



TO: Robert Gleason, Director
Purchasing Division
FROM: Adriana Toro, Acting Director
Highway and Bridge Maintenance Division
SUBJECT: Solicitation No.: BLD2123333B1
Greenways and Miscellaneous Landscaping Maintenance

Recommended Vendor: Juniper Landscaping of Florida, LLC

Recommended Group(s)/Line Item(s):

Initial Award Amount: \$ 1,300,270.00

Potential Total Amount: \$ 3,900,810.00

Initial Contract Term: One Year

Contract Term, including Renewals: Three Years

CONCURRENCE:

☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

☒ I am satisfied with the Vendor's financial background and/or rating and payment performance.

☐ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

☒ I have reviewed the Litigation History Form and there is no issue of concern.

☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

☐ Vendor received an overall rating ≥ 2.59 on all evaluations.

☐ No evaluations within the past three years contained any items rated a score of 2 or less.

☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.

☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.

☐ Past evaluations are not relevant to the scope of this contract.

☒ No past Performance Evaluations exist in ContractsCentral.

AND

☒ Reference Verification Forms are attached.

OR

☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Adriana Toro

TITLE: Acting Director, Highway and Bridge Maintenance

(Individual authorized to administer the contract.)

SIGNATURE: **ADRIANA TORO** Digitally signed by ADRIANA TORO
Date: 2022.04.06 14:25:48 -04'00' DATE: 4/6/22



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Solicitation #BLD2123333B1,
Greenways and Misc. Landscaping Maintenance

Reference for: (Name of Firm) Juniper Landscaping of Florida, LLC

Organization/Firm Name providing reference: City of Boynton Beach

Contact Name/Title: Franky Lazo, Recreation & Parks Department

Contact E-mail: lazof@bbfl.us

Contact Phone: (561) 742-6255

Name of Referenced Project: City of Boynton Beach Athletic Field Maintenance

Contract No. Resolution #R21-162 ; City of Hollywood piggyback on contract F-4664-21-RL

Contract Amount: \$335,000

Date Services Provided: 2021 - present

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Day to day maintenance operations of the baseball field, field renovations.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐

2. Vendor's Organization

a. Staff expertise	☐	☒	☐	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐

3. Timeliness of:

a. Project			×	
b. Deliverables			×	

Additional Comments: (provide on additional sheet if needed)

Juniper Landscaping is very responsive, customer oriented and professional.

References Checked By

Name: Diana McPhee

Title: Administrative Officer

Division/Department: Highway and Bridge Maintenance/Public Works Date of Verification: April 01, 2022



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Solicitation #BLD2123333B1,
Greenways and Misc. Landscaping Maintenance

Reference for: (Name of Firm) Juniper Landscaping of Florida, LLC

Organization/Firm Name providing reference: Town of Miami Lakes

Contact Name/Title: Jose Orellana, Green Space Maintenance Superintendent

Contact E-mail: orellanaj@miamilakes-fl.gov

Contact Phone: 305-364-6100 Ext. 1139

Name of Referenced Project: Town of Miami Lakes Cul de Sacs Maintenance Contract

Contract No. 2017-23 0014124-546000 Grounds Maintenance Item #5 Landscape Areas

Contract Amount: \$84,900 yearly

Date Services Provided: Jan 2018 - present

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Juniper oversees 51 landscape cul-de-sacs, 27 flower beds with 4 flower rotations per year and 2 landscape entrance features to the Town of Miami Lakes.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☒	☐	☐
c. Deliverables	☐	☒	☐	☐

2. Vendor's Organization

a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐

3. Timeliness of:

a. Project	×
b. Deliverables	×

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Diana McPhee

Title: Administrative Officer

Division/Department: Highway and Bridge Maintenance/Public Works Date of Verification: April 06, 2022



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Solicitation #BLD2123333B1,
Greenways and Misc. Landscaping Maintenance

Reference for: (Name of Firm) Juniper Landscaping of Florida, LLC

Organization/Firm Name providing reference: Fort Lauderdale Convention Center

Contact Name/Title: Richard Fredette, Director of Facilities

Contact E-mail: rfredette@ftlauderdalecc.com

Contact Phone: (954) 612-3129

Name of Referenced Project: Fort Lauderdale Convention Center LEED Landscaping and Irrigation Maintenance

Contract No. 102-8-2021

Contract Amount: \$196,270

Date Services Provided: October 2021 - present
(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Juniper provides all of our daily, weekly, and monthly landscaping and irrigation maintenance. The scope of service includes: mowing of grass areas, maintaining debris free roadways and sidewalks, trim bushes and trees, quarterly mulching, pest control, weed control, fertilization and any added special projects.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization				
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:				
a. Project			☒	
b. Deliverables			☒	

Additional Comments: (provide on additional sheet if needed)

Juniper is a true partner for the Broward County Convention Center. They take extreme pride in making our property to be showcase for the community and our events.

References Checked By

Name: Diana McPhee

Title: Administrative Officer

Division/Department: Highway and Bridge Maintenance/Public Works Date of Verification: April 05, 2022