



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**  
**Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

**MEMORANDUM**

**DATE:** November 19, 2021

**TO:** Felicia McRae, Purchasing Agent  
Purchasing Division

**THRU:** Sandy-Michael McDonald, Director  
Office of Economic and Small Business Development

**FROM:** Maribel Feliciano, Assistant Director  
Office of Economic and Small Business Development

**RE:** RFP No. GEN2120642P1- Security Officer Services for Port Everglades  
County Business Enterprise (CBE) Review

Digitally signed by SANDY-MICHAEL MCDONALD  
Date: 2021.11.23 16:38:45 -05'00'

Digitally signed by MARIBEL FELICIANO  
Date: 2021.11.21 14:39:51 -05'00'

The Office of Economic and Small Business Development (OESBD) has conducted a review of the respondents' CBE participation for the above referenced contract. CBE participation for this solicitation is calculated on the base bid amount. Seven (7) proposals were received and reviewed. An overview is provided as follows:

The CBE Goal for this project: 25%

**Met the CBE Requirements**

| <b><u>Firm</u></b>                    | <b><u>Category</u></b> | <b><u>Percentage</u></b> |
|---------------------------------------|------------------------|--------------------------|
| Centurion Security Group, LLC (prime) |                        |                          |
| Action Group MGMT, LLC                | CBE                    | 2%                       |
| Bright Light Security Services, LLC   | CBE                    | 23%                      |
|                                       | <b>Total:</b>          | <b>25%</b>               |

- Contractor's Bid Amount: \$42,408,722.60
- CBE Participation Commitment: 25%

|                                    |     |     |
|------------------------------------|-----|-----|
| Security Alliance, LLC (prime)     |     |     |
| Haynes Security Services, Inc. dba | CBE | 25% |
| Invisible Investigations           |     |     |

- Contractor's Bid Amount: \$46,238,263.05
- CBE Participation Commitment: 25%

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**Met the CBE Requirements (cont.)**

| <b><u>Firm</u></b>                                                   | <b><u>Category</u></b> | <b><u>Percentage</u></b> |
|----------------------------------------------------------------------|------------------------|--------------------------|
| American Guard Services, Inc. (prime)<br>Strong Tower Security, Inc. | CBE                    | 25%                      |

- Contractor's Bid Amount: \$48,181,707.10
- CBE Participation Commitment: 25%

|                                                                                                                                     |     |     |
|-------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
| Universal Protection Service, LLC dba<br>Allied Universal (prime)<br>Haynes Security Services, Inc. dba<br>Invisible Investigations | CBE | 25% |
|-------------------------------------------------------------------------------------------------------------------------------------|-----|-----|

- Contractor's Bid Amount: \$50,138,226.00
- CBE Participation Commitment: 25%

|                                                               |     |     |
|---------------------------------------------------------------|-----|-----|
| Inter-Con (prime)<br>Veterans Security Corps of America, Inc. | CBE | 25% |
|---------------------------------------------------------------|-----|-----|

- Contractor's Bid Amount: \$58,214,107.20
- CBE Participation Commitment: 25%

|                                                              |     |     |
|--------------------------------------------------------------|-----|-----|
| Crown Guard, LLC (prime)<br>Olivier Protection Services, LLC | CBE | 25% |
|--------------------------------------------------------------|-----|-----|

- Contractor's Bid Amount: \$70,416,130.00
- CBE Participation Commitment: 25%

**Did not meet the CBE Requirements**

| <b><u>Firm</u></b>             | <b><u>Category</u></b> | <b><u>Percentage</u></b> |
|--------------------------------|------------------------|--------------------------|
| Spectrum Florida, Inc. (prime) | Non-CBE                | 0%                       |

- Contractor's Bid Amount: \$0.00
- CBE Participation Commitment: 0%

**Compliance Comments:**

Centurion Security Group, LLC; Security Alliance, LLC; Universal Protection Service, LLC dba Allied Universal and Inter-Con all submitted the required information with their proposals. Therefore; Centurion Security Group, LLC; Security Alliance, LLC; Universal Protection Service, LLC dba Allied Universal and Inter-Con are in compliance with the CBE program requirements for this solicitation.

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**Compliance Comments (cont.):**

American Guard Services, Inc. initially did not submit an executed CBE Letter of Intent (LOI) with their bid package. The firm was given three (3) business days to provide their CBE commitment on the required LOI form and/or provide documentation of their good faith efforts. The firm submitted CBE Letters of Intent (LOIs) to use Strong Tower Security, Inc., a CBE certified firm, for 25% CBE participation. Therefore; American Guard Services, Inc. is in compliance with the CBE program requirements for this solicitation.

Spectrum Florida, Inc. initially did not submit an executed CBE Letter of Intent (LOI) with their bid package. The firm was given three (3) business days to provide the CBE commitment on the required LOI form and/ or provide documentation of their good faith efforts. The firm did not submit any additional information. Therefore; Spectrum Florida, Inc. is not in compliance with the CBE program requirements for this solicitation.

**CBE Compliance History:**

The following is a report of the respondents' CBE compliance history for active and/or completed projects within the last five (5) years of the RFP opening date of September 15th, 2021. OESBD cannot report CBE Compliance history of active and/or completed projects for Centurion Security Group, LLC; Security Alliance, LLC; Inter-Con; Spectrum Florida, Inc.; American Guard Services, Inc. and Crown Guard, LLC due to no active and/or completed projects exist within the last five (5) years of the RFP's opening date for these firms.

OESBD cannot report a CBE compliance history of completed projects for Universal Protection Service, LLC dba Allied Universal due to no completed projects exist within the last five (5) years of the RFP's opening date.

Allied Universal Security Services has the following active project with CBE goals:

| Project Name                                         | Project Number | Amount Paid to CBE Firms |
|------------------------------------------------------|----------------|--------------------------|
| Broward County Airport and Seaport Security Services | R1311116P1     | \$8,034,529.89           |

Source: ALTs, I Contract Central and MURs.

cc: Vincent Tuzeo, Program/ Project Coordinator, Port Everglades  
James Vose, Jr., Small Business Development Specialist, OESBD