



**TO:** Brenda J. Billingsley, Director  
Purchasing Division  
**FROM:** Stacy Ritter, President, CEO  
Greater Fort Lauderdale Convention and Visitors Bureau  
**SUBJECT:** Solicitation No.: GEN2120154B1  
Transportation Services for Airports, Convention Center, Tri-County Destinations

Recommended Vendor: USA Transportation, Dav El of South Florida, Boca Raton Transportation  
Recommended Group(s)/Line Item(s): GEN2120154B1--01-02, 01-04, 01-06, 01-08, 01-10, 01-11  
Initial Award Amount: \$ 736,537.50 Potential Total Amount: \$ 1,473,075.00  
Initial Contract Term: One Year  Contract Term, including Renewals: Two Years

**CONCURRENCE:**

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

I am satisfied with the Vendor's financial background and/or rating and payment performance.  
 Not applicable - explanation attached.

**LITIGATION HISTORY: (check one)**

I have reviewed the Litigation History Form and there is no issue of concern.  
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

Vendor received an overall rating  $\geq 2.59$  on all evaluations.  
 No evaluations within the past three years contained any items rated a score of 2 or less.  
 Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.  
 Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.  
 Past evaluations are not relevant to the scope of this contract.  
 No past Performance Evaluations exist in ContractsCentral.

**AND**

Reference Verification Forms are attached.

**OR**

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Anthony Cordo TITLE: Senior Vice President of Administration  
(Individual authorized to administer the contract.)

SIGNATURE: ANTHONY CORDO Digitally signed by ANTHONY CORDO Date: 2020.11.18 10:53:47 -05'00' DATE:



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: GEN2120154B1 - Transportation Services for Airports, Convention Centers & Tri-County Area Destinations

Reference for: (Name of Firm) USA Transportation

Organization/Firm Name providing reference: Aesculap Academy

Contact Name/Title: Janet Mahaffey, Senior Program Manager

Contact E-mail: janart98@gmail.com

Contact Phone: 484-894-1797

Name of Referenced Project: New Prospectives - On Spine Surgery

Contract No. Aesculap Academy

Contract Amount: \$2,000-\$3,000 annually for this meeting

Date Services Provided: 15 years for multiple meeting needs  
(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**

Transportation to/from airport to hotel. Transportation to/from hotel to lab. Transportation to/from hotel to dinner.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
<b>1. Vendor's Quality of Service</b>				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>2. Vendor's Organization</b>				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>3. Timeliness of:</b>				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**

For the past 15 years USA Transportation did an excellent job as always, and has been very punctual and offer the most competitive rates in town. They have done exactly what was contracted and had a lot of respect for our surgeons. If I asked them to make another run back to the hotel for some of the late comers, they were very accommodating. USA was always eager and willing when I had to cancel or change departure/arrival times of pick up. Signage on the vehicles was well displayed. Drivers were well dressed and personable.

References Checked By  
 Name: Barb DeMott Title: Admin Coordinator  
 Division/Department: GFLCVB Date of Verification: 4/20/2020



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: GEN2120154B1 - Transportation Services for Airports, Convention Centers & Tri-County Area Destinations

Reference for: (Name of Firm) USA Transportation

Organization/Firm Name providing reference: Flamingo Educational Tours

Contact Name/Title: Janey Hockenhill

Contact E-mail: fetjaney@aol.com

Contact Phone: 954-646-2038

Name of Referenced Project: Airport transportation

Contract No. Flamingo Educational tours

Contract Amount: Paid as services were needed.

Date Services Provided: As needed over the past years. Records were not readily available.  
(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
Flamingo Educational Tours uses the services of USA Transportation for our VIP clients for airport transportation needs. The company has always been very professional to work with, the drivers have always been in professional uniform, spoke English, prompt to all of the jobs and always knew where they were going and follow directions to their destinations. I have personally worked with Michael Solomon for over 25 years in different capacities. He is always available when and if there were ever a problem. The cars that were sent for our VIP clients were always clean and well maintained.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**

References Checked By  
Name: Barb DeMott Title: Admin Coordinator  
Division/Department: GFLCVB Date of Verification: 4-17-2020



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: GEN2120154B1 - Transportation Services for Airports, Convention Centers & Tri-County Area Destinations

Reference for: (Name of Firm) USA Transportation

Organization/Firm Name providing reference: The W Fort Lauderdale Beach

Contact Name/Title: Jody Doyle, Guest Services

Contact E-mail: jody.doyle@whotelsworldwide.com

Contact Phone: 954-414-8263

Name of Referenced Project: Transportation Services

Contract No. W Fort Lauderdale Hotel

Contract Amount: 2019 - \$5,330.61

Date Services Provided: 2014 - current

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
**Transportation needs for VIP's and others.**

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
**I highly recommend USA Transportation. They are reliable and efficient.**

References Checked By  
 Name: Barb DeMott Title: Admin Coordinator  
 Division/Department: GFLCVB Date of Verification: 4/20/2020

## Kennedy, Dylan

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**From:** Cordo, Anthony  
**Sent:** Monday, May 4, 2020 9:27 AM  
**To:** Kennedy, Dylan  
**Cc:** DeMott, Barbara  
**Subject:** RE: USA Transportation references  
**Attachments:** Concurrence of Award GEN2120154B1.pdf

Financial services comment:

The GFLCVB does not have access to DB Report. Vendor Questionnaire #21 and #22 indicate no financial issues. Most transactions with this contract will be of a small dollar value and paid after the deliver of services.



**Anthony (Tony) Cordo, CDME, CMP, CHIA, CTA, A+**  
Senior Vice President of Administration  
101 NE Third Avenue, Suite 100  
Fort Lauderdale, FL 33301  
767-2442  
[acordo@broward.org](mailto:acordo@broward.org) | [sunny.org](http://sunny.org)



*[See how we are all #GreaterTogether.](#)*

The Greater Fort Lauderdale CVB adheres to Florida's open records laws. Electronic mail sent or received by GFLCVB personnel will be provided to the public upon request.

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**From:** Kennedy, Dylan <DYKENNEDY@broward.org>  
**Sent:** Friday, May 1, 2020 2:45 PM  
**To:** Cordo, Anthony <ACORDO@broward.org>  
**Cc:** DeMott, Barbara <BDEMOTT@broward.org>  
**Subject:** FW: USA Transportation references

Tony:

Would you please sign the second attached concurrence form? The award amounts do not appear on the first attachment. The term lengths were revised to reflect the solicitation. The comment provided under Financial Background was cut off. Could you please advise same via email?

Thank you,



**Dylan Kennedy, Purchasing Agent Trainee**  
Broward County Purchasing Division