



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT  
Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

**MEMORANDUM**

**DATE:** May 28, 2024

**TO:** Melissa Cuevas, Purchasing Agent, Senior Supervisor  
Purchasing Division

**THRU:** Sandy-Michael McDonald, Director  
Office of Economic and Small Business Development

**SANDY-MICHAEL MCDONALD**  
Digitally signed by SANDY-MICHAEL MCDONALD  
Date: 2024.05.29 11:08:01 -04'00'

**FROM:** Donna-Ann Knapp, Small Business Development Manager  
Office of Economic and Small Business Development

**DONNA-ANN KNAPP**  
Digitally signed by DONNA-ANN KNAPP  
Date: 2024.05.29 09:08:48 -04'00'

**SUBJECT: RFP No. PNC2126443P1**  
Design-Build: Sheridan St. Bridge over the Turnpike **(Step Two)**  
**Disadvantaged Business Enterprise (DBE) Evaluation**

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with the Disadvantaged Business Enterprise (DBE) requirements for this solicitation. An overview is provided as follows:

**DBE Goal for this project: 10%**

**Met the DBE Requirements:**

| <u>Firms:</u>                                  | <u>Category</u> | <u>Percentage</u> |
|--|-----------------|-------------------|
| <b>Cone &amp; Graham, Inc. (Prime)</b>         |                 |                   |
| ASA Consultants, Inc.                          | DBE             | 4.76%             |
| Bacallao Const. & Engineering Development, LLC | DBE             | 6.05%             |
| <b>Total</b>                                   |                 | <b>10.81%</b>     |

Contractor's Bid Amount: \$14,995,000  
DBE Participation Commitment: 10.81%

|   |     |               |
|---|-----|---------------|
| <b>GLF Construction Corporation (Prime)</b> |     |               |
| HBC Engineering Company                     | DBE | 8.00%         |
| Cyriacks Environmental Consulting Services  | DBE | 1.00%         |
| Tierra South Florida, Inc.                  | DBE | 2.00%         |
| Media Relations Group, LLC                  | DBE | 1.00%         |
| <b>Total</b>                                |     | <b>12.00%</b> |

Contractor's Bid Amount: \$8,997,500  
DBE Participation Commitment: 12.00%

RFP No. PNC2126443P1  
Design-Build: Sheridan St. Bridge over the Turnpike (Step Two)  
Disadvantaged Business Enterprise (DBE) Evaluation

**Met the DBE Requirements:**

**Firms:**

**Structural Technologies, LLC (Prime)**

B Squared Contracting, Inc.  
Guaranteed Fence Corp.

|              | <b><u>Category</u></b> | <b><u>Percentage</u></b> |
|--------------|------------------------|--------------------------|
|              | DBE                    | 12.20%                   |
|              | DBE                    | 1.90%                    |
| <b>Total</b> |                        | <b>14.10%</b>            |

Contractor's Bid Amount: \$10,670,589  
DBE Participation Commitment: 14.10%

**Compliance Comments:**

GLF Construction Corporation and Structural Technologies, LLC submitted the required documentation with their respective responses and are compliant with the DBE Program requirements of the solicitation.

Cone & Graham, Inc. did not provide the required documentation with its respective response. This firm was given three (3) business days to provide Letters of Intent (LOI) to demonstrate its intended DBE participation, or documentation as proof of its good faith efforts to meet the established DBE goal. Cone & Graham, Inc. responded within the required timeframe and is compliant with the DBE Program requirements of the solicitation.

cc: Maribel Feliciano, Assistant Director, OESBD  
Oswaldo Casco, Small Business Development Supervisor, OESBD