agent 1987, where he handled vessels throughout Southeast Texas including the ports of Houston, Texas City, Galveston, Freeport, Pt. Comfort and Corpus Christi. He has vast experience with all types of bulk vessels (bulk liquids, chemicals, LNG/LPG cargoes, break bulk and dry bulk cargoes) and passenger ships. However, his experience with tankers and offshore STS operations has brought James numerous accolades over the years.

In 1990, James moved to the Beaumont/Pt Arthur area where he became manager for a major steamship agent. For a decade he worked closely with major oil companies such as Chevron, Saudi Petroleum, Fina, Clark and Sun Oil.

James joined Moran-Gulf Shipping Agencies - Houston in 2000 as General Manager of Texas Ports, and today as Vice President/General Manager he is directly responsible for the day-to-day operations in the Houston office and oversees Moran's other 4 offices in Texas.

James is a member of the Propeller Club and West Gulf Maritime Association and resides in The Woodlands, TX with his wife Rhonda and their son and daughter.

P

Robert S. LeClair

•

Vice	President	/	Sales	&	Marketing
*****	******	*******	****		-

Rob joined the Moran Companies as a sales representative in 1987 upon his graduation from Georgetown University with a BSBA/Marketing degree. In October, 1988 he obtained his U.S. Customs Broker's license and in July of 1989 he moved to Houston to manage Moran's Customs Brokerage and freight forwarding operation there.

In 1992, Rob left Moran and proceeded to establish two successful businesses over the next 15 years. However, his passion for the maritime industry never wavered, and in May of 2007 Rob rejoined the Moran family as Vice President of Sales & Marketing.

Ξ.

.

.

. . .

A

Executive Management Paul A. Caruselle Vice

President

Paul graduated from Saint John's University, New York in 1973, with a Bachelor of Science degree in Business Administration.

Prior to joining Moran-Gulf Shipping Agencies in 2015, Paul was with SeaRiver Maritime, Inc. (ExxonMobil). In his last position he was the Safety, Security, Health and Environmental Manager (SSHE) and was a member of the SeaRiver Management Committee. As SSHE Manager he was responsible for ensuring the effective implementation of Quality and Safety Management systems, was the Designated Person ashore, monitored safety, environmental and pollution prevention aspects for the SeaRiver vessel operations, and had responsibility for SeaRiver's Medical Department and SeaRiver's office in Valdez, AK.

During his 40 year career with SeaRiver, he held various management, operational and analytical positions.

Paul was awarded the United States Coast Guard Meritorious Public Service Award, the second highest award given to a civilian, in 2000 for his efforts in developing and leading the industry taskforce on offshore ship to ship lightering. In 2015, Paul was awarded a second United States Coast Guard Meritorious Public Service Award, for his exceptional contributions to the Coast Guard missions through his 40 years of service to the maritime community.

Paul currently serves as Vice President of Clean Channel Association and is also a member of the Board of Directors. He also serves on the Port of Houston Pilot Review and Investigation Committee, is a member of the Central Texas Coastal Area Committee, as well as the Lone Star Waterway Utilization and Navigation Operations Committees.

Douglas W. Crandall

ß

Doug is the Vice President of Finance and Administration. He began his career with Moran Shipping Agencies in 2003 as a Voyage Accountant. Over the years he has held various roles within the organization spanning accounting, finance, information technology, and human resources. Doug is an alumnus of Johnson & Wales University Providence campus where he earned an MBA in Global Business Leadership and Organizational Leadership. He also holds a Bachelors Degree and Associates Degree from Johnson & Wales University in Management and Human Resources.

During his time as Human Resource Director he implemented many new technologies for Moran's employees. One of those was a HRIS (Human Resource Information System) allowing employees to access and make changes to their benefits, direct deposit, and personal information via a web portal.

He is an active member of the Human Resource community with participation in the Employers Association of the Northeast and the Houston Port Bureau. As a native to Rhode Island he currently resides in Cranston.

A. Ross Pope Board of Director Member – Moran Shipping Agencies, Inc.

K

Born and educated in Scotland, Mr. Pope entered into the maritime industry as a Midshipman in the British Merchant Navy in 1955. Mr. Pope remained in the Merchant Service until 1964 when he earned his Master's License.

Mr. Pope emigrated to the United States in 1964 and began his agency career with Moran Shipping Agencies as a Boarding Agent. In 1967 he joined Patterson Wylde & Co. serving as a Pier Superintendent for General Cargo and Tanker activities. He eventually became part owner of the company in 1975 and President in 1989 after serving in various managerial and executive capacities. In 1995 the Steamship Agency business of Patterson Wylde & Co. was acquired by Moran Shipping Agencies. Mr. Pope stayed on during the transition and served as Vice President for MSA, residing in the Boston office until his retirement in 2004. Mr. Pope continues to serve as a member of the Board of Directors for MSA.

Mr. Pope's affiliation with the maritime industry is long and respected. He is the past President of the Boston Shipping Association, a past President of the Propeller club and a Past Director of the North Atlantic Ports Association. In these capacities he represented the Port of Boston at the National Association of Maritime Organizations for many years. He also served as Commissioner on the Governor's Commission on Massachusetts Port Development.

State of Rhode Island and Providence Plantations BUSINESS CORPORATION

DUPLICATE ORIGINAL ARTICLES OF INCORPORATION

The undersigned acting as incorporator (s) of a corporation under Chapter 7-1.1 of the General Laws, 1956, as amended, adopt (s) the following Articles of Incorporation for such corporation:

FIRST. The name of the corporation is MORAN SHIPPING AGENCIES INC.																								
				~				~																

(A close corporation pursuant to §7-1,1-51 of the General Laws, 1956, as amended) (strike if inapplicable)

perpetual. SECOND. The period of its duration is (if perpetual, so state).....

THIRD. The purpose or purposes for which the corporation is organized are: To manage, operate, buy, sell, own, hold, charter, or otherwise deal in steamers, barges, and vessels of all kinds. To act as steamship agents or freight brokers, forwarders or shippers for goods, wares and merchandise of all classes and descriptions throughout the United States and in foreign countries and to conduct all businesses subsidiary thereto. To buy, sell, own, hold, manufacture, import, export, mortgage, lease, hypothecate, pledge, exchange, transfer, or otherwise deal in all apparatus in any way connected with the shipping industry, and to engage and/or furnish personnel pertinent thereto. To engage in the business of stevedoring, checking, tallying, lading or unlading of vessels and the storing and delivery of freights. To transport by water any and all articles of commerce and industry. To buy, sell, own, hold, manufacture, import, export, mortgage, lease, hypothecate, pledge, exchange, transfer, or otherwise deal in personal property of every description. To buy, sell, own, hold, mortgage, lease or otherwise deal in real estate so far as is pertinent to the business of the corporation. To exercise any and all powers which may otherwise be exercised by a business corporation or-ganized under the laws of the State of Rhode Island. The corporation shall have power: (See §7-1.1-4 of the General Laws, 1956, as

amended.)

(a) To have perpetual succession by its corporate name unless a limited period of duration is stated in its articles of incorporation.

(b) To sue and be sued, complain and defend, in its corporate name.

(c) To have a corporate seal which may be altered at pleasure, and to use the same by causing it, or a facsimile thereof, to be impressed or affixed or in any other manner reproduced.

(d) To purchase, take, receive, lease, or otherwise acquire, own, hold, improve, use and otherwise deal in and with, real or personal property, or any interest therein, wherever situated.

(e) To sell, convey, mortgage, pledge, lease, exchange, transfer and otherwise dispose of all or any part of its property and assets.

(f) To lend money and to use its credit to assist its employees.

(g) To purchase, take, receive, subscribe for, or otherwise acquire, own, hold, vote, use, employ, sell, mortgage, lend, pledge or otherwise dispose of, and otherwise use and deal in and with, shares or other interests in, or obligations of, other domestic or foreign corporations, associations, partnerships or individuals, or direct or indirect obligations of the United States or of any other government, state, territory, governmental district or municipality or of any instrumentality thereof.

(h) To make contracts and guarantees and incur liabilities, borrow money at such rates of interest as the corporation may determine, issue its notes, bonds, and other obligations, and secure any of its obligations by mortgage or pledge of all or any of its property, franchises, and income.

(i) To lend money for its corporate purposes, invest and reinvest its funds, and take and hold real and personal property as security for the payment of funds so loaned or invested.

(j) To conduct its business, carry on its operations, and have offices and exercise the powers granted by this chapter, within or without this state.

(k) To elect or appoint officers and agents of the corporation, and define their duties and fix their compensation. (i) To make and alter by-laws, not inconsistent with its articles of incorporation or with the laws of this state, for the administration and regulation of the affairs of the corporation.

(m) To make donations for the public welfare or for charitable, scientific or educational purpose

(n) To transact any lawful business which the board of directors shall find will be in aid of governmental authority.

(0) To pay pensions and establish pension plans, pension trusts, profit-sharing plans, stock bonus plans, stock option plans and other incentive plans for any or all of its directors, officers and employees.

(p) To provide insurance for its benefit on the life of any of its directors, officers, or employees, or on the life of any stockholder for the purpose of acquiring at his death shares of its stock owned by such stockholder

(q) To be a promoter, partner, member, associate, or manager of any partnership, enterprise or venture. (r) To have and exercise all powers necessary or convenient to effect its purposes.

FORM 118 10M 1-70

'.,

(OVER)

FOURTH. The aggregate number of shares which the corporation shall have authority to issue is:

(a) If only one class: Total number of shares 300 NO PAR VALUE.

Þ

(If the authorized shares are to consist of one class only, state the par value of such shares or a statement that all of such shares are to be without par value.)

or

(b) If more than one class: Total number of shares NONE. (State (A) the number of the shares of each class thereof that are to have a par value and the par value of each share of each such class, and/or (B) the number of such shares that are to be without nar value.

(State (A) the number of the shares of each class thereof that are to have a par value and the par value of each share of each such class, and/or (B) the number of such shares that are to be without par value, and (C) a statement of all or any of the designations and the powers, preferences and rights, including voting rights, and the qualifications, limitations or restrictions thereof, which are permitted by the provisions of title 7 of the General Laws in respect of any class or classes of stock of the corporation and the fixing of which by the articles of association is desired, and an express grant of such authority as it may then be desired to grant to the board of directors to fix by vote or votes any thereof that may be desired but which shall not be fixed by the articles.)

FIFTH. Provisions (if any) dealing with the preemptive right of shareholders pursuant to §7-1.1-24 of the General Laws, 1956, as amended: **RIGHT OF PRE-EMPTION**:

No stockholder shall sell or dispose of any of his shares of the capital stock of the corporation without first offering the same to the corporation in writing for a period of fifteen (15) days at the lowest price at which he is willing to sell; and if the corporation shall not within fifteen (15) days after receiving from such a stockholder such written offer, tender to the stockholder the purchase price of such stock, the stockholder shall be at liberty to sell such stock within a further period of fifteen (15) days to any other person at the price offered to the corporation.

. 5

		the state	
	SIXTH. Provisions (if any) for th corporation:	ne regulation of the internal affairs of the	
			2
	· · ·		
	•		
••.			
	Company The address of the init	the composition is	
	SEVENTH. The address of the ini	itial registered office of the corporation is Island (add Zip Code)	
	and the name of its initial registered agent	t at such address is:	
	EUGENE J. SULLIVAN		
		onstituting the initial board of directors of the	
	corporation is <u>"THREE</u> (3) and the first annual m to serve as directors until the first annual m are elected and shall qualify are :	he names and addresses of the persons who are neeting of shareholders or until their successors	
	(If this is a close corporation pursuant to §7-1.1-5 and address(es) of the officers of the corporation.) Name	1 of the General Laws, 1956, as amended, state the name(s) $Address$	
	14 00110		
	EDWARD I. MORAN	50 Thomas Street, Wickford, R.I.	
	EDWARD J. MORAN F. ROBERT BLACK	44 Sanders Street, Seekonk, Mass.	
• • •	F. ROBERT BLACK EUGENE J. SULLIVAN	44 Sanders Streat, Seekonk, Mass. 29 Huntington Avenue, East Prov, R.	. I 4
	F. ROBERT BLACK	44 Sanders Streat, Seekonk, Mass. 29 Huntington Avenue, East Prov, R.	.1.
	F. ROBERT BLACK EUGENE J. SULLIVAN	44 Sanders Streat, Seekonk, Mass. 29 Huntington Avenue, East Prov, R.	. I 3
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ea	44 Sanders Streat, Seekonk, Mass. 29 Huntington Avenue, East Prov, R.	. I 3
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ex Name	44 Sanders Streat, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ex Name BERNARD F. MCSALLY	44 Sanders Streat, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.1	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ex Name	44 Sanders Street, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.1 50 Thomas Street, Wickford, R.1.	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ea Name BERNARD F. McSALLY EDWARD J. MORAN	44 Sanders Street, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.1 50 Thomas Street, Wickford, R.1.	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ea Name BERNARD F. MCSALLY EDWARD J. MORAN F. ROBERT BLACK	44 Sanders Street, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.1 50 Thomas Street, Wickford, R.1.	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ex Name BERNARD F. MCSALLY EDWARD J. MORAN F. ROBERT BLACK	44 Sanders Street, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.1 50 Thomas Street, Wickford, R.1.	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ex Name BERNARD F. McSALLY EDWARD J. MORAN F. ROBERT BLACK TENTH. Date when corporate exists of these articles of incorporation) : OCTOBER 1, 1371	44 Sanders Street, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.J 50 Thomas Street, Wickford, R.I. 44 Sanders Street, Seekonk, Mass. ence to begin (not more than 30 days after filing	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ex Name BERNARD F. McSALLY EDWARD J. MORAN F. ROBERT BLACK TENTH. Date when corporate exists of these articles of incorporation) : OCTOBER 1, 121	44 Sanders Street, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.J 50 Thomas Street, Wickford, R.I. 44 Sanders Street, Seekonk, Mass. ence to begin (not more than 30 days after filing	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of es Name BERNARD F. McSALLY EDWARD J. MORAN F. ROBERT BLACK TENTH. Date when corporate existe of these articles of incorporation) : OCTOBER 1, 1, 171	44 Sanders Street, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.1 50 Thomas Street, Wickford, R.I. 44 Sanders Street, Seekonk, Mass. ence to begin (not more than 30 days after filing	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ex Name BERNARD F. McSALLY EDWARD J. MORAN F. ROBERT BLACK TENTH. Date when corporate exists of these articles of incorporation) : OCTOBER 1, 121	44 Sanders Street, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.1 50 Thomas Street, Wickford, R.I. 44 Sanders Street, Seekonk, Mass. ence to begin (not more than 30 days after filing	
	F. ROBERT BLACK EUGENE J. SULLIVAN NINTH. The name and address of ex Name BERNARD F. McSALLY EDWARD J. MORAN F. ROBERT BLACK TENTH. Date when corporate exists of these articles of incorporation) : OCTOBER 1, 121	44 Sanders Street, Seekonk, Mass. 29 Huntington Avenue, East Prov, R. ach incorporator is: Address 422 Spring Green Road, Warwick, R.1 50 Thomas Street, Wickford, R.I. 44 Sanders Street, Seekonk, Mass. ence to begin (not more than 30 days after filing	

STATE OF RHODE ISLAND	City of PROVIDENCE
COUNTY OF PROVIDENCE	In the contract of PROVIDENCE
in said county this	AUGUST , A.D. 19.71
then personally appeared be	BERNARD F. McSALLY, EDWARD J. MORAN
	and F. ROBERT BLACK,
	and known by me to be the parties executing the foregoing ally acknowledged said instrument by them subscribed to be
	Acemis 1. Mickennea Notary Public
	- (/
STATE OF RHODE	E ISLAND AND PROVIDENCE PLANTATIONS
Of	FFICE OF THE SECRETARY OF STATE
CER	TIFICATE OF INCORPORATION
MOI	OF RAN SHIPPING AGENCIES INC.
	COBUCCI, First Deputy Secretary of State
	-
hereby certify that duplicate	originals of Articles of Incorporation for the incorporation of
hereby certify that duplicate	-
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN SHIPPING AGENCIES INC. suant to the provisions of Chapter 7-1.1 of the General Laws, n received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN SHIPPING AGENCIES INC. suant to the provisions of Chapter 7-1.1 of the General Laws, n received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this second
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN SHIPPING AGENCIES INC. suant to the provisions of Chapter 7-1.1 of the General Laws, n received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN SHIPPING AGENCIES INC. suant to the provisions of Chapter 7-1.1 of the General Laws, n received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this second
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified pur 1956, as amended, have beer	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified purs 1956, as amended, have been that the foregoing is a duplic Control of the foregoing is a duplic that the foregoing is a du	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified pur- 1956, as amended, have been that the foregoing is a duplic Construction of the second second DEPARTING AT STATE CITING	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of
hereby certify that duplicate MOR duly signed and verified purn 1956, as amended, have been that the foregoing is a duplic Control of the foregoing is a duplic that the foregoing is a du	eoriginals of Articles of Incorporation for the incorporation of RAN_SHIPPING AGENCIES_INC. suant to the provisions of Chapter 7-1.1 of the General Laws, a received in this office and are found to conform to law, and cate original of the Articles of Incorporation. WITNESS my hand and the seal of the State of Rhode Island this _second day of



FLORIDA DEPARTMENT OF STATE Division of Corporations

January 3, 2008

JAMES A. BLACK MORAN SHIPPING AGENCIES, INC 151 LAVAN STREET WARWICK, RI 02888

. . .

Qualification documents for MORAN SHIPPING AGENCIES INC. were filed on January 3, 2008 and assigned document number F08000000035. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-4933 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact this office at (850) 245-6047.

Carolyn Lewis Regulatory Specialist II New Filing Section Division of Corporations

Letter Number: 808A00000369

P.O. BOX 6327 -Tallahassee, Florida 32314

 \bigcirc

Moran Transportation Industries, Inc. and Subsidiary Organizational Chart and Ownership Division As of January 1, 2020

Moran Transportation Industries, Inc. FEIN # 05-0365836 C- Corporation Controlling Ownership: James A Black 50.5% - 101 Shares Gavin R. Black 49.5% - 99 Shares Privately held stock: 200 no par shares

> Moran Shipping Agencies, Inc. FEIN # 04-2320456 C- Corporation Ownership: Moran Transportation Industries, Inc. 100% Privatley held stock 100 no par shares

This is a true, current and accurate reflection of the current controlling ownership structure of this organization.

Susan J Newman, Corporate Secretary \mathcal{S} 10.00 $(\widehat{})$

MORAN SHIPPING AGENCIES, INC.

106 Francis Street Providence, RI 02903-1117

UNANIMOUS CONSENT OF SHAREHOLDERS IN LIEU OF 2020 ANNUAL MEETING

11/2020 Date:

C

MORAN TRANSPORTATION INDUSTRIES, INC., being the sole shareholder of MORAN SHIPPING AGENCIES, INC., (the "Corporation"), pursuant to the provisions of Rhode Island General Laws 7-1.2 and the By-Laws of the Corporation, in lieu of the Annual Meeting for the year 2020, hereby consents to the following actions, adopts the following votes, and directs that this writing be placed in the minutes book of the Corporation, to be treated for all purposes as votes taken at a meeting.

VOTED:

That the following named individuals are hereby elected to serve as officers of the Corporation, to hold such position until the next Annual Meeting of the Corporation or until a successor is duly elected and qualified to serve, whichever event shall occur first.

President Treasurer Secretary Assistant Secretary Assistant Secretary Chief Executive Officer Chief Financial Officer **Executive Vice President** Senior Vice President Vice President

James A. Black Michael T. Black Susan J. Newman Kimberly W. Jennings James Andrew Black James A. Black Susan J. Newman Jason E. Kelly Thomas J. Sullivan Gavin R. Black Stefan J. Palmer Kelly J. Moran Alan Courmier Daniel Van Duzer Robert Ryke James Brenek Robert S. LeClair Paul Caruselle Steven J. Smaracko Douglas W. Crandall

MORAN SHIPPING AGENCIES, INC.

106 Francis Street Providence, RI 02903-1117

UNANIMOUS CONSENT OF SHAREHOLDERS **IN LIEU OF 2020 ANNUAL MEETING**

VOTED: That the following named individuals are hereby elected to serve as directors of the Corporation, to hold such position until the next Annual Meeting of the Corporation or until a successor is duly elected and qualified to serve, whichever event shall occur first.

> James A. Black Jason E. Kelly Thomas J. Sullivan

Gavin R. Black Susan J. Newman Michael T. Black A. Ross Pope

IN WITNESS WHEREOF, the undersigned, being the duly authorized representative of the sole shareholder of the corporation, have executed this consent.

ame 2

 $\left(\right)$

()

James A/Black, President Duly Authorized MOBAN TRANPORTATION INDUSTRIES, INC.

2/11/2020 Date

MORAN SHIPPING AGENCIES, INC.

106 Francis Street Providence, RI 02903-1117

2020 WAIVER OF NOTICE

2/11/2020 Date:

MORAN TRANSPORTATION INDUSTRIES, INC., being the sole shareholder of MORAN SHIPPING AGENCIES, INC. and being the undersigned, does hereby waive notice of the time, place, purpose, and all other legal requirements of the 2020 Annual Meeting of the shareholders of said corporation held at the above stated location on the above stated date.

 \bigcirc zme

 $\frac{2/ll/2020}{\text{Date}}$

James A. Black, President Duly Authorized MORAN TRANPORTATION INDUSTRIES, INC.

Moran History

Moran Shipping Agencies provides Full Agency Services at over 90 ports in North America

Moran Shipping Agencies, Inc. was founded by James F. Moran in 1937 as a Rhode Island-based Corporation operating in Providence, Rhode Island and Fall River, Massachusetts. By the time James F. Moran died in 1959, he had expanded and established successful additional ship agency offices in Boston, Massachusetts and Portland, Maine.

Edward Moran succeeded his brother in the ownership of the business which had grown with the help of some of the most experienced and knowledgable staff in New England. During Edwards' tenure, F. Robert Black joined Moran and worked in all aspects of the business until he assumed ownership in 1974. In 1975, Moran began in earnest to build a national shipping agency by opening a full-service office in Houston, Texas. Within a short time, Moran expanded to Port Arthur and Corpus Christi, Texas. In 1976, Kurz-Moran of New Jersey was opened with the principals of the Chas. Kurz Co.

F. Robert Black's brothers joined the Organization beginning in 1974 when his brother, James, began his career in the industry upon completion of University studies. James was instrumental in opening the Houston office in 1975 and is now the President and Chief Operating Officer for all Moran offices throughout North America. Michael T. Black joined the Organization in 1981 concentrating his efforts with the administrative and sales function of Moran Shipping Agencies from its headquarters in Rhode Island.

Upon his retirement in 1985, F. Robert Black offered the control and purchase of Moran to his brothers, James A. and Michael T. Black, who have continued the efforts of expanding the Organization throughout The Americas.

1995, in particular, marked a year of organizational significance for the Company, as it acquired the ownership of the prestigious Patterson, Wylde & Company steamship agency in Boston, and appointed its former President and shareholder to the position of vice-president of Moran Shipping Agencies. Also in 1995, Moran Shipping Agencies also acquired full ownership of Kurz-Moran Shipping Agencies in Hopetawn, New Jersey and Philadelphia, Pennsylvania. With this acquisition, Moran Shipping Agencies became a totally independent business and answering only to our valued clients.

Over the years, Moran has continued to expand throughout the Gulf (New Orleans, Lake Charles), the South Atlantic (Florida, Charleston) and the West Coast (Long Beach, San Francisco). We now have 20 Full-Service offices which provide full Steamship Agency services at over 90 ports in North America.

Moran is your Total Agency Solution in North America.

Moran Shipping Agencies provides Full Agency Services at over 90 ports in North America

Our wide range of services includes:

P

- Superior Full-vessel agency attendance and ship Husbandry services throughout The Americas, servicing all vessel types
 particularly Crude, LNG, LPG, Cruise and Container vessels
- Unparalleled AMS and ENOA/D submission/compliance services
- Customized and integratable web-based Voyage Accounting and Finance services with flexible reporting capabilities tailored to your requirements
- Port Vendor Management services (which are incorporated into our ISO program) including proven Vendor Discount Strategies to minimize port costs
- Marine Information Management services including online, detailed local port and port facility information, electronic daily port
 updates and real-time port information alerts
- Vast experience in all U.S. Customs, Immigration, Coast Guard and other government regulations that affect ships, crews, and cargoes
- Maritime and Port Security Services

Moran's internationally-renowned vessel attendance policies ensure the fast, accurate handling of all details for ships that engage the Moran companies - expediting ship arrivals and departures, loading and unloading, and all ship operations in port.

Moran's special operating procedures for oil spills at all ports set Moran apart from other agents: all Moran personnel have in their possession at all times a detailed, proven plan for oil spill emergencies.

Moran agents are uniquely experienced in all U.S. Customs, Immigration, Coast Guard and other government regulations that affect ships, crews, and cargoes.

Moran's national Information network provides detailed and updated port facility information on a regular basis to our clients.

Moran's wide range of extra services for ships and crews includes, but is not limited to, the areas of ship repair, medical needs, and cargo disposition.

F

Moran's computerized voyage accounting system is centralized, time tested and self auditing. Instant and accurate cost analysis - by port, vessel and service - offer our clients security and a distinct competitive advantage.

Moran's state-of-the-art, integrated communications network gives our clients an edge: Moran agents use Blackberrys, wirelessenabled laptops, and portable printers to conduct computer and communication actions on-board vessels, broadening capabilities available and ensuring the most accurate, cost-effective and efficient service to our clients

and a second second

and the second second

Operations Management

• Andrew Black, Senior Mgr

6

- <u>Clark Peterson, General Mgr/ Hub Ops</u>
- John Brenek, General Mgr
- <u>Rvan Barrios, General Mgr</u>
- <u>Steven J. Smaracko, General Mgr</u>
- Matthew Peterson, Operations Mgr
- Patrick Davis, Operations Mgr
- <u>Sean Petty, Operations Mgr</u>
- Quyenie Lam, General Mgr

Operations M	lanagement						
Andrew E	Black						
Senior	Manager	(New	York	1	New	Jersey)	

(-

Andrew graduated from St. Pius X High School (Houston, TX) in 2005 where he finished near the top of his class academically and as a 2 time All-State Offensive Lineman for the football team. He then attended both Wesleyan University (Class of 2009) and the University of Connecticut (Class of 2010), earning degrees in Philosophy and Economics respectively. Andrew began interning as a vessel boarding agent at the age of 18 and continued to board ships during summer and winter holidays through his graduation from UConn. Subsequently, he has worked full time in Moran's Operations department since attaining his degrees. During this period he has gained extensive experience working with Crude/Petroleum/Chemical Tankers and Dry Bulk Carriers in an array of Ports including Houston, San Francisco, and New York. To add to his

Dry Bulk Carriers in an array of Ports including Houston, San Francisco, and New York. To add to his understanding of vessel operations and maritime activities, Andrew has completed courses in Ship Brokerage & Chartering Vessel Operations, LPG Transportation, Maritime Awareness, Security & Terrorism Training, and National Incident Management System Training.

Andrew has contributed considerable time to the Moran Office of Maritime and Port Security and has been a valuable member of Moran's ISO Quality Team since February 2011. In September of 2012 he assumed the role of Operations Manager in the New York/New Jersey office.

••

. . .

. .

.

Operations Management

Clark Peterson

. ...

••••

.

(1

. . .

. .

General	Manager	/	Hub	Operations	(Lake	Charles)
********	*******	*******	r	-	•	

With over 20 years of service in the maritime industry, Clark began his career in 1987 as an agent in the tanker division for Lake Charles Stevedores. In 1989, he joined Alan Courmier at Conoco's shipping agency - Calcaseiu. While there, Clark was a key component to Calcaseiu becoming Conoco's hub agency which provided support to their commercial and operations groups for their owned and chartered vessels. Calcasieu received the Conoco Shipping Company's Agency Excellence Award for 3 consecutive years thanks to Alan and Clark's efforts.

Clark joined Moran in 2002 and has helped solidify Moran's reputation as the most expert shipping agency in Lake Charles.

.

He resides in Welsh, Louisiana with his wife Nancy, son Bryant and daughter Paige.

·· · .

Operations Management

John Brenek

General

. .

71

 (Houston)

.

· . .

Since 1986, John Brenek has been an influential presence in the U.S. Gulf maritime community.

Beginning his career with Oceans International handling all vessel types from Brownsville to Lake Charles, John moved to Seachem Tankers in 1990 where he was responsible for the day-to-day operations of their chemical ships including the appointing of agents.

In 1992 he joined Biehl & Co as Assistant Operations Manager and was promoted to Operations Manager in 1999 with responsibility for all aspects of operations including the sales growth within his department. During his time at Biehl John became well-known within the industry for providing superior customer service and developing/maintaining close relationships with terminals, vendors, etc.

.. .

In November 2009 he was welcomed into Moran's Houston office as General Manager.

• •

John has extensive experience in both tankers and dry bulk, with particular expertise in petcoke, chemical, steel, LPG, and car carrier vessels.

Operations Management

.

. . . .

Ryan Barrios

G

. ..

Operations Manager (San Francisco)

Ryan Barrios began his Moran career in 2004 as a boarding agent in the Houston office. Prior to joining Moran, Ryan served in the Army Infantry and was active duty for 3 years. After serving his country, Ryan attended and graduated from the University of Texas.

As a boarding agent in our Houston, Galveston, and Long Beach offices, Ryan demonstrated a strong work ethic and grasp of the agency business. He was subsequently promoted to Operations Manager of our San Francisco (Martinez) office in March of 2009.

. .

...

Operations Management Steven J.Smaracko General

(5

Manager

(Boston)

Steven began his career in the Port of Boston at Mediterranean Shipping Company (MSC), a large international container shipping line, and Peabody & Lane Corporation a prominent New England shipping agency, where he worked for 10 years prior to joining Moran Shipping Agencies.

During his tenure at MSC, he acted as the Marine Operations Manager, where he was responsible for MSC Container and Cruise Ship Agency Operations, Intermodal Coordination, Equipment Control / Maintenance & Repair, Claims Processing, and coordinated Vessel Operations planning for the ports of Boston, Philadelphia, and New York. He also served as a member of the Board of Governors for the Boston Shipping Association, and was a member of the Boston Propeller Club.

At Peabody and Lane Corporation, he started his career as a boarding agent and concluded his tenure within the role of Vice President. He was responsible for vessel boarding operations/planning, business development and client relations. He has experience coordinating agency operations from ports as far south as New Haven, CT and as far north as Searsport, ME. He has handled a multitude of cargos including LNG, LPG, gasoline, road salt, coal, gypsum, news print and various other project cargoes.

Steve is a proud graduate of the Massachusetts Maritime Academy, receiving a B.S. degree in International Maritime Business, and he has also earned an MBA from Northeastern University's D'Amore -McKim School of Business, with a concentration in Finance and Entrepreneurship. He resides on Cape Cod with his wife Olivia, and their two boys Ben and Owen.

. . .

Operations Management

(9)

Matthew Peterson

.

.

. .

Operations	Manager	(Corpus	Christi)

In 1996 Matt Peterson entered the maritime business with Comsource Inspection and Laboratory. He also worked for ITS Caleb Brett and Accutest Services before joining Moran in 1999 as a boarding agent. Having proven himself as an agent and attaining a high level of expertise within the Port of Corpus Christi, Matt was promoted to Operations Manager in July 2008.

Matt graduated from Texas A&M University of Corpus Christi with a Bachelor of Science degree, and is engaged to be married to his flance Elaine Vasque.

He is also a member of the Kiwanis Club, the Texas Coastal Conservation Association, and is active in local West Gulf Maritime Association activities.

. .

. .

. . . .

and proved and a

Operations Management Patrick Davis Operations

(7

Manager

(Boston)

Patrick Davis started his career with Moran Shipping Agencies in 2001 in the Boston, MA office as a boarding agent. Under the guidance of Captains Dalzell and Palmer he learned the agency business from the ground up and gradually acquired a well-rounded working knowledge of the Port of Boston. In January of 2016 Patrick took over the Operations Manager position for Moran's busy Boston office. Patrick has a previous background in Sales and Management and has transitioned this experience into his new responsibilities here at Moran. Patrick resides on the south shore in Marshfield MA with his wife and two daughters.

Operations Management

Sean Petty

Ð

Operations Manager

(Portland)

Sean Petty started his career with Moran Shipping Agencies in 1999 in the Portland,ME office as a boarding agent. As a native of the Portland area, Sean's knowledge of the port and its surroundings made his transition into the agency business a success. Upon graduating high school in 1994, Sean explored an array of directions. Sean ended up on the docks of the international Marine Terminal as part of the operations crew for the local ferry that ran from Nova Scotia, Canada to Portland, ME. He assisted with the turnaround aspects of the daily port of call. From here he moved into the Chandlery business supplying vessels in the ports of Maine and NH; this started his working relations with the Moran Portland office.

In May 1999 he joined the Moran Team as a boarding agent and became well respected within the working waterfront. After four years of in-depth exposure to all aspects of the agency business, Sean was promoted to Operations Manager of the Portland office in 2002. He is responsible for all agency matters in the ports of Searsport, Bucksport, Bar Harbor, Portland ME, and Portsmouth NH. Sean is there to assist all matters with regards to the agency business in all ports his office represents and others. Sean is an active member of the Portland Propeller Club and since has been re-elected to its Board of Governors.

Operations M Quyenie						
General	Manager	(Moran	Pollution	and	Safety	Corp)

11

Quyen (Quyenie) Lam was born in Ho Chi Minh City, Vietnam, leaving in 1986 to settle and grow up in the Bronx, NY. She attended SUNY Maritime College (Ft. Schuyler), graduating in 1999 with a U.S Merchant Marine 3rd Mate license, unlimited tonnage, and a BS in Marine Environmental Degree, Cum Laude. She went back to school in 2005 for her General MBA at the University of Phoenix, which she achieved in 2007.

Quyenie sailed as 3rd mate with OSG America on Bulk Carriers and Tankers before the birth of her son retired her from sailing in 2002. But she couldn't stay away from the maritime business for long, returning in 2005 as a contracting Pollution and Safety Advisor (PSA) for SeaRiver Maritime (SRM). She boarded vessels calling at ExxonMobil terminals to monitor vessel in-port operations to prevent pollution, enhance safety, and ensure marine regulatory compliance for waterborne transactions.

While working as a PSA in the field, she would also backfill for various SRM commercial allocator positions and the PSA Program Coordinator. In 2009, Quyenie became the PSA Scheduler for the Texas region while assisting the PSA Program Coordinator to restructure the program.

She joined Moran in April 2012 as General Manager of Moran's Pollution and Safety Program, managing the Dock Walker and PSA Ship Coordination contract between SRM and Moran. In 2019, Quyenie was promoted to Director of Moran's Pollution and Safety Corp, overseeing all aspects of the business unit.

Attachment H

Seaport - PORT EVERGLADES, FL	Number of Years Operating at t	this	s Seaport <u>15</u> Plus
Client Name (Company)	Number of Years Applicant h	as	Provided Service to this Client
Agence Lecoq		7	Plus
Atlantic Trading & Marketing Inc. {CN}		7	Plus
Belships Management (Singapore)		7	Plus
BW Pacific [BW Tankers Pte Ltd][DA Desk]		2	
Castleton Commodities International LLC {CN}		7	Plus
Castleton Commodities Merchant Asia Co Pte L	.td	2	
Chemikalien Seetransport GmbH [Conquest - N	lew Con	1	
Chemtrans Crewmanagement GmbH [Chemtra	ns Moor	1	
CHMM LLC [Godfrey & Kahn]		7	Plus
Crowley Maritime Corp. [FDAs for US Gulf and I	USEC] {	7	Plus
Donnelly Tanker Management Ltd [Hafnia Tank	ers Malt	2	
Donnelly Tanker Management Ltd [Hafnia Tank	ers Sing	1	
Eletson Corporation [DIABOS]		7	Plus
Elnet Maritime Ltd		1	
Fleet Management Ltd. [Hong Kong]		7	Plus
Freepoint Commoditiies LLC [Stamford]		1	
GAC [BP Shipping USA]		7	Plus
Gateway Towing		7	Plus
Grace Management S.A.		7	Plus
Gulf Energy Maritime PJSC		7	Plus
Hafnia Pools Pte Ltd [DA Desk]		1	
Inchcape Shipping Services [Torm Tankers AS]		1	
Moran Shipping Agencies Inc		7	Plus
Motiva Enterprises LLC {CN}		7	Plus
Navios Tankers Management Inc. {CN}		7	Plus
Norbulk Shipping (UK) Ltd.		7	Plus
Norstar Chartering (USA) LLC [DA Desk]		3	
Offshore Marine Towing Inc [TowBoat US]		6	
OSG Ship Management, Inc. [US Flag Vessels]	{CN}	4	
Penfield Marine LLC [DA Desk]		3	
Penfield Shipping Co. LLC [DA Desk] {CN}		7	Plus
Phillips 66 Company [Moran as Hub Agent for] {	CN}	7	Plus
Pleiades Shipping Agency S.A. [DIABOS]		6	

Attachment H

Seaport -	PORT EVERGLADES, FL	Number of Years Operating a	t this	s Seaport	<u>15</u>	Plus
Client Nar	ne (Company)	Number of Years Applicant	has	Provided	Servi	ce to this Client
Poling & Cutl	er Marine Transportation LLC		3			
Prime Tanke	r Management [Emerald Shiner - Er	merald	5			
Prime Tanke	r Management [Flagship Lotus - Fla	gship L	1			
Prime Tanke	r Management [Flagship Sage - Fla	gship S	5			
Prime Tanke	r Management [Flagship Tulip - Flag	gship T	5			
Prime Tanke	r Management [MOMPS]		7	Plus		
Reederei Nor	rd BV [Nordmarlin - Nordmarlin Ship	oping]	1			
Reinauer Tra	insportation Co. Inc.		7	Plus		
SCF Manage	ement Services (Dubai) Ltd [SCF Ply	mouth	1			
Scorpio Com	mercial Management S.A.M. [Main	Accour	7	Plus		
Scorpio Com	mercial Management S.A.M. [Scorp	io LR1	2			
Sea World M	gmt & Trading [Sea Faith - Benjami	n Marit	4			
SeaRiver Ma	ritime Inc [Do Not Use-NonOwnedL	ISFlagF	6			
SeaRiver Ma	ritime Inc. [Owned Vessels Inactive]	j	7	Plus		
SeaRiver Ma	ritime LLC [US Flag Non Owned Ve	ssels]	1			
ST Shipping	& Transport Inc. [DA Desk]		7	Plus		
Stena Bulk A	/S [DA Desk]		3			
Straits Tanke	ers Pte. Ltd. [DA Desk]		7	Plus		
Tankerska Pl	lovidba [Tankerska Plovidba Interna	tional]	5			
TDI-Brooks li	nternational, Inc.		7	Plus		
Team Tanke	rs Management LLC [Houston, TX][DA De:	2			
Torm A/S [S5	5 Agency World Ltd] {CN}		5			
USS Vessel I	Management, Inc. {CN}		7	Plus		
Valero Marke	ting and Supply Co {CN}		7	Plus		
Valles Steam	ship (Canada) Ltd.		7	Plus		
Vopak Agenc	ies Americas Corp [Shell]		1			
Zenith Gemi	Isletmeciligi A.S.		7	Plus		
Zodiac Mariti	me Ltd.		7	Plus		



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 08/07/2020

THIS CERTIFICATE IS ISSUED AS A MA CERTIFICATE DOES NOT AFFIRMATIV BELOW. THIS CERTIFICATE OF INSUF REPRESENTATIVE OR PRODUCER, AN IMPORTANT: If the certificate holder is	ELY O ANCE D TH	R NE E DOI E CE	GATIVELY AMEND, EXTER ES NOT CONSTITUTE A C RTIFICATE HOLDER.	ND OR ONTRA	ALTER THE	COVERAGE . N THE ISSU	AFFORDED BY THE POL NG INSURER(S), AUTHO	LICIES DRIZED	ed.
If SUBROGATION IS WAIVED, subject t									
this certificate does not confer rights to	the o	certif	icate holder in lieu of such				<u> </u>		
PRODUCER				CONTA NAME:	Lori Thom	nas ACSR, AA			
Mack Insuance Associates Inc/Butler & Messie	r, Inc			PHONE (A/C, N E-MAIL ADDRE	o, <u>Ext):</u> (401) 7	28-3200	FAX (A/C, No):	(401) 72	7-7690
1401 Newport Avenue				ADDRE	ss: LThomas	@butlerandme	essier.com		
Developing			DI 00004 4040				RDING COVERAGE		NAIC #
Pawtucket			RI 02861-1848	INSURE	- <u></u>	n/Great Americ			38318
INSURED MORAN TRANSPORTATION I				INSURE	<u> </u>	s Caslty & Sur			19046
MORAN TRANSPORTATION I MORAN SHIPPING AGENCIE:			5, 1140.	INSURE		Mutual Insura	I Casualty Company		11150 84975
106 Francis Street	5, INC	•		INSURE	ND.	erican Insuran			22667
Providence			RI 02903	INSURE					
	TIEIC	ATE	NUMBER: 20-21 All But F	INSURE Pollution			REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES OF INDICATED. NOTWITHSTANDING ANY REQU CERTIFICATE MAY BE ISSUED OR MAY PERT EXCLUSIONS AND CONDITIONS OF SUCH P	INSUF IREME AIN, T DLICIE	RANCE INT, TI HE IN S. LIN	E LISTED BELOW HAVE BEEN ERM OR CONDITION OF ANY SURANCE AFFORDED BY THE ITS SHOWN MAY HAVE BEEN	I ISSUEE CONTRA E POLIC	O TO THE INSU ACT OR OTHEF IES DESCRIBE CED BY PAID CI	R DOCUMENT D HEREIN IS S LAIMS.	BOVE FOR THE POLICY PER WITH RESPECT TO WHICH T	THIS	
INSR LTR TYPE OF INSURANCE		SUBR WVD	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMI	1	
COMMERCIAL GENERAL LIABILITY							EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000, \$ 300,00	
X Contractual Liability	11	1					MED EXP (Any one person)	\$ 5,000	
A Commercial Marine Liability	Y	Y	MASILBN00058020		08/08/2020	08/08/2021	PERSONAL & ADV INJURY	s 1,000,	000
GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	\$ 2,000,	000
POLICY PRO- JECT LOC							PRODUCTS - COMP/OP AGG	_{\$} 1,000,	000
OTHER: No Watercraft Exclusion								\$	
AUTOMOBILE LIABILITY							COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,	
							BODILY INJURY (Per person)	\$	
B OWNED AUTOS ONLY SCHEDULED	Y	Y	BA9M333468		05/01/2020	05/01/2021	BODILY INJURY (Per accident)	\$	
HIRED AUTOS ONLY						,	PROPERTY DAMAGE (Per accident)	\$	
							Uninsured Motorists	\$ 1,000,	
							EACH OCCURRENCE	\$ 5,000,	
A EXCESS LIAB CLAIMS-MADE	Y	Y	MASILBN00058120/OMH28	55151	151 08/08/2020	020 08/08/2021	AGGREGATE	\$ 5,000,	
DED X RETENTION \$ 25,000								S LICI PL/	State/Mariti
AND EMPLOYERS' LIABILITY Y / N							X PER STATUTE X OTH-	s 1,000,	
C ANY PROPRIETOR/PARTNER/EXECUTIVE N OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	N/A	Υ	L2-7160/WCSIG35024901/I	N11M	11/19/2019	11/19/2020	E.L. EACH ACCIDENT	1 000	
If yes, describe under	1	1				· · ·	E.L. DISEASE - EA EMPLOYEE	1 000	
DÉSCRIPTION OF OPERATIONS below							E.L. DISEASE - POLICY LIMIT	\$ 1,000,	
D E Professional Liability International Liability			AKM/5478 & PHFD3835200	003	05/31/2019	05/31/2021	Per Claim/Aggregate Per Claim/Aggregate	\$1,000 \$1,000	·
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) If required by a written contract or agreement with this insured, the certificate Holder is included as Additional Insured, with respect to Commercial Marine Liability & Business Auto Liability, primary and non-contributory, Umbrella is a following form policy. Waiver of Subrogation applies including Worker's Compensation. This is per policy forms: Endorsement #3, CAT420 (02 15), WC0003130484 & Page 09 (USL&H), MASILBN00058120 subject to the policy's terms & conditions. 60 Day Notice of Cancellation per form #WC 89 06 00 B. WWW WWW 89 06 00 B.									
CERTIFICATE HOLDER				CANC	ELLATION			° ' '	
Broward County 1850 Eller Drive				THE	EXPIRATION D	ATE THEREO	SCRIBED POLICIES BE CAN F, NOTICE WILL BE DELIVER Y PROVISIONS.		BEFORE
Ft. Lauderdale			FL 33316			Æ) ogev L hunsin		
l				<u> </u>			ACORD CORPORATION	All right	s reserved

ACORD 25 (2016/03)

The ACORD name and logo are registered marks of ACORD

Moran Transportation Industries and Subsidiaries Inc

К

Financial Statements with Supplementary Information for the Year Ending December 31, 2019

.

TABLE OF CONTENTS

	Page	
ACCOUNTANTS' REPORT	1	

FINANCIAL STATEMENTS

K

Balance Sheet	2-3
Statement of Operations and Retained Earnings	4
Statement of Cash Flows	5
Notes to Financial Statements	6 -12

SUPPLEMENTARY INFORMATION

Schedule of Cost of Sales	13
Schedule of Operating Expenses	14

Richard R. Zelano Certified Public Accountant

37 Pleasant View Avenue • Greenville, RI 02828

(401) 949-1550 + Fax (401) 949-3584

August 17, 2020

To the Board of Directors Moran Transportation Industries and Subsidiaries Inc 106 Francis Street Providence, RI 02903

I have reviewed the accompanying balance sheet of Moran Transportation Industries and Subsidiaries Inc., (The Company) as of December 31, 2019, and the related statements of operations and retained earnings and cash flows for year then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of Moran Transportation Industries.

A review consists principally of inquiries of The Company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on my review, I am not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

My review was made for the purpose of expressing limited assurance that there are no material modifications that should be made to the financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America. The information included in the accompanying schedules of cost of sales and operating expenses is presented only for supplementary analysis purposes. Such information was subjected to the inquiry and analytical procedures applied in the review of the basic financial statements and we are not aware of any material modifications that should be made thereto.

Richard R Zelano, CPA

Richard R. Zelano, CPA

-• Small Business Solutions +--

MORAN TRANSPORTATION INDUSTRIES AND SUBSIDIARIES INC BALANCE SHEET DECEMBER 31, 2019

K

ASSETS

CURRENT ASSETS	ASSETS	ran Transport dustries, Inc
Cash Accounts Receivable Note Receivable - Affiliates Note Receivable - Officer Accounts Receivable - Employees Prepaid Expenses	Total Current Assets	\$ 2,652,128 13,528,478 4,088,904 12,716 116,498 303,978 20,702,702
PROPERTY and EQUIPMENT		
Leasehold Improvements Furniture and Fixtures Automobiles Real Estate & Land Software Less Accumulated Depreciation	Total Property and Equipment	\$ 145,046 1,960,075 311,072 257,845 400,918 (2,623,032) 451,924
OTHER ASSETS		
Investments Cash Surender Value of Insurance Federal Tax Estimates Goodwill Other Assets Security Deposits	Total Other Assets	\$ 1,518,761 1,202,423 - 7,271 15,727 61,347 2,805,529
TOTAL ASSETS	=	\$ 23,960,155

See accountant's review report and accompanying notes. The accompanying notes are an integral part of these financial statements.

MORAN TRANSPORTATION INDUSTRIES AND SUBSIDIARIES INC BALANCE SHEET DECEMBER 31, 2019

K

LIABILITIES & STOCKHOLDER'S EQUITY

CURRENT LIABILITIES	KHOLDER 5 EQUILT		an Transport ustries, Inc
Accounts Payable Taxes Accrued & Withheld Line of Credit Payable Security Deposits Held		\$	16,113,353 161,990 1,109,882
	Total Current Liabilities	\$	17,385,225
LONG TERM LIABILITIES			
Loans from Officers Long Term Loans	Total Current Liabilities	\$ \$	- -
TOTAL LIABILITIES		\$	17,385,225
STOCKHOLDER'S EQUITY			
Common Stock Paid in Capital Treasury Stock Retained Earnings		\$	23,040 365,648 (1,780) 5,775,876
Accumulated other Comprehensive Income Total Stockholder's Equity			<u>412,146</u> 6,574,930
TOTAL LIABILITIES & STOCKHOLDERS EQUITY		\$	23,960,155

See accountant's review report and accompanying notes. The accompanying notes are an integral part of these financial statements.

-3-

MORAN TRANSPORTATION INDUSTRIES AND SUBSIDIARIES INC STATEMENT OF OPERATIONS AND RETAINED EARNINGS YEAR ENDED DECEMBER 31, 2019

Ł

	Moran Transport Industries, Inc	
REVENUE Total Revenue	\$	27,073,793
COST OF SALES Total Cost of Sales		17,805,143
Gross Profit (Loss)	\$	9,268,650
OPERATING EXPENSES Total Operating Expenses	. <u> </u>	8,996,010
INCOME FROM OPERATIONS	\$	272,640
OTHER INCOME (EXPENSE) Interest Dividends Capital Gains on Funds Rental Income Gain / (Loss) on sale of Investments Gain / (Loss) on sale of Assets	\$	134,290 30,534 14,725 3,000 14,187 (127,927)
Interest Expense		(33,520)
Net Other Income (Expense)	\$	35,289
INCOME BEFORE TAXES	\$	307,929
PROVISION FOR INCOME TAXES Taxes Paid	\$	52,964
NET PROVISION FOR INCOME TAXES	\$	52,964
	\$	254,965
BEGINNING RETAINED EARNINGS	\$	5,877,551
Current Year Capital Contributions Retained Earnings Adjustment Dividends Paid to Shareholders		- (356,640) -
ENDING RETAINED EARNINGS	\$	5,775,876

See accountant's review report and accompanying notes. The accompanying notes are an integral part of these financial statements.

MORAN TRANSPORTATION INDUSTRIES AND SUBSIDIARIES INC STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2019

X

CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (loss)	\$	254,965
Adjustments to reconcile to net cash provided by (used in) operating activiti	es:	
Depreciation and amortization	\$	206,334
Changes in operating assets and liabilities:		
Accounts Receivable		(864,904)
Prepaid Expenses		(8,059)
Change in Contribution Carried		9,459
Accounts Receivables - Employees		248
Security Deposits & Other Assets		(873)
Accounts Payable		1,359,952
Total Adjustments		702,157
Net cash provided by (used in) operating activities	\$	957,122
CASH FLOWS FROM INVESTING ACTIVITIES		
Payments on Note receivable - Affiliate	\$	146,049
Purchase of Software, Equipment, & Furniture		(112,118)
Purchase of Vehicles		(54,292)
Sale of Assets		· - ·
Improvements to Real Estate & Leaseshold Improvements		(11,679)
Current Contribution to Cash Surrender Value of Life Ins		(53,362)
Gain on Sale of Investments		(14,187)
Change in Other Assets		(2,343)
Net Changes withhin Investment Accounts		(22,540)
Net cash (used in) provided by investing activities		(124,472)
CASH FLOWS FROM FINANCING ACTIVITIES		
Change in Accrued Taxes		161,990
Dividends Paid to Shareholders		
Loans (To) / From Shareholders		24,934
Net Sale of Assets & Acquisitions		127,927
Increase (decrease) in Line of Credit		(119,572)
Net cash (used in) provided by financing activities		195,279
CHANGE IN CASH	\$	1,027,929
CASH, BEGINNING OF THE YEAR		1,624,199
CASH, END OF THE YEAR	\$	2,652,128

See accountant's review report and accompanying notes. The accompanying notes are an integral part of these financial statements.

-5-

NOTE 1. ORGANIZATION AND NATURE OF OPERATIONS:

Nature of Operations

Moran Transportation Industries and Subsidiaries (The Company), is a steamship vessel agent providing services for customers in various industries throughout the United States. The Company has exclusive rights and agreements from large vessel carriers for the procurement of its services. Revenue is generated from the services and fees charged in the connection with its ship husbandry activities.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The following significant accounting policies have been followed in the preparation of these financial statements:

Method of Accounting

The Company prepares its financial statements on the accrual basis of accounting, consistent with accounting principles generally accepted in the United States of America (US GAAP). Under this method of accounting, revenue is recognized when amounts are earned and when the amount and timing of the revenue can be reasonably estimated. Expenses are recognized when they occur.

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

Cash and Cash Equivalents

For the purposes of the statement of cash flows, The Company considers all highly liquid debt instruments held or purchased with a maturity of three months or less to be cash equivalents.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of The Company and its 100% owned subsidiary, Moran Shipping Agencies, Inc. All significant inter-company accounts and transactions are eliminated in consolidation.

Accounts Receivable

Accounts receivable are reported at the balance outstanding less an allowance for doubtful accounts. The Company receives deposits as an advance for services to be rendered which are netted against accounts receivable. The allowance for doubtful accounts is a valuation allowance for probable credit losses, increased by the provision for doubtful accounts and decreased by write-offs less recoveries. Management estimates the allowance balance based on past experience, information about specific customer situations, economic conditions and other factors. Doubtful accounts are charged to the allowance in the period they are deemed to be uncollectible and receipts of accounts previously written off are credited to the allowance in the period received. The Company's allowance for doubtful accounts at December 31, 2019 is \$26,000. Eighty percent of the final billed accounts receivable have been pledged against the line of credit with RBS Citizens National Association. Please see Note 8 below.

Property and Equipment

Property and equipment is recorded at cost. Depreciation of property and equipment is computed using the tax basis method based on the assets' estimated useful lives, ranging from three to seven years. Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

Depreciation and amortization expense is \$206,334 for the year ended December 31, 2019.

<u>401(k) Plan</u>

The Company has a simplified 401(k) plan managed by an unrelated party. The company matches 2.25% up to a maximum of \$1,000 per employee, when the employees contribute 2% of their salary. Total plan expense was \$78,305 for the year ended December 31, 2019.

Income Taxes

Pursuant to the FASB's Interpretation No. 48 for Certain Nonpublic Enterprises the Company's policy is to recognize the effect of uncertain tax positions in the financial statements on an as-filed or to-be-filed basis. Any changes in uncertain tax positions are recorded in the period when the ultimate outcome becomes known. The Company does not believe its financial statements include (or reflect) any uncertain tax positions.

Compensated Absences

Employees are entitled to paid vacation, sick and personal days off, depending on job classification, length of service, and other factors. Future compensation is prorated based upon employment for the upcoming year. It is impractical to estimate the amount of compensation for future absences, and accordingly, no liability has been recorded in the accompanying financial statements. The Company's policy is to recognize the costs of compensated absences when actually paid to employees.

Advertising

The Company expenses advertising costs as incurred. Total advertising expense was \$112,622 for the year ended December 31, 2019.

NOTE 3. NOTE RECEIVABLE – EMPLOYEES:

Note Receivable - Employees

Note receivable-employees consist of various unsecured interest bearing and non-interest bearing demand notes from employees. The notes have various terms. The amount due within the next 12 months is \$43,387. The notes receivable employees balance was \$116,498 for the year ended December 31, 2019.

NOTE 4. INVESTMENTS:

The Company's investments are accounted under SFAS No. 115 Accounting for Certain Investments in Debt and Equity Securities as available for sale and held to maturities, and reported at fair market value.

The Company's net realized gain on sales of investments transacted during the year ended December 31, 2019 was \$ 14,187. Total unrealized gain on investments held to maturity and reported in the equity section of the balance sheet at year ended December 31, 2019 is \$ 412,146.

NOTE 5. RELATED PARTY TRANSACTIONS:

Note Payable - Officer

Advances to shareholders are unsecured, non-interest bearing, classified as current liability and due on demand, with demand expected within one year.

The notes receivable - Officers balance was \$12,716 for the year ended December 31, 2019 and the amount is due within the next 12 months.

Loan Guarantor for Affiliates

The Company has signed on as Guarantor to a \$1,000,000 loan between Bank of America, N.A. and Francis Street Realty, Inc (a Form 1065 Partnership LLC) 50.005% owned by James Black, 0.4950% by Gavin Black, and 49.5000% by Michael Black. The loan is further secured by the land owned in the same percentage by Francis Street Realty, Inc.

As guarantor of this loan between the bank and Francis Street Realty, Inc. Moran Transportation Industries, Inc has pledged a savings account with Bank of America, N.A. The required amount of the pledge is equivalent to the current balance of the loan. In 2016, the loan was paid in full and the pledged amount is zero dollars.

Note Receivable - Affiliate - Black and Black Realty of Texas, LLC

The Company has a mortgage loan with Black and Black Realty of Texas, LLC (a Form 1065 Partnership LLC). This LLC is 50.005% owned by James Black, 49.5000% by Michael Black, and 0.4950% by Gavin Black. The terms of the loan are as follows: Two million eighty-one thousand nine hundred and eighty-five dollars (\$2,081,985) was loaned at the fixed rate of 3.76% per year on the unpaid balance until fully paid or maturity (25 year mortgage schedule). Payments of Ten thousand seven hundred and fifteen dollars (\$10,715) are due each month. The loan was signed on June 18:2012, is secured by the building located on 16651 Ronan Road, Houston, TX and matures on June 18, 2037.

Notes Receivable - Affiliate - Francis Street Realty Inc

On December 27, 2016 the Company executed a secured loan to Francis Street Realty, Inc (a Form 1065 Partnership LLC). This LLC is 50.005% owned by James Black, 0.4950% by Gavin Black, and 49.5000% by Michael Black. The terms of the loan are as follows: Two million six hundred seventy-seven thousand eight hundred and eighty-two dollars (\$2,677,882) was loaned at the fixed rate of 2.65% per year on the unpaid balance until fully paid. Payments of twelve thousand two hundred and seventy teen dollars (\$12,217) are due each month or as otherwise directed. The term is twenty-five (25) years and matures on December 27, 2041.

NOTE 6. OPERATING LEASES:

The Company leases its facilities, office equipment, and vehicles under non-cancelable operating leases, expiring at various dates through 2024 & beyond. Certain occupancy leases are also on a month-to-month basis. Rent expense for year ended December 31, 2019 totaled \$1,487,242.

Future minimum lease payments under the non-cancelable operating leases are as follows:

Yrs Ending		Francis St	Ronan Rd
<u>December 31</u>	<u>Amount</u> .	<u>Property</u>	<u>Property</u>
2020	\$ 400,833	\$ 527,741	\$ 545,400
2021	\$ 319,727	\$ 527,741	\$ 545,400
2022	\$ 241,989	\$ 527,741	\$ 45,400
2023	\$ 106,449	\$ 527,741	\$0
2024 & After	\$ 90,727	\$ 10,554,720	

NOTE 7. FINANCIAL INSTRUMENTS:

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable.

FDIC Limits

The Company maintains cash balances in accounts at Citizens Bank. The Federal Deposit Insurance Corporation (FDIC) limit on deposits currently insured at up to \$250,000, effective through December 31, 2019.

The Company cash balances fluctuate throughout the year and often may exceed insured limited from time to time. The Company has not experienced any loses on such accounts and monitors the credit-worthiness of the financial institutions with which it conducts business and believes that The Company is not exposed to significant credit risk with respect to its cash balances.

Foreign Currency

The Company's functional currency is primarily the US Dollar. Gains and losses resulting from transactions in foreign currency are considered ordinary operations and reported as such in ordinary income. These periodic transactions could expose The Company to market risk associated with exchange rate movements. In order to minimize the risk these transactions are contractually required to be refunded at the same rate they were paid. There were no pending foreign currency transactions at December 31, 2019.

Cash and Cash Equivalents, Short-term Investments, Trade Receivables, Trade Payables and Short-Term Borrowings

The carrying amount approximates fair value because of the short maturity of those instruments.

Long-term Debt

Fair value is based on the rates currently available to The Company for debt with similar terms and average maturities.

NOTE 8. LINE OF CREDIT – BANK:

The Company's bank credit agreement includes a revolving Line of Credit with RBS Citizens National Association for \$2,500,000. The Company has pledged all business assets as collateral, including the personal guarantee of the shareholders. The Company is required to maintain certain financial ratios and net worth requirements.

Interest accrues on all outstanding borrowings under the agreement at the LIBOR Advantage Rate plus 2 percentage points. The one-month LIBOR rate as of December 31, 2019 was 1.76250 percent for an effective interest rate of 3.76250 percent. The line of credit had a \$ 1,109,802 balance on December 31, 2019.

The revolving credit line includes various customary covenants and other provisions, including the maintenance of certain profitability and solvency ratios, none of which materially restricts The Company's activities. The Company is currently in compliance with all requirements and covenants imposed.

LIBOR Advantage Rate shall mean, relative to any Libor Advantage Loan Interest Period, the offered rate for delivery in two (2) London Banking Days (as defined below) of deposits of U.S. Dollars which the British Bankers' Association fixes as its LIBOR rate and which appears on the Telerate page as of 11:00 a.m. London time on the day on which the Libor Advantage Loan Interest Period commences, and for a period approximately equal to such Libor Advantage Loan Interest Period. If the first (1st) day of any Libor Advantage Loan Interest Period is not a day which is both a (i) Business Day, and (ii) a day on which U.S. Dollar deposits are transacted in the London interbank market (a "London Banking Day"), the Libor Advantage Rate shall be determined in TT

NOTE 9. OTHER NOTES:

Cash Value of Life Insurance:

The current surrender value of all life insurance policies owned by The Company as of December 31, 2019, after reduction for surrender charges and fees, was \$1,202,423. These policies may be liquidated at any time for The Company's use at this value.

Pledged Assets:

Eighty percent of the final billed accounts receivable have been pledged against the line of credit with RBS Citizens National Association.

Dividend Paid:

No dividend was declared in 2019 to either of the two shareholders from Moran Transportation. There were capital distributions from the other consolidated entities.

Miscellaneous:

The Company monitors the creditworthiness the companies with which it conducts business, therefore other than as stated in Notes 2 no other valuation, allowance, or deferred accounts have been established. Management works closely with its major customers and believes that The Company is not exposed to significant credit risk.

Change in Stock & Ownership:

The Company stock has been split into 2 classes and ownership has changed for estate tax planning purposes. There are 200 Class A shares that voting shares and 19,800 Class B non-voting shares.

Ownership on December 31, 2019 is as follows:

James A Black 50.005%, Michael T Black 49.500%, and Gavin R Black 0.4950%

Merger of Subsidiaries:

In order to minimize administrative inefficiencies, duplication of work, and expenses Moran Shipping Agencies Inc underwent a Plan and Agreement of Merger with wholly owned subsidiaries Moran Gulf Shipping Agencies Inc, Moran Pacific Shipping Agency Inc, and Moran Shipping Agency of Texas Inc. This merger was done as an income tax reorganization under the provisions of Sections 368(a)(1)(A) of the Internal Revenue Service Code.

Moran Transportation Industries and Subsidiaries Inc

K

Supplementary Information

MORAN TRANSPORTATION INDUSTRIES AND SUBSIDIARIES INC SCHEDULE OF COST OF SALES YEAR ENDED DECEMBER 31, 2019

Moran Transport Industries, Inc

\$17,805,143

COST OF SALES

.4

Direct labor	\$6,300,936
Payroll taxes	516,523
Automobile and travel expenses	578,004
Communication expenses	384,146
Employee benefits	1,099,362
Equipment repairs and rentals	90,987
Insurance	550,255
Ships coverage	949,943
Rent	505,662
Cyber Services	627,564
Outside services	6,201,761

Total Cost of Sales

See accountant's review report and accompanying notes. The accompanying notes are an integral part of these financial statements.

MORAN TRANSPORTATION INDUSTRIES AND SUBSIDIARIES INC SCHEDULE OF OPERATING EXPENSES YEAR ENDED DECEMBER 31, 2019

Moran Transport Industries, Inc

OPERATING EXPENSES

\L

Officer's salaries	\$ 465,819
Salaries and wages	3,103,446
Payroll taxes	254,407
Advertising	112,622
Auto and truck	284,689
Bad debts	7,197
Bank charges	137,368
Contributions	48,328
Dues and subscriptions	47,626
Education and seminars	49,077
Employee benefits	541,477
Equipment rental and software	31,901
Insurance	271,021
Pension expense	78,305
Postage	329,166
Miscellaneous	53
Office expense	184,257
Outside services	203,792
Professional fees	263,215
Property taxes	233,798
Rent	981,580
Property Maintaince & Repairs	78,656
Telephone and communication	189,206
Travel and entertainment	710,507
Utilities	156,022
Fees & Fines	5,250
Non Professional Memberships	20,892
Depreciation and amortization	206,334
Total Operating Expenses	\$ 8,996,010

See accountant's review report and accompanying notes. The accompanying notes are an integral part of these financial statements.



Moran Shipping Agencies, Inc. Central Administration & Accounting 106 Francis St. Providence, RI 02903 Tel: (401) 941-7200 Fax: (401) 461-3360 Email: accounting@moranshipping.com

Going Beyond the Call...Since 1937

References:

<u>Bank</u>

Citizens Corporate Banking One Citizens Plaza - RC0420 Providence, RI 02903

Moran Shipping Agencies, Inc. Account # 0011126329

Eric. M. Nygren, VP, Relationship Manager (p) (401) 282-4235 eric.m.nygren@citizensbank.com

<u>Pilots</u>

Crescent River Port Pilots Asn 8712 Highway 23 Belle Chasse, LA 70037

Mark Nelson mnelson@crescentpilots.com

(p) 504-392-5016 (f) 504-392-7598

Port Authority

Canaveral Port Authority 445 Challenger Rd Ste 301 Cape Canaveral, FL 32920-4100

Ashley Joyner AJoyner@portcanaveral.com

(p) 321-783-7831

<u>Others</u>

Houston Mooring Company Inc PO Box 9382 Houston, TX 77261-9382

Theresa Nelson Theresa@houstonmooring.com

(p) 713-921-4488

Houston Pilots 203 Deerwood Glen Dr Deer Park, TX 77536-3270

Kimberly Zawacki <u>kimberly@houston-pilots.com</u>

(p) 281-476-8206 (f) 281-476-8256

Houston Fuel Oil Terminal PO Box 843791 Dallas, TX 75284

James Petri jpetri@hfotco.com

(p) 713-948-6104 (f) 713-948-6154

MCM Elegant 2355 I-10 South Beaumont, TX 77705

Kristin Marshall <u>kristinemarshall@mcmelegante.com</u>

(p) 409-617-0620 (f) 409-842-1355 Sandy Hook Pilots 201 Edgewater St Staten Island, NY 10305-4913

Elizabeth Rivicci erivicci@sandyhookpilots.com

(p) 718 448-3900 x219

Broward County Dept of Port Everglades 1850 Eller Dr Fort Lauderdale, FL 33316

Mathai Skaria mskaria@broward.org

(p) 954-523-3404

Hobby Hotel Airport Marriott 9100 Gulf Fwy Houston, TX 77017

Tiffany Wilson tiffany.wilson@atriumhospitality.com

(p) 713-943-7979 (f) 713-943-1621

www.moranshipping.com

 \mathcal{M}



January 16, 2020

Moran Shipping Agencies, Inc. 106 Francis St Providence, RI 02903

TO WHOM IT MAY CONCERN:

This letter is to serve as confirmation of renewal of the Standby Letter of Credit Number: S909677

Current Amount: Current Expiration: Applicant:	60,000.00 USD DECEMBER 29, 2020 MORAN SHIPPING AGENCIES, INC. 106 FRANCIS STREET PROVIDENCE, RI 02903

Beneficiary:

BROWARD COUNTY CHIEF EXECUTIVE

As per the terms of this credit, it shall be automatically extended for an additional period of 1 YEAR(S) from the current expiration date of DECEMBER 29, 2020 unless the beneficiary is notified 90 days prior to the above stated expiration date.

Please feel free to contact me should any further questions arise regarding the above information.

Sincerely

Kenneth D.-Stover Vice President Corporate Banking Group One Citizens Plaza – RC0420 Providence, RI 02903 USA O: 401.824.0844 Kenneth.Stover@citizensbank.com

XX RBS Citizens

N

International Division 20 Cabot Road Medford, MA 02155 USA 888 B68.0212 tel SWIFT: CTZIUS33 TELEX 211047 CTZINTL

IRREVOCABLE STANDBY LETTER OF CREDIT NUMBER S909677

ISSUING BANK: RBS CITIZENS, N.A. INTERNATIONAL TRADE DEPT. 20 CABOT ROAD, M/S MMF470 MEDFORD, MA 02155 U.S.A.

. .

PLACE AND DATE OF ISSUE: MEDFORD, MA DECEMBER 30, 2013 PLACE AND DATE OF EXPIRY: AT OUR COUNTERS DECEMBER 29, 2014

BENEFICIARY: BROWARD COUNTY CHIEF EXECUTIVE & PORT DIRECTOR BROWARD COUNTY'S PORT EVERGLADES DEPT., C/O DIRECTOR OF BUSINESS ADMINISTRATION, 1850 ELLER DRIVE FORT LAUDERDALE, FL 33316-4201

APPLICANT: MORAN SHIPPING AGENCIES, INC. 106 FRANCIS STREET PROVIDENCE, RI 02903

UP TO AN AGGREGATE AMOUNT THEREOF: USD 60,000.00

PARTIAL DRAWINGS: PERMITTED

CREDIT AVAILABLE WITH: RBS CITIZENS, N.A. INTERNATIONAL TRADE DEPT. 20 CABOT ROAD, M/S MMF470 MEDFORD, MA 02155 U.S.A.

AGAINST PRESENTATION OF DOCUMENTS AS DETAILED HEREIN.

DRAFTS: AT SIGHT DRAWN ON: RBS CITIZENS, N.A.

WE HEREBY ESTABLISH OUR IREVOCABLE STANDBY LETTER OF CREDIT NO. S909677 IN FAVOR OF BROWARD COUNTY AND FOR ACCOUNT OF MORAN SHIPPING AGENCIES INC. AVAILABLE BY BROWARD COUNTY'S DRAFT(S) DRAWN ON US PAYABLE AT SIGHT UP TO AN AGGREGATE AMOUNT OF SIXTY THOUSAND AND 00/100 U.S. DOLLARS (USD60,000.00) WHEN ACCOMPANIED BY THIS LETTER OF CREDIT AND THE FOLLOWING DOCUMENTS:

CONTINUED ON NEXT PAGE

鯊RBS

XX RBS Citizens

M

International Division 20 Cabot Road Medford, MA 02155 USA 888 868.0212 tel SWIFT: CTZIUS33 TELEX 211047 CTZINTL

OUR REFERENCE NUMBER S909677

PAGE 2

1. DRAFT DRAWN ON US AT SIGHT.

2. A SIGNED STATEMENT FROM THE CHIEF EXCECUTIVE & PORT DIRECTOR OF BROWARD COUNTY, THAT THE AMOUNT OF THE DRAWING REPRESENTS AMOUNTS DUE AND UNPAID TO BROWARD COUNTY ARISING FROM:

(A) FAILURE OF APPLICANT TO PAY TO BROWARD COUNTY, WHEN DUE, ANY AND ALL TARIFF OR OTHER CHARGES THAT HAVE ACCRUED AT PORT EVERGLADES (WHETHER RELATING TO THE FURNISHING OF SERVICES OR MATERIALS TO APPLICANT, ITS PRINCIPALS, AGENTS, SERVANTS OR EMPLOYEES AT PORT EVERGLADES; OR DUE TO INJURY TO PROPERTY OF PORT EVERGLADES; OR, STEMMING FROM THE USE OF PORT EVERGLADES FACILITIES BY APPLICANT, ITS PRINCIPALS, AGENTS, SERVANTS OR EMPLOYEES; OR, OTHERWISE); OR

B) COSTS, EXPENSES, LOSSES, DAMAGES OR INJURY SUSTAINED BY
BROWARD COUNTY FROM NON-COMPLIANCE BY APPLICANT, ITS PRINCIPALS,
AGENTS, SERVANT OR EMPLOYEES WITH APPLICABLE LAWS, ORDINANCES,
RULES AND REGULATIONS OF THE FEDERAL, STATE AND LOCAL
GOVERNMENTAL UNITS OR AGENCIES (INCLUDING BUT NOT LIMITED TO THE
TERMS AND PROVISIONS OF THE BROWARD COUNTY CODE OF ORDINANCES,
ADMINISTRATIVE CODE, AND ALL PROCEDURES AND POLICIES OF THE PORT
EVERGLADES DEPARTMENT), AS AMENDED FROM TIME TO TIME; OR

(C) COSTS, EXPENSES, LOSSES, DAMAGES OR INJURY SUSTAINED BY BROWARD COUNTY FROM ANY ACT, OMISSION, NEGLIGENCE OR MISCONDUCT OF APPLICANT, ITS PRINCIPALS, AGENTS, SERVANTS OR EMPLOYEES IN PORT EVERGLADES (WHETHER CAUSING INJURY TO PERSONS OR OTHERWISE).

THIS LETTER OF CREDIT SHALL BE EXTENDED WITHOUT AMENDMENT OR ANY WRITTEN NOTICE FOR SUCCESSIVE PERIODS OF ONE (1) YEAR EACH UNLESS WE PROVIDE BROWARD COUNTY, THROUGH THE CHIEF EXECUTIVE & PORT DIRECTOR OF BROWARD COUNTY'S PORT EVERGLADES DEPARTMENT AT THE ABOVE STATED ADDRESS, WITH WRITTEN NOTICE OF OUR INTENT TO TERMINATE THE CREDIT HEREIN EXTENDED, WHICH NOTICE MUST BE PROVIDED AT LEAST NINETY (90) CALENDAR DAYS PRIOR TO THE EXPIRATION DATE OF THE ORIGINAL TERM HEREOF OR ANY EXTENDED ONE (1) YEAR TERM.

ANY DRAFT DRAWN UNDER THIS LETTER OF CREDIT SHALL BEAR THE CLAUSE: "DRAWN UNDER RBS CITIZENS, N.A. LETTER OF CREDIT NO. S909677 DATED DECEMBER 30, 2013". THE ORIGINAL LETTER OF CREDIT MUST ACCOMPANY ANY DRAWING AND THE DATE AND AMOUNT OF EACH DRAWING MUST BE ENDORSED ON THE REVERSE SIDE OF THIS LETTER OF

CONTINUED ON NEXT PAGE

踩RBS

.

X RBS Citizens

International Division 20 Cabot Road Medford, MA 02155 USA 888 868.0212 tel SWIFT: CTZIUS33 TELEX 211047 CTZINTL

OUR REFERENCE NUMBER \$909677 PAGE 3

CREDIT BY THE NEGOTIATING BANK, IF ANY.

WE HEREBY AGREE WITH YOU THAT DRAFTS DRAWN UNDER AND IN COMPLIANCE WITH THE TERMS OF THIS LETTER OF CREDIT WILL BE DULY HONORED IF PRESENTED TO US AT RBS CITIZENS, N.A., 20 CABOT ROAD, MAIL STOP MMF470, MEDFORD, MA 02155 U.S.A. ON OR BEFORE THE ABOVE MENTIONED EXPIRATION DATE OR ANY FUTURE EXTENDED EXPIRATION DATE.

THIS LETTER OF CREDIT SETS FORTH IN FULL THE TERMS OF OUR UNDERTAKING, SUCH UNDERTAKING SHALL NOT IN ANY WAY BE MODIFIED, AMENDED OR AMPLIFIED BY REFERENCES TO ANY DOCUMENT OR INSTRUMENT REFERRED TO HEREIN OR IN WHICH THIS LETTER OF CREDIT RELATES AND ANY SUCH REFERENCE SHALL NOT IN ANY WAY BE DEEMED TO INCORPORATE HEREIN BY REFERENCE ANY DOCUMENT OR INSTRUMENT.

THIS CREDIT IS SUBJECT TO THE UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS, 2007 REVISION, INTERNATIONAL CHAMBER OF COMMERCE, PUBLICATION NO. 600 AND TO THE PROVISIONS OF FLORIDA LAW. IF A CONFLICT BETWEEN THE UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS AND FLORIDA LAW SHOULD ARISE, FLORIDA LAW SHALL PREVAIL. IF A CONFLICT BETWEEN THE LAW OF ANOTHER STATE OR COUNTRY AND FLORIDA LAW SHOULD ARISE, FLORIDA LAW SHALL PREVAIL.

PLEASE ADDRESS ANY INQUIRIES TO THE ATTN: LETTER OF CREDIT DEPT., QUOTING OUR REF. NO:S909677 ATTN: DYLAN SUE BY PHONE: (781)655-4379 BY SWIFT: CTZIUS33

AUTHORIZED SIGNATURE

縱RBS

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000 VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA: Business Name: MORAN SHIPPING AGENCIES INC Receipt #:377-15720 OFFICE/SALES/BUSINESS/ADMIN Business Type: (ADMINSTRATIVE OFFICE)

Business Opened:01/05/2008

State/County/Cert/Reg:

Exemption Code:

Owner Name: JAMES A BLACK Business Location: 5951 SW 43 ST DAVIE

Business Phone: 954 - 763 - 7793

Rooms Seats Employees Machines Professionals For Vending Business Only Number of Machines: Vending Type: NSF Fee Tax Amount Transfer Fee Penalty Prior Years Collection Cost Total Paid 0.00 0.00 45,00 45.00 0.00 0.00 0.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

MORAN SHIPPING AGENCIES INC 106 FRANCIS STREET PROVIDENCE, RI 02903 Receipt #WWW-19-00193356 Paid 07/07/2020 45.00

2020 - 2021

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT 115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000 VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA: MORAN SHIPPING AGENCIES INC

Receipt #: 377-15720 Business Type: OFFICE/SALES/BUSINESS/ADMIN (ADMINSTRATIVE OFFICE)

Owner Name: JAMES A BLACK Business Location: 5951 SW 43 ST DAVIE Business Phone: 954-763-7793 Business Opened: 01/05/2008 State/County/Cert/Reg: Exemption Code:

	Roc	oms	Seats	Employees	Machines	Profes	sionals
Signature For Vending Business Only Number of Machines: Vending Type:							
		Number of Maci	ines:		Vending Type		
	Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
ĺ	45.00	0.00	0.00	0.00	0.00	0.00	45.00

Receipt #WWW-19-00193356 Paid 07/07/2020 45.00

RPROACHABLE.		
ISOQAR		
cate of Registration		
to certify that the Quality Management System of:		
Moran Shipping Agencies, Inc		
5951 SW 43rd Street, Davie, FL 33314		
has been approved by ISOQAR to the following standard(s)		
ISO 9001 : 2015		
2170QMS102		
Ship Agency Services		
Andrew Smith		
8 August 2000		
1 December 2018		
30 November 2021		
DAR LITY RED ACCREDITED MANAGEMENT SYSTEMS CERTIFICATION BODY		

Accreditation Mark indicates Accreditation in respect of those activities covered by the Accreditation Certificate. Further clarification regarding the scope of this certificate and the applicability of the standard requirements may be obtained by consulting the organization

1 239 947 6980

<u>www.isogarinc.com</u>.

This certificate is the property of ISOQAR and must be returned on request



J

QUALITY POLICY MANUAL

Moran Shipping Agencies, Inc.

Steamship Agents

QUALITY MANAGEMENT SYSTEM: ISO 9001-2015

MORAN SHIPPING AGENCIES, INC. 106 FRANCIS STREET PROVIDENCE, RI 02903

This manual and the information contained herein is the property of Moran Shipping Agencies, Inc. No part of this manual may be reproduced in any form without the express written permission of the CEO.

Moran Shipping Agencies, Inc.

Quality Policy Manual

Q

Ţ

Issue No:14Issue Date:6/21/2019Authorized by:Kelly Moran

		Page Reference to Procedures Manual		o Procedures Manual
CO	ONTENTS		Procedure	Title
Α.	Document Control	3		
1.0	Company Overview	3		
1.1.	Quality Policy	5		
1.2.	Scope	6		
1.3.	Scope of Operations	6		
1.4.	Field of Application	6		
2.	References	6		
3.	Terms and Definitions	7		Glossary of Terms
4.	Quality Management System	8		
4.1.	General	8		
4.2.	Documentation Requirements	9	QP01	Document Control
5.	Management Responsibility	11	QP02	Control of Records
5.1.	Management Commitment	11		
5.2.	Customer Focus	12		
5.3.	Quality Policy	12		
5.4.	Planning	12		
5.5.	Responsibility, Authority, and	13		
	Communication			
5.6.	Management Review	14	QP03	Management Review of QMS
6.	Planning the QMS	14		
6.1.	Actions to Address Risk &	14		
	Opportunities			
6.2.	Human Resources	15	QP04	Training
6.3.	Infrastructure	15		
6.4.	Work Environment	15		
7.	Service Realization	16		
7.1.	Planning of Shipping Services	16		
7.2.	Customer Related Processes	16	QP05	Appointment Review
7.3.	Awareness	16		
7.4.	Design and Development	17	0.000	
7.5.	Purchasing	17	QP06	Purchasing
7.6	Documented Information or Requirement	18	0007.1	Marcal Attack
7.7.	Provision of Shipping Agency Services	18	QP07.1	Vessel Attendance
			QP07.2	Voyage Accounting
7.8.	Control of Monitoring and Measuring	19		
0	Devices	20		
<u>8.</u> 0 1	Measurement, Analysis & Improvement	20		<u></u>
8.1.	General Monitoring and Massurement	20	0000	Internal Audit
8.2.	Monitoring and Measurement		QP08	Internal Audit Control of Nonconformances
<u>8.3.</u> 8.4.	Control of Nonconforming Services	21	QP09	Control of ivoliconformances
0.4.	Analysis of Data	<u> 21</u>	010	Corrective Action
8.5.	Improvement	22	QP10 QP11	Preventive Action
0.0			UP11	rievenuve Action
8.6	Release of Services	23	<u> </u>	
9.	Performance Evaluation	23	L	

Page 2 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

A. <u>DOCUMENT CONTROL</u>

Q

All Quality System documentation is made available to authorized **Moran Shipping Agencies, Inc.** employees via the **Moran Intranet**. Users are not allowed to make paper copies of this manual except for training purposes and these copies must be destroyed after training is completed.

A record is maintained by the **Quality Manage (QM)**. The QM will always keep the network version current. The issue status of this manual is shown at the top right-hand corner of each page.

The CEO decides who should be issued a paper copy of this manual and authorizes the QM accordingly. Paper copies of this manual are issued as either "controlled" or "uncontrolled". The Master Copy and is held electronically by the QM.

Subsequent revisions are controlled in the same manner.

Uncontrolled copies may be issued to clients and third parties at the discretion of the CEO. These will not be maintained and users should contact the QM at Moran Shipping Agencies, Inc. if any doubt exists regarding the validity of an uncontrolled copy.

Moran Shipping Agencies, Inc.'s standard form numbering system is **FORM: MSA QP01-01-XX**, where the final digits represent the issue number. To minimize changes, the issue number will be indicated as "**XX**" in the Policy and Procedures Manuals. The Forms Manual will always have the most recent issue of each form.

1.0. <u>COMPANY OVERVIEW</u>

Moran Shipping Agencies, Inc. has been a family owned and operated Steamship Agency for over 72 years. Chairman and CEO / President, Michael T. and James A. Black respectively, are committed to ensuring that as Moran Shipping Agencies, Inc. evolves to meet the ever-changing demands of a dynamic maritime industry, it will continue to provide unparalleled agency and maritime consulting services that satisfy the diverse needs of ship owners, charterers and brokers from all over the world.

Moran Shipping Agencies, Inc. currently provides full-vessel agency attendance in US East, Gulf and West Coast ports from Maine to Texas and California ports and services all types of vessels ranging from the ULCC to the smallest fishing boat. The cornerstone of Moran Shipping Agencies, Inc.'s success has been, and will continue to be, its internationally renowned vessel attendance policies which ensure the expedient and efficient handling of all logistics involved for ships that engage Moran Shipping Agencies, Inc.'s services.

Beginning with ISO 9000 in the year 2000, through upgrades to ISO 9001:2008 and now ISO 9001:2015 in the year 2018, the implementation of companywide policies, standards and operating procedures (documented and continuously uniform) ensures that Moran

Page 3 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

Shipping Agencies, Inc. can internally monitor and improve its already exceptional vessel attendance regulations and amend them to better serve its valued clients.

All Moran Shipping Agencies, Inc. agents are specially and extensively trained to become local experts of their individual port of service. Each agent is experienced and expert in local as well as federal US Customs, Immigration, Coast Guard and other pertinent government agency regulations that affect ships, crewmen and vessel cargoes. A knowledgeable staff maintains up to date information on port facilities, repair resources, marine equipment providers, and medical facilities and are equipped to provide immediate transmission of all applicable voyage information and timings. Moran Shipping Agencies, Inc.'s operatives provide special services for tankers, LNG and LPG carriers, and offshore rigs.

While Moran Shipping Agencies, Inc. prides itself on its "hands on" approach to vessel attendance, Moran Shipping Agencies, Inc. recognizes the importance of timely and accurate port disbursement accounts in order to provide comprehensive service on every port call. Moran Shipping Agencies, Inc. maintains a state-of-the-art computerized voyage accounting system. This system is centralized, time tested and self-auditing. It provides instant and accurate cost analysis by port, vessel and service and offers Moran Shipping Agencies, Inc. clients security and a distinct competitive advantage.

Moran Shipping Agencies, Inc. has been aggressive in utilizing advances in technology to better serve its clients. Moran Shipping Agencies, Inc.'s national information network provides detailed and up to date port facility information on a regular basis to its clients through the Moran website <u>www.moranshipping.com</u>. Additionally, Moran Shipping Agencies, Inc. agents were among the first to use laptops, portable printers and cellular capable modems to conduct computer and communication actions on-board vessels to help broaden their capabilities and further ensure a most accurate, cost effective and efficient service to every Moran Shipping Agencies, Inc. client.

Moran Shipping Agencies, Inc's mission is to ensure a safe, efficient and cost-effective port call for every vessel that Moran Shipping Agencies, Inc. represents. This mission is accomplished by providing superior quality agency services both through highly trained personnel and documented attendance and accounting policies, emphasizing the use of the most state-of-the-art telecommunications and management of information systems.

Moran Shipping Agencies, Inc.'s **Quality Policy Statement** has been communicated to customers, suppliers, employees and all levels of management.

Moran Shipping Agencies, Inc.'s vision is to provide its customers a competitive advantage through a program of continuous improvement involving quality service, technological innovation and the management of information systems. Moran Shipping Agencies, Inc will become the market share leader in all services by providing the highest quality of service and obtaining high levels of customer satisfaction.

Page 4 of 23

Moran Shipping Agencies, Inc.Issue No:14Quality Policy ManualIssue Date:6/21/2019Authorized by:Kelly Moran

1.1. **QUALITY POLICY STATEMENT**

Q

Quality Policy Statement

Moran Shipping Agencies, Inc. is committed to ensuring vessel attendance and voyage accounting practices that provide the highest quality of service to our clients.

We always aim to consistently meet their needs and expectations, to comply with requirements and to continually improve the effectiveness of our quality management system.

To demonstrate our commitment to quality, to both customers and employees, we aim to achieve and maintain ISO 9001:2015 certification.

This quality policy is communicated to all employees and is implemented throughout. Employees are required to review and comply with our Corporate Governance Policy, posted and available to all on the Moran's public website. The requirements of our quality management system are mandatory for all employees and no alterations or deviations are permitted.

It is the responsibility of the Moran Shipping Agencies, Inc.'s Management Representative to establish a framework for reviewing quality objectives. Internal audits are employed to measure the effectiveness of our system. Quality Team meetings are held to report the results of quality measures, internal audits and corrective/preventive actions.

In order to achieve and maintain this policy, it is the responsibility of every employee to perform his work to the highest standards. Our aim is to do it right the first time and strive for continuous improvement.

Signed: James A. Black, President / CEO

Date: June 20, 2019

Page 5 of 23

Moran Shipping Agencies, Inc.	lssue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

1.2. <u>Scope</u>

Moran Shipping Agencies, Inc.'s Quality Management System covers the provision of steamship agency services to customers on the U.S. East, Gulf and West Coasts.

1.3. <u>Scope of Operations</u>

Moran Shipping Agencies, Inc.'s scope of operations includes:

- Vessel Attendance
- Voyage Accounting

1.4. Field of Application

The Quality Management System applies to all activities related to the provision of steamship agency services to clients through offices in:

Portland, Maine Boston, Massachusetts Providence, Rhode Island New Haven, Connecticut New York, New York Philadelphia, Pennsylvania Fort Lauderdale, Florida New Orleans, Louisiana Lake Charles, Louisiana Port Arthur, Texas Houston, Texas Corpus Christi, Texas Freeport, Texas Long Beach, California San Francisco, California

2.0. <u>REFERENCES</u>

The following standards are relevant to the understanding and implementation of the policies and procedures contained in Moran Shipping Agencies, Inc.'s Quality Management System.

<u>ISO 9000-2015</u>	Quality Management System – Fundamentals and
	Vocabulary
ISO 9001-2015	Quality Management Systems – Requirements
ISO 19011	Guidelines in Quality and/or Environmental Management
	Systems Auditing

Page 6 of 23

Moran Shipping Agencies, Inc.	lssue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

3.0. TERMS AND DEFINITIONS

3.1. Quality

The degree to which a set of inherent characteristics fulfills requirements.

3.2. <u>Customer Satisfaction</u>

The customer's perception of the degree to which the customer's requirements have been fulfilled.

3.3. Product

The result of a set of interrelated or interacting activities which transforms inputs into outputs. Moran Shipping Agencies, Inc.'s product is shipping agency services.

3.4. Quality Policy Manual

An authorized document stating the Quality Policies and objectives of Moran Shipping Agencies, Inc. The Policy Manual includes a description of how each requirement of ISO 9001-2015 is addressed. Where more detailed documentation is required, the manual refers to Quality Procedures and Work Instructions.

3.5. Quality Manager (QM)

A member of top management who, in addition to other duties, is responsible for ensuring the requirements of the Quality System are understood, implemented, and maintained. See the "Authorized by" box at the top of this page for the name of the QM.

3.6. <u>The Organization</u>

Throughout this document, "the Company", "the Organization", "Moran" and "MSA" all refer to **Moran Shipping Agencies, Inc.**

3.7. Nonconformance

The non-fulfillment of a requirement.

3.8. Corrective Action

Action to eliminate the cause of a detected nonconformance or another undesirable situation.

3.9. Glossary of Terms

Page 7 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

Additional definitions may be found in Moran Shipping Agencies, Inc.'s Glossary of Terms.

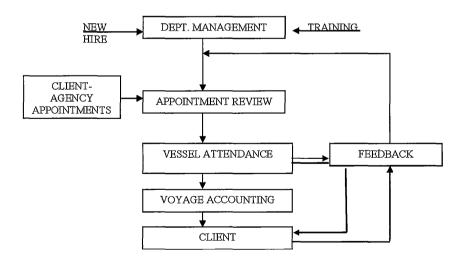
4.0. **QUALITY MANAGEMENT SYSTEM**

4.1. General

Moran Shipping Agencies, Inc. has established, documented, implemented, and intends to maintain a Quality Management System and continually improve its effectiveness.

- **4.1.1.** Moran Shipping Agencies, Inc has identified the following processes needed for the Quality Management System:
 - Appointment Review Vessel Attendance Voyage Accounting Training Purchasing

4.1.2. The sequence and interaction of these processes is as follows:



Page 8 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

- **4.1.3.** Moran Shipping Agencies, Inc will determine the criteria and methods needed to ensure that both operation and control of these processes are effective to achieving the goals and objectives of Moran Shipping Agencies, Inc.
- **4.1.4.** Management will ensure that adequate resources and information are available to support the operation and monitoring of these processes.
- **4.1.5.** Moran Shipping Agencies, Inc's management, monitors, measures and analyzes these processes in relation to the following:
 - 1) Business Market Conditions
 - 2) New and Existing Technologies
 - 3) Shipping Economy
 - 4) Cultural and Social Issues
 - 5) Legal Requirements
- **4.1.6.** Moran Shipping Agencies, Inc. intends to implement actions necessary to achieve planned results and continued improvement of these processes relating to awareness of Moran Shipping Agencies, Inc.'s culture/environment performance analysis, job knowledge and information management structure.
- 4.1.7. Outsourced processes will be identified and controlled as appropriate.

4.2. DOCUMENTATION REQUIREMENTS

4.2.1. General

Moran Shipping Agencies, Inc.'s Quality Management System is defined and documented in four levels as follows:

- Level 1 Quality Policy Manual
- Level 2 Quality Procedures Manual
- Level 3 Quality Forms Manual
 - Work Instruction Manual Current Principal Tariff Rates Technical Register Vendor Tariff Rates

Level 4 - Records

Page 9 of 23

Moran Shipping Agencies, Inc.	lssue No:	14	
Quality Policy Manual	Issue Date:	6/21/2019	
	Authorized by:	Kelly Moran	

4.2.2. <u>Quality Policy Manual</u>

This Manual detail(s) the scope of Moran Shipping Agencies, Inc.'s Quality Management System. Any exclusions are noted and justified.

4.2.3. Control of Documents

Moran Shipping Agencies, Inc. controls the issue, revision, and approval of documentation according to Quality Procedure QP01 - "Document Control".

The procedure includes a process to review, update, and re-approve documents as necessary.

Moran Shipping Agencies, Inc. ensures that the relevant version of applicable documents is available to users by maintaining them on Moran's Intranet and allowing access by employee password.

Moran Shipping Agencies, Inc. shall also review and approve, for suitability and adequacy, all documentation.

Changes can only be made by persons authorized by the Quality Manager. The current version of each document will be maintained on Moran's Intranet.

The QM maintains computer copies of obsolete documents for historical purposes. External documents kept by Moran Shipping Agencies, Inc are identified in the "Technical Register", FORM: MSA QP01-07-XX. Vendor Tariffs are maintained by each office and checked annually.

4.2.4. Control of Records

Moran Shipping Agencies, Inc. controls the business records required to provide evidence of conformity to requirements according to Quality Procedure QP02 – Control of Records. Records must be legible, readily identifiable, and retrievable. QP02 controls the identification, storage, protection, retrieval, retention time, and disposal of records. All Moran Shipping Agencies, Inc.'s offices are required to document and maintain electronic backup and anti-virus procedures.

Page 10 of 23

Moran Shipping Agencies, Inc.	Issue No:	14	
Quality Policy Manual	Issue Date:	6/21/2019	
	Authorized by:	Kelly Moran	

4.2.5. Understanding the Needs and Expectations of Interested Parties

Due to their impact or potential impact on Moran Shipping Agencies, Inc.'s ability to consistently provide products and services that meet customer, applicable statutory, and regulatory requirements, the organization shall determine:

The interested parties that are relevant to the Quality Management System.

The requirements of these interested parties that are relevant to the Quality Management System.

4.3. Determining the Scope of Quality Management Systems

Moran Shipping Agencies, Inc. shall determine the boundaries and applicability of the Quality Management System to establish its scope.

4.4. Quality Management System

Moran Shipping Agencies, Inc. shall establish, implement, maintain and continually improve a Quality Management System, including the processes needed and their interactions, in accordance with the requirements of this International Standard.

Moran Shipping Agencies, Inc. shall determine the risks and opportunities in accordance with the requirements of 6.1, and plan and implement the appropriate actions to address them.

5.0. MANAGEMENT RESPONSIBILITY

5.1. Management Commitment

Management at Moran Shipping Agencies, Inc. is fully committed to implementing and maintaining the Quality Management System and continually improving its effectiveness.

Management will:

- Ensure the integration of the Quality Management System requirements into Moran Shipping Agencies, Inc.'s business processes and promote awareness of the process approach.
- Communicate the importance of effective Quality Management and of conforming to

Page 11 of 23

Moran Shipping Agencies, Inc.	lssue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

the Quality Management System requirements;

- Engage, direct and support persons to contribute to the effectiveness of the Quality Management System; promoting continual improvement; supporting other relevant management roles to demonstrate their leadership as it applies to their areas of responsibility;
- Establish and periodically, review, and revise, as needed, the Quality Policy.
- Communicate to all employees the importance of meeting customers as well as statutory or regulatory requirements.
- Ensure that Quality objectives are established.
- Conduct Management Reviews.
- Ensure the availability of resources.

5.2. Customer Focus

Management at Moran Shipping Agencies, Inc. ensures that customer requirements are determined and are met in order to consistently satisfy the customer. Top management shall identify and minimize risks to meeting customer requirements. These risks have been assessed, pursuant to legal and customer requirements, with the overriding goal of promoting and maintaining customer focus.

5.3. Quality Policy

Moran Shipping Agencies, Inc.'s Top Management shall establish, review and maintain a Quality Policy and make it available to interested parties. This can be found on the Moran Intranet.

5.4. Planning

5.4.1. Quality Objectives

Management has set out Quality Objectives that are measurable and support the Moran Shipping Agencies, Inc.'s Quality Policy. Documented Information to these measurables consider the following requirements:

- What will be done?
- What resources will be required?
- Who will be responsible?
- When it will be completed and how the results will be evaluated?

To include objectives relating to services and further the enhancement of customer satisfaction.

Moran Shipping Agencies, Inc.	lssue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

5.4.2. Quality Management System Planning

Management has developed and maintains the Moran Shipping Agencies, Inc. Quality Management System to comply with the requirements of ISO 9001-2015 and to support Moran Shipping Agencies, Inc.'s Quality Objectives. Any changes to the Quality Management System will be made so as to maintain its integrity and continuous improvement. In addition, the Quality Management System changes shall be carried out in a planned and systematic manner.

5.5. Responsibility, Authority, and Communication

5.5.1. <u>Responsibility and Authority</u>

Top Management has established an organization chart and job descriptions to define and communicate responsibilities and authority. The Organization Chart (FORM: MSA **QP01-01-XX**) and Job Descriptions are maintained by the CEO. Each employee is given a copy of his job description - FORM: MSA **QP01-02-XX**. Job descriptions are also available on Moran's Intranet.

5.5.2. Quality Manager (QM)

Top Management has appointed a representative whose duties as the Quality Manager include:

- a) Establishing, implementing and maintaining the Moran Shipping Agencies, Inc. Quality Management System.
- b) Reporting to Top Management on the performance of the Quality Management System and any needed improvements.
- c) Ensuring that all Moran Shipping Agencies, Inc. employees are aware of customer requirements.

5.5.3. Internal Communication

Management uses a number of methods to communicate to all employees concerning the effectiveness of the Quality Management System, including web site postings, and discussions with managers in management meetings.

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	ssue Date:	6/21/2019
	Authorized by:	Kelly Moran

5.6. Management Review

Moran Shipping Agencies, Inc.'s Quality Team (QT) is comprised of the Quality Manager and various operational, accounting and executive employees.

The QT meets no less than two times per year to review the effectiveness of the Quality Management System and develop Quality Objective Measurables. (See QP03)

5.6.2. An annual System Review will be conducted at least once per year to consider the continuing suitability, adequacy and effectiveness of the Quality Management System. The meeting will be chaired by the CEO/President and attended by the Quality Manager and at least one other member of the Quality Team. Others may attend with the approval of the CEO (See QP03). The meeting will be scheduled to coincide with the Board of Directors meeting in July. The meeting may be rescheduled, if necessary, to ensure adequate attendance.

6.0. Planning of the Quality Management System

6.1. Actions to Address Risk and Opportunities

Moran Shipping Agencies, Inc. has provided the resources needed to implement and maintain the Quality Management System and continually improve its effectiveness and to enhance customer satisfaction by meeting and exceeding customer requirements.

When planning for the Quality Management System, Moran Shipping Agencies, Inc. considers the issues referred to in 4.1 and the requirements referred to in 4.2 to determine the risks and opportunities that need to be addressed.

Moran Shipping Agencies, Inc. takes into consideration the following for planning purposes:

- Risk
- Prevention Measures
- Planning of Implementation
- Evaluation of Effectiveness

Page 14 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

6.2. Human Resources

6.2.1. General

Moran Shipping Agencies, Inc. ensures that personnel performing work affecting steamship agency services are competent on the basis of appropriate education, training, skills and experience.

Moran Shipping Agencies, Inc. shall ensure that the Quality Management System can consistently meet customer and applicable statutory and regulatory requirements, the organization shall provide the persons necessary for the effective operation of the Quality Management System, including the processes needed.

6.2.2. Competence, Awareness, and Training

6.2.3. Competence

Moran Shipping Agencies, Inc. shall determine the necessary competence of person(s) doing work under its control that affects its quality performance.

- a) The necessary qualifications of personnel are documented on Job Descriptions (FORM: MSA QP01-02-XX).
- b) New hire orientation and computer systems training is provided according to Quality Procedure 04 Training. (see QP04)
- c) Moran Shipping Agencies, Inc. evaluates the effectiveness of training through employee evaluations, internal audits, and management reviews.
- d) Every employee is made aware of how their jobs contribute to achieving Quality Objectives and customer satisfaction.
- e) Moran Shipping Agencies, Inc. maintains records of education, training, skills and experience.

6.3. Infrastructure

Moran Shipping Agencies, Inc. has procedures in place to provide and maintain facilities, equipment and supporting services to ensure processes to achieve conformity of services to provide quality steamship agency services.

6.4. Work Environment

Top management at Moran Shipping Agencies, Inc. ensures that the work environment is suitable for providing quality steamship agency services. The organization shall

Page 15 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

determine, provide and maintain the environment necessary for the operation of its processes and to achieve conformity of Moran Shipping Agencies, Inc. services. All employees are responsible for good housekeeping of their work and file areas.

7.0. SERVICE REALIZATION

7.1. Planning of Shipping Services

Top Management of Moran Shipping Agencies, Inc. follows Moran Shipping Agencies, Inc.'s Quality Management System to ensure that quality steamship agency services are provided to all of its customers.

7.2. <u>Customer-Related Processes</u>

7.2.1. Determination of Requirements for Agency Services

Agency appointment review procedure is documented in QP05 -Appointment Review.

7.2.2. <u>Review of Requirements for Shipping Agency Services</u>

Moran Shipping Agencies, Inc. ensures that before an appointment is accepted:

- a) Service requirements are defined.
- b) Any differences between the client's requirements and Moran Shipping Agencies, Inc.'s proforma are resolved.
- c) Moran Shipping Agencies, Inc. has the ability to meet agreed upon requirements.

Appointment records are maintained in accordance with QP02 Control of Business Records.

7.2.3. Customer Communication

Moran Shipping Agencies, Inc. has documented effective methods for communication with customers in QP05 - Appointment Review and QP07.1 - Vessel Attendance.

7.3. Awareness

Persons doing work under Moran Shipping Agencies, Inc.'s control shall be aware of the Policy/Objectives and Goal Implication of not conforming to Quality Management System requirement(s).

Examples of how employees are kept aware are:

New Hire Orientation

Page 16 of 23

Moran Shipping Agencies, Inc.	lssue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

Feed-back from problems Review of customer positive feedback as well as complaints

7.4. Design and Development

Moran Shipping Agencies, Inc. does not design a product. Therefore, this requirement of the Standard does not apply.

7.5. Purchasing

0

7.5.1. Purchasing Process

Moran Shipping Agencies, Inc. purchases materials and sub-contracted services according to Procedure QP06- Purchasing. Moran Shipping Agencies, Inc. ensures that products and services are purchased to specified requirements.

In determining the type and extent of controls to be applied to the external provision of processes, products and services, Moran Shipping Agencies, Inc. shall take into consideration: The potential impact of the externally provided processes, products and services on Moran Shipping Agencies, Inc.'s ability to consistently meet customer and applicable statutory and regulatory requirements; and the perceived effectiveness of the controls applied by the external provider.

All suppliers and sub-contractors are evaluated on their ability to supply product and services in accordance with Moran Shipping Agencies, Inc.'s requirements. A Qualified Vendor List (QVL), FORM: MSA QP05-01-XX is maintained and records of supplier evaluations are kept on file.

Moran Shipping Agencies, Inc. business records retain this information for review and verification.

7.5.2. Purchasing Information

Moran Shipping Agencies, Inc. ensures that the supplier or sub-contractor is given adequate information including:

a) Requirements for approval of product, procedures, processes and equipment.

b) Requirements for qualification of personnel.

c) Quality Management System requirements. Moran Shipping Agencies, Inc. shall communicate to external providers applicable requirements for the following:

- Approval or release of services
- Competence of personnel, including necessary qualification
- Interactions with Moran Shipping Agencies, Inc.'s Quality Management System

Page 17 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

• Control and monitoring of the external provider's performance to be applied by Moran Shipping Agencies, Inc. Verification of those activities that Moran Shipping Agencies, Inc. or its clients intend to perform at the external provider's premises.

Moran Shipping Agencies, Inc. shall ensure the adequacy of these specified requirements prior to their communication to the external provider.

Where appropriate, purchasing information is reviewed prior to order placement.

7.5.3. Verification of Purchased Product

Moran Shipping Agencies, Inc. purchases products and services on behalf of ship owner/operator clients. The vessel's Master is responsible to ensure products and services meet requirements.

If Moran Shipping Agencies, Inc. is informed of sub-standard vendor performance, the vendor will be contacted and corrective action requested.

7.6. Documented Information or Requirement

7.6.1. General

Moran Shipping Agencies, Inc.'s Quality Management System shall include:

- a. Documented information required by the ISO 9001-2015 International Standard;
- b. Documented information determined by the organization as being necessary for the effectiveness of the Quality Management System.

7.7. Provision of Shipping Agency Services

7.7.1. Control of Shipping Agency Services

Where necessary to ensure conformity of services, Moran Shipping Agencies, Inc. shall use suitable means to identify process outputs. Moran Shipping Agencies, Inc. has identified the status of process outputs with respect to monitoring and measurement requirements throughout the service provision.

Moran Shipping Agencies, Inc. has documented procedures for providing shipping agency services as follows:

QP07.1 Vessel Attendance QP07.2 Voyage Accounting

Page 18 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

7.7.2. Validation of Shipping Agency Services

Moran Shipping Agencies, Inc. ensures that service processes are validated so that vessel attendance and voyage accounting are delivered according to the customer's requirements.

7.7.3. Identification and Traceability

The requirements for identification and traceability of services provided are covered in the appropriate procedure listed under 7.5.1 above.

7.7.4. Customer Property

The appropriate procedures listed under 7.5.1 above and in 8 below include the identification, protection and safeguarding of customer's property.

If any of a customer's property, personal data or intellectual property is lost, damaged or otherwise found to be unsuitable for use, this will be reported to the customer and records maintained. (8.21 Customer Communications)

7.7.5. Preservation of Product

The appropriate procedures listed in 7.5.1 above include identification, handling, packaging, storage and protection of customer's documentation.

7.8. Control of Monitoring and Measuring Devices

Moran Shipping Agencies, Inc. is not required to carry out any measurements and, therefore, this requirement does not apply.

7.8.1. Organizational Knowledge

The organization shall determine the knowledge necessary for the operation of its processes and to achieve conformity of services.

Such as:

Previous Job History, including Job Files Contract Information Past Problems Employee Experience Successes Information from Customers/Providers Experts/Advisors

Page 19 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

8.0. MEASUREMENT, ANALYSIS AND IMPROVEMENT

8.1. General

Moran Shipping Agencies, Inc. has established monitoring, measurement, analysis and improvement processes in order to ensure conformity of shipping agency services and the Quality Management System, and to continually improve the effectiveness of the Quality Management System.

8.2. Monitoring and Measurement

8.2.1. Customer Communication

The organization shall establish the processes for communicating with customers in relation to:

- Information relating to services
- Enquires, contracts or other handling, including changes
- Obtaining customer views and perceptions, including customer complaints
- The handling or treatment of customer property; if applicable
- Specific requirements for Contingency Actions; when relevant

8.2.2. Determination of Requirements Related to Services

Moran Shipping Agencies, Inc. shall establish, implement and maintain a process to determine the requirements for the services to be offered to potential customers.

Moran Shipping Agencies, Inc. shall ensure that:

- Service requirements (including those considered necessary by Moran Shipping Agencies, Inc.) and applicable statutory and regulatory requirements are well defined.
- Moran Shipping Agencies, Inc. has the ability to meet the defined requirements and substantiate the claims for the services it offers. Review of requirements related to services.

8.2.3. Internal Audit

Moran Shipping Agencies, Inc. will conduct internal audits at planned intervals to determine whether the Quality Management System complies with ISO 9001:2015, conforms to Moran Shipping Agencies, Inc.'s objectives and is effectively implemented and maintained. All offices will be audited at least once per year. (See Internal Audit Procedure QP08.)

The audits shall incorporate the following elements:

Page 20 of 23

Moran Shipping Agencies, Inc.	lssue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

a) Plan

b) Establish

c) Implement and maintain an audit program(s) including the frequency

d) Methods

e) Responsibilities

Planning requirements and reporting, shall take into consideration the quality objectives, the importance of the processes concerned, customer feedback, changes impacting on the Organization, and the results of previous audits.

8.2.4. Monitoring and Measurement of Process

Moran Shipping Agencies, Inc. will determine what critical aspects of their Quality Management System processes are important to monitor and identify suitable methods of monitoring. When results indicate objectives are not being met, corrective action will be taken. (9.0 Performance Evaluation)

8.2.5. Monitoring and Measurement of Services

Moran Shipping Agencies, Inc. will measure and monitor shipping agency services at all stages. The purpose of this monitoring is to confirm that all services are handled according to client requirements. (See procedures listed under 7.5, which include these monitoring activities.)

The agent monitors vessel attendance to ensure all requirements are provided unless otherwise approved by management or where applicable; the customer.

8.3. Control of Nonconforming Service

Moran Shipping Agencies, Inc. has documented procedures for control of nonconforming shipping agency services. (See Control of Nonconformances, Procedure QP09.)

This procedure includes methods for dealing with nonconforming service, records of the nature of nonconformances and any actions taken. All corrected nonconformances are reverified. When nonconforming service is detected after delivery, Moran Shipping Agencies, Inc. will take appropriate action, which may include notifying the customer.

8.4. Analysis of Data

Moran Shipping Agencies, Inc. will select and analyze sources of data on customer satisfaction, conformance to customer requirements, characteristics of procedures, services and trends, and supplier performance to determine where continued improvement of the effectiveness of the Quality Management System can be made.

Page 21 of 23

Moran Shipping Agencies, Inc.	lssue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

- a. Demonstrate that planning has been successfully implemented;
- b. Assess the performance of processes;
- c. Assess the performance of external provider(s).

8.5. Improvement

8.5.1. Continual Improvement

Moran Shipping Agencies, Inc. uses the quality policy, quality objectives, audit results, analysis of data, corrective and preventive actions, training and management review to continually improve the effectiveness of the Quality Management System.

Moran Shipping Agencies, Inc. shall consider the outputs of analysis and evaluation, and the outputs from management review, to confirm if there are areas of under-performance or opportunities that shall be addressed as part of continual improvement.

Where applicable, Moran Shipping Agencies, Inc. shall select and utilize applicable tools and methodologies for investigation of the causes of under-performance and for supporting continual improvement.

8.5.2. Corrective Action

Moran Shipping Agencies, Inc. has a documented Corrective Action procedure (See QP10). Corrective action will include:

- a) reviewing the nonconformity,
- b) determining its cause (or causes),
- c) evaluating the need for actions to ensure the nonconformance does not reoccur,
- d) determining and implementing action needed,
- e) recording the results of action taken,
- f) review of the effectiveness of corrective action taken.

8.5.3. Preventive Action

Moran Shipping Agencies, Inc. has a documented Preventive Action Procedure (See QP11). Moran Shipping Agencies, Inc. will take pro-active steps to eliminate the causes of potential nonconformances to prevent their occurrence. Preventive action procedure includes:

- a) determining potential nonconformances and their causes,
- b) evaluating the need for action to prevent occurrence,
- c) determining and implementing action needed,
- d) recording results of action taken,

Page 22 of 23

Moran Shipping Agencies, Inc.	Issue No:	14
Quality Policy Manual	Issue Date:	6/21/2019
	Authorized by:	Kelly Moran

e) review of the effectiveness of preventative action taken.

8.5.4. Control of Changes

Moran Shipping Agencies, Inc. shall review and control unplanned changes essential for service provision to the extent necessary to ensure continuing conformity with specified requirements. Moran Shipping Agencies, Inc. shall retain documented information describing the results of the review of changes, the personnel authorizing the change and any necessary actions.

8.6. <u>Release of Services</u>

Moran Shipping Agencies, Inc. shall implement the planned arrangements at appropriate stages to verify that service requirements have been met. Evidence of conformity with the acceptance criteria shall be retained.

The release of services to the customer shall not proceed until the planned arrangements for verification of conformity have been satisfactorily completed, unless otherwise approved by a relevant authority and, as applicable, by the customer. Documented information shall provide traceability to the person(s) authorizing release of services for delivery to the customer.

9.0. <u>Performance Evaluation</u>

9.1. Monitoring, Measurement, Analysis and Evaluation

9.1.1. General

Moran Shipping Agencies, Inc. shall determine:

- a) What needs to be monitored and measured;
- b) The methods for monitoring, measurement, analysis and evaluation, as applicable, to ensure valid results;
- c) When the monitoring and measuring shall be performed;
- d) When the results from monitoring and measurement shall be analyzed and evaluated.

Moran Shipping Agencies, Inc. shall ensure that monitoring and measurement activities are implemented in accordance with the determined requirements and shall retain appropriate documented information as evidence of the results. The organization shall evaluate the quality performance and the effectiveness of the Quality Management System.



Moran Shipping Agencies, Inc. 106 Francis Street Providence, RI 02903 Tel: (401) 941-7200 Fax: (401) 461-3360 Email: qualitymanager@moranshipping.com

Going Beyond the Call...Since 1937

SAFETY POLICY

It is the policy of **Moran Shipping Agencies**, **Inc**. to provide healthy and safe working conditions and to maintain a safe operating practice that complies with all local and national regulations and the safety rules and regulations of all terminals, plants, and vessels we visit.

The Company has identified safety of operations as an area that needs to be effectively controlled to prevent injuries, loss of life, and damage to health and property.

The Company also recognizes that effective Quality and Safety processes make for a more profitable operation; and thereby, ensure the welfare of all involved in the business both in the field and in the offices.

It is the policy of this Company that employees report unsafe conditions and do not perform work tasks if the work is considered unsafe. Employees must report all accidents, injuries, and unsafe conditions to their supervisors. No such report will result in retaliation, penalty or other disincentive. Employee recommendations to improve safety and health conditions will be given thorough consideration by our management team. Management will give top priority to the correction of unsafe conditions. Similarly, management will take disciplinary action against an employee who willfully or repeatedly violates workplace safety rules. This action may include verbal or written reprimands and may ultimately result in termination of employment.

This policy statement serves to express management's commitment to and involvement in providing our employees a safe and healthy workplace. Our safety procedure and work instructions are incorporated as standard practice for all Moran's operations. Compliance with our safety rules and those of the terminals, plants and vessels we visit is required of all employees as a condition of employment.

James A. Black, President

Issue No: 3

June 14, 2019

www.moranshipping.com

Moran Shipping Agencies, Inc. QP07.3-Safety Management System

Issue No:3Issue Date:6/13/2019Authorized by:Kelly Moran

1.0 MANAGEMENT COMMITMENT & INVOLVEMENT

Moran's management is committed to providing employees with a healthy and safe workplace and has issued a Safety Policy Statement, which can be found in the Quality Policy Manual.

Senior management will be actively involved with employees in establishing and maintaining an effective and continuous improving safety process. The Director of Quality Control will coordinate our Safety Management System. The Quality Team will review the results of safety audits and reports of incidents, accidents, and near misses and ensure the effective corrective action is taken when and where appropriate and work toward a culture of "Safety First".

2.0 SAFETY AND HEALTH TRAINING

Our Safety Management System includes job appropriate training for all employees including:

a) New Employee Safety Orientationb) Job Specific Safety Trainingc) First Aid and CPR Training

Details of this training can be found in Work Instruction – WI 06-Safety and Health Training.

3.0 <u>SAFETY RULES</u>

Safe and healthy working rules are common sense. Following them is mandatory of all employees.

Our Safety Management System includes safety rules for working in:

- a) Office (Moran and Clients/Customers)
- b) Automobiles
- c) Plants and Terminals
- d) Vessels
- e) Any other location in which Moran Company work is conducted.

These safety rules can be found in Work Instruction - WI 07 - Safety Rules.

If Printed, this is an Uncontrolled Document

Page 1 of 2

Moran Shipping Agencies, Inc. QP07.3-Safety Management System

0

Issue No:3Issue Date:6/13/2019Authorized by:Kelly Moran

4.0 <u>SAFETY COMMITTEE</u>

Moran's Quality Team will conduct semi-annual management's review of safety practices and training. All employees are encouraged to make suggestions to improve our Safety Management System to the Quality Team.

The Quality Team meeting agenda will include the review of our Safety Management System and any outstanding items.

5.0 SAFETY INSPECTIONS

Our Safety Management System includes Safety Inspection Checklists for:

a) Office: Safety Inspection Checklists can be found in Work Instruction - WI 08 – Safety Inspections.

6.0 FIRSTAID PROCEDURES

First Aid Procedures can be found in Work Instruction – WI 09 – First Aid Procedures.

7.0 ACCIDENT INVESTIGATION

Accident Investigation Procedure can be found in Work Instruction – WI 10 – Accident Investigation.

8.0 <u>SAFETY AUDITS</u>

Internal Quality Audits of each office will include checklist questions concerning this Safety Management System.

9.0 CELL PHONE SAFETY

Ownership and senior management are committed to cell phone safety as part of our everyday work environment.

Page 2 of 2

MSA-HR-12-03

MORAN SHIPPING AGENCIES, INC. ALCOHOL, DRUG and CONTRABAND POLICY

Effective date: <u>April 13, 2015</u> Revision date: <u>July 26, 2019</u>

I. PURPOSE

Moran Shipping Agencies, Inc. (MORAN) is committed to a safe, healthy, and productive workplace for all employees. MORAN recognizes that alcohol, drug, or other substance abuse by employees will impair their ability to perform properly and will have adverse effects on the safety, efficiency and productivity of other employees, customers, and others on MORAN and/or Client property and on MORAN as a whole. Employee understands that MORAN has third-party obligations to Clients and that violating this Policy may affect those obligations. In order to protect MORAN and/or Client property, ensure efficient operations and meet specific Client requirements, MORAN shall enforce this Policy according to the laws of the states in which MORAN operates.

II. DEFINITIONS

As used in this Policy, the following terms have the meanings set forth below:

- i. "Client" means any entity who receives services from MORAN.
- ii. *"Client Premises"* means all real or tangible personal property including offices, vessels, facilities, buildings, vehicles, products, and equipment either owned or controlled by the Client.
- iii. *"Employee"* means any MORAN employee, agent, or subcontractors' employees performing services in the name of MORAN for MORAN and/or Client.
- iv. "General Risk" means jobs in which employment duties have a low exposure to catastrophic incident and will typically have the following characteristics:
 - a. An indirect role in operations;
 - b. No or very limited access to operations where failure could result in serious harm to public or employee well-being, company assets, or the environment; or
 - c. A direct operational role, but duties are performed in a manner such that only limited exposure to catastrophic failure exists.
- v. "Incident" means an unique event or occurrence involving an Employee which resulted in property damage and/or personal injury for which there is Reasonable Suspicion.
- vi. "MORAN" means Moran Shipping Agencies, Inc. in its corporate capacity.
- vii. *"MORAN Premises"* means all real or tangible personal property including offices, vessels, facilities, buildings, vehicles, products, and equipment either owned or controlled by MORAN.

- viii. "Negative Result" means that a test, which was conducted under the terms of this Policy, of the Employee's sample did not measure the presence of a Prohibited Substance at the screen level, or measure the presence of a Prohibited Substance at or above the screen level but below the confirmation level on a confirmation test, as specified in Chart 1: Testing Levels of Prohibited Substances.
- ix. "Policy" means this Drug, Alcohol and Contraband Policy as it may be amended.
- x. "Positive Result" means that a test, which was conducted under the terms of this Policy, of the Employee's sample measured the presence of one or more Prohibited Substances at or above the screen level and at or above the confirmation level specified in Chart 1: Testing Levels of Prohibited Substances.
- xi. "Prohibited Substances" includes any of the following:
 - a. Illicit or unprescribed drugs, controlled substances and mood or mood-altering substances;
 - b. Prescribed drugs used in a manner inconsistent with the prescription;
 - c. Alcoholic beverages;
 - d. Medical or recreational marijuana.
- xii. *"Reasonable Suspicion"* means a belief based on objective and articulable facts sufficient to lead a MORAN supervisor to suspect that an Employee is Under the Influence of one or more Prohibited Substances.
- xiii. "Under the Influence" means
 - a. The presence of a Prohibited Substance, or metabolites of a Prohibited Substance in body fluids above the cut-off levels established by the Policy, and/or
 - b. The presence of a Prohibited Substance that affects an individual in any detectable manner. For example, such manner may include slurred speech or difficulty in maintaining balance.

III. PROHIBITIONS

Unless specifically authorized in writing, in advance by the Employee's immediate MORAN supervisor and except where in violation of state law, Employees are prohibited from the following:

- i. Illegally using, possessing, selling, manufacturing, distributing, concealing, or transporting on MORAN and/or Client Premises or when performing services for MORAN and/or Client any of the following items:
 - a. Any Prohibited Substance;
 - b. Contraband, including firearms, ammunition, explosives, and weapons; and
 - c. Illicit drug equipment or paraphernalia.
- ii. While on MORAN and/or Client Premises, possessing or using prescription drugs or over the counter medication that may cause impairment except when all of the following conditions have been met:
 - a. Prescription drugs have been prescribed by a licensed physician for the person in possession of the drugs;
 - b. The prescription was filled by a licensed pharmacist for the person in possession of the drugs;
 - c. The Employee notifies his immediate MORAN supervisor that the Employee will be in possession of, or using impairment-causing prescription drugs or over-the-

counter medication, and appropriate steps are taken to accommodate the possibility of impairment, including but not limited to, removal from work for the period of possible impairment; and

- d. The Employee's work is not impaired.
- iii. Being Under the Influence of Prohibited Substances while performing any work for MORAN and/or Clients;
- iv. Switching or adulterating any body fluids samples used for testing; and/or
- v. Performing work for MORAN and/or Clients when an individual has received a Positive Result on a test for Prohibited Substances or has refused to take a test for Prohibited Substances but has not been cleared under the terms of this Policy.
- B. MORAN shall review the violation of each of these provisions on a case by case basis.
- IV. SEARCHES and INSPECTIONS

MORAN and/or the Client may conduct unannounced searches and inspections of MORAN Premises and/or Employees and their property on MORAN and/or Client Premises. Such searches and inspections may occur at any time and may be conducted by MORAN supervisors, the Client or authorized search and inspection specialists, including scent-trained animals. Employees' property subject to search may include, but is not limited to, the following: wallets, purses, lockers, baggage, offices, desks, tool boxes, clothing, and vehicles.

- V. TESTING
 - A. Testing Requirements
 - As all MORAN Employees are General Risk, all Employees are subject to the following testing:
 - i. Pre-Employment Testing:
 - a. If MORAN requires, applicants must submit to a test for Prohibited Substances according to the procedure in this Policy. If an applicant receives a Positive Result in a Pre-employment Test, MORAN reserves the right to deny the applicant employment.
 - b. MORAN reserves the right to require new-hires to submit to Testing under this section within the first thirty (30) days of employment.
 - ii. Pre-Access Testing:
 - a. If MORAN requires, before Employees first accesses Client Premises, Employees must submit to a test for Prohibited Substances according to the procedure in this Policy.
 - b. MORAN's request may be based upon the Client's request or on MORAN's own initiative.
 - c. If Employees receive a Positive Result in a Pre-Access Test, MORAN reserves the right to terminate the Employee's employment.
 - iii. Post-Incident Testing:
 - a. If MORAN or the Client determines, based on the best information available immediately after an Incident, that performance of one or more Employees contributed to the Incident, or that performance of one or more Employees cannot be completely discounted as a contributing factor to the Incident, MORAN shall:
 - 1. Remove that/those Employees from MORAN or Client Premises,

- 2. Confiscate that/those Employees' credentials for access onto Client Premises, and
- 3. Require the Employee to take a test for Prohibited Substances as soon as possible after the Incident, but no more than four (4) hours after the Incident. To justify a delay of more than four (4) hours MORAN and the Employee must explain the reasonable circumstances of the delay in writing. The explanation shall be kept on record according to this Policy.
- b. If the test for Prohibited Substance yields Negative Results, MORAN shall not permit the Employee to return to work on Client Premises until MORAN submits a certification to the Client with the following:
 - 1. The test identification number,
 - 2. The Employee's social security number,
 - 3. The test date and time,
 - 4. The Negative Result, and
 - 5. A statement of consent signed by that Employee permitting disclosure of the test result to the Client.
- c. If the test for Prohibited Substance yields a Positive Result, see below.
- iv. Reasonable Suspicion Testing:
 - a. Upon MORAN's Reasonable Suspicion that an Employee is Under the Influence while on MORAN and/or Client Premises, MORAN shall:
 - 1. Remove that/those Employees from MORAN or Client Premises,
 - 2. Require the Employee to take a test for Prohibited Substances as soon as possible after the Employee is removed from the Premises, but no more than four (4) hours after the Employee is removed. To justify a delay of more than four (4) hours MORAN and the Employee must explain the reasonable circumstances of the delay in writing. The explanation shall be kept on record according to this Policy.
 - b. Upon Client's Reasonable Suspicion that an Employee is Under the Influence while on Client Premises, and the Client reports its Reasonable Suspicion to a MORAN supervisor, MORAN shall initiate the Reasonable Suspicion Testing procedure outlined in V.A.iv.a.
 - 1. If the test for Prohibited Substances yield a Negative Result, MORAN shall, in a timely manner, submit a certification to the Client with the following:
 - i. The test identification number,
 - ii. The Employee's social security number,
 - iii. The test date and time,
 - iv. The Negative Result
 - v. A statement of consent signed by that Employee permitting disclosure of the test result to the Client.
 - 2. If the Prohibited Substance test yields a Positive Result, see below.
- B. TESTING PROCEDURE/PROTOCOL
 - i. If an Employee meets one or more of the Testing Requirements of this Policy, and MORAN requests that the Employee submit to a test for Prohibited Substances, then that Employee must provide a sample to be tested.

- a. For drug testing, the Employee shall provide a urine sample. The sample collection and analysis shall conform to the Substance Abuse and Mental Health Services Administration or the U.S. Department of Transportation guidelines.
- b. For alcohol testing, the Employee shall provide a saliva sample, or take a breath test. The sample or test shall conform to the U.S. Department of Transportation guidelines.
- ii. MORAN shall arrange for collection by a certified collector.
- iii. MORAN shall arrange for testing by a licensed Medical Review Officer.
- C. Refusal to cooperate
 - i. If any Employee refuses to cooperate with the searches and/or tests included within this Policy, MORAN shall remove the Employee from MORAN and/or Client Premises and from performing services for the MORAN and/or the Client.
 - ii. MORAN shall address reinstatement on a case by case basis, considering the relevant facts, which may include Client-specific requirements.

VI. RESULTS

ł

A. A Positive Result or Negative Result shall be determined according to the following Prohibited Substances levels:

Chart 1: TESTING LEVELS FOR PROHIBITED SUBSTANCES			
Substance	Screen Level	Confirmation Level	
Cocaine	150 ng/ml	100ng/ml	
Phencyclidine (PCP)	25ng/ml	25ng/ml	
Marijuana (THC)	50ng/ml	15ng/ml	
Opiates	300ng/ml	300ng/ml	
Amphetamines/Methamphetamines	500ng/ml	250ng/ml	
Barbiturates	300ng/ml	200ng/ml	
Benzodiazepines	300ng/ml	200ng/ml	
Methadone	300ng/ml	200ng/ml	
Propoxyphene	300ng/ml	200ng/ml	
Alcohol	.02%	.04%	

*The levels in Chart 1 are reflective of the levels prescribed in the U.S. Department of Transportation guidelines and are subject to change. These levels shall not be inconsistent with current U.S. Department of Transportation guidelines.

- B. Positive Result
 - i. If the Prohibited Substance test yields a Positive Result, MORAN shall address the matter on a case by case basis.
 - ii. MORAN has the right to terminate an Employee based on their Positive Result.
- C. Negative Result
 - i. See above.

VII. RECORD-KEEPING

- A. MORAN shall maintain a record of all Employee test results for a minimum of five (5) years.
- B. MORAN shall not disclose these records EXCEPT that MORAN may disclose these records when:
 - i. Required by law;
 - ii. Required for legitimate job-related reasons;
 - iii. The Employee provides a written release; or

- iv. The Client reasonably requests records from MORAN. However, for routine Client requests MORAN shall only disclose the following information to Clients:
 - a. The name of the Employee,
 - b. The corresponding test number and/or laboratory chain of custody identification number for all tests on record for that Employee, and
 - c. The result of each test.

VIII. OBJECTIONS

Employees may object to MORAN determinations of their case. Any objections shall be addressed through MORAN's regular Human Resources channels.

IX. SUPERVISOR TRAINING

- A. MORAN shall provide training on this Policy to eligible MORAN personnel. Training shall include recognition of performance indicators¹ of probable use of Prohibited Substances, Prohibited Substances' effects and consequences to personal health, safety and the workplace.
- B. Supervisors who will determine whether an Employee shall be tested under Reasonable Suspicion shall receive at least one 60-minute training session on the specific, contemporaneous, physical, behavioral and performance indicators of probable use of Prohibited Substances.
- C. MORAN shall maintain records of trained personnel and shall make them available to Clients upon request.
- X. POLICY AWARENESS
 - A. MORAN shall fully inform Employees of the requirements of this Policy. MORAN shall provide each Employee a copy of this policy, which each Employee shall review. Employees shall sign the attached written certification of notice, which shall be kept on record.
 - B. This Policy shall also be available on the internal server and through MORAN's Human Resources Department.

XI. LEGALITY

Nothing in this Policy shall be construed to violate the laws where this Policy is in effect.

ACKNOWLEDGEMENT & CONSENT

I hereby acknowledge that I have received a copy of the Company Drug, Alcohol & Contraband Policy. I understand that disciplinary action, up to and including termination, will result if I violate this Policy.

Employee Signature

 \int

Date

Employee Printed Name

Consent and authorization for disclosure to <u>Clients</u> of alcohol and drug test results and related information.

I hereby consent to disclosure by <u>Moran Shipping Agencies, Inc.</u> and its agents, including, but not limited to, any collecting and testing agencies, of the test results identified above and any related information to Clients and their authorized agents, assigns, or representatives.

Employee Signature

Date

Employee Printed Name

Enviros - Enforcement Action Advanced Search

EXHIBIT 3 Page 116 of 125 Page 1 of 1

Broward.org Government Agencies Services Residents Businesses Visitors			
BROWARI Our Best. No	D.org	Search County Gov	vernment
Home County Comm	ission Doing Business Visiting		
ENVIROS Search Reset	Enforcement Action Advanced Se	earch	
No information was	<mark>s found</mark> matching your selection criteria. Pl	lease try	
again. Enforcement Action Number			
House Number: Street:	To:	ite	
City:	(All) V Zip: (All) V		
Section:	(All) V Township: (All) V Range:		
Respondent:	Moran Shipping Agencies, Inc.		
			Help on this pa Screen ID: 23473
	 Contact Us Comments and Suggestions Report a Complaint Site Map 	 Broward.org Terms of Use Subscribe 	Stay Connected

Florida Hazardous Waste Handler Search Results

Florida Department of Environmental Protection) det a	nent of Environ	mental Protect	ction	
Hazardous Waste Facilities Search Results					
	Selection Criteria for This Handler Search: EPAID: % ; Name: <mark>MORAN SHIPPING AGENCIES, INC</mark> .% ; Address: % ; City: % ; County: %				ounty: %
For Facility Data Links: Activities provides a list of RCRA compliance activities and violations.	click on the		indicates a faci		otifier and may not have been using that EPAID!
 Mapping in GIS this opens a [NEW IMPROVED] GIS mapping tool focused the facility. Documents this provides a list of electronic documents available online. Error Reporting send us feedback to address data errors. County Verification County or RPC verification of Facility and Waste for this site. 	on	<u>Status Types</u>			
EPA ID Name County Search has retrieved 0 Facilities	Address	Contact	Status	As of	Data Links
Legend of Status Types: LQG - Large Quantity Generator SQG - Small Quantity Generator CES - Conditionally Exempt Small G UOT - Used Oil Transporter TRA - Hazardous Waste Transporter TSD - Treatment/Storage/Disposal F CLO - Closed NHR - Non-Handler of Hazardous W	acility	ator			

https://fldeploc.dep.state.fl.us/www_rcra/reports/handler_results.... 9/29/2020

	Page 118 of 125
Establishment Search Page Occupational Safety and Health Administr	ration Page 1 of 2
UNITED STATES f y O N C	
Occupational Safety and Health Administration	 Menu
Q SEARCH OSHA	
OSHA Y STANDARDS Y TOPICS Y HELP AND RESOURCES Y Contact Us FAQ A to Z Index En	glish
Es	pañol

EXHIBIT 3

Establishment Search

Reflects inspection data through 09/24/2020

This page enables the user to search for OSHA enforcement inspections by the name of the establishment. Information may also be obtained for a specified inspection or inspections within a specified SIC.

A Note: Please read important information below regarding interpreting search results before using.

Search By:	
	Your search did not return any results.
Establishment	Moran Shipping Agencies, Inc.
	(This box can also be used to search for a State Activity Number for the following states: NC, SC, KY, IN, OR and WA)
State	All States V Fed & State V
OSHA Office	All Offices V
Site Zip Code	
Case Status	● All ○ Closed ○ Open
Violation Status	All O With Violations O Without Violations
Inspection Date	
Start Date	August 20 - 2015 -
End Date	November 20 - 2020 -
	Submit Reset
Can't find it? Wildcard use % Basic Establishment Search I Advanced Search Syntax	Instructions

NOTE TO USERS

https://www.osha.gov/pls/imis/establishment.html?p_message=2&establishm... 9/29/2020

EXHIBIT 3 Page 119 of 125

Establishment Search Page | Occupational Safety and Health Administration Page 2 of 2

The Integrated Management Information System (IMIS) was designed as an information resource for in-house use by OSHA staff and management, and by state agencies which carry out federally-approved OSHA programs. Access to this OSHA work product is being afforded via the Internet for the use of members of the public who wish to track OSHA interventions at particular work sites or to perform statistical analyses of OSHA enforcement activity. It is critical that users of the data understand several aspects of the system in order to accurately use the information.

The source of the information in the IMIS is the local federal or state office in the geographical area where the activity occurred. Information is entered as events occur in the course of agency activities. Until cases are closed, IMIS entries concerning specific OSHA inspections are subject to continuing correction and updating, particularly with regard to citation items, which are subject to modification by amended citations, settlement agreements, or as a result of contest proceedings. THE USER SHOULD ALSO BE AWARE THAT DIFFERENT COMPANIES MAY HAVE SIMILAR NAMES AND CLOSE ATTENTION TO THE ADDRESS MAY BE NECESSARY TO AVOID MISINTERPRETATION.

The Integrated Management Information System (IMIS) is designed and administered as a management tool for OSHA to help it direct its resources. When IMIS is put to new or different uses, the data should be verified by reference to the case file and confirmed by the appropriate federal or state office. Employers or employees who believe a particular IMIS entry to be inaccurate, incomplete or out-of-date are encouraged to contact the OSHA field office or state plan agency which originated the entry.

UNITED STATES DEPARTMENT OF LABOR

Occupational Safety and Health Administration 200 Constitution Ave NW Washington, DC 20210 \$800-321-6742 (OSHA) TTY www.OSHA.gov

FEDERAL GOVERNMENT

White House Severe Storm and Flood Recovery Assistance Disaster Recovery Assistance DisasterAssistance.gov USA.gov No Fear Act Data U.S. Office of Special Counsel

OCCUPATIONAL SAFETY AND HEALTH

Frequently Asked Questions A - Z Index Freedom of Information Act Read the OSHA Newsletter Subscribe to the OSHA Newsletter OSHA Publications Office of Inspector General

ABOUT THE SITE

Freedom of Information Act Privacy & Security Statement Disclaimers Important Website Notices Plug-Ins Used by DOL Accessibility Statement
 From:
 Osorno-Belleme, Angela

 To:
 HQS-SMB-FOIA

 Subject:
 Freedom of Information Act Request

 Date:
 Tuesday, September 29, 2020 4:35:13 PM

 Attachments:
 image yr phg

Please accept this email as a Freedom of Information Act request for information on any environmental infractions, fines, penalties, and resolutions associated with the following companies:

Farovi Shipping Corporation 2541 S.W. 27th Ave Miami, FL 33133

Moran Shipping Agencies, Inc. 106 Francis Street Providence, RI 02903

Master, Owner & Operator c/o Valls Ship Agencies, LP 2550 Eisenhower Blvd, Suite 210 Ft. Lauderdale, FL 33316

USA Maritime Enterprises, Inc. P.O. Box 22723 Ft. Lauderdale, FL 33335

Christian Bay Shipping Company dba/ Fillette Green Shipping Services (USA) Corp 3333 W. Kennedy Blvd., Suite 207 Tampa, FL 33609

Rehoboth Terminal LLC 1025 Gateway Blvd Suite 303-107 Boynton Beach, FL 33426

World Petroleum Corp. P.O. Box 291197 Davie, FL 33329

The period of this request is January 1, 2015 through October 1, 2020.

Your response may include redactions (removal) of Personal Information(5 U.S.C. 552(b)(6) and (b)(7)(c) information.

Thank you.



Angela Osorno Belleme, PMP Franchise & Business Permit Manager Broward County Port Everglades Department 1850 Eller Drive, Suite 603 Fort Lauderdale, FL 33316 Ph (954) 468-0112 Fx (954) 468-525-1910 aosornobelleme@broward.org www.broward.org

Section Q.4

In Moran's capacity as Ships' Agent, Moran Shipping Agencies Inc. has always been sensitive to the environmental impact of the maritime industry on the global environment. Moran has for many years encouraged its employees to show sensitivity to their local environment as well.

Moran's renovation of an historic building in Providence, RI for use as its administrative headquarters in 2009 is a demonstration of our sensitivity to environmental impact. The building utilizes renewable geothermal energy for its heating and cooling as well as attaining silver LEED certification upon completion.

We applaud any entity that encourages sensitive use of resources.

MORAN SHIPPING AGENCIES, INC. CORPORATE HEADQUARTERS PROVIDENCE, RHODE ISLAND

Historic Preservation & Sustainability

LEED[®] Facts Moran Shipping Agencies, Inc. Corporate Headquarters Providence, RI

LEED for New Construction Registered with the certification goal of Gold. Number of points earned / Number of possible points 51*/69 Certified Sustainable Sites 11/14 Water Efficiency 4/5 12/17 Energy & Atmosphere **Materials & Resources** 10/13 Indoor Environmental 12/15 Quality 2/5 Innovation & Design

*Out of a possible 69 points

PROJECT PROFILE

MORAN SHIPPING AGENCIES, INC. CORPORATE HEADQUARTERS

Re-Using a Historic Building to Create a Sustainable Workplace

First Geothermal Well in Downtown Providence

PROJECT BACKGROUND

The 13,000 square foot former Rhode Island Medical Society Building (c. 1912) was renovated to provide a new LEED certified corporate headquarters for the Moran Shipping Agencies, Inc. The program features several private offices, a glass-walled conference room that is suspended within the former library stacks, an operations center, an administrative area in the large vaulted former auditorium, and a new glass and brick enclosed stairwell addition.

STRATEGIES AND RESULTS

A significant aspect of the project has been the integration of sustainable design with the preservation of a historic building. The project team incorporated many sustainable design strategies as a means of meeting LEED standards, while also complying with the Secretary of the Interior's Standards for Historic Preservation. The project has applied for LEED certification through the USGBC. Sustainable design solutions include:

- Restoring the original operable historic wood windows and then adding
 energy-efficient exterior storm panels
 - Installing two geothermal deep wells on a very tight urban site to provide heating and cooling for the building
 - Controling runoff from the small adjacent parking lot using bio-swales
 - Maximizing natural daylight and views and incorporating daylighting controls.
 - Incorporating energy-efficient mechanical systems and water-
 - conserving plumbing fixtures
 - Utilizing recycled and non-toxic building materials including studs, gypsum board and insulation
 - Installing a light colored, reflective TPO roof to help reduce heat island impact
 - Selecting low-VOC paint, carpet with high recycled content, and Green Guard, cradle-to-cradle, certified chairs for interior finishes and furnishings
 Preserving a building that is within ¼ mile of a commuter rail stop and bus connections

ABOUT MORAN SHIPPING AGENCIES, INC.:

Since 1937, Moran Shipping Agencies, Inc. has provided unparalleled agency and maritime consulting services to many of the world's most prominent ship owners, operators, charterers and brokers, servicing all types of vessels ranging from the newest LNG carriers to the smallest fishing boat. With 20 full-service, company-owned offices, Moran offers complete vessel agency attendance services in over 90 ports in North America, including all U.S. East and & Gulf Coast ports and on the West Coast in Long Beach and San Francisco.





Architect: Durkee, Brown, Viveiros & Werenfels Architects Contractor: E. W. Burman Structural Engineer: Odeh Engineers, Inc M/E/P: Consulting Engineers: Wozny/Barbar & Associates, Inc Geothermal Design: ICDS, LLC Civil Engineer: Horsiey Whitten Group Owner: Moran Shipping Agencies, Inc. Owner's Project Manager: Julie Klump

Project Size: 13,000 SF

Photographs Courtesy of: Heidl Gumula - DBVW Architects

ABOUT LEED

The LEED Green Building Rating System is the national benchmark for the design, construction, and operations of high-performance green buildings. Visit the U.S. Green Building Council's website at www.usgbc.org to learn more about how you can make LEED work for you. www.usgbc.com | 202.828.7422

© 2006 U.S. Green Building Council



http://www.usgbcri.org/ 410-31-GREEN

5: 2009 USGBC Rhode Island. Primed on 100% post consumer recycled, chlorine-free paper with non-toxic soy inks. Chapter is a separate Rhode Island SOL(3 upper off comparation)

Section R

Moran Shipping Agencies Inc. provides steamship agency services in over 90 ports in the US. For over 70 years, Moran has represented many of the world's most prominent ship owners and charterers. The primary role of an agent is to ensure the most expedited, cost effective and safe port turn around for the vessel operators and receivers. This mainly includes coordination of key service providers in the port, including but not limited to, pilots, mooring companies, tugs, and even government services such as the coordination of Customs and Border Protection and USCG requirements.

Moran is the largest independent ship agent in the US, coordinating over 5000 port calls per year. An ISO certified company as well as an ASBA certified agent, Moran prides itself on the absolute highest level of service and expertise in agency services. Moran's presence in a port gives ship operators a sense of comfort that a port call will be handled with the highest level of service.

While strictly speaking it is not under Moran's purview to "promote" ports, undeniably Moran's ship attendance in a particular location provides a valuable service to the local maritime port community, which hopefully will include Broward County.