



TO: Lucho Jaramillo, Purchasing Agent
Purchasing Division

FROM: Richard Waskiewicz, Aviation Enterprise Director of Facilities/Maintenance Division *RAW*
Broward County Aviation Department

SUBJECT: Solicitation No.: OPN2129058B1
Baggage Handling Systems Maintenance, Repair, and Operations Services

Recommended Vendor: ERM Aviation, LLC

Recommended Group(s)/Line Item(s):

Initial Award Amount: \$ 15,877,966.40

Potential Total Amount: \$ 39,694,916.00

Initial Contract Term: Two Years

Contract Term, including Renewals: Five Years

CONCURRENCE:

- ☐ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.
- ☐ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☐ I have reviewed the Litigation History Form and there is no issue of concern.
- ☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☐ Vendor received an overall rating ≥ 2.59 on all evaluations.
- ☐ No evaluations within the past three years contained any items rated a score of 2 or less.
- ☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
- ☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
- ☐ Past evaluations are not relevant to the scope of this contract.
- ☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☐ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☒ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Lisette Forrest
(Individual authorized to administer the contract.)

TITLE: Contract/Grant Administrator

SIGNATURE: Lisette Forrest

Digitally signed by Lisette Forrest
Date: 2025.03.11 10:16:57 -04'00'

DATE: _____

Non-Concurrence Additional information

Bid No. OPN2129058B1 - Baggage Handling Systems (BHS) Maintenance, Repair and Operations Services at FLL

Vendor: ERMCAviation, LLC

Reviewed by: Lisette Forrest, Contract/Grant Administrator Senior and Douglas Gangemella, Program/Project Coordinator Senior for BHS

The Broward County Aviation Department, Maintenance Division (BCAD), strongly recommends rejecting the lowest bidder, ERMCAviation, LLC (ERMC). ERMC is the incumbent provider, and BCAD has documented a continued pattern of performance failures over the past 32 months—issues that have persisted despite repeated interventions, escalations, and financial penalties.

Initially, ERMC's performance was satisfactory. However, after the first year of service, their performance deteriorated significantly, as reflected in multiple Vendor Performance Evaluations. Over the contract term, BCAD has engaged in near-weekly meetings with ERMC's key personnel, including its executive staff, to address ongoing performance deficiencies, review contractual obligations, and implement corrective action plans. Despite these exhaustive efforts, ERMC has consistently failed to meet the required performance standards, demonstrating an inability to improve.

BCAD has formally issued four (4) Notices of Non-Compliance to ERMC for failure to meet contract performance requirements. Additionally, BCAD has imposed over \$200,000 in financial penalties due to ERMC's repeated noncompliance. These penalties reflect serious and ongoing deficiencies in ERMC's ability to uphold contractual obligations and provide satisfactory performance. All documented performance failures are available for review in Contract Central.

Given ERMC's persistent underperformance, repeated contract violations, and significant financial penalties, BCAD has no confidence in this vendor's ability to:

- Properly maintain and repair the Airport's Baggage Handling System (BHS) equipment
- Communicate effectively and accurately with BCAD and stakeholders, especially during operational disruptions
- Provide complete, timely, and accurate reports and documentation
- Maintain an accurate parts inventory, which is critical to operational efficiency

For these reasons, BCAD cannot support awarding this contract to ERMC and strongly urges the Purchasing Director to reject this vendor.

All referenced materials are available upon request.

Prime Vendor Dashboard - ERMCAVIATION, LLC

Finish

Proj/Contract/Agreement/WA Legend: Proj Nbr: = Project Number FC Nbr: = Fixed Contract Number OE Nbr: = Open End Contract Number WA Nbr: = Work Authorization Number

Scores Highlighted In Orange Contain Answers Rated 1 and/or 2 [Export To Excel](#)

Periodic Vendor Performance Evaluations

Proj/Contract/Agreement/WA	Using Div	Evaluation Type	Locked Dt	Future	Score		
OE Nbr: OPN2123817B1	AVIATION - MAINTENANCE	Periodic Service Evaluation 07/01/2024 - 01/01/2025	3/3/2025	NO	1.90	View	Docs (0)
OE Nbr: OPN2123817B1	AVIATION - MAINTENANCE	Periodic Service Evaluation 07/01/2023 - 06/30/2024	7/1/2024	Conditional	2.17	View	Docs (0)



Contracts Central

Broward County Purchasing Division

Services OE Contract: OPN2123817B1 - Baggage Handling Systems (BHS) MRO Services
Prime Vendor: ERMV AVIATION, LLC

[Upload](#) [Finish](#)

Document Listing

Documents:25

Title Type	Ext	Document Dt Upload Dt	Upload From Upload By	Doc Period	Correspond		
Notice of Non-Compliance 10.24.2024 Other	pdf	11/15/2024 11/15/2024	Prime Vendor lforrest			View	Edit
Notice of Non-Compliance 12.14.2023 Other	pdf	12/14/2023 08/29/2024	Prime Vendor lforrest			View	Edit
Notice of Non-Compliance 11.29.2023 Other	pdf	11/29/2023 08/29/2024	Prime Vendor lforrest			View	Edit
Notice of Non-Compliance 8.8.2024 Other	pdf	08/29/2024 08/29/2024	Prime Vendor lforrest			View	Edit