

Price Analysis

Solicitation No.: BLD2128809B1
 Solicitation Title: Airport Grounds Maintenance and US-1 Landscaping
 Date Bid Posted: 10/28/2024
 Date Bid Opened: 11/15/2024
 Bid Submittals: Five (5)
 Declinations: Zero (0)

Abbreviations:

UOM = Unit of Measure
 AWD = Award
 QTY = Quantity
 PAV = Potential Awarded Vendor



Ledger:	
Prices from PAV was less than 25% from Vendor =	
Prices from PAV greater than 25% from Vendor =	

Item #	Item	Qty	Unit	Grass Roots Complete LLC		AR Maintenance Solutions Inc. *PAV		% difference from Current
				Price	% difference from PAV	Price	% difference from Current	
Group 1 - Airport Grounds Maintenance								
#1-1	Terminal Complex - Grass Maintenance	30	Each			4,000.00		34%
#1-2	Terminal Complex - Ground Cover, Hedge Trimming and Bed Cleaning	18	Each			4,000.00		-22%
#1-3	Terminal Complex - Fertilization of Trees, Ground Cover and Hedges	2	Each			3,500.00		-30%
#1-4	Greenbelt - Grass Maintenance	30	Each			2,500.00		39%
#1-5	Greenbelt - Fertilization of Trees, Ground Cover and Hedges	2	Each			2,000.00		11%
#1-6	Greenbelt - Ground Cover, Hedge Trimming and Bed Cleaning	18	Each			2,800.00		-14%
#1-7	Airport Economy Lot - Ground Cover, Hedges, Shrubs, and Bed Cleaning	18	Each			3,000.00		-11%
#1-8	Daily Trash Pickup	12	Month			3,500.00		-19%
#1-9	Irrigation System Maintenance and Repair	12	Month			1,500.00		-22%
#1-10	Fertilization - Grass (all areas)	120	Acre			125.00		-7%
#1-11	Insecticide Treatment for Grounds and Trees excluding Royal Palms	135	Hour			40.00		-27%
#1-12	Insecticide Treatment for Royal Palms	475	Each			15.00		-17%
#1-13	Root Pruning Ficus Trees	75	Each			25.00		0%
#1-14	Mulch Replacement	2500	CY			45.00		15%
#1-15	Sod Replacement - St. Augustine	15000	SQ			0.45		-22%
#1-16	Sod Replacement - Bahia	7500	SQ			0.45		-12%
#1-17	Additional Locations - Grass Maintenance - Flat Surface	287	Acre			75.00		-21%
#1-18	Additional Locations - Slope Maintenance	100	Acre			75.00		-32%
#1-19	Additional Locations - Ground Cover, Hedge Trimming and Bed Cleaning	117486	SQ			0.20		-9%
#1-20	Storm Cleanup - Labor for Storm Damage Cleanup	100	Hour			30.00		-19%
#1-21	Storm Cleanup - Labor for Irrigation System Repair	100	Hour			40.00		-17%
#1-22	Storm Cleanup - Chipper Rental	10	Day			500.00		-38%
#1-23	Storm Cleanup - Bucket Truck Rental	10	Day			750.00		-12%
#1-24	Storm Cleanup - Skid Steer Rental	10	Day			750.00		-9%
#1-25	Airport Economy Lot - Grass Maintenance	30	Each			1,800.00		

Airport Grounds Maintenance Current Contract BLD2123273B1_1 Term 4/8/22 - 4/7/25	Price	US-1 Landscaping Current Contract BLD2123274B1_1 Term 4/23/22 - 4/22/25	Price
	2,992.00		
	5,100.00		
	5,000.00		
	1,802.00		
	1,800.00		
	3,264.00		
	3,360.00		
	4,305.00		
	1,920.00		
	135.00		
	55.00		
	18.00		
	25.00		
	39.00		
	0.58		
	0.51		
	95.00		
	110.00		
	0.22		
	37.00		
	48.00		
	800.00		
	850.00		
	825.00		
	N/A		

Item #	Item	Qty	Unit	Grass Roots Complete LLC		AR Maintenance Solutions Inc. *PAV		Airport Grounds Maintenance Current Contract BLD2123273B1_1 Term 4/8/22 - 4/7/25	US-1 Landscaping Current Contract BLD2123274B1_1 Term 4/23/22 - 4/22/25
				Price	% difference from PAV	Price	% difference from Current		
Group 2 - US-1 Landscaping									
#2-1	Region 1: Turf Mowing	30	Cycle	3,950.00	-56%	9,000.00	13%		8,000.00
#2-2	Region 1: Trash Clean-Up and Litter Control	250	Day	180.00	20%	150.00	0%		150.00
#2-3	Region 1: Ground Cover and Tree Pruning	24	Cycle	3,950.00	-21%	5,000.00	0%		5,000.00
#2-4	Region 1: Trimming of Sea Grapes along US-1 Median	3	Cycle	11,500.00	229%	3,500.00	40%		2,500.00
#2-5	Region 1: Trimming of Sea Grapes along Ramps	1	Cycle	8,250.00	450%	1,500.00	50%		1,000.00
#2-6	Region 1: Fertilization - Turf	2	Each	3,250.00	-19%	4,000.00	0%		4,000.00
#2-7	Region 1: Fertilization - Palm Trees	2	Each	2,750.00	-8%	3,000.00	67%		1,800.00
#2-8	Region 1: Fertilization - Groundcover	2	Each	2,750.00	175%	1,000.00	0%		1,000.00
#2-9	Region 1: Insecticide Application including product	75	Hour	75.00	200%	25.00	-17%		30.00
#2-10	Region 1: Lake Perimeter Maintenance	6	Cycle	7,500.00	275%	2,000.00	150%		800.00
#2-11	Region 2: Turf Mowing	24	Cycle	3,800.00	27%	3,000.00	100%		1,500.00
#2-12	Region 2: Trimming of Sea Grapes along Ramps	1	Cycle	9,500.00	533%	1,500.00	50%		1,000.00
#2-13	Region 2: Fertilization - Palm Trees	1	Each	2,750.00	244%	800.00	0%		800.00
#2-14	Region 2: Fertilization - Turf	1	Each	2,750.00	224%	850.00	0%		850.00
#2-15	Region 2: Insecticide Application including product	75	Hour	75.00	200%	25.00	-17%		30.00
#2-16	Region 2: Trash Clean-Up and Litter Control	250	Day	175.00	250%	50.00	0%		50.00
#2-17	Region 3: Turf Mowing (Wet area)	4	Cycle	4,400.00	76%	2,500.00	843%		265.00
#2-18	Region 4: Turf Mowing (Wet area)	4	Cycle	4,250.00	70%	2,500.00	N/A		N/A
#2-19	Bahia Sod, Furnish and Install (All Regions)	500	SQ	0.75	67%	0.45	0%		0.45
#2-20	Mulch Furnish and Install (All Regions)	50	CY	55.00	22%	45.00	7%		42.00
#2-21	Optional Services - Labor Rate	200	Hour	42.50	70%	25.00	N/A		N/A

Comments:

For the purpose of this price analysis and comparison; the items' unit prices of the Potential Awarded Vendor, AR Maintenance Solutions, Inc., for Group 1 were compared to the unit prices of Current Contract BLD2123273B1_1. The items' unit prices of the Potential Awarded Vendor, AR Maintenance Solutions, Inc. (a Certified Business (CBE) Firm); for Grupo 2 were compared to the unit prices of apparent low bidder, Grass Roots Complete LLC (a nonCBE firm) and Current Contract BLD2123274B1_1.

N/A - Reflect items not included in the current contracts.