



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

MEMORANDUM

DATE: August 30, 2023

TO: Mary Trump, Airport Manager
 Broward County Aviation Department

FROM: Sandy-Michael McDonald, Director
 Office of Economic and Small Business Development

SUBJECT: RLI No. PNC2119994R1, Parking Access and Revenue Control Equipment and Maintenance

SANDY-MICHAEL MCDONALD
 Digitally signed by SANDY-MICHAEL MCDONALD
 Date: 2023.08.31 13:02:05 -04'00'

On August 11, 2023, the Office of Economic and Small Business Development (OESBD) was notified by the Broward County Purchasing Division that, during negotiations with the apparent successful vendor for the above-referenced solicitation, Designa Access Corporation (Designa), it was determined that the dollar allocation for the required proprietary equipment and related services was in fact greater than was initially anticipated at the time of Designa's submitted proposal. Additionally, Designa expressed concerns that its committed County Business Enterprise (CBE) participation would be impacted by the increased dollar allocation for the required proprietary equipment and related services.

On August 15, 2023, in a meeting with representatives from Designa, the Broward County Purchasing Division, the Broward County Attorney's Office and the Broward County Aviation Department, OESBD confirmed that the established 21% CBE goal, which was a part of the solicitation requirements, only applied to the non-proprietary services and equipment. Designa then confirmed it would be able to meet its 21.30% CBE participation commitment, having verified that the CBE participation calculation would exclude the dollars associated with the proprietary equipment.

OESBD's CBE Compliance Evaluation Memo, dated April 24, 2020, remains unchanged. Designa's committed CBE participation also remains unchanged at 21.30% and is only applicable to the non-proprietary services on this project.

cc: Connie Mangan, Assistant Director, Broward County Purchasing Division
 Yesenia Alfonso, Assistant County Attorney, Broward County Attorney's Office
 Maribel Feliciano, Assistant Director, OESBD
 Donna-Ann Knapp, Small Business Development Manager, OESBD