

Item #	Item	Qty	UOM	Johnson Controls, Inc. 5757 N. Green Bay Ave. Milwaukee, WI 53211				Johnson Controls, Inc. (Alternate) 5757 N. Green Bay Ave. Milwaukee, WI 53211				Johnson Controls, Inc. 5757 N. Green Bay Ave. Milwaukee, WI 53211 BEST AND FINAL OFFER				Prior Contract No. BLD211708581 Johnson Controls, Inc. Prices Submitted October 19, 2018 Awarded January 8, 2022			
				Unit Price	Total	Notes	Percent Difference from Prior Contract	Unit Price	Total	Notes	Unit Price ²	Total	Notes	Percent Difference from Prior Contract	Original Unit Price	Unit Price Adjusted For CPI-W	Total Price ⁴		
BLD2123530Q1-01-01	Building Automation System Service	60	month	\$24,756.89	\$1,485,413.40	Base bid per solicitation	698.09%	\$13,504.17	\$810,250.20	add alternate for equipment/locations not listed in base bid solicitation for Concourse A, Concourse G, Toll Plaza		\$31,628.00 ¹	\$1,897,680.06	solicitation	919.60%	\$3,102.00	\$3,421.51	\$205,290.36	
BLD2123530Q1-01-02	Labor-Controls Technician (Regular Hours)	3500	hour	\$170.00	\$595,000.00		25.93%					\$141.75	\$496,125.00		5.00%	\$135.00	\$148.91	\$521,167.50	
BLD2123530Q1-01-03	Labor-Controls Technician (Other Hours)	500	hour	\$255.00	\$127,500.00		25.93%					\$212.63	\$106,315.00		5.00%	\$202.50	\$223.36	\$111,678.75	
	SUBTOTAL:				\$2,207,913.40								\$2,500,120.06					\$838,136.61	
	Fixed Percentage Discount from List Price- JCI Parts and Materials	1	contract	50.00%	\$190,000.00	JCI Branded Metasys parts only								JCI Branded Metasys parts only					
BLD2123530Q1-01-04	Allowance Pass-Thru ²		each		\$10,000.00							50.00%	\$190,000.00	only					
	TOTAL (\$ YR. INITIAL):				\$2,407,913.40								\$2,700,120.06						

Legend:
 UOM - Unit of Measure CPI-W - Consumer Price Index for Labor
 QTY - Quantity

- NOTES:**
- Best and Final Offer unit price includes bidder's original offered price for alternate items not understood as included in the original scope of work.
 - For the purpose of this price analysis and comparison, unit prices of the bidder recommended for award were compared to the unit prices of the prior Contract No. BLD21708581.
 - Prior contract amounts calculated for current solicitation quantities.
 - There has been a 10.3% increase in the Consumer Price Index for Urban Wage Earners and Clerical workers (CPI-W) in the South Area for Services since the prior contract prices were submitted in 2018. Unit prices adjusted for Contract BLD21708581, Items 01-01 thru 01-03.
 - Total price for Fixed Percentage Discount from List, Item 01-04, reflects total budgeted amount for 5-year initial term.
 - Allowance and Fixed Percentage Discount from List, Item 01-04, are not considered in the price analysis.
 - Broward County Purchasing Division performed due diligence by seeking procurements for the same or similar services. A contract search was performed on Miami Dade County, Martin County, and Orange County's contract database for price comparison. Due to the specific items solicited, comparable contracts/pricing was not found.
 - Item 01-01 disparity in unit price when compared to prior contract is due to an increase in scope of work for airport expansion and added equipment.
 - Best and Final Offer resulted in a 5-year savings of \$518,043.54 or 16.1% over initial bid plus alternate bid amount.

Prepared by Randy Plunkett