



Finance and Administration Services Department

PURCHASING DIVISION

115 S Andrews Avenue, Room 212, Fort Lauderdale, Florida 33301 | 954-357-6066 | FAX 954-357-5835 | broward.org/Purchasing

AWARD/REJECTION AUTHORITY MEMORANDUM

BLD2126294B1 – Window Cleaning Services (Aviation)

☒ RECOMMENDATION FOR AWARD Vendor(s): JRB Services of SFL LLC, 0000007130 Contract Type: ☐ Fixed ^[1] ☒ Open-End Basis of Award: ☐ Low ☒ Responsive ☒ Responsible ☐ Split ^[2] ☐ Multiple ^[3] ☐ Single ^[4] Initial One-Year Term Award Amount: \$380,745 Potential Five-Year Award Amount: \$1,903,725 AWARD JUSTIFICATION ☒ Price Analysis ☐ Clarification ☐ Waiver ^[5]	☒ RECOMMENDATION TO REJECT ^[6] Vendor(s): Squeegee Squad of South Florida REJECT JUSTIFICATION ☐ Does not meet specifications: ☐ Single Bidder: ☐ Non-responsive: ☒ Non-responsive: Squeegee Squad South Florida is non-responsive for failure to fully comply with the CBE Program Requirements. ☐ Other Reason:
OPEN-END CONTRACT TERM(S) OR ☐ N/A (Fixed Contract) Initial Term ^[7]: October 1, 2023 – September 30, 2024 Number of Renewal Option(s): Four 1-Year Renewal Terms Potential Contract Duration: Five Years Note: Term shall begin on first day of the month following the date of award, or expiration of the current contract, whichever is later.	P-CARD P-Card not applicable for this contract ☐ Vendor(s) JRB Services of SFL LLC Accepts: ☒ Yes ☐ No
ADDITIONAL INFORMATION The Office of Economic and Small Business Development (OESBD) designated this project as a reserved opportunity for County Business Enterprise (CBE) firms. The OESBD conducted a review of the respondents' compliance to the solicitation's CBE reserve requirements and determined that JRB Services of SFL LLC (JRB) meets the requirements. The purpose of this contract is to furnish labor, materials, equipment, services and incidentals for the window cleaning services at the Broward County Fort Lauderdale-Hollywood International Airport and accompanying buildings for the Aviation Division.	

¹ In accordance with the Internal Control Handbook, Page 216, Chapter 10, Section G, Repairs, if a firm fixed price is not available for equipment repair, a unit must be taken to a repair shop for disassembly and determination of repair costs, and repair. (2006)

² Award different line item or group to more than one Bidder.

³ Award same line item or group to more than one Bidder. (i.e., Primary, Secondary, Tertiary, etc.)

⁴ Sole Source/Sole Brand, Reasonable Source, Emergency, and Single Bids over \$100,000 must be added to the monthly activity report to the Board of County Commissioners, and a copy of this Award Rejection Authority Memorandum should be uploaded to your final PO or Procurement Contract.

⁵ Pursuant to Procurement Code, Section 21.37, a minor or non-substantive lack of conformity may be considered a technicality or irregularity and may be waived by the Director of Purchasing.

⁶ Pursuant to Procurement Code, Section 21.39, after all responses are open, any or all responses may be rejected by the Director of Purchasing, provided, however, that only the Board may reject all responses to a solicitation where the issuance of the solicitation was approved by the Board.

⁷ Dates (Initial Term and Final Expiration) are not known until the contract is awarded. Initial term here should be 'number of months or years of initial term'.

Squeegee Squad South East Florida, the apparent low bidder, was determined to be non-compliant to the solicitation's CBE program requirements. The Director of Purchasing deemed Squeegee Squad South East Florida non-responsible to the solicitation's CBE program requirements.

Pursuant to Section 1-81.3(f) of the Broward County Business Opportunity Act on solicitations involving reserves, "When a CBE reserve is established in connection with a County solicitation, CBES and nonCBES may respond to the solicitation...if the CBE Presumptive Awardee meets the following requirements, as applicable:

(1) Monetary Differential: The total Bid or Proposal amount of the CBE Presumptive Awardee: (a)(i) does not exceed Three Million Dollars (\$3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a non-CBE by more than ten percent (10%)".

Sunshine Cleaning Systems, LLC, the low responsive responsible and non-CBE firm, was determined by OESBD to be compliant to the solicitation's CBE requirements of at least a 25% CBE goal for non-CBE bidder. JRB Services of SFL LLC, the low responsive responsible and CBE is within 10% of the nonCBE, Sunshine Cleaning Systems, LLC; and is thereby the CBE Presumptive Awardee

All prices, terms and conditions shall remain fixed for the initial one-year contract period. Upon completion of the initial one-year contract period, the contractor may make a timely request for a price adjustment each year thereafter prior to the anniversary date in accordance with the price escalation clause of the contract. No more than one price increase will be accepted during each renewal period.

In accordance with the Broward County Living Wage Ordinance, Broward County Administrative Code, Section 26-101 (i), these services are covered services. JRB agreed to be bound to the contractual obligations of the Living Wage Ordinance.

The Aviation Division reviewed the bid submitted by JRB and concurs with the recommendation for award. One vendor performance evaluation was completed for JRB; they have an overall rating of 4.06 out of a possible 5.00. Copies of the vendor performance evaluations are available upon request.

The pricing analysis included herein shows that pricing remains consistent with the prior contract and is in line with other pricing identified in the market.

Incumbent: JRB Services of SFL LLC, Contract Number and Title: BLD2119529B1, Window Cleaning Services-Aviation. Contract Term: October 1, 2020 through September 30, 2023, Expenditures to date: \$665,512.

SOLICITATION METHOD	SOLICITATION INFORMATION
☒ Invitation for Bid ☐ Request for Quote	Client Agency: Aviation Division
☐ Emergency ^[4] ☐ Piggyback ^[4]	Requisition ID: AVM0008408
☐ Sole Brand ^[4] ☐ Sole Source ^[4]	Folder No: 2126294
☐ Only Source ^[3]	Solicitation No: (For Informal Quotes Only)
	Posted on: May 10, 2023

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Date Notice posted: (*Applies to Sole Brand, Sole Source and/or Most Reasonable Source) Responses: Yes ☐ No ☐ (If Yes, Director of Purchasing and/or Designee final Designation Date): ☐ <u>Standardized</u> by: ☐ Board: ☐ Director of Purchasing:	Opened on: June 2, 2023 Number of Responses: 3 Number of Declinations: 1
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OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT (OESBD)

OESBD has reviewed this solicitation and determined:

- | | |
|---|--|
| ☒ This firm is a certified /County Business Enterprise (CBE), and therefore is considered a responsive and responsible bidder under the OESBD provisions of this contract. | ☐ This firm met the County Business Enterprise (CBE), goal requirements and/or demonstrated Good Faith Effort, and therefore is considered a responsive and responsible bidder under the OESBD provisions of this contract. |
| ☐ This firm met the assigned Airport Concession Disadvantaged Business Enterprise (ACDBE) participation goal, and therefore is considered a responsive and responsible bidder under the OESBD provisions of this contract. | ☐ This project has been designated a sole source/sole brand, or reasonable sole source/brand, Qualified Vendors List (QVL), emergency or piggyback, therefore, this project is not subject to the OESBD requirements. |
| ☐ It should be solicited to open market with no assigned goals. | ☐ Due to no responses received from SBE vendors during the original solicitation, this solicitation was re-bid to the open market. Per OESBD, no goals were applied to the re-solicitation. |
| ☐ This is an Informal Quote. A review for SBE/CBE vendors was conducted through the CBE/DBE Directory for potential vendors. | |

WHAT APPROVAL ACCOMPLISHES ^[8]

- ☐ In accordance with the Broward County Procurement Code, Section 21.47.(b)(1), the Director of Purchasing may award solicitations in an amount not exceeding \$500,000, inclusive of the value of any renewals or extensions.
- ☐ In accordance with the Broward County Procurement Code, Section 21.47.(b)(2), the Director of Purchasing may award bids in any amount over \$500,000, inclusive of any extensions or renewals, contingent upon no bidder has been determined to be non-responsive or non-responsible, no protests have been filed, and more than one bidder has submitted a response, and further provided that no Commissioner has expressed an objection within five (5) days after receiving notice of intended award from the Purchasing Division.
- ☐ In accordance with the Broward County Procurement Code, Section 21.37.(b), Waiver of Technicality, a lack of conformity as to an issue of responsiveness that is nonsubstantive in nature may be considered a technicality or irregularity that may be waived by the Director of Purchasing.

⁸ The Award Rejection Authority Memorandum must be signed by the appropriate authority prior to Recommendation for Award (RFA) posting in accordance with the most recently issued delegation memorandum.

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- ☒ In accordance with Broward County Procurement Code, Section 21.39 Rejection After Bid Opening, any or all responses may be rejected by the Purchasing Director or designee, including those bids in which there is only one (1) responsive vendor.
- ☒ This approval authority is for the Recommendation of Award posting only. Agenda will be submitted for award by the Board of Commissioners. Refer to Broward County Procurement Code, Section 21.47.(a).

APPROVAL AUTHORITY

Title: Purchasing Agent		Title: Purchasing Manager	
☒ APPROVE	☐ DISAPPROVE	☒ APPROVE	☐ DISAPPROVE
 Digitally signed by Harmoni Clealand Date: 2023.08.11 09:59:25 -04'00'		 Digitally signed by JEANNETTE FERRELL DN: dc=cty, dc=broward, dc=bc, ou=Organization, ou=BCC, ou=PU, ou=Users, cn=JEANNETTE FERRELL Date: 2023.08.11 13:20:32 -04'00'	
(Signature & Date)		(Signature & Date)	
Title: Director of Purchasing		Title: County Administrator	
☒ APPROVE	☐ DISAPPROVE	☒ APPROVE	☐ DISAPPROVE
CONSTANCE S. MANGAN Digitally signed by CONSTANCE S. MANGAN Date: 2023.08.11 15:22:54 -04'00'		 8/21/23	
(Signature & Date) Assistant Director, on behalf of		(Signature & Date)	

ATTACHMENTS

- | | | | |
|---|--|--|--|
| ☒ Bid Tab | ☒ OESBD Document | ☒ Using Agency Concurrence | ☒ Certificate of Insurance |
| ☒ Price Analysis | ☐ Sole Source | ☐ Sole Brand | ☐ Purchasing Agent Report |
| ☐ Board or County Administrator Approved
Emergency Memo | ☐ Other | | |



Broward County Board of
County Commissioners

Bid Tabulation (Page 1 of 11)
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Bid #BLD2126294B1 - Window Cleaning Service (Aviation)

Creation Date **Mar 28, 2023**

End Date **Jun 2, 2023 2:00:00 PM EDT**

Start Date **May 10, 2023 5:07:47 PM EDT**

Awarded Date **Not Yet Awarded**

BLD2126294B1-01-01 Weekly Service: Terminal 1 - Interior glass up to 10 feet					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Squeegee Squad South East Florida	First Offer - \$850.00	46 / week	\$39,100.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code:BLD2126294B1-01-01 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 70			
JRB SERVICES OF SFL LLC	First Offer - \$1,100.00	46 / week	\$50,600.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Sunshine Cleaning Systems, Inc.	First Offer - \$2,340.00	46 / week	\$107,640.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75%			

BLD2126294B1-01-02 Weekly Service: Terminal 2 - Interior glass up to 10 feet					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$780.00	46 / week	\$35,880.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
Squeegee Squad South East Florida	First Offer - \$850.00	46 / week	\$39,100.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code:BLD2126294B1-01-02 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 70			
JRB SERVICES OF SFL LLC	First Offer - \$1,100.00	46 / week	\$50,600.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			

BLD2126294B1-01-03 Weekly Service: Terminal 3 - Interior glass upto 10 feet					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Squeegee Squad South East Florida	First Offer - \$850.00	46 / week	\$39,100.00		Y
Product Code: Agency Notes:		Supplier Product Code:BLD2126294B1-01-03 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 70			
Sunshine Cleaning Systems, Inc.	First Offer - \$954.00	46 / week	\$43,884.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
JRB SERVICES OF SFL LLC	First Offer - \$1,100.00	46 / week	\$50,600.00		Y

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Product Code:	Supplier Product Code:
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80

BLD2126294B1-01-04 Weekly Service: Terminal 4 - Interior glass up to 10 feet					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$660.00	46 / week	\$30,360.00		Y
Product Code:	Supplier Product Code:				
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75				
Squeegee Squad South East Florida	First Offer - \$850.00	46 / week	\$39,100.00		Y
Product Code:	Supplier Product Code:BLD2126294B1-01-04				
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 70				
JRB SERVICES OF SFL LLC	First Offer - \$1,100.00	46 / week	\$50,600.00		Y
Product Code:	Supplier Product Code:				
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80				

BLD2126294B1-01-05 Weekly Service: Terminal 1 - Pedestrian Bridges 1 & 2 Interior glass up to 10 feet					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$145.00	52 / week	\$7,540.00		Y
Product Code:	Supplier Product Code:				
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75				
Squeegee Squad South East Florida	First Offer - \$350.00	52 / week	\$18,200.00		Y
Product Code:	Supplier Product Code:BLD2126294B1-01-05				
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 70				
JRB SERVICES OF SFL LLC	First Offer - \$1,100.00	52 / week	\$57,200.00		Y
Product Code:	Supplier Product Code:				
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80				

BLD2126294B1-01-06 Weekly Service: Rental Car Center (levels 2, 3, and 4) - Interior glass up to 10 feet					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$568.00	48 / week	\$27,264.00		Y
Product Code:	Supplier Product Code:				
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75				
Squeegee Squad South East Florida	First Offer - \$850.00	48 / week	\$40,800.00		Y
Product Code:	Supplier Product Code:BLD2126294B1-01-06				
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 60				
JRB SERVICES OF SFL LLC	First Offer - \$1,100.00	48 / week	\$52,800.00		Y
Product Code:	Supplier Product Code:				
Agency Notes:	Supplier Notes:Percentage of Price Attributed to Labor				

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	Portion of Service 80
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BLD2126294B1-02-01 Monthly Service: Airport Operations Control Center - Interior glass up to 10 feet					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$85.00	12 / month	\$1,020.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
Squeegee Squad South East Florida	First Offer - \$250.00	12 / month	\$3,000.00		Y
Product Code: Agency Notes:		Supplier Product Code:BLD2126294B1-02-01 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 70			
JRB SERVICES OF SFL LLC	First Offer - \$330.00	12 / month	\$3,960.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			

BLD2126294B1-02-02 Monthly Service: Airport Operations Control Center - Exterior windows airside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$85.00	12 / month	\$1,020.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
Squeegee Squad South East Florida	First Offer - \$250.00	12 / month	\$3,000.00		Y
Product Code: Agency Notes:		Supplier Product Code:BLD2126294B1-02-02 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 70			
JRB SERVICES OF SFL LLC	First Offer - \$330.00	12 / month	\$3,960.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			

BLD2126294B1-03-01 Bi-Monthly Service: Terminal 1 - Interior glass floor to ceiling					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Squeegee Squad South East Florida	First Offer - \$850.00	6 / bi-monthly	\$5,100.00		Y
Product Code: Agency Notes:		Supplier Product Code:BLD2126294B1-03-01 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 60			
JRB SERVICES OF SFL LLC	First Offer - \$900.00	6 / bi-monthly	\$5,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Sunshine Cleaning Systems, Inc.	First Offer - \$2,950.00	6 / bi-monthly	\$17,700.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			

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BLD2126294B1-03-02 Bi-Monthly Service: Terminal 2 - Interior glass floor to ceiling					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Squeegee Squad South East Florida	First Offer - \$850.00	6 / bi-monthly	\$5,100.00		Y
Product Code: Agency Notes:		Supplier Product Code:BLD2126294B1-03-02 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 50			
JRB SERVICES OF SFL LLC	First Offer - \$900.00	6 / bi-monthly	\$5,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Sunshine Cleaning Systems, Inc.	First Offer - \$1,895.00	6 / bi-monthly	\$11,370.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			

BLD2126294B1-03-03 Bi-Monthly Service: Terminal 3 - Interior glass floor to ceiling					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Squeegee Squad South East Florida	First Offer - \$850.00	6 / bi-monthly	\$5,100.00		Y
Product Code: Agency Notes:		Supplier Product Code:BLD2126294B1-03-03 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 50			
JRB SERVICES OF SFL LLC	First Offer - \$900.00	6 / bi-monthly	\$5,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Sunshine Cleaning Systems, Inc.	First Offer - \$995.00	6 / bi-monthly	\$5,970.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			

BLD2126294B1-03-04 Bi-Monthly Service: Terminal 4 - Interior glass floor to ceiling					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Squeegee Squad South East Florida	First Offer - \$850.00	6 / bi-monthly	\$5,100.00		Y
Product Code: Agency Notes:		Supplier Product Code:BLD2126294B1-03-04 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 33			
JRB SERVICES OF SFL LLC	First Offer - \$900.00	6 / bi-monthly	\$5,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Sunshine Cleaning Systems, Inc.	First Offer - \$995.00	6 / bi-monthly	\$5,970.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			

BLD2126294B1-03-05 Bi-Monthly Service: Terminal 1 - Exterior windows landside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
JRB SERVICES OF SFL LLC	First Offer - \$400.00	6 / bi-monthly	\$2,400.00		Y

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Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Squeegee Squad South East Florida	First Offer - \$850.00	6 / bi-monthly	\$5,100.00		Y
Product Code: Agency Notes:		Supplier Product Code: BLD2126294B1-03-05 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 70			
Sunshine Cleaning Systems, Inc.	First Offer - \$1,195.00	6 / bi-monthly	\$7,170.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			

BLD2126294B1-03-06 Bi-Monthly Service: Terminal 2 - Exterior windows landside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$335.00	6 / bi-monthly	\$2,010.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
JRB SERVICES OF SFL LLC	First Offer - \$400.00	6 / bi-monthly	\$2,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Squeegee Squad South East Florida	First Offer - \$850.00	6 / bi-monthly	\$5,100.00		Y
Product Code: Agency Notes:		Supplier Product Code: BLD2126294B1-03-06 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 60			

BLD2126294B1-03-07 Bi-Monthly Service: Terminal 3 - Exterior windows landside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
JRB SERVICES OF SFL LLC	First Offer - \$400.00	6 / bi-monthly	\$2,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Sunshine Cleaning Systems, Inc.	First Offer - \$528.00	6 / bi-monthly	\$3,168.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
Squeegee Squad South East Florida	First Offer - \$850.00	6 / bi-monthly	\$5,100.00		Y
Product Code: Agency Notes:		Supplier Product Code: BLD2126294B1-03-07 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 60			

BLD2126294B1-03-08 Bi-Monthly Service: Terminal 4 - Exterior windows landside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
JRB SERVICES OF SFL LLC	First Offer - \$400.00	6 / bi-monthly	\$2,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor			

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		Portion of Service 80			
Sunshine Cleaning Systems, Inc.	First Offer - \$537.00	6 / bi-monthly	\$3,222.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
Squeegee Squad South East Florida	First Offer - \$850.00	6 / bi-monthly	\$5,100.00		Y
Product Code: Agency Notes:		Supplier Product Code: BLD2126294B1-03-08 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 60			

BLD2126294B1-03-09 Bi-Monthly Service: Terminal 1 - Pedestrian Bridges 1 & 2 Exterior windows landside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$275.00	6 / bi-monthly	\$1,650.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
JRB SERVICES OF SFL LLC	First Offer - \$400.00	6 / bi-monthly	\$2,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Squeegee Squad South East Florida	First Offer - \$600.00	6 / bi-monthly	\$3,600.00		Y
Product Code: Agency Notes:		Supplier Product Code: BLD2126294B1-03-09 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 65			

BLD2126294B1-04-01 Semi-Annual Service: Terminal 1 - Exterior windows airside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
JRB SERVICES OF SFL LLC	First Offer - \$900.00	2 / semi annual	\$1,800.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Squeegee Squad South East Florida	First Offer - \$900.00	2 / semi annual	\$1,800.00		Y
Product Code: Agency Notes:		Supplier Product Code: BLD2126294B1-04-01 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 60			
Sunshine Cleaning Systems, Inc.	First Offer - \$2,200.00	2 / semi annual	\$4,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			

BLD2126294B1-04-02 Semi-Annual Service: Terminal 2 - Exterior windows airside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Squeegee Squad South East Florida	First Offer - \$850.00	2 / semi annual	\$1,700.00		Y
Product Code: Agency Notes:		Supplier Product Code: BLD2126294B1-04-02 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 60			
JRB SERVICES OF SFL LLC	First Offer - \$900.00	2 / semi annual	\$1,800.00		Y

Bid Tabulation (Page 7 of 11)
BLD2126294B1

Broward County Board of
County Commissioners

Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 80	
Sunshine Cleaning Systems, Inc.	First Offer - \$2,400.00	2 / semi annual	\$4,800.00 Y
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 75	

BLD2126294B1-04-03 Semi-Annual Service: Terminal 3 - Exterior windows airside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$650.00	2 / semi annual	\$1,300.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 75			
Squeegee Squad South East Florida	First Offer - \$850.00	2 / semi annual	\$1,700.00		Y
Product Code:		Supplier Product Code: BLD2126294B1-04-03			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 60			
JRB SERVICES OF SFL LLC	First Offer - \$900.00	2 / semi annual	\$1,800.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 80			

BLD2126294B1-04-04 Semi-Annual Service: Terminal 4 - Exterior windows airside					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$550.00	2 / semi annual	\$1,100.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 75			
Squeegee Squad South East Florida	First Offer - \$850.00	2 / semi annual	\$1,700.00		Y
Product Code:		Supplier Product Code: BLD2126294B1-04-04			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 60			
JRB SERVICES OF SFL LLC	First Offer - \$900.00	2 / semi annual	\$1,800.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 80			

BLD2126294B1-05-01 Quarterly Service: Rental Car Center (levels 2, 3, and 4) - Interior glass floor to ceiling					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Squeegee Squad South East Florida	First Offer - \$700.00	4 / quarter	\$2,800.00		Y
Product Code:		Supplier Product Code: BLD2126294B1-05-01			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 60			
JRB SERVICES OF SFL LLC	First Offer - \$900.00	4 / quarter	\$3,600.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor			

Bid Tabulation (Page 8 of 11)
BLD2126294B1

Broward County Board of
County Commissioners

		Portion of Service 80			
Sunshine Cleaning Systems, Inc.	First Offer - \$1,100.00	4 / quarter	\$4,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			

BLD2126294B1-05-02 Quarterly Service: Rental Car Center (levels 2, 3, and 4) - Exterior windows					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
JRB SERVICES OF SFL LLC	First Offer - \$400.00	4 / quarter	\$1,600.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Squeegee Squad South East Florida	First Offer - \$600.00	4 / quarter	\$2,400.00		Y
Product Code: Agency Notes:		Supplier Product Code: BLD2126294B1-05-02 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 60			
Sunshine Cleaning Systems, Inc.	First Offer - \$1,250.00	4 / quarter	\$5,000.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			

BLD2126294B1-06-01 As Requested Services: Maintenance Facility - Interior and Exterior windows (as requested)					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$275.00	3 / each	\$825.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
Squeegee Squad South East Florida	First Offer - \$450.00	3 / each	\$1,350.00		Y
Product Code: Agency Notes:		Supplier Product Code: BLD2126294B1-06-01 Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 60			
JRB SERVICES OF SFL LLC	First Offer - \$1,025.00	3 / each	\$3,075.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			

BLD2126294B1-06-02 As Requested Services: Security Building - Interior and Exterior windows (as requested)					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Sunshine Cleaning Systems, Inc.	First Offer - \$225.00	3 / each	\$675.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 75			
JRB SERVICES OF SFL LLC	First Offer - \$450.00	3 / each	\$1,350.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:Percentage of Price Attributed to Labor Portion of Service 80			
Squeegee Squad South East Florida	First Offer - \$850.00	3 / each	\$2,550.00		Y

Broward County Board of
County Commissioners

Bid Tabulation (Page 9 of 11)
BLD2126294B1

Product Code:	Supplier Product Code: BLD2126294B1-06-02
Agency Notes:	Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 60

BLD2126294B1-06-03 As Requested Services: Optional Services - Additional Labor (per person)					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
JRB SERVICES OF SFL LLC	First Offer - \$20.00	200 / hour	\$4,000.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 90			
Sunshine Cleaning Systems, Inc.	First Offer - \$50.00	200 / hour	\$10,000.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 97			
Squeegee Squad South East Florida	First Offer - \$140.00	200 / hour	\$28,000.00		Y
Product Code:		Supplier Product Code: BLD2126294B1-06-03			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 60			

BLD2126294B1-06-04 As Requested Services: Optional Services - Additional window cleaning requiring a lift (2 men & a lift)					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
JRB SERVICES OF SFL LLC	First Offer - \$60.00	100 / hour	\$6,000.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 75			
Sunshine Cleaning Systems, Inc.	First Offer - \$75.00	100 / hour	\$7,500.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 80			
Squeegee Squad South East Florida	First Offer - \$150.00	100 / hour	\$15,000.00		Y
Product Code:		Supplier Product Code: BLD2126294B1-06-04			
Agency Notes:		Supplier Notes: Percentage of Price Attributed to Labor Portion of Service 65			

Supplier Totals

f Squeegee Squad South East Florida		\$324,800.00 (27/27 items)	
Bid Contact Eric Bernardin		Address 3130 SW 27th Ave	
eric.bernardin@squeegeesquad.com		Miami, FL 33133	
Ph 786-735-7850			
Agency Notes:		Supplier Notes:	Head Attch:
			
f Sunshine Cleaning Systems, Inc.		\$352,838.00 (27/27 items)	
Bid Contact Randy Kierce		Address PO Box 24466	
randy@sunclean.com		Ft. Lauderdale, FL 33307	
Ph 954-772-0884			
Agency Notes:		Supplier Notes:	Head Attch:

Broward County Board of
County Commissioners

Bid Tabulation (Page 10 of 11)
BLD2126294B1

f JRB SERVICES OF SFL LLC		\$380,745.00 (27/27 items)	
Bid Contact	ruben giraldo ruben@jrb.services Ph 954-446-4707	Address 4911 Lyons Technology PKWY #23 POMPANO BEACH, FL 33073	
Qualifications	CBE DBE MBE SB		
Agency Notes:		Supplier Notes:	Head Attch: 

★★

Broward County Board of
County Commissioners

Bid Tabulation (Page 11 of 11)
BLD2126294B1

No Bids

Supreme cleaning solutions, Inc. Working with other vendor.

OESBD Document (Page 1 of 4)



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex
115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

MEMORANDUM

DATE: August 9, 2023

TO: Harmoni Clealand, Purchasing Agent Senior
Purchasing Division

THRU: Sandy-Michael McDonald, Director **SANDY-MICHAEL MCDONALD**
Office of Economic and Small Business Development
Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2023.08.10 10:46:52 -04'00'

FROM: Donna-Ann Knapp, Small Business Development Manager **DONNA-ANN KNAPP**
Office of Economic and Small Business Development
Digitally signed by DONNA-ANN KNAPP
Date: 2023.08.09 15:59:02 -04'00'

RE: Bid No. BLD2126294B1, Window Cleaning Service (Aviation)
County Business Enterprise (CBE) Reserve Evaluation

This memorandum supersedes the previous memorandum dated July 11, 2023.

The Office of Economic and Small Business Development (OESBD) has conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. Three (3) bids were received and reviewed. An overview is provided as follows:

This solicitation is a Reserved Opportunity for CBE firms.

The following CBE-certified firms submitted Letters of Intent (LOIs) and met the CBE Reserve requirements:

<u>Firm</u>	<u>Category</u>	<u>Percentage</u>
JRB Services of SFL, LLC (Prime)	CBE	100%
- Contractor's Bid Amount: \$380,745.00 - CBE Participation Commitment: 100%		

Pursuant to Section 1-81.3(f) of the Broward County Business Opportunity Act (the Act) as amended, when a CBE reserve is established in connection with a County solicitation, CBEs and non-CBEs may respond to the solicitation. If a CBE with capacity to perform the work submits a responsive and responsible bid or proposal, the work will be awarded to the CBE that submits the lowest responsive and responsible bid or the highest-ranked

OESBD Document (Page 2 of 4)

CBE Reserve Evaluation
Bid No. BLD2126294B1, Window Cleaning Service (Aviation)

responsive and responsible proposal. If no CBE firm with capacity to perform the work submits a responsive and responsible bid, a non-CBE with the lowest responsive responsible bid or the highest-ranked responsive and responsible proposal, as applicable may be awarded the contract with at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action), or the county may reject all bids and responses submitted.

The following **non-CBE-certified firms** submitted Letters of Intent (LOI) with at least 25% CBE participation commitment:

<u>Firm</u>	<u>Category</u>	<u>Percentage</u>
Sunshine Cleaning Systems, LLC (Prime)	Non-CBE	0%
Over The Top Window Cleaning	CBE	30%

- Contractor's Bid Amount: \$352,838.00
- CBE Participation Commitment: 30%

The following **non-CBE firms** did not submit Letters of Intent (LOI) with at least 25% CBE participation commitment:

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
Squeegee Squad South East Florida (Prime)	Non-CBE	0%
Platinum Property Solutions	Non-CBE	0%

- Contractor's Bid Amount: \$324,800.00
- CBE Participation Commitment: 0%

Compliance Comments:

JRB Services of SFL, LLC, a CBE-certified firm, initially did not submit a CBE Letter of Intent (LOI) with its bid response. The firm was given three (3) business days to provide its CBE commitment on the required LOI form and/or provide documentation of the good faith efforts made to meet the CBE Reserve goal. *JRB Services of SFL, LLC* submitted an LOI, within the allotted timeframe, to self-perform 100% CBE participation and is in compliance with the CBE Reserve Requirements of this solicitation.

Squeegee Squad South East Florida and *Sunshine Cleaning Systems*, both non-certified CBE firms, initially did not submit LOIs with their respective bid responses. These firms were given three (3) business days to provide LOI forms executed with CBE firms, which meet at least 25% CBE participation, and/or provide documentation of their respective good faith efforts to do so within the required time frame.

Sunshine Cleaning Systems, Inc., responded with the given time frame and submitted an LOI executed with *Top Window Cleaning*, a CBE-certified firm, for 30% CBE participation. Therefore, *Sunshine Cleaning Systems, Inc.* is compliant with the CBE Program requirements of this solicitation.

OESBD Document (Page 3 of 4)

CBE Reserve Evaluation
Bid No. BLD2126294B1, Window Cleaning Service (Aviation)

Squeegee Squad South East Florida submitted an LOI to use *Platinum Property Solutions*, a non-CBE firm to perform 25% CBE participation. The firm did not submit any additional documentation. Due to the fact that *Platinum Property Solutions* is not a certified CBE firm, *Squeegee Squad of South East Florida* is not in compliance with the CBE Program requirements for this solicitation.

Pursuant to Section 1-81.3(f) of the Broward County Business Opportunity Act (the "Act") on solicitations involving reserves, "When a CBE reserve is established in connection with a County solicitation, CBEs and nonCBEs may respond to the solicitation. If a CBE with capacity to perform the work submits a responsive and responsible Bid or Proposal, the work will be awarded to the CBE that submits the lowest responsive and responsible Bid, or the highest-ranked responsive and responsible Proposal, subject to the conditions stated below (and consistent with all applicable terms and conditions of the County's Procurement Code and subject to entering into an agreement acceptable to the County). The CBE with the lowest responsive and responsible Bid, or with the highest-ranked responsive and responsible Proposal, as compared to all other CBEs (the "CBE Presumptive Awardee"), shall be awarded the contract if the CBE Presumptive Awardee meets the following requirements, as applicable:

(1) Monetary Differential: The total Bid or Proposal amount of the CBE Presumptive Awardee: (a)(i) does not exceed Three Million Dollars (\$3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a non-CBE by more than ten percent (10%); or (b)(i) exceeds Three Million Dollars (\$3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a non-CBE by more than five percent (5%); and

(2) Points Differential: For competitive solicitations in which the Proposals are assigned point totals, after deducting the points awarded for price from the total points awarded to each applicable Proposal, the total points assigned to the CBE Presumptive Awardee: (a) for Proposals that do not exceed Three Million Dollars (\$3,000,000), are not more than ten percent (10%) less than the total points assigned to the highest-ranked responsive and responsible non-CBE; or (b) for Proposals that exceed Three Million Dollars (\$3,000,000), are not more than five percent (5%) less than the total points assigned to the highest-ranked responsive and responsible non-CBE.

If the CBE Presumptive Awardee does not meet the above requirements, as applicable, then the CBE with the next lowest responsive and responsible Bid, or the next highest-ranked responsive and responsible Proposal, as compared to all other CBEs, will be

OESBD Document (Page 4 of 4)

CBE Reserve Evaluation
Bid No. BLD2126294B1, Window Cleaning Service (Aviation)

deemed the CBE Presumptive Awardee, and awarded the contract if the CBE Presumptive Awardee meets the above requirements, as applicable. If no CBE Presumptive Awardee meets the above requirements, as applicable, the award shall be made to the non-CBE that submits the lowest responsive and responsible Bid, or the highest-ranked responsive and responsible Proposal, provided the Director of Purchasing determines the total amount of the Bid or Proposal is fair and reasonable, unless (a) the Director of OESBD issues a written determination that resolicitation with modified specifications is likely to result in one or more Bids or Proposals from CBEs that would be eligible to receive the contract award; and (b) the Director of Purchasing issues a written determination that the delay occasioned by resolicitation would not materially harm the County's interests.

If a non-CBE is awarded the contract because no CBE with capacity to perform the work submits a responsive and responsible Bid or Proposal, or because no CBE meets the applicable requirements stated above, any contract awarded to a non-CBE must include at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action).

cc: Maribel Feliciano, Assistant Director, OESBD
Stephanie Aguirre, Contracts/Grants Administrator, BCAD
Ketsia Harrigan, Small Business Development Specialist, BCAD/ OESBD

User Concurrence (Page 1 of 4)



TO: Harmoni Clealand, Purchasing Agent
Purchasing Division
FROM: Richard Waskiewicz, Enterprise Director of Facilities/Maintenance *RW*
Broward County Aviation Division
SUBJECT: Solicitation No.: BLD2126294B1
Window Cleaning Service (Aviation)

Recommended Vendor: JRB Services of SFL LLC
Recommended Group(s)/Line Item(s): Entire Bid
Initial Award Amount: \$ 361,707.75 Potential Total Amount: \$ 1,808,538.75
Initial Contract Term: One Year Contract Term, including Renewals: Five Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☒ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☒ Vendor received an overall rating ≥ 2.59 on all evaluations.
☒ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Stephanie Aguirre
(Individual authorized to administer the contract.)

TITLE: Contract/Grant Administrator

SIGNATURE: Stephanie Aguirre Digitally signed by Stephanie Aguirre
Date: 2023.07.25 12:43:52 -04'00' DATE: 7/25/23

User Concurrence (Page 2 of 4)



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: Window Cleaning Service (Aviation), BLD2126294B1

Reference for (Name of Firm): JRB Services of SFL, LLC

Organization/Firm Name providing reference: Broward Health

Contact Name: Robert Simpson

Title: Regional Director of Facilities Management

Contact Email: rasimpson@browardhealth.org

Contact Phone: (954) 344-3401

Name of Referenced Project: Coral Springs Hospital

Contract No.

Contract Amount: 30,000.00

Date Services Provided: 2020, 6/29 through 7/18/2023

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☐ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Window cleaning of a multistory hospital

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

JRB Services technicians were very professional and did a very good job cleaning the windows.

References Checked By

Name: Stephanie Aguirre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance

Date of Verification: 07/20/2023

Vendor Reference Verification Form – Bids and Quotes
(Revised 1/22)

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User Concurrence (Page 3 of 4)



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: Window Cleaning Service (Aviation), BLD2126294B1

Reference for (Name of Firm): JRB Services of SFL, LLC

Organization/Firm Name providing reference: Miller Glass and Glazing, Inc.

Contact Name: Michael Levinson

Title: Project Manager

Contact Email: mlevinson@millerglass.biz

Contact Phone: (954) 784-6601

Name of Referenced Project: Amazon DFH1-Ft.Lauderdale

Contract No.

Contract Amount: 50,000.00

Date Services Provided: 4/20/2021

(list date range or date services began until "current")

Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Glass cleaning and installation of applied window film.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

I have worked with JRB Services for over six (6) years at Miller Glass & Glazing and they are an excellent company that does a great professional job. They start the work on time and always finish in a timely manner. I have been a project manager and owner of architectural glass and metal companies and JRB is a top notch well run company.

References Checked By

Name: Stephanie Aguirre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance

Date of Verification: 07/17/2023

User Concurrence (Page 4 of 4)



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: Window Cleaning Service (Aviation), BLD2126294B1

Reference for (Name of Firm): JRB Services of SFL, LLC

Organization/Firm Name providing reference: Cushman Wakefield

Contact Name: Nicole Bukowiecki

Title: SR. APM

Contact Email: Nicole.bukowiecki@cushwake.com

Contact Phone: (561) 982-9582

Name of Referenced Project: FSQ Window Cleaning

Contract No. 2420

Contract Amount: 14,000.00

Date Services Provided: 2021, 2022, 2023

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Interior and Exterior Window Cleaning. Window Polishing

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☒	☐	☐
a. Responsive	☐	☒	☐	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☒	☐	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Stephanie Aguirre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance

Date of Verification: 07/21/2023

Vendor Reference Verification Form – Bids and Quotes
(Revised 1/22)

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Certificate of Insurance (Page 1 of 2)

1345 S Missouri Ave
Clearwater, FL 33756

(727) 298-0302



Tracy
Meyer

Digitally signed
by Tracy Meyer
Date: 2023.08.07
11:52:21 -04'00'

August 03, 2023

Re: JRB Services of SFL LLC; Broward County Board of County Commissioners

To whom this may concern,

Please accept this letter as evidence our agency can provide the required coverages for our insured JRB Services of SFL LLC to satisfy the insurance requirements set forth by the Broward County Board of County Commissioners and Broward County Aviation Department.

Sincerely,

A handwritten signature in black ink, appearing to read "Brooke Railey", is written over a horizontal line.

Brooke Railey

Certificate of Insurance (Page 2 of 2)



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
07/03/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Single Source Insurance 1345 S Missouri Ave Clearwater INSURED JRB Services of SFL LLC 4911 Lyons Technology Pkwy # 2 #23 Coconut Creek FL 33073-4347		CONTACT NAME: Certificates Department PHONE (A/C, No, Ext): (727) 298-0302 FAX (A/C, No): (727) 298-0029 E-MAIL ADDRESS: certificates@singlesourceins.com INSURER(S) AFFORDING COVERAGE INSURER A: Nationwide General Insurance Company INSURER B: Nationwide Mutual INSURER C: Associated Industries Ins. Co INSURER D: INSURER E: INSURER F:		NAIC # 23760 23787 23140
Digitally signed by Tracy Meyer Date: 2023.07.03 15:42:16 -04'00'				

COVERAGES

CERTIFICATE NUMBER: CL236119259

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PROJECT ☐ LOC OTHER:	Y	Y	ACPCG013220365643	05/04/2023	05/04/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPIOP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☒ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS ☒ NON-OWNED AUTOS ONLY	Y	Y	ACPB013220365643	05/04/2023	05/04/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	☒ UMBRELLA LIAB ☐ EXCESS LIAB ☐ RETENTION \$ ☒ OCCUR ☐ CLAIMS-MADE			ACPCU013220365643	05/04/2023	05/04/2024	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	Y	AWC1196880	07/08/2023	07/08/2024	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate Holder is included as Additional Insured on a Primary & Non-Contributory basis for General Liability per Form GBA 105014 (1215). Certificate holder listed as Additional Insured with Waiver of Subrogation included for Commercial Auto Liability. Waiver of Subrogation in regards to General Liability & Workers Compensation. Umbrella follows form. 30 day written notice in the event of cancellation.

CERTIFICATE HOLDER

CANCELLATION

Broward County , ATTN: Aviation Maintenance Division 320 Terminal Drive Fort Lauderdale FL 33315	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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Price Analysis (Page 1 of 1)

Price Analysis

Solicitation No.: BLD2126294B1
Solicitation Title: Window Cleaning Service (Aviation)
Date Bid Posted: 5/10/2023
Date Bid Opened: 6/2/2023
Bid Submittals: Three (3)
Declinations: One (1)



Window Cleaning Services			JRB Services of SFL LLC Current Bid BLD2119529B1 Term 10/1/20 - 9/30/23			JRB Services of SFL LLC *AWD Voluntary Price Reduction (VPR)				First Offer				Squeegee Squad South East Florida **				Sunshine Cleaning Systems LLC			
Item #	Item Description	Qty	Unit	Unit Price	Unit Price	Unit Price	% A from Current Bid*	Total	% A from VPR	Unit Price	Total	% A from VPR	Unit Price	Unit Price	Total	% A from AWD	Unit Price	Total	% A from AWD	Unit Price	Total
BLD2126294B1-01-01	Terminal 1 - Interior glass up to 10 feet	46	weekly	\$820.00	\$1,045.00	\$48,070.00	22%	\$48,070.00	5%	\$1,100.00	\$50,600.00	5%	\$850.00	\$850.00	\$39,100.00	-29%	\$780.00	\$35,880.00	-41%	\$780.00	\$35,880.00
BLD2126294B1-01-02	Terminal 2 - Interior glass up to 10 feet	46	weekly	\$820.00	\$1,045.00	\$48,070.00	22%	\$48,070.00	5%	\$1,100.00	\$50,600.00	5%	\$850.00	\$850.00	\$39,100.00	-29%	\$780.00	\$35,880.00	-41%	\$780.00	\$35,880.00
BLD2126294B1-01-03	Terminal 3 - Interior glass up to 10 feet	46	weekly	\$820.00	\$1,045.00	\$48,070.00	22%	\$48,070.00	5%	\$1,100.00	\$50,600.00	5%	\$850.00	\$850.00	\$39,100.00	-29%	\$780.00	\$35,880.00	-41%	\$780.00	\$35,880.00
BLD2126294B1-01-04	Terminal 4 - Interior glass up to 10 feet	46	weekly	\$820.00	\$1,045.00	\$48,070.00	22%	\$48,070.00	5%	\$1,100.00	\$50,600.00	5%	\$850.00	\$850.00	\$39,100.00	-29%	\$780.00	\$35,880.00	-41%	\$780.00	\$35,880.00
BLD2126294B1-01-05	Terminal 1 - Pedestrian Bridges 1 & 2 Interior gl	52	weekly	\$360.00	\$1,045.00	\$54,340.00	65%	\$54,340.00	5%	\$1,100.00	\$57,200.00	5%	\$350.00	\$350.00	\$18,200.00	-214%	\$145.00	\$7,540.00	-699%	\$145.00	\$7,540.00
BLD2126294B1-01-06	Rental Car Center (levels 2, 3 and 4) - Interior gl	48	weekly	\$820.00	\$1,045.00	\$50,160.00	22%	\$50,160.00	5%	\$1,100.00	\$52,800.00	5%	\$850.00	\$850.00	\$40,800.00	-29%	\$780.00	\$37,260.00	-94%	\$780.00	\$37,260.00
BLD2126294B1-02-01	Airport Operations Control Center - Interior glas	12	monthly	\$45.10	\$313.50	\$3,762.00	86%	\$3,762.00	5%	\$330.00	\$3,960.00	5%	\$250.00	\$250.00	\$3,000.00	-32%	\$85.00	\$1,020.00	-288%	\$85.00	\$1,020.00
BLD2126294B1-02-02	Airport Operations Control Center - Exterior win	12	monthly	\$41.00	\$313.50	\$3,762.00	87%	\$3,762.00	5%	\$330.00	\$3,960.00	5%	\$250.00	\$250.00	\$3,000.00	-32%	\$85.00	\$1,020.00	-288%	\$85.00	\$1,020.00
BLD2126294B1-03-01	Terminal 1 - Interior glass floor to ceiling	6	bi-monthly	\$820.00	\$855.00	\$5,130.00	4%	\$5,130.00	5%	\$900.00	\$5,400.00	5%	\$850.00	\$850.00	\$5,100.00	-6%	\$795.00	\$4,770.00	10%	\$795.00	\$4,770.00
BLD2126294B1-03-02	Terminal 2 - Interior glass floor to ceiling	6	bi-monthly	\$820.00	\$855.00	\$5,130.00	4%	\$5,130.00	5%	\$900.00	\$5,400.00	5%	\$850.00	\$850.00	\$5,100.00	-6%	\$795.00	\$4,770.00	10%	\$795.00	\$4,770.00
BLD2126294B1-03-03	Terminal 3 - Interior glass floor to ceiling	6	bi-monthly	\$820.00	\$855.00	\$5,130.00	4%	\$5,130.00	5%	\$900.00	\$5,400.00	5%	\$850.00	\$850.00	\$5,100.00	-6%	\$795.00	\$4,770.00	10%	\$795.00	\$4,770.00
BLD2126294B1-03-04	Terminal 4 - Interior glass floor to ceiling	6	bi-monthly	\$820.00	\$855.00	\$5,130.00	4%	\$5,130.00	5%	\$900.00	\$5,400.00	5%	\$850.00	\$850.00	\$5,100.00	-6%	\$795.00	\$4,770.00	10%	\$795.00	\$4,770.00
BLD2126294B1-03-05	Terminal 1 - Exterior windows inside	6	bi-monthly	\$820.00	\$855.00	\$5,130.00	4%	\$5,130.00	5%	\$900.00	\$5,400.00	5%	\$850.00	\$850.00	\$5,100.00	-6%	\$795.00	\$4,770.00	10%	\$795.00	\$4,770.00
BLD2126294B1-03-06	Terminal 2 - Exterior windows inside	6	bi-monthly	\$820.00	\$855.00	\$5,130.00	4%	\$5,130.00	5%	\$900.00	\$5,400.00	5%	\$850.00	\$850.00	\$5,100.00	-6%	\$795.00	\$4,770.00	10%	\$795.00	\$4,770.00
BLD2126294B1-03-07	Terminal 3 - Exterior windows inside	6	bi-monthly	\$820.00	\$855.00	\$5,130.00	4%	\$5,130.00	5%	\$900.00	\$5,400.00	5%	\$850.00	\$850.00	\$5,100.00	-6%	\$795.00	\$4,770.00	10%	\$795.00	\$4,770.00
BLD2126294B1-03-08	Terminal 4 - Exterior windows inside	6	bi-monthly	\$820.00	\$855.00	\$5,130.00	4%	\$5,130.00	5%	\$900.00	\$5,400.00	5%	\$850.00	\$850.00	\$5,100.00	-6%	\$795.00	\$4,770.00	10%	\$795.00	\$4,770.00
BLD2126294B1-04-01	Terminal 1 - Pedestrian Bridges 1 & 2 Exterior w	6	bi-monthly	\$533.00	\$380.00	\$2,280.00	-40%	\$2,280.00	5%	\$400.00	\$2,400.00	5%	\$500.00	\$500.00	\$1,800.00	0%	\$2,200.00	\$4,400.00	59%	\$2,200.00	\$4,400.00
BLD2126294B1-04-02	Terminal 1 - Exterior windows inside	2	semi annual	\$855.00	\$855.00	\$1,710.00		\$1,710.00	5%	\$900.00	\$1,800.00	5%	\$850.00	\$850.00	\$1,700.00	-6%	\$2,400.00	\$4,800.00	63%	\$2,400.00	\$4,800.00
BLD2126294B1-04-03	Terminal 2 - Exterior windows inside	2	semi annual	\$855.00	\$855.00	\$1,710.00		\$1,710.00	5%	\$900.00	\$1,800.00	5%	\$850.00	\$850.00	\$1,700.00	-6%	\$2,400.00	\$4,800.00	63%	\$2,400.00	\$4,800.00
BLD2126294B1-04-04	Terminal 3 - Exterior windows inside	2	semi annual	\$855.00	\$855.00	\$1,710.00		\$1,710.00	5%	\$900.00	\$1,800.00	5%	\$850.00	\$850.00	\$1,700.00	-6%	\$2,400.00	\$4,800.00	63%	\$2,400.00	\$4,800.00
BLD2126294B1-05-01	Rental Car Center (levels 2, 3 and 4) - Interior gl	4	quarter	\$820.00	\$855.00	\$3,420.00	4%	\$3,420.00	5%	\$900.00	\$3,600.00	5%	\$700.00	\$700.00	\$2,800.00	-28%	\$1,100.00	\$4,400.00	18%	\$1,100.00	\$4,400.00
BLD2126294B1-05-02	Rental Car Center (levels 3 and 4) - Exterior w	4	quarter	\$574.00	\$380.00	\$1,520.00	-51%	\$1,520.00	5%	\$400.00	\$1,600.00	5%	\$600.00	\$600.00	\$2,400.00	33%	\$1,250.00	\$5,000.00	68%	\$1,250.00	\$5,000.00
BLD2126294B1-06-01	Maintenance Facility - Interior and Exterior wind	3	each	\$410.00	\$737.50	\$2,212.50	58%	\$2,212.50	5%	\$1,035.00	\$3,075.00	5%	\$450.00	\$450.00	\$1,350.00	-128%	\$275.00	\$825.00	-273%	\$275.00	\$825.00
BLD2126294B1-06-02	Security Building - Interior and Exterior window	3	each	\$427.50	\$427.50	\$1,282.50		\$1,282.50	5%	\$450.00	\$1,350.00	5%	\$850.00	\$850.00	\$2,550.00	47%	\$225.00	\$675.00	-100%	\$225.00	\$675.00
BLD2126294B1-06-03	Optional Services - Additional Labor (per person	200	hour	\$143.50	\$19.00	\$3,800.00	-655%	\$3,800.00	5%	\$20.00	\$4,000.00	5%	\$140.00	\$140.00	\$28,000.00	86%	\$50.00	\$10,000.00	60%	\$50.00	\$10,000.00
BLD2126294B1-06-04	Optional Services - Additional window cleaning	100	hour	\$139.40	\$57.00	\$5,700.00	-145%	\$5,700.00	5%	\$60.00	\$6,000.00	5%	\$150.00	\$150.00	\$15,000.00	60%	\$75.00	\$7,500.00	20%	\$75.00	\$7,500.00
Totals					\$361,707.75			\$361,707.75			\$360,745.00				\$324,800.00			\$352,838.00			\$352,838.00

*AWD = Recommended for Award

** Vendor found non-responsible for not complying with OESBD CBE Reserve program requirements.