

- TO: Marlyn Mahabeer, Purchasing Agent Purchasing Division
- **FROM:** Richard Waskiewicz, Director of Aviation Facilities Maintenance Division RAW 1/7/2020 Aviation Facilities Maintenance Division
- SUBJECT: Solicitation No.: BLD2119689B1 Air Conditioning Chillers, Cooling Towers & PC-Air Units Preventative Maintenance, Repairs & Rental Services

Recommended Vendor: Siemens Industry, inc.

Recommended Group(s)/Line Item(s): Line Items 1-63

Initial Award Amount: \$1,727,765.00

Initial Contract Term: One Year Contract Term, including Renewals: Two Years

## CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I An erviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with

Potential Total Amount: \$5,193,875.00

recommendation for award to the Vendor.

# FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor's financial background and/or rating and payment performance.

Not applicable Provide explanation if choosing this option

### LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.

Refer to additional information from the Office of the County Attorney to address an issue/concern.

# PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

 $\boxtimes$  Vendor received an overall rating  $\ge 2.59$  on all evaluations.

No evaluations within the past three years contained any items rated a score of 2 or less.

 $\Box$  Vendor received a rating  $\leq$  2.59 on an evaluation(s). Refer to additional information.

 $\Box$  Vendor received a score of  $\leq$  2 on an individual item(s). Refer to additional information.

Past evaluations are not relevant to the scope of this contract.

No past Performance Evaluations exist in Contracts Central.

### AND

Reference Verification Forms are attached.

### OR

 $\Box$  Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service  $\Box$  less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

### NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached.

 TYPED NAME OF SIGNER: Peggy Cadeaux
 TITLE: Contract/Grant Administrator Senior

 (Individual authorized to administer the contract.)
 TITLE: Contract/Grant Administrator Senior

Peggy Cadeaux Digitally signed by Peggy Cadeaux Date: 2019.12.26 16:21:19 -05'00'

DATE: December 26, 2019

SIGNATURE



## Vendor Reference Verification Form

Reference for:       (Name of Firm) Siemen Industry, Inc.         Organization/Firm Name providing reference:       Miami-Dade County         Contact Lemail:       dgarcia/BMS Superintendent         Contact Phone:       305.375.4217         Name of Referenced Project:       HVAC, BAS, Maintenance, Repairs and Installation         Contract No.       Contract Amount:         S2.000.000.00 annaulty       Date Services Provided:         Date Services Provided:       20 years         (list date range or date services began until "current")         Vendor's role in Project:       Prime Vendor         Sub-consultant/Sub-contractor         Would you use this vendor again?       Yes         No       If No, please specify in Additional Comments (below).         Description of services provided by Vendor:       Building Controls installations, service and upgrade.         Illiding Controls installations, service and upgrade.       Improvement         1. Vendor's Quality of Service       Improvement         a. Responsive       Improvement         b. Accuracy       Improvement         c. Deliverables       Improvement         2. Vendor's Organization       Improvement         a. Staff expertise       Improvement         b. Deroject       Improvement <t< th=""><th colspan="8">Broward County Solicitation No. and Title: BLD2119689B1 - Air Conditioning Chillers, Cooling Towers &amp; PC-</th></t<>	Broward County Solicitation No. and Title: BLD2119689B1 - Air Conditioning Chillers, Cooling Towers & PC-								
Organization/Firm Name providing reference: Miami-Dade County         Contact Name/Title: David Garcia/ BMS Superintendent         Contact Name/Title: David Garcia/ BMS Superintendent         Contact Phone: 305-375-4217         Name of Referenced Project: HVAC, BAS, Maintenance, Repairs and Installation         Contract Amount: \$2,000,000.00 annaully         Date Services Provided: 20 years         (list date range or date services began until "current")         Vendor's role in Project: MVAC, BAS, Maintenance, Repairs and Installation         Contract Amount: \$2,000,000.00 annaully         Date Services Provided: 20 years         (list date range or date services began until "current")         Vendor's role in Project: M Prime Vendor         Sub-consultant/Sub-contractor         Would you use this vendor again? Wes         No       If No, please specify in Additional Comments (below).         Description of services provided by Vendor:         Building Controls installations, service and upgrade.         Improvement       Satisfactory         Excellent       Not Applicable         1. Vendor's Quality of Service       Improvement         a. Responsive       Improvement         b. Accuracy       Improvement         c. Deliverables       Improvement         a. Staff expertise       Improvement	Air Units Preventative Maintenance, Repairs & Rental Services Reference for: (Name of Firm) Siemens Industry, Inc.								
Contact Name/Title:       David Garcia/BMS Superintendent         Contact Themail:       dgarcia@miamidade.gov         Contact None:       305-375-4217         Name of Referenced Project:       HVAC, BAS, Maintenance, Repairs and Installation         Contract No.       Contract Amount:         Contract Amount:       \$2,000,000.00 annaully         Date Services Provided:       20 years         (list date range or date services began until "current")         Vendor's role in Project:       Prime Vendor         Sub-consultant/Sub-contractor         Would you use this vendor again?       Yes         No       If No, please specify in Additional Comments (below).         Description of services provided by Vendor:       Building Controls installations, service and upgrade.         Please rate your experience with the Improvement       Needs Improvement         I. Vendor's Quality of Service       a. Responsive         a. Responsive       Description         b. Accuracy       Description         c. Turoversitation       Description         a. Staff expertise       Description         b. Professionalism       Description         c. Turover       Description         a. Project       Description         a. Project       Description </th <th colspan="8"></th>									
Contact E-mail: dgarcia@miamidade.gov Contact Phone: 305-375-4217 Name of Referenced Project: HVAC, BAS, Maintenance, Repairs and Installation Contract No. Contract Amount: \$2,000,000.00 annaully Date Services Provided: 20 years (list date range or date services began until "current") Vendor's role in Project: More again? More in Sub-consultant/Sub-contractor Would you use this vendor again? More in No. Jf No. please specify in Additional Comments (below). Description of services provided by Vendor: Building Controls installations, service and upgrade.  Please rate your experience with the Needs referenced Vendor: Improvement 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables Control in additional sheet if needed)									
Contact Phone: 305-375-4217 Name of Referenced Project: HVAC, BAS, Maintenance, Repairs and Installation Contract No. Contract Amount: \$2,000,000.00 annaully Date Services Provided: 20 years (list date range or date services began until "current") Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor Would you use this vendor again? X Yes No If No, please specify in Additional Comments (below). Description of services provided by Vendor: Building Controls installations, service and upgrade. Please rate your experience with the Needs referenced Vendor: Improvement Needs Referenced Vendor: Accuracy C. Deliverables S. Vendor's Organization S. Staffsctory S. Timeliness of: A. Project D. Defiverables S. Deliverables S. Deliverable									
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b. Accuracy Image: Constraint of the second s									
c. Deliverables									
2. Vendor's Organization <ul> <li>a. Staff expertise</li> <li>b. Professionalism</li> <li>c. Turnover</li> <li>d. Turnover</li> <li>d.</li></ul>	-								
a. Staff expertise   b. Professionalism   c. Turnover   a. Project   b. Deliverables   Additional Comments: (provide on additional sheet if needed)				$\bowtie$					
b. Professionalism   c. Turnover   l    l   l			_	N 7					
c. Turnover									
3. Timeliness of: a. Project b. Deliverables Additional Comments: (provide on additional sheet if needed)									
a. Project				$\boxtimes$					
b. Deliverables				5-7					
Additional Comments: (provide on additional sheet if needed)									
	b. Deliverables			X					
	Additional Comments: (provide on additional sheet if needed)								
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Name:David Garcia,Title:BMS SuperintendentDivision/Department:Miami-Dade County Internal ServicesDate of Verification:December 31, 2019



#### Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2119689B1 - Air Conditioning Chillers, Cooling Towers & PC-Air Units Preventative Maintenance, Repairs & Rental Services

Reference for: (Name of Firm) Siemens	Industry, Inc.		<u>iunee, neps</u>				
Organization/Firm Name providing refere	ence: AT&T Ser	vices, Inc.					
Contact Name/Title: Karel Sanchez / Lead Static Engineer - AT&T Miami Data Center							
Contact E-mail: KS6914@att.com	Contact E-mail: KS6914@att.com						
Contact Phone: 305-799-8439							
Name of Referenced Project: HVAC, BAS, Maintenance, Repairs and Installation							
Contract No. KS6914@att.com							
Contract Amount: \$1,500,000.00 annua	lly (National Acc	ount)					
Date Services Provided: 15 years							
(list date rar	nge or date serv	ices began unti	"current")				
Vendor's role in Project: M Prime Ven	dor 🗌 Sub-o	consultant/Sub-	contractor				
Would you use this vendor again? V Ye				onal Comments (belo	w).		
Description of services provided by V	endor:						
Please rate your experience with the	Needs						
referenced Vendor:	Improvement	Satisfactory	Excellent	Not Applicable			
1. Vendor's Quality of Service	mprovement						
a. Responsive							
b. Accuracy							
c. Deliverables							
2. Vendor's Organization		L.					
a. Staff expertise							
b. Professionalism							
c. Turnover							
3. Timeliness of:							
a. Project							
b. Deliverables							
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Additional Comments: (provide on additional sheet if needed)							
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References Checked By		/		1			
Name: June Jeway	Division/Department: Jones (Aux Satalle			Title: CEAD ENGINEER			
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# Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2119689B1 - Air Conditioning Chillers, Cooling Towers & PC-								
Air Units Preventative Maintenance, Repairs & Rental Services Reference for: (Name of Firm) Siemens Industry, Inc.								
Organization/Firm Name providing reference: Florida Memorial University Contact Name/Title: David Jaccarino/ Facilities Director								
								Contact E-mail: David.Jaccarino@fmuniv.edu Contact Phone: 305-626-3766
Name of Referenced Project: HVAC, BAS, Maintenance, Repairs and Installation								
Contract No.								
Contract Amount: \$140,000.00 annaully								
Date Services Provided: 10 years								
(list date range or date services began until "current")								
Vendor's role in Project: Prime Vendor Duble Sub-consultant/Sub-contractor Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).								
Description of services provided by Vendor:								
HVAC, BAS, Maintenance, Repairs and Installations for FMU								
Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable				
1. Vendor's Quality of Service								
a. Responsive			$\boxtimes$					
b. Accuracy			$\boxtimes$					
c. Deliverables			$\boxtimes$					
2. Vendor's Organization								
a. Staff expertise			$\boxtimes$					
b. Professionalism			$\boxtimes$					
c. Turnover		$\boxtimes$						
3. Timeliness of:								
a. Project			$\boxtimes$					
b. Deliverables			$\boxtimes$					
Additional Comments: (provide on add Vendor is very responsive to routine a reducing staff turnover.		,	is needs to b	e more proactive in				
References Checked By Name: David Jaccarino Division/Department: Florida Memorial Ur	niversity			lities Mgmt & Plant Ops lanuary 07, 2020				