

Price Analysis

Solicitation No. / Title: GEN2126691B1, Temporary Information Technology / Date Bid Posted: 7/24/2023  
Date Bid Opened: 8/16/2023  
Bid Submit(s): 31 Bids, 3 Partial Bids  
Using Agency: Water and Wastewater Services (WWS)

| Temporary Information Technology (IT) Personnel Services |                                             |                  |      |         |             |         |             |         |             | CONTINUED HEALTH Non-SBE/CBE |  | COCORHIZA ENTERPRISES SBE/CBE |  |
|----------------------------------------------------------|---------------------------------------------|------------------|------|---------|-------------|---------|-------------|---------|-------------|------------------------------|--|-------------------------------|--|
| Item No.                                                 | Description                                 | Qty <sup>1</sup> | UOM  | Price   | Total       | Price   | Total       | Price   | Total       |                              |  |                               |  |
| GEN2126691B1-01-01                                       | Junior Scada Process Control System Analyst | 80               | hour | \$24.00 | \$1,920.00  | \$25.00 | \$2,000.00  | \$24.00 | \$2,000.00  |                              |  |                               |  |
| GEN2126691B1-01-02                                       | Scada Process Control System Analyst        | 80               | hour | \$25.00 | \$2,000.00  | \$26.00 | \$2,080.00  | \$26.00 | \$2,080.00  |                              |  |                               |  |
| GEN2126691B1-01-03                                       | Desktop Support                             | 2,600            | hour | \$30.00 | \$78,000.00 | \$31.00 | \$80,600.00 | \$31.00 | \$80,600.00 |                              |  |                               |  |
| GEN2126691B1-01-04                                       | Application Support                         | 200              | hour | \$23.00 | \$4,600.00  | \$24.00 | \$4,800.00  | \$24.00 | \$4,800.00  |                              |  |                               |  |
| GEN2126691B1-01-05                                       | Network Analyst                             | 40               | hour | \$23.00 | \$920.00    | \$24.00 | \$960.00    | \$24.00 | \$960.00    |                              |  |                               |  |
| GEN2126691B1-01-06                                       | Windows Administrator                       | 200              | hour | \$23.00 | \$4,600.00  | \$24.00 | \$4,800.00  | \$24.00 | \$4,800.00  |                              |  |                               |  |
| GEN2126691B1-01-07                                       | Unix Administrator                          | 40               | hour | \$23.00 | \$920.00    | \$24.00 | \$960.00    | \$24.00 | \$960.00    |                              |  |                               |  |
| GEN2126691B1-01-08                                       | Contracts Manager                           | 40               | hour | \$28.00 | \$1,120.00  | \$29.00 | \$1,160.00  | \$29.00 | \$1,160.00  |                              |  |                               |  |
| GEN2126691B1-01-09                                       | Project Leader                              | 2000             | hour | \$28.00 | \$56,000.00 | \$29.00 | \$58,000.00 | \$29.00 | \$58,000.00 |                              |  |                               |  |
| GEN2126691B1-01-10                                       | Project Manager                             | 2000             | hour | \$36.00 | \$72,000.00 | \$37.00 | \$74,000.00 | \$37.90 | \$75,800.00 |                              |  |                               |  |
| Total (Initial 1-year Term):                             |                                             |                  |      |         |             |         |             |         |             |                              |  |                               |  |
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<sup>2</sup> CBE% Differential:

Temporary Information Technology (IT) Personnel Services

| Temporary Information Technology (IT) Personnel Services |                                             |                  |      |         |              |  |  |  |  | LavaSoft Inc. Non-SBE/CBE |              | IMCS Group Inc. Non-SBE/CBE |              |
|----------------------------------------------------------|---------------------------------------------|------------------|------|---------|--------------|--|--|--|--|---------------------------|--------------|-----------------------------|--------------|
| Item No.                                                 | Description                                 | Qty <sup>1</sup> | UOM  | Price   | Total        |  |  |  |  | Price                     | Total        | Price                       | Total        |
| GEN2126691B1-01-01                                       | Junior Scada Process Control System Analyst | 80               | hour | \$53.30 | \$4,264.00   |  |  |  |  | \$60.00                   | \$5,200.00   | \$60.00                     | \$5,200.00   |
| GEN2126691B1-01-02                                       | Scada Process Control System Analyst        | 80               | hour | \$71.50 | \$5,720.00   |  |  |  |  | \$70.00                   | \$5,600.00   | \$70.00                     | \$5,600.00   |
| GEN2126691B1-01-03                                       | Desktop Support                             | 2,600            | hour | \$32.50 | \$84,500.00  |  |  |  |  | \$42.00                   | \$109,200.00 | \$42.00                     | \$109,200.00 |
| GEN2126691B1-01-04                                       | Application Support                         | 200              | hour | \$65.00 | \$13,000.00  |  |  |  |  | \$65.00                   | \$13,000.00  | \$65.00                     | \$13,000.00  |
| GEN2126691B1-01-05                                       | Network Analyst                             | 40               | hour | \$65.00 | \$2,600.00   |  |  |  |  | \$65.00                   | \$2,600.00   | \$65.00                     | \$2,600.00   |
| GEN2126691B1-01-06                                       | Windows Administrator                       | 200              | hour | \$58.50 | \$11,700.00  |  |  |  |  | \$65.00                   | \$13,000.00  | \$65.00                     | \$13,000.00  |
| GEN2126691B1-01-07                                       | Unix Administrator                          | 40               | hour | \$58.50 | \$2,340.00   |  |  |  |  | \$65.00                   | \$2,600.00   | \$65.00                     | \$2,600.00   |
| GEN2126691B1-01-08                                       | Contract Manager                            | 40               | hour | \$74.10 | \$2,964.00   |  |  |  |  | \$75.00                   | \$3,000.00   | \$75.00                     | \$3,000.00   |
| GEN2126691B1-01-09                                       | Project Leader                              | 2,000            | hour | \$71.50 | \$143,000.00 |  |  |  |  | \$75.00                   | \$3,000.00   | \$75.00                     | \$3,000.00   |
| GEN2126691B1-01-10                                       | Project Manager                             | 2,000            | hour | \$91.00 | \$182,000.00 |  |  |  |  | \$80.00                   | \$160,000.00 | \$80.00                     | \$160,000.00 |
| Total (Initial 1-Year Term):                             |                                             |                  |      |         |              |  |  |  |  |                           | \$313,200.00 |                             | \$313,200.00 |

Temporary Information Technology (IT) Personnel Services

| Temporary Information Technology (IT) Personnel Services |                                             |                  |      |         |              |         |              |         |              | SoftSages Technology Non-SBE/CBE |              | Radgov Inc Non-SBE/CBE |  |
|----------------------------------------------------------|---------------------------------------------|------------------|------|---------|--------------|---------|--------------|---------|--------------|----------------------------------|--------------|------------------------|--|
| Item No.                                                 | Description                                 | Qty <sup>1</sup> | UOM  | Price   | Total        | Price   | Total        | Price   | Total        | Price                            | Total        |                        |  |
| GEN2126691B1-01-01                                       | Junior Scada Process Control System Analyst | 80               | hour | \$55.00 | \$2,400.00   | \$63.98 | \$5,088.40   | \$63.98 | \$5,088.40   | \$63.98                          | \$5,088.40   |                        |  |
| GEN2126691B1-01-02                                       | Scada Process Control System Analyst        | 80               | hour | \$72.00 | \$5,760.00   | \$70.00 | \$5,600.00   | \$70.00 | \$5,600.00   | \$70.00                          | \$5,600.00   |                        |  |
| GEN2126691B1-01-03                                       | Desktop Support                             | 2,600            | hour | \$32.00 | \$83,200.00  | \$41.90 | \$109,660.00 | \$51.91 | \$134,866.00 | \$51.91                          | \$134,866.00 |                        |  |
| GEN2126691B1-01-04                                       | Application Support                         | 200              | hour | \$70.00 | \$14,000.00  | \$68.05 | \$13,610.00  | \$68.05 | \$13,610.00  | \$68.05                          | \$13,610.00  |                        |  |
| GEN2126691B1-01-05                                       | Network Analyst                             | 40               | hour | \$72.00 | \$2,880.00   | \$71.72 | \$2,868.80   | \$71.72 | \$2,868.80   | \$71.72                          | \$2,868.80   |                        |  |
| GEN2126691B1-01-06                                       | Windows Administrator                       | 200              | hour | \$68.00 | \$13,600.00  | \$68.00 | \$13,600.00  | \$68.00 | \$13,600.00  | \$68.00                          | \$13,600.00  |                        |  |
| GEN2126691B1-01-07                                       | Unix Administrator                          | 40               | hour | \$75.00 | \$3,000.00   | \$75.00 | \$3,000.00   | \$75.00 | \$3,000.00   | \$75.00                          | \$3,000.00   |                        |  |
| GEN2126691B1-01-08                                       | Contract Manager                            | 40               | hour | \$85.00 | \$3,400.00   | \$85.00 | \$3,400.00   | \$85.00 | \$3,400.00   | \$85.00                          | \$3,400.00   |                        |  |
| GEN2126691B1-01-09                                       | Project Leader                              | 2000             | hour | \$95.00 | \$190,000.00 | \$95.00 | \$190,000.00 | \$95.00 | \$190,000.00 | \$95.00                          | \$190,000.00 |                        |  |
| GEN2126691B1-01-10                                       | Project Manager                             | 2000             | hour | \$95.00 | \$190,000.00 | \$95.00 | \$190,000.00 | \$95.00 | \$190,000.00 | \$95.00                          | \$190,000.00 |                        |  |
| Total (Initial 1-year Term):                             |                                             |                  |      |         | \$376,630.40 |         |              |         |              |                                  | \$376,630.40 |                        |  |

Temporary Information Technology (IT) Personnel Services

| Temporary Information Technology (IT) Personnel Services |                                             |                  |      |          |              |            |              |            |              | Elegant Enterprise Wide Solutions |  |  |  |
|----------------------------------------------------------|---------------------------------------------|------------------|------|----------|--------------|------------|--------------|------------|--------------|-----------------------------------|--|--|--|
| Item No.                                                 | Description                                 | Qty <sup>1</sup> | UOM  | Price    | Total        | Non-SBECBE | Non-SBECBE   | Non-SBECBE | Non-SBECBE   |                                   |  |  |  |
| GEN2126691B1-01-01                                       | Junior Scada Process Control System Analyst | 80               | hour | \$130.00 | \$10,400.00  | \$120.00   | \$9,600.00   |            |              |                                   |  |  |  |
| GEN2126691B1-01-02                                       | Scada Process Control System Analyst        | 80               | hour | \$133.00 | \$10,640.00  | \$145.00   | \$11,600.00  |            |              |                                   |  |  |  |
| GEN2126691B1-01-03                                       | Desktop Support                             | 2,600            | hour | \$84.00  | \$218,400.00 | \$78.00    | \$202,800.00 |            |              |                                   |  |  |  |
| GEN2126691B1-01-04                                       | Application Support                         | 200              | hour | \$101.00 | \$20,200.00  | \$110.00   | \$22,000.00  |            |              |                                   |  |  |  |
| GEN2126691B1-01-05                                       | Network Analyst                             | 40               | hour | \$174.00 | \$4,960.00   | \$115.00   | \$4,600.00   |            |              |                                   |  |  |  |
| GEN2126691B1-01-06                                       | Windows Administrator                       | 200              | hour | \$101.00 | \$20,200.00  | \$110.00   | \$22,000.00  |            |              |                                   |  |  |  |
| GEN2126691B1-01-07                                       | Unix Administrator                          | 40               | hour | \$130.00 | \$5,200.00   | \$120.00   | \$4,800.00   |            |              |                                   |  |  |  |
| GEN2126691B1-01-08                                       | Contracts Manager                           | 40               | hour | \$90.00  | \$3,600.00   | \$98.00    | \$3,920.00   |            |              |                                   |  |  |  |
| GEN2126691B1-01-09                                       | Project Leader                              | 2000             | hour | \$103.00 | \$4,120.00   | \$95.00    | \$3,800.00   |            |              |                                   |  |  |  |
| GEN2126691B1-01-10                                       | Project Manager                             | 2000             | hour | \$127.00 | \$254,000.00 | \$138.00   | \$276,000.00 |            |              |                                   |  |  |  |
| Total (initial 1-year Term):                             |                                             |                  |      |          |              |            | \$551,720.00 |            | \$561,120.00 |                                   |  |  |  |

AWARD CONTRACT (Potential 5-Year Amount):

<sup>3</sup> COST SAVINGS (Initial 1-Year Term):  
(difference between apparent low & second low)

Price Analysis Notes:

<sup>1</sup>The quantities listed are the estimate one-year quantities for this solicitation.

Basis of Award: Award will be made to the lowest responsive responsible bidder by total bid price (sum of all items).

<sup>2</sup> County Business Enterprise (CBE) Mandatory Differential: The total bid of the CBE Presumptive Addendee does not exceed ten percent (10%) of the lowest responsive responsible bid received from a non-certified SBE/CBE firm. Therefore the SBE/CBE firm is responsive and responsible and has matched the lowest responsive, responsible bid. The CBE firm, Cocorhiza Enterprises Inc is being recommended for award.