Received May 20, 2021 Port Director's Office



Fort Lauderdale, 20th of May 2020

Mr. Jonathan Daniels Broward County, Port Everglades Chief Executive & Port Director 1850 Eller Drive Fort Lauderdale FL 33316

Dear Jonathan Daniels,

We are very happy and proud to turn 10 years working at PEV next December. Transporting passengers and cargo with the islands of Grand Bahama and Bimini, in this last being the exclusive maritime transport for Genting group, Resort World Bimini.

After these 10 years of life and history in PEV, we find ourselves in the urgent need to look for our definitive home within the port, where we have our terminal and dock for our Ferry operations. I understand from our latest communications that it is one of the main tasks of the port, and I hope we can find a solution as soon as possible.

We know that you are in conversations with Disney for a terminal and dock contract, this put us in alert and worries us, since we have been requesting it for years and today, we still do not have a final home.

We are seeing the light at the end of the tunnel, COVID related, our passenger numbers are growing and as well the number of sailings. We have scheduled 6 weekly departures in the summer months and 5 in the winter months, this is good news for all of us. For that reason, it is vital to maintain port operations in the same location, the change of terminals negatively affects the business, directly impacting with extra costs and negative feedback from our customers on a daily basis.

I understand that as of today we have renewed the contract for 1 year, in order to find a final solution to this problem, but it is very important that any change of terminal or dock is managed in advance so that we can manage it internally with our clients. We see that the cruises may be returning in July, this is very good news for PEV and for the county's economy, which we are very happy about, but that this is not a reason to forget or belittle those who are not identified as the big boys.

We recognize the great work you are doing in Port Everglades during this period, so we believe that you as the director can help us find our final home within the port.

We wish to celebrate many more years together, with a dedicated terminal and a dock.

Yours faithfully,

Mario Otero Managing Director Balearia Caribbean LTD.