

**ITEM #10**

# **ADDITIONAL MATERIAL**

**Regular Meeting  
NOVEMBER 10, 2020**

---

**SUBMITTED AT THE REQUEST OF**

**PORT EVERGLADES DEPARTMENT**



PORT EVERGLADES DEPARTMENT – Chief Executive & Port Director's Office  
1850 Eller Drive, Fort Lauderdale, Florida 33316  
954-468-3516 FAX 954-523-8713

## MEMORANDUM

DATE: November 6, 2020

TO: Mayor and Members  
Broward County Board of County Commissioners

FROM: Jonathan T. Daniels, Chief Executive & Port Director

A handwritten signature in blue ink, appearing to be "J. Daniels", is written over the name in the "FROM" field.

RE: Additional Material – Agenda Item No. 10 – November 10, 2020 Commission Meeting - Tenth Amendment to Agreement with GFC Crane Consultants

---

Errors were identified in the calculation of the Hourly Labor Billing Rates and Subcontractor's Billing Rates in the referenced agenda item.

The attached substitute Exhibits D(10) and E(10) will replace the original Exhibits D(10) and E(10) in Exhibit 2 to the agenda item.

Attachments (2)

**EXHIBIT "D(10)"**  
**HOURLY LABOR BILLING RATES AND ANNUAL NOT TO EXCEED AMOUNTS**

| <b><u>LABOR CATEGORY</u></b> | <b><u>HOURS</u></b> | <b><u>14TH YEAR</u></b> | <b><u>15TH YEAR</u></b> | <b><u>16TH YEAR</u></b> | <b><u>17TH YEAR</u></b> | <b><u>18TH YEAR</u></b> |
|------------------------------|---------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Senior Crane Technician      | ST                  | \$ 102.57               | \$ 105.65               | \$ 108.82               | \$ 112.09               | \$ 115.45               |
|                              | OT                  | \$ 133.58               | \$ 137.59               | \$ 141.72               | \$ 145.97               | \$ 150.35               |
| Asst. Senior Technician      | ST                  | \$ 95.18                | \$ 98.04                | \$ 100.98               | \$ 104.01               | \$ 107.13               |
|                              | OT                  | \$ 123.03               | \$ 126.72               | \$ 130.52               | \$ 134.44               | \$ 138.47               |
| Lead Crane Technician        | ST                  | \$ 87.83                | \$ 90.46                | \$ 93.17                | \$ 95.96                | \$ 98.84                |
|                              | OT                  | \$ 112.51               | \$ 115.89               | \$ 119.38               | \$ 122.96               | \$ 126.65               |
| Crane Technician             | ST                  | \$ 84.54                | \$ 87.07                | \$ 89.68                | \$ 92.38                | \$ 95.16                |
|                              | OT                  | \$ 107.81               | \$ 111.04               | \$ 114.38               | \$ 117.81               | \$ 121.34               |
| Painters                     | ST                  | \$ 59.64                | \$ 61.44                | \$ 63.28                | \$ 65.17                | \$ 67.11                |
|                              | OT                  | \$ 72.21                | \$ 74.38                | \$ 76.61                | \$ 78.91                | \$ 81.27                |
| Welders                      | ST                  | \$ 60.99                | \$ 62.82                | \$ 64.71                | \$ 66.64                | \$ 68.65                |
|                              | OT                  | \$ 74.13                | \$ 76.35                | \$ 78.64                | \$ 81.00                | \$ 83.43                |
| Lead Crane Electrician       | ST                  | \$ 69.80                | \$ 71.88                | \$ 74.05                | \$ 76.27                | \$ 78.56                |
|                              | OT                  | \$ 82.85                | \$ 85.33                | \$ 87.89                | \$ 90.53                | \$ 93.25                |
| Electrician                  | ST                  | \$ 64.62                | \$ 66.55                | \$ 68.55                | \$ 70.61                | \$ 72.72                |
|                              | OT                  | \$ 75.26                | \$ 77.51                | \$ 79.84                | \$ 82.23                | \$ 84.70                |
| Electrician Trainee          | ST                  | \$ 59.48                | \$ 61.26                | \$ 63.09                | \$ 64.99                | \$ 66.94                |
|                              | OT                  | \$ 67.73                | \$ 69.76                | \$ 71.85                | \$ 74.01                | \$ 76.23                |
| Senior Port Engineer         | ST                  | \$ 92.14                | \$ 94.90                | \$ 97.75                | \$ 100.68               | \$ 103.70               |
|                              | OT                  | \$ 112.79               | \$ 116.18               | \$ 119.67               | \$ 123.26               | \$ 126.97               |
| Port Engineer                | ST                  | \$ 84.61                | \$ 87.15                | \$ 89.76                | \$ 92.45                | \$ 95.22                |
|                              | OT                  | \$ 102.44               | \$ 105.52               | \$ 108.69               | \$ 111.95               | \$ 115.31               |

**Notes:**

- (1) Labor Billing Rates are established for each labor category for each Contract Years 14-18 and are not subject to adjustment with the exception of the component for Worker's Compensation as detailed in item (3) below.
- (2) Labor Billing Rates are inclusive of wages and fringe benefits negotiated by GFC Crane with their collective bargaining groups: Federation of Private Employees, Marine Engineers Benevolent Association (MEBA), and the Seafarers International Union (SIU). Additional components of Labor Billing Rates are FICA, State and Federal Unemployment, and Worker's Compensation.
- (3) The Worker's Compensation Insurance base rate is established at 8.5% of base wage in Contract Year 14 and is subject to adjustments for Contract Years 15-18 based upon the following formula:
  - Base rate @ 8.5%
  - If the rate charged to GFC increases to between 8.5%-10.5%, GFC absorbs the increased cost with no change to the hourly Labor Billing Rates.
  - If the rate charged to GFC increases to between 10.6%-12.5%, an adjustment(s) is made to the Worker's Compensation component of the Labor Billing Rates effective at the beginning of the next Contract Year.
  - If the rate charged to GFC increases beyond 12.5%, GFC absorbs the costs above 12.5% with no additional change to the hourly Labor Billing Rates.
- (4) All non-working labor charges shall be paid by COUNTY to GFC at the ST billings rates.
- (5) Vacation buy back will be paid at the employee's hourly pay rate up to \$1,500 per request. Under no circumstances shall it exceed 30 requests per contract year.
- (6) Maximum annual labor payment not to exceed:
  - 14th Year - \$6,610,000
  - 15th Year - \$6,808,300
  - 16th Year - \$7,422,549
  - 17th Year - \$7,645,226
  - 18th Year - \$7,874,583

**EXHIBIT "E(10)"  
SUBCONTRACTORS AND SUBCONTRACTORS' BILLING RATES AND ANNUAL NOT TO EXCEED AMOUNTS**

| DISCIPLINE                | SUBCONTRACTOR                    | CATEGORY                                | HOURS | 14TH YEAR | 15TH YEAR | 16TH YEAR | 17TH YEAR | 18TH YEAR |
|---------------------------|----------------------------------|-----------------------------------------|-------|-----------|-----------|-----------|-----------|-----------|
| ENGINEERING-PRIMARY       | UFTECH CONSULTANTS               | ENGINEER                                | S/T   | \$ 237.00 | \$ 244.00 | \$ 251.00 | \$ 259.00 | \$ 267.00 |
| ENGINEERING-SECONDARY     | SHAW-GBB                         | ENGINEER                                | S/T   | \$ 237.00 | \$ 244.00 | \$ 251.00 | \$ 259.00 | \$ 267.00 |
| ENGINEERING SERVICES      | SLM ENGINEERS                    | STRUCTURAL ENGINEERING                  | S/T   | \$ 150.00 | \$ 155.00 | \$ 160.00 | \$ 165.00 | \$ 170.00 |
| ENGINEERING SERVICES      | SLM ENGINEERS                    | STRUCTURAL ENGINEERING                  | O/T   | \$ 175.00 | \$ 180.00 | \$ 186.00 | \$ 192.00 | \$ 197.00 |
| ENGINEERING SERVICES      | MTRIS                            | SERVICE SPECIALIST                      | S/T   | \$ 220.00 | \$ 227.00 | \$ 234.00 | \$ 241.00 | \$ 248.00 |
| ENGINEERING SERVICES      | MTRIS                            | SERVICE SPECIALIST                      | O/T   | \$ 330.00 | \$ 340.00 | \$ 350.00 | \$ 361.00 | \$ 372.00 |
| ENGINEERING SERVICES      | MTRIS                            | ENGINEER/PROJECT MANAGER                | S/T   | \$ 165.00 | \$ 170.00 | \$ 175.00 | \$ 180.00 | \$ 185.00 |
| ENGINEERING SERVICES      | MTRIS                            | ENGINEER/PROJECT MANAGER                | O/T   | \$ 248.00 | \$ 255.00 | \$ 263.00 | \$ 271.00 | \$ 279.00 |
| ELECTRONIC CARD REPAIR    | GEXPRO                           | BILLING RATES ATTACHED SEE ATTACHMENT 1 |       |           |           |           |           |           |
| FLAME STRAIGHTENING       | DAN L. DALTON                    | PRINCIPAL                               | S/T   | \$ 218.00 | \$ 225.00 | \$ 232.00 | \$ 239.00 | \$ 246.00 |
| FLAME STRAIGHTENING       | DAN L. DALTON                    | TECHNICIAN                              | S/T   | \$ 135.00 | \$ 139.00 | \$ 143.00 | \$ 147.00 | \$ 151.00 |
| STRUCTURAL INSPECTION     | NDE SERVICES                     | INSPECTOR UT                            | S/T   | \$ 153.00 | \$ 158.00 | \$ 163.00 | \$ 168.00 | \$ 173.00 |
| STRUCTURAL INSPECTION     | NDE SERVICES                     | INSPECTOR MT                            | S/T   | \$ 62.00  | \$ 64.00  | \$ 66.00  | \$ 68.00  | \$ 70.00  |
| STRUCTURAL INSPECTION     | SLM ENGINEERS                    | WELDING AND STRUCTURAL INSPECTIONS      | S/T   | \$ 135.00 | \$ 139.00 | \$ 143.00 | \$ 147.00 | \$ 151.00 |
| STRUCTURAL INSPECTION     | SLM ENGINEERS                    | WELDING AND STRUCTURAL INSPECTIONS      | O/T   | \$ 150.00 | \$ 155.00 | \$ 160.00 | \$ 165.00 | \$ 170.00 |
| PAINTING/WATER BLASTING   | CHAMPION PAINTING SPECIALTY SVCS | PAINTER                                 | S/T   | \$ 87.00  | \$ 90.00  | \$ 93.00  | \$ 96.00  | \$ 99.00  |
| PAINTING/WATER BLASTING   | GROOME INDUSTRIAL SERVICE GROUP  | PAINTER                                 | S/T   | \$ 87.00  | \$ 90.00  | \$ 93.00  | \$ 96.00  | \$ 99.00  |
| ELECTRICAL ENGINEERING    | TMEIC                            | TECHNICIAN                              | S/T   | \$ 320.00 | \$ 330.00 | \$ 340.00 | \$ 350.00 | \$ 361.00 |
| ELECTRICAL ENGINEERING    | TMEIC                            | TECHNICIAN                              | O/T   | \$ 480.00 | \$ 494.00 | \$ 509.00 | \$ 524.00 | \$ 540.00 |
| MACHINING AND FABRICATING | KCM MACHINE SHOP                 | MACHINIST/WELDER/TECHNICIAN             | S/T   | \$ 112.00 | \$115.00  | \$ 118.00 | \$ 122.00 | \$ 126.00 |
| MACHINING AND FABRICATING | KCM MACHINE SHOP                 | SUPERVISOR                              | S/T   | \$ 119.00 | \$123.00  | \$ 127.00 | \$ 131.00 | \$ 135.00 |
| MACHINING AND FABRICATING | JLF PORT AND INDUSTRIAL SERVICES | MACHINIST/WELDER/TECHNICIAN             | S/T   | \$ 112.00 | \$ 115.00 | \$ 118.00 | \$ 122.00 | \$ 126.00 |
| MACHINING AND FABRICATING | JLF PORT AND INDUSTRIAL SERVICES | SUPERVISOR                              | S/T   | \$ 119.00 | \$ 123.00 | \$ 127.00 | \$ 131.00 | \$ 135.00 |
| MACHINING AND FABRICATING | SLM ENGINEERS                    | WELDING/FABRICATION SERVICES            | S/T   | \$ 85.00  | \$ 88.00  | \$ 91.00  | \$ 94.00  | \$ 97.00  |
| MACHINING AND FABRICATING | SLM ENGINEERS                    | WELDING/FABRICATION SERVICES            | O/T   | \$ 105.00 | \$ 108.00 | \$ 111.00 | \$ 114.00 | \$ 117.00 |
| ELECTRIC MOTOR            | TAMPA ARMATURE WORKS             | SHOP                                    | S/T   | \$ 85.00  | \$ 88.00  | \$ 91.00  | \$ 94.00  | \$ 97.00  |
| ELECTRIC MOTOR            | TAMPA ARMATURE WORKS             | SHOP                                    | O/T   | \$ 107.00 | \$ 110.00 | \$ 113.00 | \$ 116.00 | \$ 119.00 |
| ELECTRIC MOTOR            | TAMPA ARMATURE WORKS             | FIELD                                   | S/T   | \$ 115.00 | \$ 118.00 | \$ 122.00 | \$ 126.00 | \$ 130.00 |
| ELECTRIC MOTOR            | TAMPA ARMATURE WORKS             | FIELD                                   | O/T   | \$ 122.00 | \$ 126.00 | \$ 130.00 | \$ 134.00 | \$ 138.00 |
| ELECTRIC MOTOR            | TAC ARMATURE & PUMPS CORP        | SHOP                                    | S/T   | \$ 85.00  | \$ 88.00  | \$ 91.00  | \$ 94.00  | \$ 97.00  |
| ELECTRIC MOTOR            | TAC ARMATURE & PUMPS CORP        | SHOP                                    | O/T   | \$ 107.00 | \$ 110.00 | \$ 113.00 | \$ 116.00 | \$ 119.00 |
| ELECTRIC MOTOR            | TAC ARMATURE & PUMPS CORP        | FIELD                                   | S/T   | \$ 115.00 | \$ 118.00 | \$ 122.00 | \$ 126.00 | \$ 130.00 |
| ELECTRIC MOTOR            | TAC ARMATURE & PUMPS CORP        | FIELD                                   | O/T   | \$ 122.00 | \$ 126.00 | \$ 130.00 | \$ 134.00 | \$ 138.00 |

**EXHIBIT "E(10)"  
SUBCONTRACTORS AND SUBCONTRACTORS' BILLING RATES AND ANNUAL NOT TO EXCEED AMOUNTS**

| DISCIPLINE                  | SUBCONTRACTOR                     | CATEGORY                          | HOURS | 14TH YEAR | 15TH YEAR | 16TH YEAR | 17TH YEAR | 18TH YEAR |
|-----------------------------|-----------------------------------|-----------------------------------|-------|-----------|-----------|-----------|-----------|-----------|
| ELECTRIC MOTOR              | MITRIS                            | BALANCE TECH/GENERATOR SPECIALIST | S/T   | \$ 130.00 | \$ 134.00 | \$ 138.00 | \$ 142.00 | \$ 146.00 |
| ELECTRIC MOTOR              | MITRIS                            | BALANCE TECH/GENERATOR SPECIALIST | O/T   | \$ 195.00 | \$ 201.00 | \$ 207.00 | \$ 213.00 | \$ 219.00 |
| ELECTRIC MOTOR              | MITRIS                            | THERMOGRAPHY/VIBRATION ANALYST    | S/T   | \$ 110.00 | \$ 113.00 | \$ 116.00 | \$ 119.00 | \$ 123.00 |
| ELECTRIC MOTOR              | MITRIS                            | THERMOGRAPHY/VIBRATION ANALYST    | O/T   | \$ 165.00 | \$ 170.00 | \$ 175.00 | \$ 180.00 | \$ 185.00 |
| ELECTRIC MOTOR              | MITRIS                            | GENERATOR TECHNICIAN              | S/T   | \$ 95.00  | \$ 98.00  | \$ 101.00 | \$ 104.00 | \$ 107.00 |
| ELECTRIC MOTOR              | MITRIS                            | GENERATOR TECHNICIAN              | O/T   | \$ 143.00 | \$ 147.00 | \$ 151.00 | \$ 156.00 | \$ 161.00 |
| ELECTRIC HIGH-VOLTAGE       | BROWN & BROWN ELECTRIC, INC.      | LICENSED ELECTRICIANS             | S/T   | \$ 131.00 | \$ 135.00 | \$ 139.00 | \$ 143.00 | \$ 147.00 |
| ELECTRIC HIGH-VOLTAGE       | BROWN & BROWN ELECTRIC, INC.      | LICENSED ELECTRICIANS             | O/T   | \$ 169.00 | \$ 174.00 | \$ 179.00 | \$ 184.00 | \$ 190.00 |
| ELECTRIC HIGH-VOLTAGE       | BROWN & BROWN ELECTRIC, INC.      | ELECTRICIANS                      | S/T   | \$ 126.00 | \$ 130.00 | \$ 134.00 | \$ 138.00 | \$ 142.00 |
| ELECTRIC HIGH-VOLTAGE       | BROWN & BROWN ELECTRIC, INC.      | ELECTRICIANS                      | O/T   | \$ 140.00 | \$ 144.00 | \$ 148.00 | \$ 152.00 | \$ 157.00 |
| MECHANICAL & ELECTRICAL SVC | MITRIS                            | MECHANICAL/ELECTRICAL SUPERVISOR  | S/T   | \$ 115.00 | \$ 118.00 | \$ 122.00 | \$ 126.00 | \$ 130.00 |
| MECHANICAL & ELECTRICAL SVC | MITRIS                            | MECHANICAL/ELECTRICAL SUPERVISOR  | O/T   | \$ 173.00 | \$ 178.00 | \$ 183.00 | \$ 188.00 | \$ 194.00 |
| MECHANICAL & ELECTRICAL SVC | MITRIS                            | MECHANICAL TECHNIAN               | S/T   | \$ 95.00  | \$ 98.00  | \$ 101.00 | \$ 104.00 | \$ 107.00 |
| MECHANICAL & ELECTRICAL SVC | MITRIS                            | MECHANICAL TECHNIAN               | O/T   | \$ 143.00 | \$ 147.00 | \$ 151.00 | \$ 156.00 | \$ 161.00 |
| MECHANICAL & ELECTRICAL SVC | MITRIS                            | MACHINIST/WELDER                  | S/T   | \$ 90.00  | \$ 93.00  | \$ 96.00  | \$ 99.00  | \$ 102.00 |
| MECHANICAL & ELECTRICAL SVC | MITRIS                            | MACHINIST/WELDER                  | O/T   | \$ 135.00 | \$ 139.00 | \$ 143.00 | \$ 147.00 | \$ 151.00 |
| RIGGING                     | GLOBAL RIGGING & TRANSPORT, LLC   | PRINCIPAL                         | S/T   | \$ 209.00 | \$ 215.00 | \$ 221.00 | \$ 228.00 | \$ 235.00 |
| RIGGING                     | GLOBAL RIGGING & TRANSPORT, LLC   | SUPERVISOR                        | S/T   | \$ 128.00 | \$ 132.00 | \$ 136.00 | \$ 140.00 | \$ 144.00 |
| RIGGING                     | GLOBAL RIGGING & TRANSPORT, LLC   | TECHNICIAN                        | O/T   | \$ 174.00 | \$ 179.00 | \$ 184.00 | \$ 189.00 | \$ 195.00 |
| RIGGING                     | GLOBAL RIGGING & TRANSPORT, LLC   | TECHNICIAN                        | S/T   | \$ 111.00 | \$ 114.00 | \$ 117.00 | \$ 121.00 | \$ 125.00 |
| RIGGING                     | GLOBAL RIGGING & TRANSPORT, LLC   | TECHNICIAN                        | O/T   | \$ 160.00 | \$ 165.00 | \$ 170.00 | \$ 175.00 | \$ 180.00 |
| CRANE RENTAL                | SIMS CRANE & EQUIPMENT            | 40 TON HYDRAULIC TRUCK CRANE      | S/T   | \$ 160.00 | \$ 165.00 | \$ 170.00 | \$ 175.00 | \$ 180.00 |
| CRANE RENTAL                | SIMS CRANE & EQUIPMENT            | 40 TON HYDRAULIC TRUCK CRANE      | O/T   | \$ 220.00 | \$ 227.00 | \$ 234.00 | \$ 241.00 | \$ 248.00 |
| CRANE RENTAL                | SIMS CRANE & EQUIPMENT            | 70 TON HYDRAULIC TRUCK CRANE      | S/T   | \$ 250.00 | \$ 258.00 | \$ 266.00 | \$ 274.00 | \$ 282.00 |
| CRANE RENTAL                | SIMS CRANE & EQUIPMENT            | 70 TON HYDRAULIC TRUCK CRANE      | O/T   | \$ 310.00 | \$ 319.00 | \$ 329.00 | \$ 339.00 | \$ 349.00 |
| CRANE RENTAL                | SIMS CRANE & EQUIPMENT            | 100 TON HYDRAULIC TRUCK CRANE     | S/T   | \$ 400.00 | \$ 412.00 | \$ 424.00 | \$ 437.00 | \$ 450.00 |
| CRANE RENTAL                | SIMS CRANE & EQUIPMENT            | 100 TON HYDRAULIC TRUCK CRANE     | O/T   | \$ 460.00 | \$ 474.00 | \$ 488.00 | \$ 502.00 | \$ 517.00 |
| CRANE RENTAL                | SIMS CRANE & EQUIPMENT            | 165 TON LATTICE BOOM TRUCK CRANE  | S/T   | \$ 660.00 | \$ 680.00 | \$ 700.00 | \$ 721.00 | \$ 743.00 |
| CRANE RENTAL                | SIMS CRANE & EQUIPMENT            | 165 TON LATTICE BOOM TRUCK CRANE  | O/T   | \$ 720.00 | \$ 742.00 | \$ 764.00 | \$ 787.00 | \$ 810.00 |
| DIESEL ENGINE SERVICE       | ALL PRO ROAD SERVICE INC.         | TECHNICIAN                        | S/T   | \$ 125.00 | \$ 129.00 | \$ 133.00 | \$ 137.00 | \$ 141.00 |
| DIESEL ENGINE SERVICE       | ALL PRO ROAD SERVICE INC.         | TECHNICIAN                        | O/T   | \$ 165.00 | \$ 170.00 | \$ 175.00 | \$ 180.00 | \$ 185.00 |
| AIR CONDITIONING            | FLASH FREEZE AIR CONDITIONING INC | TECHNICIAN                        | S/T   | \$ 100.00 | \$ 103.00 | \$ 107.00 | \$ 110.00 | \$ 113.00 |
| FABRICATION                 | METASOL CORP                      | MACHINIST/WELDER/TECHNICIAN       | S/T   | \$ 105.00 | \$ 108.00 | \$ 111.00 | \$ 114.00 | \$ 117.00 |
| FABRICATION                 | METASOL CORP                      | MACHINIST/WELDER/TECHNICIAN       | O/T   | \$ 117.00 | \$ 121.00 | \$ 125.00 | \$ 129.00 | \$ 133.00 |
| FIBER OPTIC SERVICES        | UNITED FIBER OPTICS               | TECHNICIAN                        | S/T   | \$ 195.00 | \$ 201.00 | \$ 207.00 | \$ 213.00 | \$ 219.00 |
| FIBER OPTIC SERVICES        | UNITED FIBER OPTICS               | TECHNICIAN                        | O/T   | \$ 293.00 | \$ 302.00 | \$ 311.00 | \$ 320.00 | \$ 330.00 |
| HYDRAULIC REPAIRS           | HYDRAULIC SUPPLY COMPANY          | LABOR (SHOP RATES)                | S/T   | \$ 95.00  | \$ 98.00  | \$ 101.00 | \$ 104.00 | \$ 107.00 |
| HYDRAULIC REPAIRS           | HYDRAULIC SUPPLY COMPANY          | LABOR (MACHINE SHOP)              | S/T   | \$ 100.00 | \$ 103.00 | \$ 106.00 | \$ 109.00 | \$ 112.00 |

**EXHIBIT "E(10)"  
SUBCONTRACTORS AND SUBCONTRACTORS' BILLING RATES AND ANNUAL NOT TO EXCEED AMOUNTS**

| DISCIPLINE                 | SUBCONTRACTOR                     | CATEGORY                                         | HOURS       | 14TH YEAR    | 15TH YEAR    | 16TH YEAR    | 17TH YEAR    | 18TH YEAR    |
|----------------------------|-----------------------------------|--------------------------------------------------|-------------|--------------|--------------|--------------|--------------|--------------|
| HYDRAULIC REPAIRS          | HYDRAULIC SUPPLY COMPANY          | LABOR (FIELD) SERVICE TECH                       | S/T         | \$ 130.00    | \$ 134.00    | \$ 138.00    | \$ 142.00    | \$ 146.00    |
| HYDRAULIC REPAIRS          | HYDRAULIC SUPPLY COMPANY          | HOSE ASSEMBLY LABOR (Per hose)                   | 1/4" - 3/8" | \$ 10.65     | \$ 10.97     | \$ 11.30     | \$ 11.64     | \$ 11.99     |
| HYDRAULIC REPAIRS          | HYDRAULIC SUPPLY COMPANY          | HOSE ASSEMBLY LABOR (Per hose)                   | 1/2"        | \$ 13.65     | \$ 14.06     | \$ 14.48     | \$ 14.92     | \$ 15.36     |
| HYDRAULIC REPAIRS          | HYDRAULIC SUPPLY COMPANY          | HOSE ASSEMBLY LABOR (Per hose)                   | 5/8"        | \$ 16.80     | \$ 17.30     | \$ 17.82     | \$ 18.36     | \$ 18.91     |
| HYDRAULIC REPAIRS          | HYDRAULIC SUPPLY COMPANY          | HOSE ASSEMBLY LABOR (Per hose)                   | 3/4"        | \$ 19.80     | \$ 20.39     | \$ 21.01     | \$ 21.64     | \$ 22.29     |
| HYDRAULIC REPAIRS          | HYDRAULIC SUPPLY COMPANY          | HOSE ASSEMBLY LABOR (Per hose)                   | 1"          | \$ 24.45     | \$ 25.18     | \$ 25.94     | \$ 26.72     | \$ 27.52     |
| HYDRAULIC REPAIRS          | HYDRAULIC SUPPLY COMPANY          | HOSE ASSEMBLY LABOR (Per hose)                   | 1-1/4"      | \$ 27.45     | \$ 28.27     | \$ 29.12     | \$ 30.00     | \$ 30.90     |
| HYDRAULIC REPAIRS          | HYDRAULIC SUPPLY COMPANY          | HOSE ASSEMBLY LABOR (Per hose)                   | 1-1/2"      | \$ 32.10     | \$ 33.06     | \$ 34.05     | \$ 35.08     | \$ 36.13     |
| HYDRAULIC REPAIRS          | HYDRAULIC SUPPLY COMPANY          | HOSE ASSEMBLY LABOR (Per hose)                   | 2"          | \$ 39.60     | \$ 40.79     | \$ 42.01     | \$ 43.27     | \$ 44.57     |
| ON SITE HYDRAULIC SERVICES | INDUSTRIAL HOSE & HYDRAULICS INC. | LABOR (Remove, Fabricate new hose, install/test) | S/T         | \$ 150.00    | \$ 155.00    | \$ 160.00    | \$ 165.00    | \$ 170.00    |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENERATOR 150KVA                                 | WEEK        | \$ 1,400.00  | \$ 1,442.00  | \$ 1,485.00  | \$ 1,530.00  | \$ 1,576.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENERATOR 150KVA                                 | MONTH       | \$ 3,550.00  | \$ 3,657.00  | \$ 3,766.00  | \$ 3,879.00  | \$ 3,996.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENERATOR 2500KVA                                | WEEK        | \$ 20,450.00 | \$ 21,064.00 | \$ 21,695.00 | \$ 22,346.00 | \$ 23,017.00 |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENERATOR 2500KVA                                | MONTH       | \$ 67,000.00 | \$ 69,010.00 | \$ 71,080.00 | \$ 73,213.00 | \$ 75,409.00 |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | TRANSFORMER 2500KVA 460/550 60Hz                 | WEEK        | \$ 4,950.00  | \$ 5,099.00  | \$ 5,251.00  | \$ 5,409.00  | \$ 5,571.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | TRANSFORMER 2500KVA 460/550 60Hz                 | MONTH       | \$ 8,950.00  | \$ 9,219.00  | \$ 9,495.00  | \$ 9,780.00  | \$ 10,073.00 |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENIE SK 19FT 5000MAX ALL SAFETY GEAR            | WEEK        | \$ 1,075.00  | \$ 1,107.00  | \$ 1,140.00  | \$ 1,175.00  | \$ 1,210.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENIE SK 19FT 5000MAX ALL SAFETY GEAR            | MONTH       | \$ 1,895.00  | \$ 1,952.00  | \$ 2,010.00  | \$ 2,071.00  | \$ 2,133.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENIE 6K 36FT 6000MAX ALL SAFETY GEAR            | WEEK        | \$ 1,200.00  | \$ 1,236.00  | \$ 1,273.00  | \$ 1,311.00  | \$ 1,351.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENIE 6K 36FT 6000MAX ALL SAFETY GEAR            | MONTH       | \$ 2,535.00  | \$ 2,611.00  | \$ 2,689.00  | \$ 2,770.00  | \$ 2,853.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENIE 12K 56FT 12000MAX ALL SAFETY GEAR          | WEEK        | \$ 2,500.00  | \$ 2,575.00  | \$ 2,652.00  | \$ 2,732.00  | \$ 2,814.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | GENIE 12K 56FT 12000MAX ALL SAFETY GEAR          | MONTH       | \$ 4,400.00  | \$ 4,532.00  | \$ 4,668.00  | \$ 4,808.00  | \$ 4,952.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | BOOM LIFT DIESEL 120FT                           | WEEK        | \$ 4,200.00  | \$ 4,326.00  | \$ 4,456.00  | \$ 4,590.00  | \$ 4,727.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | BOOM LIFT DIESEL 120FT                           | MONTH       | \$ 8,495.00  | \$ 8,750.00  | \$ 9,012.00  | \$ 9,283.00  | \$ 9,561.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | BOOM LIFT DIESEL 135FT                           | WEEK        | \$ 4,600.00  | \$ 4,738.00  | \$ 4,880.00  | \$ 5,027.00  | \$ 5,178.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | BOOM LIFT DIESEL 135FT                           | MONTH       | \$ 8,700.00  | \$ 8,961.00  | \$ 9,230.00  | \$ 9,507.00  | \$ 9,792.00  |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | BOOM LIFT DIESEL 180FT                           | WEEK        | \$ 12,500.00 | \$ 12,875.00 | \$ 13,261.00 | \$ 13,659.00 | \$ 14,069.00 |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | BOOM LIFT DIESEL 180FT                           | MONTH       | \$ 29,000.00 | \$ 29,870.00 | \$ 30,766.00 | \$ 31,689.00 | \$ 32,640.00 |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | POWER CABLE 4/0 TYPE W 50FT                      | WEEK        | \$ 35.00     | \$ 36.00     | \$ 37.00     | \$ 38.00     | \$ 39.00     |
| EQUIPMENT RENTAL           | KILOWATT BOY INC.                 | POWER CABLE 4/0 TYPE W 50FT                      | MONTH       | \$ 59.00     | \$ 61.00     | \$ 63.00     | \$ 65.00     | \$ 67.00     |

(1) Subcontractors services billing rates are the rates that will be paid by the County to GFC. Other than as provided in item (3) below, there is no Mark-up of the rates by GFC.

(2) Travel time is not billable or reimbursable; County will not pay for any travel time.

(3) As compensation for administering and overseeing the work of Subcontractors services, GFC will be paid an administrative fee equal to 2.5% of the approved billings of Subcontractor services. The administrative fee will be added to each Subcontractor services invoice and paid to GFC at the time GFC is reimbursed for the work of the Subcontractor services.

(4) Maximum annual payment for work performed by Subcontractors services inclusive of the GFC administrative fee (see item (3) above) are not to exceed:

- 14th Year - \$1,120,187
  - 15th Year - \$1,153,792
  - 16th Year - \$1,188,406
  - 17th Year - \$1,224,058
  - 18th Year - \$1,260,780
- (5) GFC agreed to implement written agreements with each Subcontractor based on a form acceptable to the County.
- (6) Any adding/removing/changes to Subcontractors require prior written approval by the Contract Administrator.
- (7) Hours are defined as:
- S/T - Straight Time is Monday thru Friday 8:00 AM to 5:00 PM
  - O/T - Over Time is Monday thru Friday 5:01 PM to 7:59 AM, Weekends, and Holidays.

**ATTACHMENT 1 TO EXHIBIT "E(10)"**  
**SUBCONTRACTOR GEXPRO BILLING RATES**

| <u>Line</u> | <u>Part Number Entered</u> | <u>Description</u>       | <u>Year 14</u> | <u>Year 15</u> | <u>Year 16</u> | <u>Year 17</u> | <u>Year 18</u> |
|-------------|----------------------------|--------------------------|----------------|----------------|----------------|----------------|----------------|
| 1           | 531X124MSDAIG1             | MFC SUPP BOARD           | \$1,568.66     | \$1,615.72     | \$1,664.19     | \$1,714.12     | \$1,765.54     |
| 2           | 531X135PRGAXM2             | DC300 PUP23 PGRMMR       | \$695.04       | \$715.89       | \$737.37       | \$759.49       | \$782.27       |
| 3           | DS200SIOCGLA               | MODULE REP               | \$5,137.24     | \$5,291.36     | \$5,450.10     | \$5,613.60     | \$5,782.01     |
| 4           | DS200SSBAG1B               | DC300/2000 SNUBBER C     | \$3,134.18     | \$3,228.21     | \$3,325.05     | \$3,424.80     | \$3,527.55     |
| 5           | 531X160HFCACG1             | HOME/FLAG CARD           | \$1,157.04     | \$1,191.75     | \$1,227.50     | \$1,264.33     | \$1,302.26     |
| 6           | 531X167MFRALG1             | REMOTE MFC CARD          | \$1,732.57     | \$1,784.55     | \$1,838.08     | \$1,893.23     | \$1,950.02     |
| 7           | 531X207LCSAGG1             | LAN CUR SOURCE           | \$1,908.96     | \$1,966.23     | \$2,025.22     | \$2,085.97     | \$2,148.55     |
| 8           | 531X305NTBAPGLAP           | DRIVE TERMINAL CARD      | \$3,846.56     | \$3,961.96     | \$4,080.82     | \$4,203.24     | \$4,329.34     |
| 9           | 531X307LTBAKG1             | 1/0 TB CARD              | \$5,824.98     | \$5,999.73     | \$6,179.72     | \$6,365.11     | \$6,556.07     |
| 10          | 531X309SPCPAIG1            | SIGNAL PROCESS CARD      | \$3,842.14     | \$3,957.40     | \$4,076.13     | \$4,198.41     | \$4,324.36     |
| 11          | 531X310SNDADG1             | DC2000 SNUBBER CD        | \$3,050.37     | \$3,141.88     | \$3,236.14     | \$3,333.22     | \$3,433.22     |
| 12          | DS200ACNAG1                | ARCNET CONNECTION CA     | \$2,303.67     | \$2,372.78     | \$2,443.96     | \$2,517.28     | \$2,592.80     |
| 13          | DS200CPCAG1A               | CONTACTOR PILOT CD R     | \$2,010.10     | \$2,070.40     | \$2,132.52     | \$2,196.49     | \$2,262.39     |
| 14          | DS200CSSAG1A               | CELL ASSEMBLY REP        | \$5,603.39     | \$5,771.49     | \$5,944.64     | \$6,122.98     | \$6,306.66     |
| 15          | DS200DCFBG1BLC             | Power Feedback Card      | \$5,487.57     | \$5,652.20     | \$5,821.76     | \$5,996.42     | \$6,176.31     |
| 16          | DS200FSAAG2A               | MODULE REP               | \$3,268.04     | \$3,366.08     | \$3,467.06     | \$3,571.08     | \$3,678.21     |
| 17          | DS200LDCH1A                | CARD-DRIVE LAN/CTRL,     | \$6,707.41     | \$6,908.63     | \$7,115.89     | \$7,329.37     | \$7,549.25     |
| 18          | DS200LPPAG1A               | LINE PROTECTION CARD     | \$2,547.79     | \$2,624.22     | \$2,702.95     | \$2,784.04     | \$2,867.56     |
| 19          | DS200PPCAG1A               | POWER CONNECT CARD       | \$3,636.08     | \$3,745.16     | \$3,857.52     | \$3,973.24     | \$4,092.44     |
| 20          | DS200PCCAG5A               | POWER CONNECT CARD       | \$3,813.72     | \$3,928.13     | \$4,045.98     | \$4,167.35     | \$4,292.38     |
| 21          | DS200RTBAG3A               | RELAY TERMINAL BOARD     | \$3,692.31     | \$3,803.08     | \$3,917.17     | \$4,034.69     | \$4,155.73     |
| 22          | DS200SBCBG1A               | MODULE REP               | \$3,521.06     | \$3,626.69     | \$3,735.49     | \$3,847.56     | \$3,962.98     |
| 23          | DS200SHVMG1A               | SCR HIGH VOLT CARD R     | \$3,391.75     | \$3,493.50     | \$3,598.31     | \$3,706.26     | \$3,817.44     |
| 24          | 36C774353ARG03             | CELL STACK               | \$6,610.57     | \$6,808.89     | \$7,013.15     | \$7,223.55     | \$7,440.25     |
| 25          | 531X155TXMACG1             | TACH ISO XMT BD          | \$750.02       | \$772.52       | \$795.70       | \$819.57       | \$844.15       |
| 26          | 531X308PCSADG1             | DC2000 POWER CONN CD     | \$3,227.45     | \$3,324.27     | \$3,424.00     | \$3,526.72     | \$3,632.52     |
| 27          | DS200CSSAG1B               | CELL STATE SENSOR ASSEMB | \$6,310.43     | \$6,499.74     | \$6,694.74     | \$6,895.58     | \$7,102.44     |
| 28          | DS2020FEANRP050A           | FLD EXC. S0A (NR-PLU     | \$7,354.47     | \$7,575.10     | \$7,802.36     | \$8,036.43     | \$8,277.52     |
| 29          | DS2020FECNRX005A           | FLD EXC. SA (NR-NP)      | \$4,721.73     | \$4,863.38     | \$5,009.28     | \$5,159.56     | \$5,314.35     |
| 30          | DS2020FECNRX010A           | FLD EXC. 10A (NR-NP)     | \$4,721.73     | \$4,863.38     | \$5,009.28     | \$5,159.56     | \$5,314.35     |
| 31          | DS2020FECNRX015A           | FLD EXC. 15A (NR-NP)     | \$4,721.73     | \$4,863.38     | \$5,009.28     | \$5,159.56     | \$5,314.35     |
| 32          | DS2020LPPA340A             | LINE PROTECTION (40M     | \$4,422.63     | \$4,555.31     | \$4,691.97     | \$4,832.73     | \$4,977.71     |
| 33          | 531X310SNDAGE1             | DC2000 SNUBBER CARD      | \$2,803.12     | \$2,887.21     | \$2,973.83     | \$3,063.04     | \$3,154.94     |
| 34          | 173C8989ADG01              | ASM,MFC REMOTE W/GAS     | \$5,666.53     | \$5,836.53     | \$6,011.62     | \$6,191.97     | \$6,377.73     |
| 35          | DS200ADGHI1AAA             | AUX DC2K GEN INTR/CO     | \$1,438.66     | \$1,481.82     | \$1,526.27     | \$1,572.06     | \$1,619.22     |
| 36          | 173C8413BCG01              | STACK77M MM2100V4Q       | \$8,988.81     | \$9,258.47     | \$9,536.23     | \$9,822.32     | \$10,116.98    |
| 37          | 531X310SNDAAAG1            | CPACA REMOTE ASSY        | \$2,802.63     | \$2,886.71     | \$2,973.31     | \$3,062.51     | \$3,154.38     |