



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT  
Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

**MEMORANDUM**

**DATE:** October 27, 2021

**TO:** Michelle Lemire, Purchasing Agent  
Purchasing Division

**THRU:** Sandy-Michael McDonald, Director **SANDY-MICHAEL MCDONALD**  
Office of Economic and Small Business Development  
Digitally signed by SANDY-MICHAEL MCDONALD  
Date: 2021.11.01 16:45:46 -04'00'

**FROM:** Maribel Feliciano, Assistant Director **MARIBEL FELICIANO**  
Office of Economic and Small Business Development  
Digitally signed by MARIBEL FELICIANO  
Date: 2021.10.28 13:03:53 -04'00'

**RE: RFP No. PNC2123285P1 – Design and Consulting Services for Cruise Terminal 4 and Berth Improvements County Business Enterprise (CBE) Evaluation**

The Request for Proposal (RFP) was advertised with a 25% CBE participation goal. Five (5) submittals were received and reviewed. The Office of Economic and Small Business Development (OESBD) has conducted a review of the vendors' CBE participation per the requirements of the RFP for this project. An overview is provided as follows:

The CBE Goal for this project: 25%

**Met the CBE Requirements:**

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
<b>BEA Architects, Inc. (prime)</b>		
Lakdas/Yohalem Engineering, Inc.	CBE	2%
DTM Tech, Inc.	CBE	18%
Premiere Design Solutions, Inc.	CBE	4%
GCES Engineering Services, LLC	CBE	1%
<b>Total:</b>		<b>25%</b>
<b>Bermello Ajamil &amp; Partners (prime)</b>		
Hammond and Associates, Inc.	CBE	9%
S & F Engineers, Inc.	CBE	7%
Cordova Rodriguez & Associates, Inc.	CBE	4%
GOAL Associates, Inc.	CBE	2%
Pan Geo Consultants, LLC	CBE	2%
WRIGHTPSM, LLC	CBE	1%
<b>Total:</b>		<b>25%</b>

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**Met the CBE Requirements (cont.)**

<b><u>Firm</u></b>	<b><u>Category</u></b>	<b><u>Percentage</u></b>
<b>EXP U.S. Services Inc. (prime)</b>		
300 Engineering Group, P.A.	CBE	10%
Cummins Cederberg, Inc.	CBE	7%
Garth Solutions, Inc.	CBE	2%
GOAL Associates, Inc.	CBE	5%
H2R Corp	CBE	4%
Program Controls, Inc.	CBE	2%
<b>Total:</b>		<b>30%</b>
<b>Moffatt &amp; Nichol (prime)</b>		
Cartaya & Associates Architects PA	CBE	12%
Federal Engineering & Testing, Inc.	CBE	2%
Gartek Engineering Corporation	CBE	10%
Stoner & Associates, Inc.	CBE	1%
<b>Total:</b>		<b>25%</b>
<b>Trachtenberg LLC (prime)</b>		
Absolute Civil Engineering Solutions, LLC	CBE	25%
<b>Total:</b>		<b>25%</b>

**Compliance Comments:**

BEA Architects, Inc., Bermello Ajamil & Partners, Inc., and Moffatt & Nichol submitted CBE Letters of Intent (LOIs) that met or exceeded the recommended 25% CBE goal with their proposals. Therefore, BEA Architects, Inc., Bermello Ajamil & Partners, Inc., and Moffatt & Nichol are in compliance with the CBE program requirements of the solicitation.

EXP U.S. Services Inc. initially submitted CBE LOIs totaling 16% CBE participation with their proposal. The submission was 9% below the 25% CBE goal recommendation for the solicitation. The firm was given three (3) business days to provide an increase to their CBE participation to meet the 25% CBE goal and/or provide proof of their good faith efforts. The revised LOIs were submitted within the required three-day period. Therefore, EXP U.S. Services Inc. are in compliance with the CBE program requirements of the solicitation.

Trachtenberg LLC initially did not submit CBE LOIs with their proposal. The firm was given three (3) business days to provide their CBE commitment on the required LOI form and/or provide proof of their good faith efforts. A LOI was submitted within the required three-day period. Therefore, Trachtenberg LLC are in compliance with the CBE program requirements of the solicitation.

**CBE Compliance History:**

The following is a report of the respondents' CBE compliance history for active and completed projects within the last five (5) years of the RFP opening date of October 13, 2021. OESBD cannot report CBE Compliance history of active projects for EXP U.S. Services, Inc. and Trachtenberg LLC as they do not have active projects with CBE requirements within the last five (5) years of the RFP's opening date.

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In terms of project history, OESBD can report a CBE compliance history for BEA Architects, Inc., Bermello Ajamil & Partners, Inc., and Moffatt & Nichol of active or completed projects with CBE requirements exist within the last five (5) years of the RFP’s opening date for these firms.

BEA Architects, Inc. has the following active/completed projects with CBE Goals:

<b>Project Name</b>	<b>Project Number</b>	<b>Amount Paid to CBE Firms</b>
Southport Phase IX-B Container Storage Yard	R1171027P1	\$389,436.63
Architectural and Engineering Services for Seaport Engineering & Construction	X1159616P1	\$39,623.22

Bermello Ajamil & Partners, Inc. has the following active/completed projects with CBE Goals:

<b>Project Name</b>	<b>Project Number</b>	<b>Amount Paid to CBE Firms</b>
2018 Port Everglades Master/Vision Plan Third Update	R2113514P1	\$243,102.82
Design Svcs Port Everglades Cruise T-4 Phase II Expansion	R1050904R1	\$246,211.92
Terminal 25 Improvements – Pre-Design and Basic Services (Bermello)	R1254813P1	\$2,442,077.48
Architectural and Engineering Services for Seaport Engineering & Construction	X1159616P1	\$83,475.61

Moffatt & Nichol has the following active/completed projects with CBE Goals:

<b>Project Name</b>	<b>Project Number</b>	<b>Amount Paid to CBE Firms</b>
General Planning Consultant Services for Port Everglades	PNC2119264P1	\$5,550.68

**Source: ALTS and MURs**

cc: Donald Ellis, Construction Project Manager, PE  
Shawn Gannon, Small Business Development Specialist, OESBD