

PRICE ANALYSIS (Initial Term)



Requisition: CVB0000559

Title: Transportation Services for Airports, Convention Center, Tri-County Destinations (GEN2120154B1)

Using Agency: Greater Fort Lauderdale Convention and Visitors Bureau (GFLCVB)

Purchasing Agent Trainee: Dylan Kennedy

Item #	Description	Solicitation GEN2120154B1 Bid from USA Transportation Pricing Through 12/31/2020			USA Transportation unit price comparison to other rates			(1) GEN2120154B1 Bid from Infinity Transportation, Inc. Pricing Through 12/31/2020			(2) Four Seasons Palm Beach Price Sheet from USA Transportation			(3) Ritz Carlton South Beach Price Sheet from USA Transportation		
		Qty	UOM	Unit Price	Total	1	2	3	UOM	Unit Price	Total	UOM	Unit Price	Total Unit Price Minus Gratuity	UOM	Unit Price
1	Large Vehicle for 50+ Passengers	1000	Hour	\$ 200.00	\$200,000.00	-60.00%	14.94%	5.82%	Hour	\$ 500.00	\$500,000.00	Hour	\$ 203.00	\$ 174.00	Hour	\$ 189.00
2	Large Vehicle for 11-28 Passengers	500	Hour	\$ 140.00	\$ 70,000.00	-46.15%	-6.67%	-18.03%	Hour	\$ 260.00	\$ 130,000.00	Hour	\$ 175.00	\$ 150.00	Hour	\$ 170.80
3	Limo Van for 8-10 Passengers	500	Hour	\$ 125.00	\$ 62,500.00	-16.67%	-13.71%	-21.38%	Hour	\$ 150.00	\$ 75,000.00	Hour	\$ 169.00	\$ 144.86	Hour	\$ 159.00
4	SUV for 4-8 Passengers	600	Hour	\$ 110.00	\$ 66,000.00	37.50%	-13.87%	-26.17%	Hour	\$ 80.00	\$ 48,000.00	Hour	\$ 149.00	\$ 127.71	Hour	\$ 149.00
5	Luxury Sedan for 3 Passengers	600	Hour	\$ 100.00	\$ 60,000.00	66.67%	16.67%	0.00%	Hour	\$ 60.00	\$ 36,000.00	Hour	\$ 100.00	\$ 85.71	Hour	\$ 100.00
6	Greeter	300	Hour	\$ 48.00	\$ 14,400.00	20.00%			Hour	\$ 40.00	\$ 12,000.00	Hour			Hour	

Color Key:

Green shading indicates unit price percentage decrease. Current bid unit price is less than comparable unit price.

Red shading indicates unit price percentage increase. Current bid unit price is more than comparable unit price.

Grey shading indicates field is not applicable.

Comment:

A major difference between the Solicitation and the Hotel Price Sheets: the hotel Price Sheets have hourly minimums.