

Price Analysis

IFB No. BLD2125152B1
 UPS PREVENTATIVE MAINTENANCE AND REPAIR
 SERVICES
 Agency: Facilities Management Division

Opened: 8/17/22
 Responses: 2
 Declinations: 0



SUMMARY

LRB - Low Responsive Bidder
 100% or greater
 Greater than 20%
 Less than 20% or more

GROUP	Tabulation of Bids	ARM Electrical Services, LLC (LRB) 4613 N. University Dr. Coral Springs, FL		Current Contract No. BLD2117628B1 UPS Preventive Maintenance and Repair Services Awarded 12/10/19		Township of Edison, NJ Bid #17-04-23 Weissco Power, LLC Term: 5/24/17-8/16/19		City of Austin, TX IFB 7500 JRD1000REBID Fakouri Electrical Engineering, Inc. Term: 11/30/18-10/3/21	
		Total Price	% difference from Prior Contract	Total Price	% difference from LRB	Total Price	% difference from LRB	Total Price	% difference from LRB
Group 1 Facilities Management*		\$ 90,000.00	0.00%	\$ 90,000.00		N/A		N/A	
Group 2 Water and Wastewater Services**		\$ 75,200.00	2.17%	\$ 73,600.00		N/A		N/A	
Group 3 Aviation***		\$ 62,200.00	5.42%	\$ 59,000.00		N/A		N/A	
Group 4 Office of Communications Technology ****		\$ 72,700.00	52.73%	\$ 47,600.00		N/A		N/A	
Total		\$	11.07%	\$		N/A		N/A	
	Annual \$ per Location (53 Locations)	\$ 5,662.26	11.07%	\$ 5,098.11		N/A		N/A	
Labor Rates									
	Labor Rate for Non-Covered Service (Regular Hours)	\$ 300,100.00	105.00	\$ 270,200.00	105.00	\$ 105.00	0.00%	\$ 109.00	3.81%
	Labor Rate for Non-Covered Service (Non-Regular Hours)	\$	157.50	\$	157.50	\$ 120.00	-23.81%	\$ 132.00	-16.19%
Allowances			Not Part of Analysis						

COMMENTS:

* Adjusted current bid from \$94,600 (12 locations) to \$90,000 (11 locations) to reflect same locations as prior contract for comparison.

** Adjusted current bid from \$104,600 (21 locations) to \$75,200 (14 locations) to reflect same locations as prior contract for comparison.

*** Adjusted current bid from \$86,700 (24 locations) to \$62,200 (17 locations) to reflect same locations as prior contract for comparison.

**** Represents 11 locations

Totals adjusted for comparative contracts to reflect initial two-year term for comparison.

The CPI-U for Services in the Miami-Ft. Lauderdale area have increased by 12.8% in past 4 years since prior contract prices offered in Sept. 2015

Regarding Contracts outside of Broward County:

Broward County Purchasing Division performed due diligence by seeking procurements for the same or similar services. A contract search was performed on various contract databases for price comparison. Similar contracts were found for Broward County, Township of Edison, NJ, and City of Austin, Tx. Due to the location specific specifications, only labor hour prices are comparable for those contracts outside of Broward County.

Price Analysis

IFB No. BLD2125152B1
 UPS Preventative Maintenance and Repair
 Lot: GROUP 1-Facilities Management Division Locations

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				ARM Electrical Services LLC (LRB)			ARM Electrical Services LLC Bid # BLD2117628B1 UPS Preventive Maintenance and Repair Services Awarded 12/10/19			Township of Edison, NJ Bid #17-04-23 Weissco Power, LLC Term: 5/24/17-8/16/19			City of Austin, TX IFB 7500 JRD1000REBID Fakouri Electrical Engineering, Inc. Term: 11/30/18-10/3/21		
				Price	Total	% difference from prior contract	Price	Total	Price	% difference from LRB	Price	% difference from LRB			
BLD2125152B1--01-01	FMD Governmental Center East (1001-0001) 115 S. Andrews Ave. Ft. Ldle-Room 208A - PM	4	each	\$ 450.00	\$ 1,800.00	0.00%	\$ 450.00	\$ 1,800.00	\$ 450.00	\$ 1,800.00					
BLD2125152B1--01-02	FMD Governmental Center East (1001-0001) 115 S. Andrews Ave. Ft. Ldle-Room 208A - Battery Bank	8	each	\$ 350.00	\$ 2,800.00	0.00%	\$ 350.00	\$ 2,800.00	\$ 350.00	\$ 2,800.00					
BLD2125152B1--01-03	FMD Governmental Center East (1001-0001) 115 S. Andrews Ave. Ft. Ldle-Room 121 - PM	4	each	\$ 450.00	\$ 1,800.00	0.00%	\$ 450.00	\$ 1,800.00	\$ 450.00	\$ 1,800.00					
BLD2125152B1--01-04	FMD Governmental Center East (1001-0001) 115 S. Andrews Ave. Ft. Ldle-Room 122 - Battery Bank	8	each	\$ 350.00	\$ 2,800.00	0.00%	\$ 350.00	\$ 2,800.00	\$ 350.00	\$ 2,800.00					
BLD2125152B1--01-05	FMD Main Library (1001-0006) 100 S. Andrews Ave. Ft. Ldle - 1st Floor - PM	4	each	\$ 450.00	\$ 1,800.00	0.00%	\$ 450.00	\$ 1,800.00	\$ 450.00	\$ 1,800.00					
BLD2125152B1--01-06	FMD Main Library (1001-0006) 100 S. Andrews Ave. Ft. Ldle - 1st Floor - Battery Bank	8	each	\$ 700.00	\$ 5,600.00	0.00%	\$ 700.00	\$ 5,600.00	\$ 700.00	\$ 5,600.00					
BLD2125152B1--01-07	FMD Government Center West (1002-0001) 1 N. University Dr. 3rd Floor North - PM	4	each	\$ 900.00	\$ 3,600.00	0.00%	\$ 900.00	\$ 3,600.00	\$ 900.00	\$ 3,600.00					
BLD2125152B1--01-08	FMD Government Center West (1002-0001) 1 N. University Dr. 3rd Floor North - Battery Bank	8	each	\$ 700.00	\$ 5,600.00	0.00%	\$ 700.00	\$ 5,600.00	\$ 700.00	\$ 5,600.00					
BLD2125152B1--01-09	FMD Emergency Operations Center (1031-0003) 201 NW 84 Ave. 2nd Floor Room 220 - PM	4	each	\$ 450.00	\$ 1,800.00	0.00%	\$ 450.00	\$ 1,800.00	\$ 450.00	\$ 1,800.00					
BLD2125152B1--01-10	FMD Emergency Operations Center (1031-0003) 201 NW 84 Ave. 2nd Floor Room 220 - Battery Bank	8	each	\$ 700.00	\$ 5,600.00	0.00%	\$ 700.00	\$ 5,600.00	\$ 700.00	\$ 5,600.00					
BLD2125152B1--01-11	FMD Emergency Operations Center (1031-0003) 201 NW 84 Ave. 2nd Floor Room 227 - PM	4	each	\$ 450.00	\$ 1,800.00	0.00%	\$ 450.00	\$ 1,800.00	\$ 450.00	\$ 1,800.00					
BLD2125152B1--01-12	FMD Emergency Operations Center (1031-0003) 201 NW 84 Ave. 2nd Floor Room 227 - Battery Bank	8	each	\$ 350.00	\$ 2,800.00	0.00%	\$ 350.00	\$ 2,800.00	\$ 350.00	\$ 2,800.00					
BLD2125152B1--01-13	FMD BCJC West Building (1051-0001) 201 SE 6 St. 1st Floor Room 01117 - PM	4	each	\$ 450.00	\$ 1,800.00	0.00%	\$ 450.00	\$ 1,800.00	\$ 450.00	\$ 1,800.00					
BLD2125152B1--01-14	FMD BCJC West Building (1051-0001) 201 SE 6 St. 1st Floor Room 01117 - Battery Bank	8	each	\$ 350.00	\$ 2,800.00	0.00%	\$ 350.00	\$ 2,800.00	\$ 350.00	\$ 2,800.00					
BLD2125152B1--01-15	FMD BCJC West Building (1051-0001) 201 SE 6 St. 10th Floor Room 10130-04 - PM	4	each	\$ 450.00	\$ 1,800.00				N/A						
BLD2125152B1--01-16	FMD BCJC West Building (1051-0001) 201 SE 6 St. 10th Floor RM 10130-04 - Battery Bank	8	each	\$ 350.00	\$ 2,800.00				N/A						
BLD2125152B1--01-17	FMD BCJC North Building (1051-0002) 201 SE 6 St. 2nd Floor Room 2809 - PM	4	each	\$ 900.00	\$ 3,600.00	0.00%	\$ 900.00	\$ 3,600.00	\$ 900.00	\$ 3,600.00					
BLD2125152B1--01-18	FMD BCJC North Building (1051-0002) 201 SE 6 St. 2nd Floor Room 2809 - Battery Bank	8	each	\$ 1,400.00	\$11,200.00	0.00%	\$ 1,400.00	\$11,200.00	\$ 1,400.00	\$ 11,200.00					
BLD2125152B1--01-19	FMD Public Safety Building (1056-0001) 2601 West Broward Blvd. 4th Floor - PM	4	each	\$ 1,000.00	\$ 4,000.00	0.00%	\$ 1,000.00	\$ 4,000.00	\$ 1,000.00	\$ 4,000.00					
BLD2125152B1--01-20	FMD Public Safety Building (1056-0001) 2601 West Broward Blvd. 4th Floor - Battery Bank	8	each	\$ 2,100.00	\$16,800.00	0.00%	\$ 2,100.00	\$ 16,800.00	\$ 2,100.00	\$ 16,800.00					

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				Price	Total	% difference from prior contract	Price	Total	Price	% difference from LRB	Price	% difference from LRB	
Item #	Item	Qty	Unit										
BLD2125152B1--01-21	FMD Medical Examiner (1079-0001) 5301 S.W. 31st Ave. Ft. Lauderdale FL 33312 - PM	4	each	\$ 450.00	\$ 1,800.00	0.00%	\$ 450.00	\$ 1,800.00					
BLD2125152B1--01-22	FMD Medical Examiner (1079-0001) 5301 S.W. 31st Ave. Ft. Lauderdale FL 33312 - Battery Bank	8	each	\$ 350.00	\$ 2,800.00	0.00%	\$ 350.00	\$ 2,800.00					
BLD2125152B1--01-23	FMD Traffic Engineering Division Bldg. A (1088-0001) 2300 W Commercial Blvd - PM	4	each	\$ 450.00	\$ 1,800.00	0.00%	\$ 450.00	\$ 1,800.00					
BLD2125152B1--01-24	FMD Traffic Engineering Division Bldg A (1088-0001) 2300 W Commercial Blvd - Battery Bank	8	each	\$ 700.00	\$ 5,600.00	0.00%	\$ 700.00	\$ 5,600.00					
	Subtotal-Locations				\$94,600.00			\$90,000.00					
	Subtotal-Locations*												
BLD2125152B1--01-25	Hourly Rate for non-covered service & battery installation during regular hours	300	hour	\$105.00	\$31,500.00	0.00%	\$105.00	\$ 31,500.00		\$105.00	0.00%	\$ 109.00	3.81%
BLD2125152B1--01-26	Hourly Rate for non-covered service & battery installation during other hours	80	hour	\$157.50	\$12,600.00	0.00%	\$157.50	\$ 12,600.00		\$120.00	-23.81%	\$ 132.00	-16.19%
BLD2125152B1--01-27	Charge for battery disposal if any	500	each	\$15.00	\$7,500.00	0.00%	\$15.00	\$ 7,500.00					
	Subtotal-Labor/Disposal				\$51,600.00			\$51,600.00					

COMMENTS:

* Location subtotal adjusted from 12 locations to 11 to reflect only those present on prior contract
 Totals adjusted for comparative contracts to reflect initial two-year term for comparison.
 The CPU-J for Services in the Miami-Ft. Lauderdale area have increased by 16.15% in past 3 years since prior contract prices offered in Sept. 2019
 N/A - Locations not included in prior contract

Price Analysis

IFB No. BLD2125152B1
 UPS Preventative Maintenance and Repair
 Lot: GROUP 2-Water and Wastewater Services Locations

LRB - Low Responsive Bidder

100% or greater

Greater than 20%

Less than 20% or more



				ARM Electrical Services LLC (LRB)				ARM Electrical Services LLC Bid # BLD2117628B1 UPS Preventive Maintenance and Repair Services Contract Term: 12/28/19-12/31/22			Township of Edison, NJ Bid #17-04-23 Weissco Power, LLC Term: 5/24/17-8/16/19			City of Austin, TX IFB 7500 JRD1000REBID Fakouri Electrical Engineering, Inc. Term: 11/30/18-10/3/21		
Item #	Item	Qty	Unit	Price	Total	% difference from current contract	Price	Total	Price	% difference from LRB	Price	% difference from LRB				
BLD2125152B1--02-01	WWS BLDG #1- PENT HOUSE (1700-0001) 2555 West Copans Rd. Pompano Beach FL - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00	\$800.00							
BLD2125152B1--02-02	WWS BLDG #1- PENT HOUSE (1700-0001) 2555 West Copans Rd. Pompano Beach FL - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%	\$ 650.00	\$2,600.00	\$650.00							
BLD2125152B1--02-03	WWS BLDG #2 / RM 192 (1700-0001) 2555 West Copans Road Pompano Beach FL - PM	2	each	\$ 1,600.00	\$3,200.00	0.00%	\$ 1,600.00	\$3,200.00	\$1,600.00							
BLD2125152B1--02-04	WWS BLDG #2 / RM 192 (1700-0001) 2555 West Copans Road Pompano Beach FL - Battery Bank	4	each	\$ 800.00	\$3,200.00	0.00%	\$ 800.00	\$3,200.00	\$800.00							
BLD2125152B1--02-05	WWS BLDG #2 / RM 224 (1700-0001) 2555 West Copans Road Pompano Beach FL - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00	\$800.00							
BLD2125152B1--02-06	WWS BLDG #2 / RM 224 (1700-0001) 2555 West Copans Road Pompano Beach FL - Battery Bank	4	each	\$ 1,300.00	\$5,200.00	0.00%	\$ 1,300.00	\$5,200.00	\$1,300.00							
BLD2125152B1--02-07	WWS BLDG #3- M/C RM (1700-0001) 2555 West Copans Road Pompano Beach FL - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00	\$800.00							
BLD2125152B1--02-08	WWS BLDG #3- M/C RM (1700-0001) 2555 West Copans Road Pompano Beach FL - Battery Bank	2	each	\$ 800.00	\$1,600.00	100.00%	\$ 800.00	\$0.00	\$0.00							
BLD2125152B1--02-09	WWS District 4: NRWW TP (1701-0001) 2401 North Powerline Rd. Pompano Beach - PM (2217)	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00	\$800.00							
BLD2125152B1--02-10	WWS District 4: NRWW TP (1701-0001) 2401 North Powerline Rd. Pompano Beach - Battery Bank (2217)	4	each	\$ 650.00	\$2,600.00	0.00%	\$ 650.00	\$2,600.00	\$650.00							
BLD2125152B1--02-11	WWS District 4: NRWW TP (1701-0001) 2401 North Powerline Rd. Pompano Beach - PM (2215)	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00	\$800.00							
BLD2125152B1--02-12	WWS District 4: NRWW TP (1701-0001) 2401 North Powerline Rd. Pompano Beach - Battery Bank (2215)	4	each	\$ 650.00	\$2,600.00	0.00%	\$ 650.00	\$2,600.00	\$650.00							
BLD2125152B1--02-13	WWS District 4: NRWWTP ICC BLDG (1701-0001) 2401 N Powerline Rd Pompano Beach - PM	2	each	\$ 2,400.00	\$4,800.00	0.00%	\$ 2,400.00	\$4,800.00	\$2,400.00							
BLD2125152B1--02-14	District 4: NRWWTP ICC BLDG (1701-0001) 2401 N Powerline Rd Pompano Beach - Battery Bank	4	each	\$ 1,950.00	\$7,800.00	0.00%	\$ 1,950.00	\$7,800.00	\$1,950.00							
BLD2125152B1--02-15	WWS 1A WATER TREATMENT PLANT RM 1106 (1702-0001) 3701 N. State Road 7 Ldle Lks - PM	2	each	\$ 1,600.00	\$3,200.00	0.00%	\$ 1,600.00	\$3,200.00	\$1,600.00							
BLD2125152B1--02-16	(1702-0001) 3701 N. State Road 7 Ldle Lks - Battery Bank	4	each	\$ 1,300.00	\$5,200.00	0.00%	\$ 1,300.00	\$5,200.00	\$1,300.00							
BLD2125152B1--02-17	WWS 2A WATER TREATMENT PLANT (1703-0001) 1390 NE 50TH Street Pompano Beach - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00	\$ 800.00							
BLD2125152B1--02-18	WWS 2A WATER TREATMENT PLANT (1703-0001) 1390 NE 50TH Street Pompano Beach - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%	\$ 650.00	\$2,600.00	\$ 650.00							
BLD2125152B1--02-19	WWS - MPS 410 (7000-0270) 3901 NW 8 PL. FT Lauderdale FL - PM	2	each	\$ 800.00	\$1,600.00		\$ 800.00		N/A							
BLD2125152B1--02-20	WWS - MPS 410 (7000-0270) 3901 NW 8 PL. FT Lauderdale FL - Battery Bank	4	each	\$ 650.00	\$2,600.00		\$ 650.00		N/A							

Price Analysis

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 UPS Preventative Maintenance and Repair
 Lot: GROUP 2-Water and Wastewater Services Locations

LRB - Low Responsive Bidder
 100% or greater
 Greater than 20%
 Less than 20% or more



Item #	Item	Qty	Unit	ARM Electrical Services LLC (LRB)			ARM Electrical Services LLC			Township of Edison, NJ Bid #17-04-23 Weissco Power, LLC Term: 5/24/17-8/16/19	City of Austin, TX IFB 7500 JRD1000REBID Fakouri Electrical Engineering, Inc. Term: 11/30/18-10/3/21
				Price	Total	% difference from current contract	Price	Total	% difference from LRB	Price	% difference from LRB
BLD2125152B1-02-21	WWS - MPS 440 (7000-0271) 200 Goolsby Blvd. Deerfield Beach FL - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$ 800.00			
BLD2125152B1-02-22	WWS - MPS 440 (7000-0271) 200 Goolsby Blvd. Deerfield Beach FL - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%		\$650.00			
BLD2125152B1-02-23	WWS - MPS 450 (7000-0272) 3701 N. State Rd 7 Lauderdale Lakes FL - PM	2	each	\$ 800.00	\$1,600.00	0.00%		\$800.00			
BLD2125152B1-02-24	WWS - MPS 450 (7000-0272) 3701 N. State Rd 7 Lauderdale Lakes FL - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%		\$650.00			
BLD2125152B1-02-25	WWS - MPS 451 (7000-0273) 300 NW 66 ST. FT Lauderdale FL - PM	2	each	\$ 800.00	\$1,600.00			N/A			
BLD2125152B1-02-26	WWS - MPS 451 (7000-0273) 300 NW 66 ST. FT Lauderdale FL - Battery Bank	4	each	\$ 650.00	\$2,600.00			N/A			
BLD2125152B1-02-27	WWS - MPS 452 (7000-0274) 2101 NW 49 Ave. Lauderhill FL - PM	2	each	\$ 800.00	\$1,600.00			N/A			
BLD2125152B1-02-28	WWS - MPS 452 (7000-0274) 2101 NW 49 Ave. Lauderhill FL - Battery Bank	4	each	\$ 650.00	\$2,600.00			N/A			
BLD2125152B1-02-29	WWS - MPS 454 (7000-0275) 4201 W Commercial Blvd. Tamarac FL - PM	2	each	\$ 800.00	\$1,600.00			N/A			
BLD2125152B1-02-30	WWS - MPS 454 (7000-0275) 4201 W Commercial Blvd. Tamarac FL - Battery Bank	4	each	\$ 650.00	\$2,600.00			N/A			
BLD2125152B1-02-31	WWS - MPS 455 (7000-0276) 6113 NW 77 Way Tamarac FL - PM	2	each	\$ 800.00	\$1,600.00			N/A			
BLD2125152B1-02-32	WWS - MPS 455 (7000-0276) 6113 NW 77 Way Tamarac FL - Battery Bank	4	each	\$ 650.00	\$2,600.00			N/A			
BLD2125152B1-02-33	WWS - MPS 456 (7000-0277) 7010 SW 17th Street Pompano Beach FL - PM	2	each	\$ 800.00	\$1,600.00	0.00%		\$800.00			
BLD2125152B1-02-34	WWS - MPS 456 (7000-0277) 7010 SW 17th Street Pompano Beach FL - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%		\$650.00			
BLD2125152B1-02-35	WWS - MPS 458 (7000-0278) 901 SW 71 Ave. North Lauderdale FL - PM	2	each	\$ 800.00	\$1,600.00			N/A			
BLD2125152B1-02-36	WWS - MPS 458 (7000-0278) 901 SW 71 Ave. North Lauderdale FL - Battery Bank	4	each	\$ 650.00	\$2,600.00			N/A			
BLD2125152B1-02-37	WWS - MPS 460 (7000-0279) 12085 NW 40 ST. Coral Springs FL - PM	2	each	\$ 800.00	\$1,600.00			N/A			
BLD2125152B1-02-38	WWS - MPS 460 (7000-0279) 12085 NW 40 ST. Coral Springs FL - Battery Bank	4	each	\$ 650.00	\$2,600.00			N/A			
BLD2125152B1-02-39	WWS - MPS 462 (7000-0280) 3800 NW 85TH Ave Coral Springs FL - PM	2	each	\$ 800.00	\$1,600.00	0.00%		\$800.00			
BLD2125152B1-02-40	WWS - MPS 462 (7000-0280) 3800 NW 85TH Ave Coral Springs FL - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%		\$650.00			

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BLD2125152B1-02-41	WWS - MPS 310 (7000-0281) 2600 SW 42nd Street Pompano Beach FL - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$800.00	\$1,600.00							
BLD2125152B1-02-42	WWS - MPS 310 (7000-0281) 2600 SW 42nd Street Pompano Beach FL - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%	\$650.00	\$2,600.00							
	Subtotal-Locations*				\$104,600.00										
BLD2125152B1-02-43	Labor Rate for Non-Covered Service (Regular Hours)	30	hour	\$105.00	\$3,150.00	0.00%	\$105.00	\$3,150.00		\$105.00	0.00%	\$109.00	\$109.00	3.81%	
BLD2125152B1-02-44	Labor Rate for Non-Covered Service (Non-Regular Hours)	20	hour	\$157.50	\$3,150.00	0.00%	\$157.50	\$3,150.00		\$157.50	-23.81%	\$132.00	\$132.00	-16.19%	
BLD2125152B1-02-45	Battery Disposal Fee	50	each	\$15.00	\$750.00	0.00%	\$15.00	\$750.00		\$15.00					
	Subtotal-Labor/Disposal				\$7,050.00			\$7,050.00							

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 Lot: GROUP 3-Aviation Department Locations

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- Less than 20% or more than LRB price



Item #	Item	Qty	Unit	ARM Electrical Services LLC (LRB)			ARM Electrical Services LLC Bid #BLD2117628B1 UPS Preventative Maintenance and Repair Services Contract Term: 12/28/19-12/31/22			Township of Edison, NJ Bid #17-04-23 Weissco Power, LLC Term: 5/24/17-8/16/19			City of Austin, TX IFB 7500 JRD1000REBID Fakouri Electrical Engineering, Inc. Term: 11/30/18-10/3/21		
				Price	Total	% difference from prior contract	Price	Total	% difference from LRB	Price	Total	% difference from LRB	Price	Total	% difference from LRB
BLD2125152B1--03-01	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 1010 - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$800.00	\$1,600.00			\$800.00	\$1,600.00			
BLD2125152B1--03-02	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 1010 - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%	\$650.00	\$2,600.00			\$650.00	\$2,600.00			
BLD2125152B1--03-03	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 1302 - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$800.00	\$1,600.00			\$800.00	\$1,600.00			
BLD2125152B1--03-04	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 1302 - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%	\$650.00	\$2,600.00			\$650.00	\$2,600.00			
BLD2125152B1--03-05	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 1666 - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$800.00	\$1,600.00			\$800.00	\$1,600.00			
BLD2125152B1--03-06	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 1666 - Battery Bank	2	each	\$ 800.00	\$1,600.00	100.00%	\$800.00	\$1,600.00			\$0.00	\$0.00			
BLD2125152B1--03-07	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 1652 - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$800.00	\$1,600.00			\$800.00	\$1,600.00			
BLD2125152B1--03-08	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 1652 - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%	\$650.00	\$2,600.00			\$650.00	\$2,600.00			
BLD2125152B1--03-09	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 3104 - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$800.00	\$1,600.00			\$800.00	\$1,600.00			
BLD2125152B1--03-10	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 3104 - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%	\$650.00	\$2,600.00			\$650.00	\$2,600.00			
BLD2125152B1--03-11	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 2110 - PM	2	each	\$ 1,600.00	\$3,200.00	0.00%	\$1,600.00	\$3,200.00			\$1,600.00	\$3,200.00			
BLD2125152B1--03-12	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 2110 - Battery Bank	4	each	\$ 1,300.00	\$5,200.00	0.00%	\$1,300.00	\$5,200.00			\$1,300.00	\$5,200.00			
BLD2125152B1--03-13	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 2303 - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$800.00	\$1,600.00			\$800.00	\$1,600.00			
BLD2125152B1--03-14	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. Room 2303 - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%	\$650.00	\$2,600.00			\$650.00	\$2,600.00			
BLD2125152B1--03-15	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. AOCC Room 206 - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$800.00	\$1,600.00			\$800.00	\$1,600.00			
BLD2125152B1--03-16	Aviation 50 Terminal Drive (1600-0005) Ft. Lauderdale FL. AOCC Room 206 - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%	\$650.00	\$2,600.00			\$650.00	\$2,600.00			
BLD2125152B1--03-17	Aviation 50 Terminal Dr. (1600-0005) Ft. Ldle T1 East Mechanical Room Connector - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00			\$ 800.00	\$1,600.00			

Price Analysis

IFB No. BLD2125152B1
UPS Preventative Maintenance and Repair
Lot: GROUP 3-Aviation Department Locations

LRB - Low Responsive Bidder

- 100% or greater than LRB price
- Greater than 20% of LRB price
- Less than 20% or more than LRB price



				ARM Electrical Services LLC (LRB)				ARM Electrical Services LLC Bid #BLD2117628B1 UPS Preventive Maintenance and Repair Services Contract Term: 12/28/19- 12/31/22		Township of Edison, NJ Bid #17-04-23 Weissco Power, LLC Term: 5/24/17-8/16/19		City of Austin, TX IFB 7500 JRD1000REBID Fakouri Electrical Engineering, Inc. Term: 11/30/18-10/3/21	
Item #	Item	Qty	Unit	Price	Total	% difference from prior contract	Price	Total	% difference from LRB	Price	% difference from LRB		
BLD2125152B1--03-18	Aviation 50 Terminal Dr. (1600-0005) Ft. Ldle T1 East Mechanical Room Connector - Battery Bank	2	each	\$ 650.00	\$1,300.00	0.00%	\$ 650.00	\$ 650.00					
	Aviation 50 Terminal Dr. (1600-0005) Ft. Ldle T1 Main Electrical Room 1A-1-164 - PM	2	each	\$ 800.00	\$1,600.00	0.00%		\$ 800.00					
BLD2125152B1--03-19	Aviation 50 Terminal Dr. (1600-0005) Ft. Ldle T1 Main Electrical Room 1A-1-164 - Battery Bank	2	each	\$ 650.00	\$1,300.00	0.00%		\$ 650.00					
BLD2125152B1--03-20	Aviation 50 Terminal Dr. (1600-0005) T1 Main Electrical Room 1A-1-164 BY A2 - PM	2	each	\$ 800.00	\$1,600.00			N/A					
BLD2125152B1--03-21	Aviation 50 Terminal Drive (1600-0005) T1 Main Electrical Room 1A-1-164 - Battery String	2	each	\$ 650.00	\$1,300.00			N/A					
BLD2125152B1--03-22	Aviation 50 Terminal Dr. (1600-0005) Ft. Ldle T1 Main Electrical Room 1A-1-164 - PM	2	each	\$ 800.00	\$1,600.00			N/A					
BLD2125152B1--03-23	Aviation 50 Terminal Dr. (1600-0005) Ft. Ldle T1 Main Electrical Room 1A-1-164 - PM Mitsu	2	each	\$ 650.00	\$1,300.00			N/A					
BLD2125152B1--03-24	Aviation 50 Terminal Dr. (1600-0007) Terminal 3 Chiller Plant Room 1038A - PM	2	each	\$ 950.00	\$1,900.00	0.00%		\$ 950.00					
BLD2125152B1--03-25	Aviation 200 Terminal Dr. (1600-0007) Terminal 3 Chiller Plant Room 1038A - Battery Bank	2	each	\$ 800.00	\$1,600.00	0.00%		\$ 800.00					
BLD2125152B1--03-26	Aviation 300 Terminal Dr. (1600-0008) Ft. Ldle Terminal 4 UPS-1 Room 202 - PM	2	each	\$ 800.00	\$1,600.00	0.00%		\$ 800.00					
BLD2125152B1--03-27	Aviation 300 Terminal Dr. (1600-0008) Ft. Ldle. Terminal 4 UPS-1 Room 202 - Battery Bank	4	each	\$ 650.00	\$2,600.00	0.00%		\$ 650.00					
BLD2125152B1--03-28	Aviation 300 Terminal Dr. (1600-0008) Ft. Ldle Terminal 4 UPS-1 Room 2213 - PM	2	each	\$ 800.00	\$1,600.00	0.00%		\$ 800.00					
BLD2125152B1--03-29	Aviation 300 Terminal Dr. (1600-0008) Ft. Ldle Terminal 4 UPS-1 Room 2213 - PM	2	each	\$ 800.00	\$1,600.00	0.00%		\$ 800.00					
BLD2125152B1--03-30	Aviation 300 Terminal Dr. (1600-0008) Ft. Ldle. Terminal 4 UPS-1 Room 2213 - Battery Bank	2	each	\$ 800.00	\$1,600.00	100.00%		\$0.00					
BLD2125152B1--03-31													

Price Analysis

IFB No. BLD2125152B1
 UPS Preventative Maintenance and Repair
 Lot: GROUP 3-Aviation Department Locations

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Item #	Item	Qty	Unit	ARM Electrical Services LLC (LRB)			ARM Electrical Services LLC			ARM Electrical Services LLC			Township of Edison, NJ			City of Austin, TX		
				Price	Total	% difference from prior contract	Price	Total	% difference from LRB	Price	Total	% difference from LRB	Price	Total	% difference from LRB	Price	Total	% difference from LRB
BLD2125152B1-03-32	Aviation 300 Terminal Dr. (1600-0008) Terminal 4 West Electrical Room 4G-1-041 - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00		\$ 800.00	\$1,600.00							
BLD2125152B1-03-33	Aviation 300 Terminal Dr. (1600-0008) Terminal 4 West Electrical Room 4G-1-041 - Battery Bank	2	each	\$ 650.00	\$1,300.00	0.00%	\$ 650.00	\$1,300.00		\$ 650.00	\$1,300.00							
BLD2125152B1-03-34	Aviation 300 Terminal Dr. (1600-0008) Ft. Ldole Terminal 4 East Electrical Room - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00		\$ 800.00	\$1,600.00							
BLD2125152B1-03-35	Aviation 300 Terminal Dr. (1600-0008) Ft. Ldole Terminal 4 East Electrical Room - Battery Bank	2	each	\$ 650.00	\$1,300.00	0.00%	\$ 650.00	\$1,300.00		\$ 650.00	\$1,300.00							
BLD2125152B1-03-36	Aviation 300 Terminal Dr. (1600-0008) Ft. Lauderdale T4 FIS UPS Room (4T-1-168) - PM Tshb365	2	each	\$ 800.00	\$1,600.00		\$ 800.00	\$1,600.00		N/A								
BLD2125152B1-03-37	Aviation 300 Terminal Dr. (1600-0008) Ft. Lauderdale T4 FIS UPS Room (4T-1-168) - Battery Bank	2	each	\$ 650.00	\$1,300.00		\$ 650.00	\$1,300.00		N/A								
BLD2125152B1-03-38	Aviation 300 Terminal Dr. (1600-0008) Ft. Lauderdale T4 FIS UPS Room (4T-1-168) - PM Tshb368	2	each	\$ 800.00	\$1,600.00		\$ 800.00	\$1,600.00		N/A								
BLD2125152B1-03-39	Aviation 300 Terminal Dr. (1600-0008) Ft. Lauderdale T4 FIS UPS Room (4T-1-168) - Battery Bank	2	each	\$ 650.00	\$1,300.00		\$ 650.00	\$1,300.00		N/A								
BLD2125152B1-03-40	Aviation 300 Terminal Dr. (1600-0008) Terminal 4 W Electrical Rm 4G-1-041 By G11 - PM	2	each	\$ 800.00	\$1,600.00		\$ 800.00	\$1,600.00		N/A								
BLD2125152B1-03-41	Aviation 300 Terminal Dr. (1600-0008) Terminal 4 W Electrical Rm 4G-1-041 By G11 - Battery Bank	4	each	\$ 650.00	\$2,600.00		\$ 650.00	\$2,600.00		N/A								
BLD2125152B1-03-42	Aviation 300 Terminal Dr. (1600-0008) T4 FIS UPS Rm (4T-1-168) FIS Baggage Claim - PM	2	each	\$ 800.00	\$1,600.00		\$ 800.00	\$1,600.00		N/A								
BLD2125152B1-03-43	Aviation 300 Terminal Dr. (1600-0008) T4 FIS UPS Rm (4T-1-168) FIS Baggage Claim - Battery Bank	4	each	\$ 650.00	\$2,600.00		\$ 650.00	\$2,600.00		N/A								
BLD2125152B1-03-44	Aviation 600 Terminal Dr (1600-0009) Rental Car Center 2nd Fl Telephone Rm 221A - PM	2	each	\$ 800.00	\$1,600.00	0.00%	\$ 800.00	\$1,600.00		\$ 800.00	\$1,600.00							

Price Analysis

IFB No. BLD2125152B1
UPS Preventative Maintenance and Repair
Lot: GROUP 3-Aviation Department Locations



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Greater than 20% of LRB price

Less than 20% or more than LRB price

				ARM Electrical Services LLC (LRB)			ARM Electrical Services LLC Bid #BLD2117628B1 UPS Preventive Maintenance and Repair Services Contract Term: 12/28/19- 12/31/22			Township of Edison, NJ Bid #17-04-23 Weissco Power, LLC Term: 5/24/17-8/16/19			City of Austin, TX IFB 7500 JRD1000REBID Fakouri Electrical Engineering, Inc. Term: 11/30/18-10/3/21		
Item #	Item	Qty	Unit	Price	Total	% difference from prior contract	Price	Total	% difference from LRB	Price	% difference from LRB				
BLD2125152B1-03-45	Aviation 600 Terminal Dr (1600-0009) Rental Car Center 2nd Fl Telephone Rm 221A - Battery Bank	2	each	\$ 650.00	\$1,300.00	0.00%	\$ 650.00	\$1,300.00							
BLD2125152B1-03-46	Aviation 4500 E. Perimeter Rd (1600-0053) Utility Building Fire Alarm Room -PM	2	each	\$ 800.00	\$1,600.00		N/A								
BLD2125152B1-03-47	Aviation 4500 E. Perimeter Rd (1600-0053) Utility Building Fire Alarm Room - Battery Bank	2	each	\$ 650.00	\$1,300.00		N/A								
	Subtotal-Locations				\$86,700.00			\$59,000.00							
	Subtotal-Locations*				\$62,200.00										
BLD2125152B1-03-48	Labor Rate for Non-Covered Service (Regular Hours)	200	hour	\$105.00	\$21,000.00	0.00%	\$ 105.00	\$21,000.00	0.00%	\$ 109.00	3.81%				
BLD2125152B1-03-49	Labor Rate for Non-Covered Service (Non- Regular Hours)	100	hour	\$157.50	\$15,750.00	0.00%	\$ 157.50	\$15,750.00	-23.81%	\$ 132.00	-16.19%				
BLD2125152B1-03-50	Battery Disposal Fee	800	each	\$15.00	\$12,000.00	0.00%	\$ 15.00	\$12,000.00							
	Subtotal-Labor/Disposal				\$48,750.00			\$48,750.00							

COMMENTS:

* Location subtotal adjusted from 24 locations to 16 to reflect only those present on prior contract
Totals adjusted for comparative contracts to reflect initial two-year term for comparison.

The CPI-U for Services in the Miami-Ft. Lauderdale area have increased by 16.15% in past 3 years since prior contract prices offered in Sept. 2019

N/A - Locations not included in prior contract

Price Analysis

IFB No. BLD2125152B1
 UPS Preventative Maintenance and Repair
 Lot: GROUP 4-Office of Communications Technology Locations

LRB - Low Responsive Bidder

100% or greater than LRB price

Greater than 20% of LRB price

Less than 20% or more than LRB price



Item #	Item	Qty	Unit	ARM Electrical Services LLC (LRB)			ARM Electrical Services LLC Bid # BLD2117628B1 UPS Preventive Maintenance and Repair Services Contract Term: 12/28/19- 12/31/22			Township of Edison, NJ Bid #17-04-23 Weissco Power, LLC Term: 5/24/17-8/16/19			City of Austin, TX IFB 7500 JRD1000REBID Fakouri Electrical Engineering, Inc. Term: 11/30/18-10/3/21		
				Price	Total	% difference from prior contract	Price	Total	% difference from LRB	Price	% difference from LRB				
BLD2125152B1-04-01	Office of Communications Technology Pembroke Pk Tower (2000-0001) 3300 SW 52 Ave	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-02	Office of Communications Technology Pembroke Pk Tower (2000-0001) 3300 SW 52 Ave	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-03	Office of Communications Technology Pembroke Pk Tower (2000-0001) 3300 SW 52 Ave	8	each	\$ 350.00	\$2,800.00				N/A						
BLD2125152B1-04-04	Office of Communications Technology Coconut Creek Tower (2000-0002) 5150 Regency	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-05	Office of Communications Technology Coconut Creek Tower (2000-0002) 5150 Regency	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-06	Office of Communications Technology Coconut Creek Tower (2000-0002) 5150 Regency	8	each	\$ 350.00	\$2,800.00				N/A						
BLD2125152B1-04-07	Office of Communications Technology Core Tower (2000-0003) 1725 NW 31 Ave	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-08	Office of Communications Technology Core Tower (2000-0003) 1725 NW 31 Ave	2	each	\$ 450.00	\$900.00	100.00%	\$ 450.00	\$900.00		\$0.00					
BLD2125152B1-04-09	Office of Communications Technology Core Tower (2000-0003) 1725 NW 31 Ave	8	each	\$ 350.00	\$2,800.00				N/A						
BLD2125152B1-04-10	Office of Communications Technology Davie Tower (2000-0004) 4501 SW 142 Ave	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-11	Office of Communications Technology Davie Tower (2000-0004) 4501 SW 142 Ave	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-12	Office of Communications Technology Davie Tower (2000-0004) 4501 SW 142 Ave	8	each	\$ 350.00	\$2,800.00				N/A						
BLD2125152B1-04-13	Office of Communications Technology EMS Tower (2000-0006) 2150 NW 26 Ave	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-14	Office of Communications Technology EMS Tower (2000-0006) 2150 NW 26 Ave	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-15	Office of Communications Technology Markham Pk Tower (2000-0007) 16001 W. SR 84	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-16	Office of Communications Technology Markham Pk Tower (2000-0007) 16001 W. SR 84	2	each	\$ 450.00	\$900.00	100.00%	\$ 450.00	\$900.00		\$0.00					
BLD2125152B1-04-17	Office of Communications Technology Markham Pk Tower (2000-0007) 16001 W. SR 84	8	each	\$ 350.00	\$2,800.00				N/A						
BLD2125152B1-04-18	Office of Communications Technology Miramar Tower (2000-0008) 14401 SW 55 St	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$2,800.00					
BLD2125152B1-04-19	Office of Communications Technology Miramar Tower (2000-0008) 14401 SW 55 St	2	each	\$ 450.00	\$900.00	100.00%	\$ 450.00	\$900.00		\$0.00					
BLD2125152B1-04-20	Office of Communications Technology Miramar Tower (2000-0008) 14401 SW 55 St	8	each	\$ 350.00	\$2,800.00				N/A						
BLD2125152B1-04-21	Office of Communications Technology Playa Del Mar Condo Tower (2000-0009)	8	each	\$ 350.00	\$2,800.00	0.00%	\$ 350.00	\$2,800.00		\$350.00					

Price Analysis

IFB No. BLD2125152B1
 UPS Preventative Maintenance and Repair
 Lot: GROUP 4-Office of Communications Technology Locations

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				Price	Total	% difference from prior contract		Price	Total	% difference from LRB		Price	Total	% difference from LRB		Price	Total	% difference from LRB	
BLD2125152B1-04-22	Office of Communications Technology Playa Del Mar Condo Tower (2000-0009)	8	each	\$ 350.00	\$2,800.00	0.00%		\$ 350.00	\$2,800.00										
BLD2125152B1-04-23	Office of Communications Technology Playa Del Mar Condo Tower (2000-0009)	8	each	\$ 350.00	\$2,800.00				N/A										
BLD2125152B1-04-24	Office of Communications Technology Point of America Tower (2000-0010)	8	each	\$ 350.00	\$2,800.00	0.00%		\$ 350.00	\$2,800.00										
BLD2125152B1-04-25	Office of Communications Technology Point of America Tower (2000-0010)	8	each	\$ 350.00	\$2,800.00	0.00%		\$ 350.00	\$2,800.00										
BLD2125152B1-04-26	Office of Communications Technology Point of America Tower (2000-0010)	8	each	\$ 350.00	\$2,800.00				N/A										
BLD2125152B1-04-27	Office of Communications Technology Tamarac Tower (2000-0011) 7515 NW 88 Ave	8	each	\$ 175.00	\$1,400.00	0.00%		\$ 175.00	\$1,400.00										
BLD2125152B1-04-28	Office of Communications Technology Tamarac Tower (2000-0011) 7515 NW 88 Ave	8	each	\$ 175.00	\$1,400.00	0.00%		\$ 175.00	\$1,400.00										
BLD2125152B1-04-29	Office of Communications Technology Miramar Fire Station 84 - 14801 SW 27 St	8	each	\$ 175.00	\$1,400.00	0.00%		\$ 175.00	\$1,400.00										
BLD2125152B1-04-30	Office of Communications Technology Miramar Fire Station 84 - 14801 SW 27 St	8	each	\$ 175.00	\$1,400.00	0.00%		\$ 175.00	\$1,400.00										
	Subtotal-Locations				\$72,700.00								\$47,600.00						
BLD2125152B1-04-31	Labor Rate for Non-Covered Service (Regular Hours)	200	hour	\$105.00	\$21,000.00	0.00%		\$ 105.00	\$21,000.00				\$105.00	\$21,000.00	0.00%		\$109.00	\$21,780.00	3.81%
BLD2125152B1-04-32	Labor Rate for Non-Covered Service (Non-Regular Hours)	80	hour	\$157.50	\$12,600.00	0.00%		\$157.50	\$12,600.00				\$157.50	\$12,600.00	-23.81%		\$132.00	\$10,560.00	-16.19%
BLD2125152B1-04-33	Battery Disposal Fee	250	each	\$15.00	\$3,750.00	0.00%		\$15.00	\$3,750.00				\$15.00	\$3,750.00					
	Subtotal-Labor/Disposal				\$37,350.00														

COMMENTS:

Totals adjusted for comparative contracts to reflect initial two-year term for comparison.

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