

Best and Final Offer (BAFO) - Price Analysis
 Bid #PNC2120527C1
 Security Credentialing Office Relocation

Item #	Item	Qty	Unit	Gulf Building, LLC BAFO amount		Gulf Building, LLC - Original Bid amount	
				Price	Total	Price	Total
PNC2120527C1--01-01	Division 1	1	LS	\$ 400,730.00	\$ 400,730.00	\$ 454,668.00	\$ 454,668.00
PNC2120527C1--01-02	Division 2	1	LS	\$ 44,324.00	\$ 44,324.00	\$ 81,500.00	\$ 81,500.00
PNC2120527C1--01-03	Division 6	1	LS	\$ 13,854.00	\$ 13,854.00	\$ 26,598.00	\$ 26,598.00
PNC2120527C1--01-04	Division 7	1	LS	\$ 3,300.00	\$ 3,300.00	\$ 3,300.00	\$ 3,300.00
PNC2120527C1--01-05	Division 8	1	LS	\$ 67,670.00	\$ 67,670.00	\$ 70,672.00	\$ 70,672.00
PNC2120527C1--01-06	Division 9	1	LS	\$ 182,581.00	\$ 182,581.00	\$ 182,581.00	\$ 182,581.00
PNC2120527C1--01-07	Division 10	1	LS	\$ 29,680.00	\$ 29,680.00	\$ 42,300.00	\$ 42,300.00
PNC2120527C1--01-08	Division 12	1	LS	\$ -	\$ -	\$ -	\$ -
PNC2120527C1--01-09	Division 21	1	LS	\$ 27,200.00	\$ 27,200.00	\$ 27,200.00	\$ 27,200.00
PNC2120527C1--01-10	Division 22	1	LS	\$ 71,385.00	\$ 71,385.00	\$ 90,500.00	\$ 90,500.00
PNC2120527C1--01-11	Division 23	1	LS	\$ 61,740.00	\$ 61,740.00	\$ 61,740.00	\$ 61,740.00
PNC2120527C1--01-12	Division 26	1	LS	\$ 138,448.00	\$ 138,448.00	\$ 140,107.00	\$ 140,107.00
PNC2120527C1--01-13	Division 27	1	LS	\$ 56,447.00	\$ 56,447.00	\$ 58,140.00	\$ 58,140.00
PNC2120527C1--01-14	Division 28	1	LS	\$ 25,568.00	\$ 25,568.00	\$ 26,066.00	\$ 26,066.00
PNC2120527C1--01-15	Task Chair - AIS Bolton	12	EA	\$ 378.16	\$ 4,537.92	\$ 378.16	\$ 4,537.92
PNC2120527C1--01-16	Cafe Table - AIS Day to Day Multi Purpose Tables	2	EA	\$ 721.75	\$ 1,443.50	\$ 721.75	\$ 1,443.50
PNC2120527C1--01-17	CAFE HEIGHT TABLE - JSI REEF TABLE	2	EA	\$ 914.12	\$ 1,828.24	\$ 914.12	\$ 1,828.24
PNC2120527C1--01-18	STOOLS - SIT ON IT RIO BAR STOOLS	6	EA	\$ 272.64	\$ 1,635.84	\$ 272.64	\$ 1,635.84
PNC2120527C1--01-19	CAFE CHAIRS - SIT ON IT RIO CHAIRS	8	EA	\$ 185.22	\$ 1,481.76	\$ 185.22	\$ 1,481.76
PNC2120527C1--01-20	WORKSTATIONS AIS MATRIX	30	EA	\$ 497.30	\$ 14,919.00	\$ 497.30	\$ 14,919.00
PNC2120527C1--01-21	CHAIRS - SIT ON IT ANYTIME LIGHT TASK CHAIRS	30	EA	\$ 132.94	\$ 3,988.20	\$ 132.94	\$ 3,988.20
PNC2120527C1--01-22	WORKSTATIONS AIS MATRIX	8	EA	\$ 1,319.65	\$ 10,557.20	\$ 1,319.65	\$ 10,557.20
PNC2120527C1--01-23	STORAGE - AIS L-SERIES 2-DOOR CABINET	2	EA	\$ 818.05	\$ 1,636.10	\$ 818.05	\$ 1,636.10

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				Price	Total	Price	Total
PNC2120527C1--01-24	STORAGE - AIS METAL FRONT L SERIES 2-DRAWER LATERAL FILES	2	EA	\$ 976.90	\$ 1,953.80	\$ 976.90	\$ 1,953.80
PNC2120527C1--01-25	GUEST CHAIRS - AIS PAXTON GUEST CHAIR	20	EA	\$ 201.75	\$ 4,035.00	\$ 201.75	\$ 4,035.00
PNC2120527C1--01-26	WORKSTATIONS - AIS MATRIX	3	EA	\$ 1,501.40	\$ 4,504.20	\$ 1,501.40	\$ 4,504.20
PNC2120527C1--01-27	TASK STOOLS - AIS DEVENS	2	EA	\$ 640.13	\$ 1,280.26	\$ 640.13	\$ 1,280.26
PNC2120527C1--01-28	OFFICE TYPICAL - AIS CALIBRATE	4	EA	\$ 2,634.33	\$ 10,537.32	\$ 2,634.33	\$ 10,537.32
PNC2120527C1--01-29	DESK CHAIRS - AIS DEVENS	5	EA	\$ 443.38	\$ 2,216.90	\$ 443.38	\$ 2,216.90
PNC2120527C1--01-30	CAFE TABLE - AIS DAY TO DAY MULTI PURPOSE TABLES	2	EA	\$ 704.64	\$ 1,409.28	\$ 704.64	\$ 1,409.28
PNC2120527C1--01-31	OFFICE TOWERS - AIS CALIBRATE LAMINATE TOWER	3	EA	\$ 906.35	\$ 2,719.05	\$ 906.35	\$ 2,719.05
PNC2120527C1--01-32	OFFICE TYPICAL - AIS CALIBRATE	1	EA	\$ 2,531.03	\$ 2,531.03	\$ 2,532.20	\$ 2,532.20
PNC2120527C1--01-33	WAITING AREA CHAIRS - SIT ON IT LUMIN	32	EA	\$ 117.95	\$ 3,774.40	\$ 117.95	\$ 3,774.40
	Subtotal				\$ 1,199,916.00		\$ 1,342,362.17
	Allowance				\$ 466,611.71		\$ 466,611.71
	Total				\$ 1,666,527.71		\$ 1,808,973.88

BAFO Savings \$ 142,446.17

1) Gulf LLC's bid price is 36% below the engineer's estimate for this project provided in January 2020

2) BAFO savings are \$142,446.17

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Item #	Item	Engineer Cost Estimate - Construction Management Services, Inc.		% Difference Between BAFO Bid amount from Estimate
		Price	Total	
PNC2120527C1--01-01	Division 1	\$ 567,261.00	\$ 567,261.00	29%
PNC2120527C1--01-02	Division 2	\$ 635,197.00	\$ 635,197.00	93%
PNC2120527C1--01-03	Division 6	\$ 14,581.00	\$ 14,581.00	5%
PNC2120527C1--01-04	Division 7	\$ 23,000.00	\$ 23,000.00	86%
PNC2120527C1--01-05	Division 8	\$ 60,207.00	\$ 60,207.00	-12%
PNC2120527C1--01-06	Division 9	\$ 183,929.00	\$ 183,929.00	1%
PNC2120527C1--01-07	Division 10	\$ 26,672.00	\$ 26,672.00	-11%
PNC2120527C1--01-08	Division 12	\$ -	\$ -	
PNC2120527C1--01-09	Division 21	\$ 26,038.00	\$ 26,038.00	-4%
PNC2120527C1--01-10	Division 22	\$ 75,242.00	\$ 75,242.00	5%
PNC2120527C1--01-11	Division 23	\$ 58,609.00	\$ 58,609.00	-5%
PNC2120527C1--01-12	Division 26	\$ 105,962.00	\$ 105,962.00	-31%
PNC2120527C1--01-13	Division 27	\$ 9,901.00	\$ 9,901.00	-470%
PNC2120527C1--01-14	Division 28	\$ 96,915.00	\$ 96,915.00	74%
PNC2120527C1--01-15	Task Chair - AIS Bolton	\$ 205.11	\$ 2,461.32	-84%
PNC2120527C1--01-16	Cafe Table - AIS Day to Day Multi Purpose Tables	\$ 242.46	\$ 484.92	-198%
PNC2120527C1--01-17	CAFE HEIGHT TABLE - JSI REEF TABLE	\$ 600.88	\$ 1,201.76	-52%
PNC2120527C1--01-18	STOOLS - SIT ON IT RIO BAR STOOLS	\$ 132.84	\$ 797.04	-105%
PNC2120527C1--01-19	CAFE CHAIRS - SIT ON IT RIO CHAIRS	\$ 78.84	\$ 630.72	-135%
PNC2120527C1--01-20	WORKSTATIONS AIS MATRIX	\$ 503.16	\$ 15,094.69	1%
PNC2120527C1--01-21	CHAIRS - SIT ON IT ANYTIME LIGHT TASK CHAIRS	\$ 143.64	\$ 4,309.20	7%
PNC2120527C1--01-22	WORKSTATIONS AIS MATRIX	\$ 1,523.70	\$ 12,189.56	13%
PNC2120527C1--01-23	STORAGE - AIS L-SERIES 2-DOOR CABINET	\$ 511.31	\$ 1,022.62	-60%

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		Price	Total	
PNC2120527C1--01-24	STORAGE - AIS METAL FRONT L SERIES 2- DRAWER LATERAL FILES	\$ 379.51	\$ 759.01	-157%
PNC2120527C1--01-25	GUEST CHAIRS - AIS PAXTON GUEST CHAIR	\$ 102.72	\$ 2,054.40	-96%
PNC2120527C1--01-26	WORKSTATIONS - AIS MATRIX	\$ 1,324.94	\$ 3,974.81	-13%
PNC2120527C1--01-27	TASK STOOLS - AIS DEVENS	\$ 270.80	\$ 541.60	-136%
PNC2120527C1--01-28	OFFICE TYPICAL - AIS CALIBRATE	\$ 1,905.84	\$ 7,623.36	-38%
PNC2120527C1--01-29	DESK CHAIRS - AIS DEVENS	\$ 236.99	\$ 1,184.95	-87%
PNC2120527C1--01-30	CAFE TABLE - AIS DAY TO DAY MULTI PURPOSE TABLES	\$ 170.28	\$ 340.56	-314%
PNC2120527C1--01-31	OFFICE TOWERS - AIS CALIBRATE LAMINATE TOWER	\$ 360.00	\$ 1,080.00	-152%
PNC2120527C1--01-32	OFFICE TYPICAL - AIS CALIBRATE	\$ 1,472.58	\$ 1,472.58	-72%
PNC2120527C1--01-33	WAITING AREA CHAIRS - SIT ON IT LUMIN	\$ 92.88	\$ 2,972.16	-27%
	Subtotal		\$ 1,883,514.00	36%
	Allowance		\$ 466,611.71	
	Total		\$ 2,410,320.97	