



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301

954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

MEMORANDUM

DATE: December 6, 2021

TO: Jeannette Ferrell, Senior Purchasing Agent
Broward County Purchasing Division

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD
Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2021.12.09 13:39:39 -05'00'

FROM: Maribel Feliciano, Assistant Director
Office of Economic and Small Business Development

MARIBEL FELICIANO
Digitally signed by MARIBEL FELICIANO
Date: 2021.12.09 13:26:58 -05'00'

**SUBJECT: Bid No. BLD2123273B1, Airport Grounds Landscaping
County Business Enterprise (CBE) Evaluation**

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

CBE Goal for this project: 25%

Met the CBE Requirements:

Firm Name

Category

Percentage

Arazoza Brothers Corp. (prime)

- Enviroscapes Plus, Inc.

CBE

25.00%

Total Bid Amount: \$780,690.00

CBE Participation: 25.00%

**BrightView Landscape Services, Inc. d/b/a BrightView
Landscape (prime)**

- Enviroscapes Plus, Inc.

CBE

25.00%

Total Bid Amount: \$647,890.00

CBE Participation: 25.00%

Grass Roots Complete (prime)

- Ed's Pest Control d/b/a Pest Logic

CBE

25.00%

Total Bid Amount: \$543,180.00

CBE Participation: 25.00%

Broward County Board of County Commissioners

Mark D. Bogen • Lamar P. Fisher • Beam Furr • Steve Geller • Dale V.C. Holness • Nan H. Rich • Tim Ryan • Barbara Sharief • Michael Udine
www.broward.org/econdev

**Bid No. BLD2123273B1, Airport Grounds Landscaping
County Business Enterprise (CBE) Evaluation**

Met the CBE Requirements (continued):

<u>Firm Name</u>	<u>Category</u>	<u>Percentage</u>
Juniper Landscaping of Florida, LLC d/b/a Juniper (prime)		
• Turbo Mulch, Inc. d/b/a Southern Mulch, Inc.	CBE	15.00%
• AR Maintenance Solutions, Inc.	CBE	10.00%
Total		25.00%

Total Bid Amount: \$639,569.00

CBE Participation: 25.00%

Superior Landscaping & Lawn Service, Inc. (prime)

• Enviroscapes Plus, Inc.	CBE	25.26%
---------------------------	-----	--------

Total Bid Amount: \$820,234.43

CBE Participation: 25.26%

Weed-A-Way, Inc. (prime)	CBE	100.00%
---------------------------------	-----	---------

Total Bid Amount: \$905,004.00

CBE Participation: 100.00%

Did Not Meet the CBE Requirements

<u>Firm Name</u>	<u>Category</u>	<u>Percentage</u>
Aero Groundtek, LLC (prime)	Non-CBE	0.00%

Total Bid Amount: \$670,200.00

CBE Participation: 0.00%

CBE Compliance Comments:

Arazoza Brothers Corp. submitted the required documentation in accordance with the solicitation's requirements and is compliant with the CBE Program requirements.

BrightView Landscape Services, Inc. d/b/a BrightView Landscape submitted a Letter of Intent (LOI) with its bid response that was missing information. The vendor was given three (3) business days to provide the missing information and did so within the stipulated timeframe. BrightView Landscape Services, Inc. d/b/a BrightView Landscape is compliant with the CBE requirements of the solicitation.

Juniper Landscaping of Florida, LLC d/b/a Juniper and Superior Landscaping & Lawn Service, Inc. submitted LOIs with their respective responses that did not meet the established goal. The firms were both given three (3) business days to provide LOIs that meet the 25% CBE goal or provide documentation of their respective good faith efforts to do so. Juniper Landscaping of Florida, LLC d/b/a Juniper and Superior Landscaping & Lawn Service, Inc. responded within the allotted timeframe and each submitted LOIs that meet the established goal. Juniper Landscaping of Florida, LLC d/b/a Juniper and Superior Landscaping & Lawn Service, Inc. are compliant with the CBE requirements of the solicitation.

**Bid No. BLD2123273B1, Airport Grounds Landscaping
County Business Enterprise (CBE) Evaluation**

Grass Roots Complete, Weed-A-Way, Inc. and Aero Groundtek, LLC did not submit LOIs with their respective bid responses. The firms were each given three (3) business days to provide LOIs that meet the established 25% CBE goal or provide documentation of their respective good faith efforts to do so. Grass Roots Complete and Weed-A-Way, Inc. responded within the stipulated timeframe and provided LOIs that meet the established goal. Grass Roots Complete and Weed-A-Way, Inc. are compliant with the CBE requirements of the solicitation.

Aero Groundtek, LLC responded within the stated timeframe and submitted an Application for Evaluation of Good Faith Efforts Form to have its efforts to meet the goal evaluated. However, the firm did not submit the requested documentation in support of its efforts to meet the goal. Aero Groundtek, LLC is non-compliant with the CBE requirements of the solicitation.

cc: Donna-Ann Knapp, Small Business Development Manager, OESBD