



TO: Robert Gleason, Director of Purchasing
Purchasing Division
FROM: Clark Gay, Acting Enterprise Security Director
Broward County Aviation Department
SUBJECT: Solicitation No.: BLD2124529B1
FLL CCTV Installation Repair and Maintenance

Recommended Vendor: Micro Security Solutions, Inc. DBA Micro Security Systems Integration, Inc.

Recommended Group(s)/Line Item(s):

Initial Award Amount: \$ 7,297,233 *

Potential Total Amount: \$ 18,243,082.50 *

Initial Contract Term: Two Years

Contract Term, including Renewals: Five Years

CONCURRENCE:

☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.

☒ Not applicable Not necessary for this procurement

LITIGATION HISTORY: (check one)

☒ I have reviewed the Litigation History Form and there is no issue of concern.

☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

☒ Vendor received an overall rating ≥ 2.59 on all evaluations.

☐ No evaluations within the past three years contained any items rated a score of 2 or less.

☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.

☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.

☐ Past evaluations are not relevant to the scope of this contract.

☐ No past Performance Evaluations exist in ContractsCentral.

AND

☒ Reference Verification Forms are attached.

OR

☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Clark Gay
(Individual authorized to administer the contract.)

TITLE: Acting Enterprise Security Director

SIGNATURE: Clark Gay

Digitally signed by Clark Gay
Date: 2022.08.22 14:04:01 -04'00'

DATE: 8/22/22

* Award amount reduced after signature (since it is a lower amount, memorandum was not requested to be re-signed).



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2124529B1 - FLL CCTV Installation Repair and Maintenance

Reference for: (Name of Firm) Micro Security Solutions, Inc. DBA Micro Security Systems Integration, Inc.

Organization/Firm Name providing reference: Memorial Health Care System

Contact Name/Title: Freddy Avalos - Director of Security

Contact E-mail: AlfAvalos@mhs.net

Contact Phone: 954-240-7162

Name of Referenced Project: Video Camera/Access Control Installation and Repair Services

Contract No.

Contract Amount: \$1M + Annual

Date Services Provided: September 2015 - Current

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Been working with MSSI for 8 years now. Prior company was expensive with awful service. No complaints at all with MSSI. Three levels of calls based on how urgent the service call is. Timely, punctual, they take care of business. Very solution oriented.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐

2. Vendor's Organization

a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☐	☒

3. Timeliness of:

a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Nicholas Bryant

Title: Contract/Grants Administrator

Division/Department: Broward County Aviation Department

Date of Verification: August 22, 2022



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2124529B1 - FLL CCTV Installation Repair and Maintenance

Reference for: (Name of Firm) Micro Security Solutions, Inc. DBA Micro Security Systems Integration, Inc.

Organization/Firm Name providing reference: Conti Corporation/Turner Construction

Contact Name/Title: Marvin Orozco, RCDD / Senior Project Manager

Contact E-mail: morozco@conticorporation.com

Contact Phone: 786-202-1253

Name of Referenced Project: Terminal 2 & Terminal 4 Expansion Projects

Contract No.

Contract Amount: \$2.5M (Aggregate Value)

Date Services Provided:

(list date range or date services began until "current")

Vendor's role in Project: ☐ Prime Vendor ☒ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Cameras and Terminal 2 & Terminal 4 Expansion Projects

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐

2. Vendor's Organization

a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐

3. Timeliness of:

a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Freddy Lugo

Title: Contract/Grants Administrator, Sr.

Division/Department: Broward County Aviation Department

Date of Verification: August 22, 2022



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2124529B1 - FLL CCTV Installation Repair and Maintenance

Reference for: (Name of Firm) Micro Security Solutions, Inc. DBA Micro Security Systems Integration, Inc.

Organization/Firm Name providing reference: ANF Construction

Contact Name/Title: Raul Cornejo - Senior Project Manager

Contact E-mail: rcornejo@anfgroup.com

Contact Phone: 954-990-1712

Name of Referenced Project: Design Build Service CCTV/Access Control

Contract No.

Contract Amount: \$1M+ (Aggregate)

Date Services Provided: 2011-Current

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

MSSI provides CCTV cameras and related support and service.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐

2. Vendor's Organization

a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☐	☒

3. Timeliness of:

a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

Nothing negative to say about them. Been working with them for 18 years. Whether its permitting or handling technical issues, they have always been proactive and professional.

References Checked By

Name: Nicholas Bryant

Title: Contract/Grants Administrator

Division/Department: Broward County Aviation Department

Date of Verification: August 22, 2022