



TO: Randy Plunkett
Purchasing Division
FROM: Richard Waskiewicz, Enterprise Director of Facilities/Maintenance *RW*
Aviation Department
SUBJECT: Solicitation No.: BLD2123530Q1
Building Automation System Services at FLL

Recommended Vendor: Johnson Controls, Inc.

Recommended Group(s)/Line Item(s): Group 1

Initial Award Amount: \$ 2,700,120.00

Potential Total Amount: \$ 5,400,240.00

Initial Contract Term: Five Years

Contract Term, including Renewals: Ten Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☒ Not applicable Not need for this solicitation.

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☒ Vendor received an overall rating ≥ 2.59 on all evaluations.
☐ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☒ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Lisette Forrest
(Individual authorized to administer the contract.)

TITLE: Contract/Grant Administrator Senior

SIGNATURE: Lisette Forrest

Digitally signed by Lisette Forrest
Date: 2022.03.16 13:13:00 -04'00'

DATE: 3/16/22



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2123530Q1 Building Automation Systems Services at FLL

Reference for (Name of Firm): Johnson Controls, Inc.

Organization/Firm Name providing reference: City of Miami Riverside

Contact Name: Juan Oves

Title:

Contact Email: Joves@miamigov.com

Contact Phone: (786) 344-1314

Name of Referenced Project: Planned Service Agreement to maintain Site Controls

Contract No. (FY-21-22) 2108978

Contract Amount: \$ 29,136.56

Date Services Provided:

10/21 - 09/22

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☒	☐	☐
b. Accuracy	☐	☒	☐	☐
c. Deliverables	☐	☒	☐	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☒	☐	☐
c. Turnover	☐	☒	☐	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☒	☐	☐
b. Deliverables	☐	☒	☐	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name:

(JUAN OVES)

Title: FACILITY MAINTENANCE MAN.

Division/Department:

Date of Verification:

Lisette Forrest, Contract/Grant Administrator, BCAD Maintenance Division

2/15/2022

Vendor Reference Verification Form – Bids and Quotes
(Revised 1/22)



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2123530Q1 Building Automation Systems Services at FLL

Reference for (Name of Firm): Johnson Controls, Inc.

Organization/Firm Name providing reference: Florida International University

Contact Name: Danny Paan

Title: Director

Contact Email: paand@fiu.edu

Contact Phone: (305) 348-4005

Name of Referenced Project: Planned Service Agreement to maintain Site Controls

Contract No. PO 227926

Contract Amount: \$225,000.00

Date Services Provided: 07/01/2021 through 06/30/2022

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Specialized services and diagnostics to the EMS and Controls at FIU Campuses

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐		☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

JCI is a very professional, responsive, and knowledgeable firm.

References Checked By

Name: Lisette Forrest

Title: Contract/Grants Administrator Senior

Division/Department: BCAD Maintenance Division

Date of Verification: 02/15/2022



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2123530Q1 Building Automation Systems Services at FLL

Reference for (Name of Firm): Johnson Controls, Inc.

Organization/Firm Name providing reference: MDM Hotel Group - JW Marriott Brickell

Contact Name: Urs W Lutschg

Title: Corporate Director of Engineering

Contact Email: Urs.Lutschg@mdmusa.com

Contact Phone: (305) 527-3864

Name of Referenced Project: Planned Service Agreement to maintain Site Controls

Contract No. 1-19INOQ5G

Contract Amount: \$9,998 in 1st year

Date Services Provided: since 03/01/2021

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Technical support and Maintenance on the existing Metasys software and system components

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	
a. Responsive	☐	☐	☒	
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

We will contract JOHNSON CONTROLS for the replacement of the actual Building Management System (BMS)

References Checked By

Name: Lisette Forrest

Title: Contract/Grant Administrator Senior

Division/Department: BCAD Maintenance Division

Date of Verification: 02/15/2022