



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex
115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301
954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

MEMORANDUM

DATE: January 3, 2022

TO: Jeannette Ferrell, Senior Purchasing Agent
Broward County Purchasing Division

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD
Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2022.01.11 14:16:31 -05'00'

FROM: Maribel Feliciano, Assistant Director
Office of Economic and Small Business Development

MARIBEL FELICIANO
Digitally signed by MARIBEL FELICIANO
Date: 2022.01.11 13:48:07 -05'00'

**SUBJECT: Bid No. BLD2123274B1, US-1 Landscaping
County Business Enterprise (CBE) Evaluation**

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

CBE Goal for this project: 25%

Met the CBE Requirements:

<u>Firm Name</u>	<u>Category</u>	<u>Percentage</u>
AR Maintenance Solutions, Inc. (prime)	CBE	100.00%

Total Bid Amount: \$483,435.00
CBE Participation: 100.00%

**BrightView Landscape Services, Inc. d/b/a BrightView
Landscape (prime)**

• Enviroscapes Plus, Inc.	CBE	25.00%
---------------------------	-----	--------

Total Bid Amount: \$751,225.00
CBE Participation: 25.00%

Juniper Landscaping of Florida, LLC d/b/a Juniper (prime)

• Turbo Mulch	CBE	15.00%
• AR Maintenance Solutions	CBE	<u>10.00%</u>
Total		25.00%

Total Bid Amount: \$746,252.00
CBE Participation: 25.00%

**Bid No. BLD2123274B1, US-1 Landscaping
County Business Enterprise (CBE) Evaluation**

Met the CBE Requirements (continued):

<u>Firm Name</u>	<u>Category</u>	<u>Percentage</u>
Mainguy Environmental Care, Inc. d/b/a Mainguy Landscape Services (prime)	CBE	100.00%

Total Bid Amount: \$805,996.00
CBE Participation: 100.00%

SFM Services, Inc. (prime)

- Weed-A-Way, Inc. CBE 25.00%

Total Bid Amount: \$955,483.60
CBE Participation: 25.00%

Superior Landscaping & Lawn Service, Inc. (prime)

- Envirosapes Plus, Inc. CBE 25.09%

Total Bid Amount: \$588,962.11
CBE Participation: 25.09%

Weed-A-Way, Inc. (prime) CBE 25.00%

Total Bid Amount: \$583,610.00
CBE Participation: 25.00%

Did Not Meet the CBE Requirements

<u>Firm Name</u>	<u>Category</u>	<u>Percentage</u>
Aero Grountek, LLC (prime)	Non-CBE	0.00%

Total Bid Amount: \$601,105.00
CBE Participation: 0.00%

Coco Tree Service Corp. (prime) Non-CBE 0.00%

Total Bid Amount: \$581,175.00
CBE Participation: 0.00%

**Bid No. BLD2123274B1, US-1 Landscaping
County Business Enterprise (CBE) Evaluation**

CBE Compliance Comments:

Juniper Landscaping of Florida, LLC d/b/a Juniper, Mainguy Environmental Care, Inc. d/b/a Mainguy Landscape Services, and SFM Services, Inc. submitted the required documentation in accordance with the solicitation's requirements and are compliant with the CBE Program requirements.

BrightView Landscape Services, Inc. d/b/a BrightView Landscape and Weed-A-Way, Inc. submitted Letters of Intent (LOI) with their respective bid response that was missing information and contained calculation errors. The vendors were given three (3) business days to provide the required information and did so within the stipulated timeframe. BrightView Landscape Services, Inc. d/b/a BrightView Landscape and Weed-A-Way, Inc. are compliant with the CBE requirements of the solicitation.

Superior Landscaping & Lawn Service, Inc. submitted an LOI with its bid response that did not meet the established goal. The firm was given three (3) business days to provide LOIs that meet the 25% CBE goal or provide documentation of its good faith efforts to do so. Superior Landscaping & Lawn Service, Inc. responded within the allotted timeframe and submitted an LOI that meets the established goal. Superior Landscaping & Lawn Service, Inc. is compliant with the CBE requirements of the solicitation.

Aero Grountek, LLC, AR Maintenance Solutions, Inc., Coco Tree Service Corp. did not submit LOIs with their respective bid responses. The firms were each given three (3) business days to provide LOIs that meet the established 25% CBE goal or provide documentation of their respective good faith efforts to do so. AR Maintenance Solutions, Inc. responded within the stipulated timeframe and provided LOIs that meet the established goal. AR Maintenance Solutions, Inc. is compliant with the CBE requirements of the solicitation.

Aero Groundtek, LLC did not respond within the stipulated timeframe and did not provide LOIs that meet the goal or documentation of its good faith efforts to meet the goal. Aero Groundtek, LLC is non-compliant with the CBE requirements of the solicitation.

Coco Tree Service Corp. responded within the stipulated timeframe with a signed Application for Evaluation of Good Faith Efforts form and copies of correspondences with three (3) CBE-certified vendors. All documented efforts made by Coco Tree Service Corp. to subcontract with CBE firms, however, were made after the bid submittal due date. This is not in keeping with the spirit of the CBE Program, as it does not demonstrate a true attempt by the Vendor to meet the CBE requirements of the solicitation. Coco Tree Service Corp. failed to demonstrate the quality, quantity, and extent of the various efforts that it made in good faith to meet the established goal. Coco Tree Service Corp. is non-compliant with the CBE requirements of the solicitation.

cc: Donna-Ann Knapp, Small Business Development Manager, OESBD