



TO: Robert Gleason, Director
Purchasing Division
FROM: Richard Waskiewicz, Enterprise Director of Facilities/Maintenance *RAW*
Broward County Aviation Department, Maintenance Division
SUBJECT: Solicitation No.: BLD2124941B1
Insert Solicitation Title: Aircraft 400 Hz Ground Power Units

Recommended Vendor: ITW GSE Inc.

Recommended Group(s)/Line Item(s): 1

Initial Award Amount: \$ 725,000.00

Potential Total Amount: \$ 3,625,000.00

Initial Contract Term: One Year

Contract Term, including Renewals: Five Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☒ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☐ Vendor received an overall rating ≥ 2.59 on all evaluations.
☒ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Stephanie Aguirre

TITLE: Contract/Grant Administrator

(Individual authorized to administer the contract.)

SIGNATURE: **Stephanie Aguirre**

Digitally signed by Stephanie Aguirre
Date: 2022.09.14 15:27:23 -04'00'

DATE: 9/14/22

Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2124941B1 Aircraft Hz Ground Power Units

Reference for (Name of Firm): ITW GSE, Inc.

Organization/Firm Name providing reference: Lee County Port Authority

Contact Name: Juan Fonseca

Title: Maintenance Manager

Contact Email: jmfonseca@flylcpa.com

Contact Phone: (239) 590-4751

Name of Referenced Project: N/A

Contract No. N/A

Contract Amount: 484,888.00

Date Services Provided: 5/20 - ongoing

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Stephanie Aguirre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance

Date of Verification: 09/13/2022

Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2124941B1 Aircraft 400 Hz Ground Power Units

Reference for (Name of Firm): ITW GSE, Inc.

Organization/Firm Name providing reference: Nassau Airport Development

Contact Name: Peter Tynes

Title: Maintenance Manager

Contact Email: peter.tynes@nas.bs

Contact Phone: (242) 702-1019

Name of Referenced Project: Supply of GPU

Contract No.

Contract Amount: 388,140.00

Date Services Provided: 2010 - Present Date

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

They provide original equipment and service. The followup and follow thru on issues has been most appreciated

Please rate your experience with the referenced Vendor:

**Needs
Improvement**

Satisfactory

Excellent

**Not
Applicable**

1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

3. Timeliness of:

a. Project

b. Deliverables

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Additional Comments: (provide on additional sheet if needed)

They have always provided good service to us over the years

References Checked By

Name: Stephanie Aguirre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance

Date of Verification: 09/13/2022

Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2124941B1 Aircraft 400 Hz Ground Power Units

Reference for (Name of Firm): ITW GSE, Inc.

Organization/Firm Name providing reference: Delta Air Lines, Inc.

Contact Name: Rob Decker

Title: Hub Manager, Stationary GSE - MSP

Contact Email: rob.decker@delta.com

Contact Phone: (612) 266-4324

Name of Referenced Project: Supply of GPU

Contract No.

Contract Amount: 400,000.00

Date Services Provided:

(list date range or date services began until "current")

Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Provided PCA and GPU for airport funded loading bridge replacement projects

Please rate your experience with the referenced Vendor:

**Needs
Improvement**

Satisfactory

Excellent

**Not
Applicable**

1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

3. Timeliness of:

a. Project

b. Deliverables

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Additional Comments: (provide on additional sheet if needed)

I am in my 34th year in ground support equipment maintenance/management. ITW GSE has always been a top performing supplier. ITW GSE provides a durable, reliable product on schedule. Most importantly, their after sales support and engineering support is second to none in the industry.

References Checked By

Name: Stephanie Aguirre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance

Date of Verification: 09/13/2022