



Date Bid Posted: 8/28/2025
Date Bid Closed: 9/26/2025
Bid Submittals: 2
Bid Declinations: 5
Bid Views/Documents Taken: 29
Vendors Invited: 2,320

TRN213076781
Collision Avoidance Detection System and Maintenance & Support for BCT Buses (FTA)
Transportation Department
Jermaine Phinick
Senior Purchasing Agent
Open-End
9/29/2025

Bid No.
Bid Title:
Agency:
Purchasing Agent:
Title:
Type of Contract:
Price Analysis

Price Analysis

Tabulation of Bids												
Item #	Items	Item Description	Quantity Required	Unit of Measure	Rosco Collision Avoidance LLC (RCA)		Percentage Difference Between Rosco Collision Avoidance LLC and ICE	Pricing from Independent Cost Estimate (ICE) Transportation Department (BCT) 7/31/2025		City of Everett - Prices submitted by RCA for RFP #2024-003, Collision Avoidance System		Percentage Difference Between Price Submitted to BC and Everett
					Unit Price	Total Cost		Unit Price	Total Cost	Unit Price	Unit Price	
Year 1												
#1-1	One-Time Purchase of Collision Avoidance Detection System Hardware for Rigid Buses (35FT/40FT/45FT)	Equipment - Collision Avoidance Detection System Hardware	258	EACH	\$7,535.00	\$1,944,030.00	-6.83%	\$8,087.43	\$2,086,558.03	\$7,560.00	-0.33%	
#1-2	One-Time Purchase of Collision Avoidance Detection System Hardware for Articulated Buses (60FT)	Equipment - Collision Avoidance Detection System Hardware	19	EACH	\$10,800.00	\$205,200.00	33.54%	\$8,087.43	\$153,661.25	\$7,560.00	42.86%	
#1-3	One-Time Installation of Collision Avoidance Detection System Hardware for Rigid Buses (35FT/40FT/45FT)	Labor per Specifications and Requirements	258	EACH	\$2,500.00	\$645,000.00	-7.80%	\$2,711.54	\$699,577.32	\$2,250.00	11.11%	
#1-4	One-Time Installation of Collision Avoidance Detection System Hardware for Articulated Buses (60FT)	Labor per Specifications and Requirements	19	EACH	\$3,000.00	\$57,000.00	10.64%	\$2,711.54	\$51,519.26	\$2,250.00	33.33%	
#1-5	Complete Spare Units of the Collision Avoidance System Hardware	Equipment - per Specifications and Requirements	277	EACH	\$10,850	\$3,005,450.00	34.16%	\$8,087.43	\$2,240,219.28	\$2,000.00	50.00%	
#1-6	Classroom Training with a System- Equipped Transit Vehicle	Training per Specifications and Requirements	1	LPS	\$3,000.00	\$3,000.00	-25.00%	\$4,000.00	\$4,000.00	\$2,000.00	50.00%	
#1-7	External Audible Alarm (35FT/40FT/45FT)	Equipment per Specifications and Requirements	258	EACH	\$465	\$119,970.00	-81.11%	\$2,461.39	\$635,039.40	\$2,550.00	-81.76%	
#1-8	External Audible Alarm for Articulated Buses (60FT)	Equipment per Specifications and Requirements	19	EACH	\$665	\$12,635.00	-72.98%	\$2,461.39	\$46,766.47	\$2,550.00	-73.92%	
#1-9	360 Camera Display (35FT/40FT/45FT)	Equipment - per Specifications and Requirements	258	EACH	\$1,650	\$425,700.00	-32.96%	\$2,461.39	\$635,039.40			
#1-10	360 Camera Display for Articulated Buses (60FT)	Equipment - per Specifications and Requirements	19	EACH	\$1,950	\$37,050.00	-20.78%	\$2,461.39	\$46,766.47			
#1-11	Advances Pedestrian Alert System (35FT/40FT/45FT)	Equipment per Specifications and Requirements	258	EACH	\$1,200	\$309,600.00	-51.25%	\$2,461.39	\$635,039.40			
#1-12	Advances Pedestrian Alert System for Articulated Buses (60FT)	Equipment per Specifications and Requirements	19	EACH	\$1,200	\$22,800.00	-51.25%	\$2,461.39	\$46,766.47			
#1-13	One-Time Installation of External Audible Alarm, 360 Camera Display, and Advances Pedestrian Alert System	Labor per Specifications and Requirements	277	EACH	\$2,000	\$554,000.00	0.00%	\$2,000.00	\$554,000.00			
#1-14	(Year 1): Annual Software License Fees/Subscription	Software Licenses and Subscription Fees	277	EACH	\$300	\$83,100.00	-6.54%	\$321.00	\$88,917.00	\$300.00	0.00%	
#1-15	(Year 1): Annual Hardware Preventative Maintenance and Support	Support & Maintenance Services	277	EACH	\$450	\$124,650.00	-21.74%	\$575.00	\$159,275.00	\$300.00	50.00%	
Annual Pass-thru Allowance for Miscellaneous Replacement Parts and Materials						\$57,100			\$57,100			
Year 1 Estimated Amount						\$7,406,285	-6.56%		\$8,140,245			
#2-1	(Year 2): Annual Software License Fees/Subscription	Software Licenses and Subscription Fees	400	EACH	\$300.00	\$120,000.00	-6.54%	\$321.00	\$128,400.00	\$300.00	0.00%	
#2-2	(Year 2): Annual Hardware Preventative Maintenance and Support	Support & Maintenance Services	400	EACH	\$450.00	\$180,000.00	-21.74%	\$575.00	\$230,000.00	\$300.00	50.00%	
Pass-thru Allowance for Miscellaneous Replacement Parts and Materials						\$57,100			\$57,100			
Year 2 Estimated Amount						\$357,100	-14.06%		\$415,500			
#3-1	(Year 3): Annual Software License Fees/Subscription	Software Licenses and Subscription Fees	400	EACH	\$300.00	\$120,000.00	-6.54%	\$321.00	\$128,400.00	\$300.00	0.00%	
#3-2	(Year 3): Annual Hardware Preventative Maintenance and Support	Support & Maintenance Services	400	EACH	\$450.00	\$180,000.00	-21.74%	\$575.00	\$230,000.00	\$300.00	50.00%	
Pass-thru Allowance for Miscellaneous Replacement Parts and Materials						\$57,100			\$57,100			
Year 3 Estimated Amount						\$357,100	-14.06%		\$415,500			
#4-1	(Year 4): Annual Software License Fees/Subscription	Software Licenses and Subscription Fees	400	EACH	\$300.00	\$120,000.00	-6.54%	\$321.00	\$128,400.00	\$300.00	0.00%	
#4-2	(Year 4): Annual Hardware Preventative Maintenance and Support	Support & Maintenance Services	400	EACH	\$500.00	\$200,000.00	-13.04%	\$575.00	\$230,000.00	\$315.00	58.73%	
Pass-thru Allowance for Miscellaneous Replacement Parts and Materials						\$57,100			\$57,100			
Year 4 Estimated Amount						\$377,100	-9.24%		\$415,500			
#5-1	(Year 5): Annual Software License Fees/Subscription	Software Licenses and Subscription Fees	400	EACH	\$300.00	\$120,000.00	-6.54%	\$321.00	\$128,400.00	\$300.00	0.00%	
#5-2	(Year 5): Annual Hardware Preventative Maintenance and Support	Support & Maintenance Services	400	EACH	\$500.00	\$200,000.00	-13.04%	\$575.00	\$230,000.00	\$315.00	58.73%	
Pass-thru Allowance for Miscellaneous Replacement Parts and Materials						\$57,100			\$57,100			
Year 5 Estimated Amount						\$377,100	-9.24%		\$415,500			
Potential 5-Year Estimated Total Amount						\$9,074,685	-7.42%		\$9,802,245			
						Recommended Vendor						

Price Analysis Notes:

Rosco Collision Avoidance LLC (RCA)

Potential Awardee:

Potential Award Total (Inclusive of

\$57,100 Annual Pass-Thru Allowance):

\$7,606,285.00

Potential Five (5) Years Total Award:

\$9,074,685.00

Basis of Award: Award made to the responsive, responsible bidder by total bid price (sum of all items).
Apparent Lowest Bidder: XPLO Group, LLC, rejected for failure to submit the licenses as required for the scope of work set forth in the solicitation, per Section M, Licensing Requirements of the Special Instructions to Vendors