



CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING

#25-0940

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Rickelle Williams, City Manager

DATE: October 23, 2025

TITLE: Motion Approving Agreements for Sodium Hypochlorite (Co-Op) - Allied
Universal Corp. and Odyssey Manufacturing Company - \$564,402 -
(Commission Districts 1, 2, 3 and 4)

Recommendation

Staff recommends the City Commission approve agreements, in substantially the forms attached, for the purchase of sodium hypochlorite with Allied Universal Corp. and Odyssey Manufacturing Company for an initial two (2)-year term in the amount of \$564,402, and authorize the City Manager to approve up to two (2) one (1)-year renewal options, in the estimated annual amount of \$282,201, for a potential total contract amount of \$1,128,804, contingent upon appropriation of funds.

Background

During the water treatment process, sodium hypochlorite is added to the finished water at the Peele Dixie Water Treatment Plant; this is done to provide a method of disinfection that delivers a disinfectant residual that is sustained throughout the distribution system. During the two-year term, the City is expected to utilize approximately 340,000 gallons of sodium hypochlorite delivered via tanker trucks

The City is a lead agency for the Southeast Florida Governmental Cooperative (Co-Op), a collective of approximately 45 other governmental entities whose effort is to combine their purchasing power to provide cost savings and stable prices to all entities by utilizing standardized requirements for common basic line items. As this contract is a Co-Op, it will allow other municipalities and governmental entities also in need of sodium hypochlorite to receive the same services at the same fixed pricing.

The Procurement Services Department issued Invitation to Bid (ITB) No. 519-2 on August 13, 2025. The bid was extended to entice competition. On September 5, 2025, the bid opened with two responses, Allied Universal Corp. and Odyssey Manufacturing Company. Potential suppliers invited to bid cited not having the capacity as the consensus for not submitting a bid. The bid responses provided by both Allied Universal Corp. and Odyssey Manufacturing Company have met the criteria of the bid and have been deemed responsive and responsible bidders. Therefore, staff is recommending both Allied Universal Corp. and Odyssey Manufacturing Company for award where the lower priced vendor would be contacted and a purchase order issued to the lower priced vendor at the time of need.

Resource Impact

There will be a fiscal impact to the City in the estimated amount of \$282,201. Funds for the described purchases are available in the FY 2026 Operating Budget in the accounts listed below.

<i>Funds available as of October 1, 2025</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
10-450-7406-536-3717	Peele/Dixie Operations	Sodium Hypochlorite	\$1,820,812	\$1,820,812	\$282,201
PURCHASE TOTAL ►					\$282,201

Strategic Connections

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

- The Infrastructure and Resilience Focus Area, Goal 3: Be a sustainable and resilient community.

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are Ready.

This item supports the *Advance Fort Lauderdale 2040* Comprehensive Plan specifically advancing:

- The Infrastructure Focus Area
- Sanitary Sewer, Water, & Stormwater Element
- Goal 2: Develop and maintain an adequate wastewater collection and treatment system, which meets existing and projected needs of the City and adjacent users in the Central Wastewater Region.
- Goal 3: Develop and maintain an adequate water supply, treatment and distribution system, which meets the existing and projected needs of the service area in an efficient, economical, and environmentally sensitive manner.

Attachments

Exhibit 1 - Solicitation

Exhibit 2 - Bid Tabulation

Exhibit 3 - Allied Universal Corp. Agreement

Exhibit 4 - Odyssey Manufacturing Company Agreement

Prepared by:

Glenn Marcos, Chief Procurement Officer, Procurement Services
Mary Ann Walder, Administrative Supervisor, Utility Services
Stefan Mohammed, Senior Procurement Specialist, Procurement Services
Matthew Eaton, Senior Administrative Assistant, Procurement Services

Department Directors:

Talal Abi-Karam, Utility Services
Glenn Marcos, Procurement Services