



Public Works and Environmental Services Department

115 S. Andrews Avenue, Room 329 • Fort Lauderdale, Florida 33301 • 954-357-6613 • FAX 954-357-8655

DATE: October 1, 2025

TO: Robert E. Gleason Director
Purchasing Division

THRU: Alan W. Garcia P.E, Director
Water and Wastewater Services

Alan Garcia
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Date: 2025.10.02 09:12:53 -04'00'

FROM: Mark Darmanin, Director
Water and Wastewater Operations Division

Mark Darmanin
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Date: 2025.10.02 08:10:47 -04'00'

SUBJECT: Request for Co-operative Contract, Multiple Vendor Award & Price Adjustment – Sodium Hypochlorite

Water and Wastewater Services (WWS) Water and Wastewater Operations Division (WOD) requests approval to participate in the Southeast Florida Governmental Purchasing Co-operative (Co-op) contract which includes a Multiple Vendor Award and Price Adjustment for the establishment of an open-end contract for Sodium Hypochlorite (Bleach).

The Co-op is an organization of various Southeast Florida cities, counties and governmental agencies that provides co-operative purchasing in which quantities for the same items are combined to achieve economies of scale through volume discount pricing. The City of Fort Lauderdale is the lead agency for this Co-op contract and facilitated the solicitation. This contract is for Sodium Hypochlorite delivered in both full and partial tanker loads. Estimated annual usage quantities were obtained from each participating agency prior to the bid solicitation. The County is a participating agency and the County's annual usage estimates were included in the bid solicitation. Each participating agency concurred with the bid specifications utilized by the City of Fort Lauderdale.

The Co-op bid for Sodium Hypochlorite; Solicitation Event No. 519-2 was advertised as a competitive solicitation on August 13, 2025. The solicitation opened on August 29, 2025, receiving two (2) responses. Following a review of the bids, the City of Fort Lauderdale recommends the award to Allied Universal Corporation as the primary vendor and Odyssey Manufacturing Company as the secondary vendor for a two-year initial term and two (2) one-year renewals. The City of Fort Lauderdale is scheduled to approve the award on October 23, 2025 (Agenda Item No. 25-0940). Contingent upon approval, WWS requests approval to establish our own contract.

The Co-op contract also contains allowable price adjustments to be effective during the renewal terms only. The awarded Contractor is required to submit sufficient documentation to the lead Agency (City of Fort Lauderdale) for consideration of a price increase and must pass-on price decreases when the Contractor's costs are reduced.

WWS is requesting approval to participate in this Co-op contract inclusive of the multiple vendor award and price adjustments for the following reasons:

- Participating with local governmental agencies leverages economies of scale, ensuring a stable supply pipeline within our geographic area.

Broward County Board of County Commissioners

Mark D. Bogen • Alexandra P. Davis • Lamar P. Fisher • Beam Furr • Steve Geller • Robert McKinzie • Nan H. Rich • Hazelle P. Rogers • Michael Udine
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- Utilizing a longer-term contract reduces processing and administrative time and costs for Broward County.
- Acknowledging the need for a primary and secondary vendor and the inclusion of potential price adjustments (increases and decreases) and including such in the contract terms ensures a competent contract is available to provide this critical chemical and provides substantial continuity of performance minimizing County impact.

WOD utilizes Sodium Hypochlorite for two critical treatment processes: the disinfection of potable water at multiple water treatment facilities and for odor control in the Wastewater Treatment Plant's belt press operation.

WWS requests approval of a two-year initial term amount of \$8,311,296 and the four-year total potential contract amount of \$16,622,592.

If you have any questions, please contact Jose Otero, WOD Utilities Superintendent 954-831-4127.

Attachments:

Event 519-2 – Solicitation

Event 519-2 - Bid Tab

WWS Bid Tab 09-15-25

City of Ft. Lauderdale Commission Agenda 25-0940 (draft)

519-2 – Agreement (Allied) (draft)

519-2 - Agreement (Odyssey) (draft)