

Price Analysis

Bid No. TRN2126799B1
Passenger Loading Bridge Maintenance & Repair Services
Agency: Port Everglades Department Facilities Maintenance Division and Broward
County Aviation Department (BCAD)
Purchasing Agent: Jermaine Pinnock
Date Bid Posted: 8/9/2023
Date Bid Opened: 9/1/2023
Bid Submittals: 2
Declinations: 6

Tabulation of Bids					Sate Solutions Inc		Adelte Technologies, Inc		Pricing from Independent Cost Estimate (ICE) - Port Everglades Department Facilities Maintenance Division*		Difference Between Low Bid and ICE	Percentage Difference Between Low Bid and ICE
Item #	Item	Qty	Unit	Price	Total	Price	Total	Unit	Total Price	Total Price		Total Price
TRN2126799B1-01-01	Monthly Operation and Preventive Maintenance 4-Person Crew	12	month	\$24,603.49	\$295,241.88		\$32,760.00	\$393,120.00	\$350.00	\$4,200.00		
TRN2126799B1-01-02	Monthly Operation and Preventive Maintenance 4-Person Crew	12	month	\$16,402.33	\$196,827.96		\$21,840.00	\$262,080.00	\$350.00	\$4,200.00		
TRN2126799B1-01-03	Preventive Maintenance for FLL ThyssenKrupp PLB	10	each	\$1,613.81	\$16,138.10		\$1,120.00	\$11,200.00	\$1,875.00	\$18,750.00		
TRN2126799B1-01-04	Preventive Maintenance for FLL John Bean Technology PLB	150	each	\$1,613.81	\$242,071.50		\$1,120.00	\$168,000.00	\$1,875.00	\$281,250.00		
TRN2126799B1-01-05	Normal Working Hours Mechanic Labor Rate	750	hour	\$61.51	\$46,132.50		\$75.00	\$56,250.00	\$175.00	\$131,250.00		
TRN2126799B1-01-06	Normal Working Hours Helper Labor Rate	750	hour	\$47.58	\$35,685.00		\$65.00	\$48,750.00	\$81.00	\$60,750.00		
TRN2126799B1-01-07	Other Than Normal Working Hours Mechanic Labor Rate	750	hour	\$81.12	\$60,840.00		\$100.00	\$75,000.00	\$245.00	\$183,750.00		
TRN2126799B1-01-08	Other Than Normal Working Hours Helper Labor Rate	750	hour	\$61.36	\$46,020.00		\$90.00	\$67,500.00	\$88.00	\$66,000.00		
TRN2126799B1-01-09	Standby Weekend Normal Working Hours Mechanic Labor Rate	650	hour	\$64.21	\$41,736.50		\$100.00	\$65,000.00	\$179.00	\$116,350.00		
TRN2126799B1-01-10	Standby Weekend Normal Working Hours Helper Labor Rate	350	hour	\$50.28	\$17,598.00		\$90.00	\$31,500.00	\$63.00	\$22,050.00		
TRN2126799B1-01-11	Standby Weekend Other than Normal Working Hours Mechanic Labor Rate	175	hour	\$83.83	\$14,670.25		\$125.00	\$21,875.00	\$179.00	\$31,325.00		
TRN2126799B1-01-12	Standby Weekend Other than Normal Working Hours Helper Labor Rate	275	hour	\$64.07	\$17,619.25		\$115.00	\$31,625.00	\$88.00	\$24,200.00		
TRN2126799B1-01-13	Normal Working Hours Labor Rate - Bridge Operator	500	hour	\$43.36	\$21,680.00		\$75.00	\$37,500.00	\$66.00	\$33,000.00		
TRN2126799B1-01-14	Other Than Normal Working Hours Labor Rate - Bridge Operator	250	hour	\$55.26	\$13,815.00		\$100.00	\$25,000.00	\$91.00	\$22,750.00		
TRN2126799B1-01-15	Normal Working Hours Labor Rate - Painters	300	hour	\$50.66	\$15,198.00		\$75.00	\$22,500.00	\$73.00	\$21,900.00		
TRN2126799B1-01-16	Other Than Normal Working Hours Labor Rate - Painters	300	hour	\$70.22	\$21,066.00		\$100.00	\$30,000.00	\$91.00	\$27,300.00		
TRN2126799B1-01-17	Engineering Services Labor Rate	120	hour	\$140.25	\$16,830.00		\$150.00	\$18,000.00	\$219.00	\$26,280.00		
TRN2126799B1-01-18	Training Sessions	10	each	\$1,150.04	\$11,500.40		\$1,500.00	\$15,000.00	\$2,500.00	\$25,000.00		
TRN2126799B1-01-19	Hempadur Mastic 45880 or Approved Equal	15	each	\$207.96	\$3,119.40		\$460.00	\$6,900.00	\$438.00	\$6,570.00		
TRN2126799B1-01-20	Hempathane HS 55618 or Approved Equal	15	each	\$311.94	\$4,679.10		\$554.00	\$8,310.00	\$463.00	\$6,945.00		
TRN2126799B1-01-21	Hempadur AvantGuard 750 or Approved Equal	15	each	\$509.50	\$7,642.50		\$602.00	\$9,030.00	\$925.00	\$13,875.00		
TRN2126799B1-01-22	Hempadur Speed-Dry ZP 500 or Approved Equal	15	each	\$509.50	\$7,642.50		\$575.00	\$8,625.00	\$903.00	\$13,545.00		
TRN2126799B1-01-23	Hempathane Speed-Dry Topcoat 250 or Approved Equal	15	each	\$311.94	\$4,679.10		\$575.00	\$8,625.00	\$463.00	\$6,945.00		
Bidder Total					\$1,158,432.94		\$1,421,390.00			\$1,148,185.00		
Pass-Thru Allowance					\$1,980,000.00		\$1,980,000.00			\$1,980,000.00		
Grand Total					\$3,138,432.94		\$3,401,390.00			\$3,128,185.00		
REJECTED												

Note: Previous contract No. PNC2122671Q2_1 for Passenger Loading Bridge Maintenance Services, had an initial term of 1-year and an overall contract term of 2-years. A Threshold increase was approved by the Board on March 15, 2022 in the amount of \$4,260,557. Also, new service lines were added for this replacement contract	
Year-1 Total	\$516,594.00
Year-2 Total	\$4,777,151.00
Previous contract No. PNC2122671Q2_1	
2-Year Total	\$5,293,745.00

Initial 1-Year Period	3 Year Potential Total
\$3,401,390.00	\$10,204,170.00