

TO: Lashonne Williams-Canty, Purchasing Agent **Purchasing Division** FROM: Marc Gambrill, Aviation Chief Development Officer **Broward County Aviation Department** SUBJECT: Solicitation No.: OPN2121326B1 Passenger Boarding Bridges Replacement Recommended Vendor: Broward County Bridge Builders (Joint Venture) Recommended Group(s)/Line Item(s): Initial Award Amount: \$28,355,741.86 Potential Total Amount: \$ N/A Initial Contract Term: **Fixed Purchase** Contract Term, including Renewals: Fixed Purchase **CONCURRENCE:** The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor. FINANCIAL BACKGROUND/D & B REPORT: (check one) ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance. Not applicable (Not required for Hard Bid) LITIGATION HISTORY: (check one) ☐ I have reviewed the Litigation History Form and there is no issue of concern. Refer to additional information from the Office of the County Attorney to address an issue/concern. PAST PERFORMANCE: (check all that apply) I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and: Vendor received an overall rating ≥ 2.59 on all evaluations. (DATO Electric. Inc.) No evaluations within the past three years contained any items rated a score of 2 or less. Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information. \Box Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information. Past evaluations are not relevant to the scope of this contract. AND Reference Verification Forms are attached. OR Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years. **NON-CONCURRENCE:** ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement. TYPED NAME OF SIGNER: Carlos Hernandez TITI F. Acting Aviation Chief Development Of (Individual authorized to administer the contract.) 03/26/2021 SIGNATURE: DATE:



Vend	or Reference	Verification Fo	rm	
Broward County Solicitation No. and Title: OPN2121326B1 Passenger Boarding Bridges Replacement				
Reference for: (Name of Firm) Broward County Bridge Builders, Joint Venture (AERO Bridgeworks)				
Organization/Firm Name providing referen	ice: Comprehe	ensive Program	Services	,
Contact Name/Title: Shawn Craig/ Sr. Pro	ogram Manage	er		
Contact E-mail: scraig@cps-atlanta.com				
Contact Phone: 678-749-9443				
Name of Referenced Project: ATL PBB R	eplacement ar	nd Rerurbishme	nt	
Contract No. ABW #216332AATCATL AA	ATC Contract N	No. 2016-003		
Contract Amount: \$75,780,315				
Date Services Provided: May 2016 - Pre				
(list date rang	ge or date serv	rices began until	"current")	
Vendor's role in Project: ⊠ Prime_Vend		consultant/Sub-		
Would you use this vendor again? \boxtimes Yes	∐ No If	No, please spe	cify in Additio	onal Comments (below).
Description of services provided by Ve	ndor:			
Prime Partner in the installation Joint V	enture respo	nsible for the ir	nstallation o	f 116 new Passenger
Boarding Bridges at Atlanta Airport. Pi				
Passenger Boarding Bridge and Passe				ent installation.
Supervised all equipment movement lo	gistics, gate o	closure and re-	opening.	
Please rate your experience with the	Needs	• • .		
•	Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive			\boxtimes	
b. Accuracy		\Box	\boxtimes	
c. Deliverables	\Box	ī	\boxtimes	
2. Vendor's Organization	Ш	_	_	
a. Staff expertise			\boxtimes	
b. Professionalism	ī	ī	\boxtimes	П
c. Turnover	\Box	ī	\boxtimes	Ī
3. Timeliness of:		_	_	
a. Project			\boxtimes	
b. Deliverables			\boxtimes	
Additional Comments: (provide on addi	itional sheet i	f needed)		
				4 2 - 1 1
Aero Bridgeworks provided excellence	ın project lea	dersnip and ar	e experts in	their field.
Poterences Checked Dy				
References Checked By Name: Vilmaida Rodriguez		Title: Co	nstruction Pr	oject Manager
Division/Department: Broward County Avid	ation Departme		erification: 2	



Broward County Solicitation No. and Title	e: OPN2121326E	31 Passenger E	Boarding Brid	ges Replacement	
Reference for: (Name of Firm) Broward	County Bridge Bu	uilders, Joint V	enture (AER	O Bridgeworks)	
Organization/Firm Name providing reference: AECOM/HUNT					
Contact Name/Title: Jerry Sheets/Senio	r Vice President,	Aviation			
Contact E-mail: jerry.sheets@aecom.com	n				
Contact Phone: 317-500-7885					
Name of Referenced Project: MSY New	Terminal New O	rleans			
Contract No. 34.30					
Contract Amount: \$24,000,000.00					
Date Services Provided: July 2020					
(list date rai	nge or date servi	ces began until	"current")		
Vendor's role in Project: ☐ Prime Ven	dor 🛛 Sub-co	onsultant/Sub-	contractor		
Would you use this vendor again? ⊠ Ye				onal Comments (belo	w).
Description of services provided by V				(
AECOM Hunt executed a Contract wit		orke to eupply	and install	ad Passenger Roard	lina
Bridges, PC Air and 400 Hz Power Uni					
Orleans International Airport. They al					
Boarding Bridges.				3	
Please rate your experience with the	Needs	Satisfactory	Excellent	Not Applicable	
referenced Vendor:	Improvement `	Ţ.			
Vendor's Quality of Service					
a. Responsive		Ш	\boxtimes		
b. Accuracy			\boxtimes		
c. Deliverables			\boxtimes		
2. Vendor's Organization					
a. Staff expertise			\boxtimes		
b. Professionalism			\boxtimes		
c. Turnover			\boxtimes		
3. Timeliness of:					
a. Project			\boxtimes		
b. Deliverables			\boxtimes		
Additional Comments: (provide on ad					
I have worked with Aero Bridgeworks	ditional choot if	noodod)	·		
			the last sev	voral voare. Thoy ar	0 20
	on several PBB	projects over			e an
excellent company and have always s	on several PBB	projects over			e an
	on several PBB	projects over			e an
excellent company and have always s	on several PBB	projects over			e an
excellent company and have always s reference for your project.	on several PBB	projects over			e an
excellent company and have always s	on several PBB	projects over cuted their wo	ork. I give th		e an



Broward County Solicitation No. and Titl	e: OPN2121326E	31 Passenger E	Boarding Brid	ges Replacement	
Reference for: (Name of Firm) Broward					
Organization/Firm Name providing reference: Turner Construction					
Contact Name/Title: Margaret Simone					
Contact E-mail: msimone@tcco.com					
Contact Phone: 904-813-4987					
Name of Referenced Project: Passenge	er Boarding Bridg	e T4 East and	West Expans	sion	
Contract No. Z1263903B1 (PO#SC 400	AVC040115*23)			
Contract Amount: \$9,507,775.00	·				
Date Services Provided: Completed No	ovember 2019				
(list date ra	nge or date servi	ces began until	"current")		
Vendor's role in Project: ☐ Prime Ver	ndor M Sub o	onsultant/Sub-	contractor		
Vendor's role in Project: ☐ Prime Ver Would you use this vendor again? ☐ Ye				onal Comments (below).	
		ivo, piease spe	City III Additio	mai Comments (below).	
Description of services provided by V					
JBT provided a turnkey operation for	the new PBBs a	it Terminal 4.	AeroBridge	performed the	
installation.					
Please rate your experience with the	Needs	Satisfactory	Excellent	Not Applicable	
referenced Vendor:	Improvement	Satisfactory	LXCellent	Not Applicable	
1. Vendor's Quality of Service					
a. Responsive			\bowtie		
b. Accuracy			\boxtimes		
c. Deliverables			\boxtimes		
2. Vendor's Organization					
a. Staff expertise			\boxtimes		
b. Professionalism			\boxtimes		
c. Turnover			\boxtimes		
3. Timeliness of:					
a. Project			\boxtimes		
b. Deliverables			\boxtimes		
Additional Comments: (provide on ad					
AeroBridgeworks was a subcontracto		Technologies	(JBT) for the	e new PBBs at Terminal	
4. They are very responsive and do q	uality work.				
Deferences Charles I Dir					
References Checked By Name: Vilmaida Rodriguez		Title: Co	nstruction Pr	oiect Manager	
Division/Department: Broward County A	viation Departme		Title: Construction Project Manager Date of Verification: 3/26/2021		



Broward County Solicitation No. and Titl	e: OPN2121326E	B1 Passenger B	Boarding Brid	lges Replacement
Reference for: (Name of Firm) Broward	County Bridge B	uilders, Joint V	enture (PM 7	echnologies, Inc.)
Organization/Firm Name providing reference	ence: Alaska Airli	nes		
Contact Name/Title: Wayne Flesch, Co	nstruction & Desi	gn Manager		
Contact E-mail: Wayne.Flesch@alaskaa	air.com			
Contact Phone: 907.575.3285				
Name of Referenced Project: Los Ange	les International	Terminal 2 and	3 Relocation	Program
Contract No. N/A				
Contract Amount: \$1.9B				
Date Services Provided: 2015 to 2018				
(list date ra	nge or date servi	ces began until	"current")	
Vendor's role in Project: ☐ Prime Ver	ndor 🗌 Sub-c	onsultant/Sub-	contractor	
Would you use this vendor again?⊠ Ye				onal Comments (below).
Description of services provided by V				,
PMT acted as the owner's representat		Terminal 2/3 r	elocation pr	ogram that had an
overall contract value of \$1.9B. The se				
the relocation of 28 airlines within a 6				
included new ramp boarding bridges,				
comm room connections for bridge o	perations.		***************************************	
Please rate your experience with the	Needs	Ostisfs stom.	C	Not Augliochlo
referenced Vendor:	Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive			\boxtimes	
b. Accuracy			\boxtimes	
c. Deliverables		Ī	\boxtimes	П
2. Vendor's Organization			_	_
a. Staff expertise			\boxtimes	
b. Professionalism			\boxtimes	
c. Turnover		\boxtimes		
3. Timeliness of:				
a. Project			\boxtimes	
b. Deliverables				
Additional Comments (may ide on ad	di4i a m al a la a a 4 i £			
Additional Comments: (provide on ad		•		of an economic DMT is
Alaska normally manages our project one of the few originations we look to				
to manage this project as I cover the s				
mind knowing its being handled corre		OI Alaska Alli	ines, and it	would give the piece of
References Checked By				
Name: Vilmaida Rodriguez		Title: Co	nstruction Pr	oject Manager



Broward County Solicitation No. and Titl	e: OPN2121326I	B1 Passenger l	Boarding Brid	lges Replacement
Reference for: (Name of Firm) Broward	County Bridge B	Builders, Joint V	enture (PM T	echnologies)
Organization/Firm Name providing refere				
Contact Name/Title: Tayvin Saks/ Airpo	rt Consultant			
Contact E-mail: Tayvin.Saks@jacobs.co				
Contact Phone: 818-359-0098				
Name of Referenced Project: Los Ange			Management	t/Construction
Managem	ent Support Ser	vices		
Contract No. N/A				
Contract Amount: \$5,200,000 Date Services Provided: 2017-Current				
			l " 4"\	
(list date ra	nge or date servi	ices began unti	current)	
Vendor's role in Project: ☐ Prime Ver	ndor 🛛 Sub-c	consultant/Sub-	contractor	
Would you use this vendor again? ⊠ Ye		No, please spe	cify in Additio	onal Comments (below).
Description of services provided by V				
The vendor provide project managem		iction manage	ment staff to	support Los Angeles
World Airport's Capital Improvement				
Program and the Terminal Developme			ionto odon d	
				
Please rate your experience with the	Needs	Satisfactory	Excellent	Not Applicable
referenced Vendor:	Improvement	,		
Vendor's Quality of Service	_	_		
a. Responsive			\bowtie	
b. Accuracy			\boxtimes	
c. Deliverables			\boxtimes	
2. Vendor's Organization				
a. Staff expertise			\boxtimes	
b. Professionalism			\boxtimes	
c. Turnover			\boxtimes	
3. Timeliness of:				
a. Project			\boxtimes	
b. Deliverables			\boxtimes	
	P2 1 - 1 4 24			
Additional Comments: (provide on ad		•		4
The vendor is extremely professional				
always collaborating with and cooper works with us as great partners.	aung with both	the prime and	the chemos	wher. The vehicle truly
works with us as great partifers.				
Poterance Charled By				
References Checked By Name: Vilmaida Rodriguez		Title: Co	nstruction Pr	oject Manager
Tamo. Viimalaa Roangaoz	viation Departme		/erification: 3	



Broward County Solicitation No. and Title	e: OPN2121326B1	1 Passenger F	Boarding Brid	lges Replacement	
Reference for: (Name of Firm) Broward	County Bridge Bu	ilders, Joint V	enture (PM T	echnologies)	
Organization/Firm Name providing reference: ADB Safegate					
Contact Name/Title: Doug Woehler - M	Contact Name/Title: Doug Woehler - Manager, Docking Systems & Strategic Accounts North America				
Contact E-mail: doug.woehler@adbsafe		•			
Contact Phone: (732) 991-2837					
Name of Referenced Project: LAX TBIT	VGDS/Jet Bridge	Replacement	t		
Contract No. N/A					
Contract Amount: \$2,500,000					
Date Services Provided: 2017-2018					
(list date rai	nge or date service	es began unti	("current")		
Vendor's role in Project: ⊠ Prime Ven	dor 🗆 Sub-co	nsultant/Sub-	contractor		
Would you use this vendor again? ⊠ Ye				onal Comments (below).	
Description of services provided by V		-, p		,	
As a part of the jetbridge replacement		X Tom Brad	lev Internati	onal Terminal PM	
Technologies was the on-site project					
system (VGDS units).				, j	
Please rate your experience with the	Needs c	-4:-44	Cus allow4	Not Applicable	
referenced Vendor:	Improvement S	atisfactory	Excellent	Not Applicable	
1. Vendor's Quality of Service					
a. Responsive			\boxtimes		
b. Accuracy			\boxtimes		
c. Deliverables			\boxtimes		
2. Vendor's Organization					
a. Staff expertise			\bowtie		
b. Professionalism			\boxtimes		
c. Turnover			\boxtimes		
3. Timeliness of:					
a. Project			\boxtimes		
b. Deliverables			\boxtimes		
Additional Comments: (provide on ad	ditional sheet if n	eeded)			
Great to work with!	antional Sheet ii ii	iccucu,			
References Checked By		Т:н О		siant Manager	
Name: Vilmaida Rodriguez	:-t: D			oject Manager	
Division/Department: Broward County Aviation Department		i Date of \	Date of Verification: 03/25/2021		



Broward County Solicitation No. and Titl	e: OPN2121326	B1 Passenger B	Boarding Brid	ges Replacement
Reference for: (Name of Firm) Broward County Bridge Builders, Joint Venture (DATO Electric, Inc.)				
Organization/Firm Name providing refer	ence: American	Airlines	`	· · · · · · · · · · · · · · · · · · ·
Contact Name/Title: Jaime Berrios				
Contact E-mail: Jaime.berrios@aa.com				
Contact Phone: 786-255-0760				
Name of Referenced Project: American	Airlines Concou	rse E Passenge	er Boarding E	Bridge CCTV
Contract No. MIA944C01				
Contract Amount: \$258,901.00				
Date Services Provided: 3/1/2017 to 2/	20/18			
(list date ra	nge or date serv	ices began unti	"current")	
Vendor's role in Project: ⊠ Prime Ver	ndor \square Sub-c	consultant/Sub-	contractor	
Would you use this vendor again?				onal Comments (below).
		140, piease spe		mai comments (below).
Description of services provided by V				t C
Installation of conduit and cabling on	and inside the	passenger boa	iraing briag	es at Concourse E.
Please rate your experience with the	Needs	Satisfactory	Excellent	Not Applicable
referenced Vendor:	Improvement	oution actory		Постиррионало
1. Vendor's Quality of Service				
a. Responsive			\boxtimes	
b. Accuracy			\boxtimes	
c. Deliverables			\boxtimes	
2. Vendor's Organization				
a. Staff expertise			\boxtimes	
b. Professionalism			\boxtimes	
c. Turnover			\boxtimes	
3. Timeliness of:				
a. Project			\boxtimes	
b. Deliverables			\boxtimes	
Additional Comments: (provide on ad		•		Constitution (Constitution)
American Airlines has partnered with projects. They are experts in the matt				
timeliness. Highly recommended.	er, outstanding	quality of wor	k and with e	xcellent record of
unieniess. riiginy recommended.				
References Checked By				
Name: Vilmaida Rodriguez		Title: Co	nstruction Pr	oject Manager
Division/Department: Broward County A	viation Departme		/erification: 3	



Broward County Solicitation No. and Titl	e: OPN2121326E	B1 Passenger E	Boarding Brid	lges Replacement	
Reference for: (Name of Firm) Broward County Bridge Builders, Joint Venture (DATO Electric, Inc.)					
Organization/Firm Name providing refere	ence: JBT	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		
Contact Name/Title: John Thompson					
Contact E-mail: John.Thompson@JBTC	.com				
Contact Phone: 801-940-1809					
Name of Referenced Project: FLL- Gate	D5 (Jetbridge) F	Relocation			
Contract No. 218462-7210					
Contract Amount: \$37,646.00					
Date Services Provided: JAN 2019 thru	ı FEB 2019				
(list date ra	nge or date servi	ces began unti	l "current")		
Vendor's role in Project: ☐ Prime Ver	ndor 🏻 Sub-c	onsultant/Sub-	contractor		
Would you use this vendor again?⊠ Ye				onal Comments (below).	
Description of services provided by V	endor:				
Installation of power for 400HZ, PCAi		war for the rel	ocation of G	ate D5 (lethridge)	
Inlouded connection of fire alarm and					
Included connection of the alarm and			etbridge loc	ation.	
included connection to the new water	Cabinet location	11.			
Please rate your experience with the	Needs	Satisfactory	Excellent	Not Applicable	
referenced Vendor:	Improvement	Satisfactory	LACCHEIR	Not Applicable	
Vendor's Quality of Service					
a. Responsive			\bowtie		
b. Accuracy			\boxtimes		
c. Deliverables			\boxtimes		
2. Vendor's Organization					
a. Staff expertise			\boxtimes		
b. Professionalism			\boxtimes		
c. Turnover			\boxtimes		
3. Timeliness of:					
a. Project			\boxtimes		
b. Deliverables			\boxtimes		
Additional Comments: (provide on ad	ditional sheet if	needed)			
AERO BridgeWorks, Inc. has contract	ed DATO Electr	ic on several F	Passenger B	oarding Bridge projects	
in South Florida over the past several					
responsive to our needs and we highl				ssenger Boarding	
Bridge projects. Thank you, Jay Grai	ntham President	t AERO Bridge	Works Inc.		
Deferences Observed D					
References Checked By		Title: Ca	netruction Dr	oject Manager	
Name: Vilmaida Rodriguez	viotion Danaster			oject Manager	
Division/Department: Broward County A	viation Departme	in Date of \	/erification: 3	11912021	



Broward County Solicitation No. and Title: OPN2121326B1 Passenger Boarding Bridges Replacement					
Reference for: (Name of Firm) Broward County Bridge Builders, Joint Venture (DATO Electric, Inc.)					
Organization/Firm Name providing reference: Turner Construction					
Contact Name/Title: Margaret Simone					
Contact E-mail: msimone@tcco.com					
Contact Phone: 904-813-4987					
Name of Referenced Project: Passenge	er Boarding Bridg	e T4 East and	West Expans	sion	
Contract No. Z1263903B1 (PO#SC 400	AVC040115*23)			
Contract Amount: \$9,507,775.00		,			
Date Services Provided: Completed No	ovember 2019				
	nge or date servi	ces began unti	I "current")		
Vandaria rala in Brainati. Drives Van	.da. M. C., b. a	anavitant/Ovik			
Vendor's role in Project: Prime Ven		onsultant/Sub-			
Would you use this vendor again? Ye		ivo, piease spe	city in Additio	onal Comments (below)	
Description of services provided by V					
Dato Electric performed the installation					
Passenger Boarding Bridges at Termi and communications to the new PBB		uded connecti	on of fire ala	arm, new water cabine	
and communications to the new PBBs	5.				
Please rate your experience with the	Needs	Satisfactory	Evaallant	Not Applicable	
referenced Vendor:	Improvement	Satisfactory	Excellent	Not Applicable	
1. Vendor's Quality of Service					
a. Responsive			\boxtimes		
b. Accuracy			\boxtimes		
c. Deliverables			\boxtimes		
2. Vendor's Organization				_	
a. Staff expertise			\boxtimes		
b. Professionalism			\boxtimes		
c. Turnover			\boxtimes	$\overline{\Box}$	
3. Timeliness of:			_	_	
a. Project			\boxtimes		
b. Deliverables			\boxtimes		
Additional Comments: (provide on ad	ditional sheet if	needed)			
			~~~		
Poforonoon Chankad By					
References Checked By	·	Title: Co	netruction Dr	oject Manager	
References Checked By Name: Vilmaida Rodriguez Division/Department: Broward County Av	viation Denartme		nstruction Pr	oject Manager	