



TO: Robert Gleason, Director
Purchasing Division
FROM: Richard Waskiewicz, Director *RAW*
Maintenance Division, Aviation Department
SUBJECT: Solicitation No.: BLD2123273B1
Airport Grounds Landscaping

Recommended Vendor: Juniper Landscaping of Florida, LLC dba Juniper
Recommended Group(s)/Line Item(s): Items 1-24
Initial Award Amount: \$ 639,269.00 Potential Total Amount: \$ 1,917,807.00
Initial Contract Term: One Year Contract Term, including Renewals: Three Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☒ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☒ Vendor received an overall rating ≥ 2.59 on all evaluations.
☐ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Lori Vassello

TITLE: Contract Administrator Senior

(Individual authorized to administer the contract.)

SIGNATURE:

Digitally signed by Lori Vassello
Date: 2022.02.03 10:57:39 -05'00'

DATE: 2/3/22



Vendor Reference Verification Form

Broward County Solicitation No. and Title:	BLD2123273B1, Airport Grounds Landscaping
Reference for: (Name of Firm)	Juniper Landscaping of Florida, LLC dba Juniper
Organization/Firm Name providing reference:	Broward College
Contact Name/Title:	Laura Ozment
Contact E-mail:	lozment@broward.edu
Contact Phone:	954-201-6627
Name of Referenced Project:	Landscape and Grounds Maintenance Collegewide
Contract No.	RFP-2017-033-DD
Contract Amount:	\$119,802.96 annually
Date Services Provided:	July 1 2017- current

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Juniper provides services at 4 of Broward College's satellite centers. Contract is for 3 yrs. with 2 optional renewal years. They are currently in the second renewal period.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
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1. Vendor's Quality of Service

a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☒	☐	☐
c. Deliverables	☐	☒	☐	☐

2. Vendor's Organization

a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☐	☒

3. Timeliness of:

a. Project	☐	☐	☒	☐
b. Deliverables	☐	☒	☐	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name:	Lori Vassello	Title:	Contract Administrator Senior
Division/Department:	Aviation Facilities Maintenance	Date of Verification:	1/20/2022



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2123273B1, Airport Grounds Landscaping
Reference for: (Name of Firm) Juniper Landscaping of Florida, LLC dba Juniper
Organization/Firm Name providing reference: City of Tamarac
Contact Name/Title: Thomas Vreeland
Contact E-mail: tom.vreeland@tamarac.org
Contact Phone: 954-597-3731

Name of Referenced Project: ANNUAL LANDSCAPE MAINT. CONTRACT
Contract No. BID NO. 14-25B
Contract Amount: \$ 1,407,058.91
Date Services Provided: 2013 THRU 2019
(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor
Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

MOWING + DETAILING ALL OF OUR MEDIANS AND R-O-W.
MULCHING, PALM + HARDWOOD TREE TRIMMING ALONG
WITH IRRIGATION. ALSO FERTILIZATION AND WEED
CONTROL.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization				
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☒	☐	☐
3. Timeliness of:				
a. Project	☐	☒	☒	☐
b. Deliverables	☐	☒	☐	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Lori Vassello Title: Contract Administrator Senior
Division/Department: Aviation Facilities Maintenance Date of Verification: 1/19/22



Vendor Reference Verification Form

Broward County Solicitation No. and Title:	BLD2123273B1, Airport Grounds Landscaping
Reference for: (Name of Firm)	Juniper Landscaping of Florida, LLC dba Juniper
Organization/Firm Name providing reference:	Broward County WWS
Contact Name/Title:	Carl Archie
Contact E-mail:	carchie@broward.org
Contact Phone:	954-831-0753
Name of Referenced Project:	Maintenance of Canals and Associated Facilities
Contract No.	BLD211698B_1
Contract Amount:	\$1,034,015
Date Services Provided:	4/11/2019 to 4/10/2022

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor
 Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

This vendor mows, picks up debris and cuts down invasive trees on publicly owned canals and drainage features.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	☐	☒	☐	☐
b. Accuracy	☐	☒	☐	☐
c. Deliverables	☐	☒	☐	☐
2. Vendor's Organization				
a. Staff expertise	☐	☒	☐	☐
b. Professionalism	☐	☒	☐	☐
c. Turnover	☐	☒	☐	☐
3. Timeliness of:				
a. Project	☐	☒	☐	☐
b. Deliverables	☐	☒	☐	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name:	Lori Vassello	Title:	Contract Administrator Senior
Division/Department:	Aviation Facilities Maintenance	Date of Verification:	1/24/2022



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2123273B1, Airport Grounds Landscaping
 Reference for: (Name of Firm) Juniper Landscaping of Florida, LLC dba Juniper
 Organization/Firm Name providing reference: Nova Southeastern University
 Contact Name/Title: Dr. Rod Colas
 Contact E-mail: rcolas@nova.edu
 Contact Phone: (954) 262-8920
 Name of Referenced Project:
 Contract No.
 Contract Amount:
 Date Services Provided:

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor
 Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Tree maintenance, Athletic field maintenance, Irrigation, Fertilization, and pest control

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐

2. Vendor's Organization

a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐

3. Timeliness of:

a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Lori Vassello Title: Contract Administrator Senior
 Division/Department: Aviation Facilities Maintenance Date of Verification: 02/03/2022