



Finance and Administrative Services Department
PURCHASING DIVISION

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6066 • FAX 954-357-8535

MEMORANDUM

DATE: July 6, 2023

TO: Monica Cepero
County Administrator

THRU: Robert E. Gleason, Director of Purchasing
Purchasing Division Robert Gleason Digitally signed by Robert Gleason
Date: 2023.07.21 14:06:51 -04'00'

THRU: Jose Hidalgo, Purchasing Manager
Purchasing Division Jose Luis Hidalgo Digitally signed by Jose Luis Hidalgo
Date: 2023.07.19 15:04:50 -04'00'

FROM: Lucho Jaramillo, Purchasing Agent
Purchasing Division SALUSTIO JARAMILLO Digitally signed by SALUSTIO JARAMILLO
Date: 2023.07.19 14:59:53 -04'00'

SUBJECT: Award of Contract OPN2125934B2 - Solid Waste Trash Removal and Recycling
Services Award Amount: Initial 3 Years Term Award Amount: \$943,440 Potential 5 -
Years \$1,572,400.

In accordance with the June 13, 2023, Agenda Item No. 29, approved by the Board of County Commissioners, the County Administrator is authorized to approve and/or execute agreements, contract amendments, work authorizations, advertisements of competitive solicitations and other documents during the 2023 Board Summer Recess, June 14, 2023 through August 22, 2023 (Exhibit 1).

Enclosed is the Award Rejection Authority Memorandum and attachments for Bid No. OPN2125934B2 - Solid Waste Trash Removal and Recycling Services with Great Waste and Recycling Services LLC, the low responsive, responsible bidder, for Initial 3 Years Term Award Amount: \$943,440 & Potential 5-Years \$1,572,400 (Exhibit 2).

The Office of Economic and Small Business Development (OESBD) did not establish any goals for this procurement (Exhibit 4).

History:

The purpose of this solicitation is to secure an open-end contract to provide solid waste removal and recycling services for the Broward County Aviation Department. The solicitation was advertised on April 18, 2023, opened on May 12, 2023 and received 4 submittals with 0 declinations. Great Waste and Recycling Services LLC has agreed to be bound to the contractual obligations of the Living Wage Ordinance.

The Aviation Department has reviewed the bid submitted by Great Waste and Recycling Services LLC, and concurs with the recommendation for award. The effective date of this contract shall commence on the first of the month following 75 days from award to allow for Security Identification Media applications to be processed.

Request for County Administrator to execute:

1. Award/Rejection Authority Memorandum

EXHIBITS:

Exhibit 1: Agenda Item No. 29, dated June 13, 2023

Exhibit 2: OPN2125934B2 Award/Rejection Memorandum for Execution

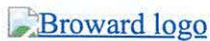
Exhibit 3: Bid Tabulation

Exhibit 4: OESBD Memorandum

Exhibit 5: User Concurrence of Award dated: June 16, 2023

Exhibit 6: Certificate of Insurance

Exhibit 7: Price Analysis



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File #: 23-953

Status: Agenda Ready
In control: FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT

Agenda Date: 6/13/2023

Final action:

Title:

MOTION TO AUTHORIZE County Administrator or designee to approve and/or execute agreements, contract amendments, work authorizations, advertisements of competitive solicitations, and other documents during the Broward County Board of County Commissioner's 2023 Summer Recess (between June 14, 2023 and August 22, 2023), including all items listed on Exhibit 1 hereto, and any other items for which the County Administrator determines approval or execution is in the best interest of the County and delaying action until August 22, 2023 would adversely impact the County's interests or day-to-day operations, subject to approval of such documents as to legal sufficiency by the Office of the County Attorney; directing the County Administrator to provide a report to the Board identifying any action not listed on Exhibit 1 that imposes a financial obligation on the County in excess of \$500,000; and to authorize the County Administrator to take all necessary administrative and budgetary actions to e...

Attachments:

1. [Exhibit 1 - 2023 Summer Recess Board Action List](#), 2. [Additional Material - Information](#), 3. [Additional Material - Information](#)

History (0) Text

Broward County Commission Regular Meeting

Director's Name: George Tablack

Department: Finance and Administrative Services Division: Purchasing

Information

Requested Action

title

MOTION TO AUTHORIZE County Administrator or designee to approve and/or execute agreements, contract amendments, work authorizations, advertisements of competitive solicitations, and other documents during the Broward County Board of County Commissioner's 2023 Summer Recess (between June 14, 2023 and August 22, 2023), including all items listed on Exhibit 1 hereto, and any other items for which the County Administrator determines approval or execution is in the best interest of the County and delaying action until August 22, 2023 would adversely impact the County's interests or day-to-day operations, subject to approval of such documents as to legal sufficiency by the Office of the County Attorney; directing the County Administrator to provide a report to the Board identifying any action not listed on Exhibit 1 that imposes a financial obligation on the County in excess of \$500,000; and to authorize the County Administrator to take all necessary administrative and budgetary actions to effectuate the authorized actions.

body

Why Action is Necessary

Board approval is required to delegate authority to the County Administrator or designee for select actions while the Board of County Commissioners is not in session during the 2023 Summer Recess.

What Action Accomplishes

Authorizes the County Administrator to take actions on behalf of the Board of County Commissioners while the

Board of County Commissioners is not in session during the 2023 Summer Recess.

Is this Action Goal Related
No

Previous Action Taken
None.

Summary Explanation/Background

**THE FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT / PURCHASING DIVISION
RECOMMENDS APPROVAL OF THE ABOVE MOTION.**

This item provides authority for the County Administrator or designee to execute certain agreements, contract amendment...

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Finance and Administration Services Department
PURCHASING DIVISION

115 S Andrews Avenue, Room 212, Fort Lauderdale, Florida 33301 | 954-357-6066 | FAX 954-357-5835 | broward.org/Purchasing

AWARD/REJECTION AUTHORITY MEMORANDUM

OPN2125934B2 – Solid Waste Trash Removal and Recycling Services

☒ RECOMMENDATION FOR AWARD Vendor(s): Great Waste and Recycling Services LLC Contract Type: ☐ Fixed ^[1] ☒ Open-End Basis of Award: ☒ Low ☒ Responsive ☐ Responsible ☐ Split ^[2] ☐ Multiple ^[3] ☐ Single ^[4] Initial Three-Year Term Award Amount: \$943,440 Breakdown of Initial Award Amount: <table style="margin-left: auto; margin-right: auto;"> <tr> <td style="text-align: right;">\$595,232 +</td> <td>Vendor Bid Total</td> </tr> <tr> <td style="text-align: right;">\$348,207</td> <td>Disposal and Franchise Fee</td> </tr> <tr> <td style="text-align: right; border-top: 1px solid black;">\$943,440</td> <td>Initial Award Amount</td> </tr> </table> Potential Five-Year Award Amount: \$1,572,400 AWARD JUSTIFICATION ☒ Price Analysis ☐ Clarification ☐ Waiver ^[5]	\$595,232 +	Vendor Bid Total	\$348,207	Disposal and Franchise Fee	\$943,440	Initial Award Amount	☐ RECOMMENDATION TO REJECT ^[6] Vendor(s): [Insert Name(s)] REJECT JUSTIFICATION ☐ Does not meet specifications: [Identify area] ☐ Single Bidder: pricing not fair/reasonable [Reference justification included] ☐ Non-responsive (did not conform to any/all material aspects of solicitation): [Identify area] ☐ Non-responsive: [Identify area] ☐ Other Reason: [Insert brief description, reference justification included]
\$595,232 +	Vendor Bid Total						
\$348,207	Disposal and Franchise Fee						
\$943,440	Initial Award Amount						
OPEN-END CONTRACT TERM(S) OR ☐ N/A (Fixed Contract) Initial Term ^[7]: 9/1/2023 – 8/31/2026 Number of Renewal Option(s): Two, One-Year Potential Contract Duration: Through 8/31/2028 Note: Term shall begin on date after expiration of current Contract	P-CARD P-Card not applicable for this contract ☒ Vendor(s) Accepts: ☐ Yes ☐ No						

ADDITIONAL INFORMATION

¹ In accordance with the Internal Control Handbook, Page 216, Chapter 10, Section G, Repairs, if a firm fixed price is not available for equipment repair, a unit must be taken to a repair shop for disassembly and determination of repair costs, and repair. (2006)

² Award different line item or group to more than one Bidder.

³ Award same line item or group to more than one Bidder. (i.e., Primary, Secondary, Tertiary, etc.)

⁴ Sole Source/Sole Brand, Reasonable Source, Emergency, and Single Bids over \$100,000 must be added to the monthly activity report to the Board of County Commissioners, and a copy of this Award Rejection Authority Memorandum should be uploaded to your final PO or Procurement Contract.

⁵ Pursuant to Procurement Code, Section 21.37, a minor or non-substantive lack of conformity may be considered a technicality or irregularity and may be waived by the Director of Purchasing.

⁶ Pursuant to Procurement Code, Section 21.39, after all responses are open, any or all responses may be rejected by the Director of Purchasing, provided, however, that only the Board may reject all responses to a solicitation where the issuance of the solicitation was approved by the Board.

⁷ Dates (Initial Term and Final Expiration) are not known until the contract is awarded. Initial term here should be 'number of months or years of initial term'.

The purpose of this solicitation is to secure an open-end contract to provide solid waste removal and recycling services for the Broward County Aviation Department.

The solicitation was advertised on April 18, 2023, opened on May 12, 2023 and received 4 submittals with 0 declinations.

The Office of Economic and Small Business did not assign goals for this project.

Great Waste and Recycling Services LLC has agreed to be bound to the contractual obligations of the Living Wage Ordinance.

Incumbent: Great Waste and Recycling Services LLC.; Contract No. OPN2119360B1, Solid Waste Trash Removal and Recycling Services; Contract Term: September 9, 2020 through September 6, 2023, Expenditures to date: \$2,425,839.16.

The Aviation Department has reviewed the bid submitted by Great Waste and Recycling Services LLC, and concurs with the recommendation for award.

The effective date of this contract shall commence on the first of the month following 75 days from award to allow for Security Identification Media applications to be processed.

SOLICITATION METHOD

☒ Invitation for Bid ☐ Request for Quote

☐ Emergency ^[4] ☐ Piggyback ^[4]

☐ Sole Brand ^[4] ☐ Sole Source ^[4]

☐ Only Source ^[3]

Date Notice posted: *[Insert Date]

(*Applies to Sole Brand, Sole Source and/or Most Reasonable Source)

Responses: Yes ☐ No ☐

(If Yes, Director of Purchasing and/or Designee final Designation Date):

*[Insert Date]

☐ Standardized by:

☐ Board: [Insert Date & Item No.]

☐ Director of Purchasing: [Insert Date]

SOLICITATION INFORMATION

Client Agency: Aviation Department

Requisition ID: AVM0008082

Folder No: 2125934

Solicitation No: OPN2125934B2

(For Informal Quotes Only)

Posted on: April 18, 2023

Opened on: May 12, 2023

Number of Responses: 4

Number of Declinations: 0

OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT (OESBD)

OESBD has reviewed this solicitation and determined:

- ☐ This firm is a certified [Small Business Enterprise (SBE)/County Business Enterprise (CBE)], and therefore is considered a responsive and
- ☐ This firm met the [County Business Enterprise (CBE)/Disadvantaged Business Enterprise (DBE)], goal requirements and/or demonstrated Good Faith Effort, and therefore is considered a responsive and

responsible bidder under the OESBD provisions of this contract.

responsible bidder under the OESBD provisions of this contract.

- ☐ This firm met the assigned Airport Concession Disadvantaged Business Enterprise (ACDBE) participation goal, and therefore is considered a responsive and responsible bidder under the OESBD provisions of this contract.
- ☒ It should be solicited to open market with no assigned goals.
- ☐ This is an Informal Quote. A review for SBE/CBE vendors was conducted through the CBE/DBE Directory for potential vendors.
- ☐ This project has been designated a sole source/sole brand, or reasonable sole source/brand, Qualified Vendors List (QVL), emergency or piggyback, therefore, this project is not subject to the OESBD requirements.
- ☐ Due to no responses received from SBE vendors during the original solicitation, this solicitation was re-bid to the open market. Per OESBD, no goals were applied to the re-solicitation.

WHAT APPROVAL ACCOMPLISHES ^[8]

- ☐ In accordance with the Broward County Procurement Code, Section 21.47.(b)(1), the Director of Purchasing may award solicitations in an amount not exceeding \$500,000, inclusive of the value of any renewals or extensions.
- ☐ In accordance with the Broward County Procurement Code, Section 21.47.(b)(2), the Director of Purchasing may award bids in any amount over \$500,000, inclusive of any extensions or renewals, contingent upon no bidder has been determined to be non-responsive or non-responsible, no protests have been filed, and more than one bidder has submitted a response, and further provided that no Commissioner has expressed an objection within five (5) days after receiving notice of intended award from the Purchasing Division.
- ☐ In accordance with the Broward County Procurement Code, Section 21.37.(b), Waiver of Technicality, a lack of conformity as to an issue of responsiveness that is nonsubstantive in nature may be considered a technicality or irregularity that may be waived by the Director of Purchasing.
- ☒ In accordance with the June 13, 2023, Agenda Item No. 29, approved by the Board of County Commissioners, the County Administrator is authorized to approve and/or execute agreements, contract amendments, work authorizations, advertisements of competitive solicitations and other documents during the 2023 Board Summer Recess, June 14, 2023 through August 22, 2023.
- ☐ This approval authority is for the Recommendation of Award posting only. Agenda will be submitted for award by the Board of Commissioners. Refer to Broward County Procurement Code, Section 21.47.(a).

APPROVAL AUTHORITY

Title: Purchasing Agent		Title: Purchasing Manager	
☒ APPROVE	☐ DISAPPROVE	☒ APPROVE	☐ DISAPPROVE
SALUSTIO JARAMILLO Digitally signed by SALUSTIO JARAMILLO Date: 2023.07.19 15:03:02 -04'00'		Jose Luis Hidalgo Digitally signed by Jose Luis Hidalgo Date: 2023.07.19 15:05:04 -04'00'	
Title: Director of Purchasing		Title: County Administrator	
Robert Gleason Digitally signed by Robert Gleason Date: 2023.07.24 11:50:24 -04'00'			
☒ APPROVE	☐ DISAPPROVE	☒ APPROVE	☐ DISAPPROVE

⁸ The Award Rejection Authority Memorandum must be signed by the appropriate authority prior to Recommendation for Award (RFA) posting in accordance with the most recently issued delegation memorandum.

ATTACHMENTS

- | | | | |
|---|--|--|--|
| ☒ Bid Tab | ☒ OESBD Document | ☒ Using Agency Concurrence | ☒ Certificate of Insurance |
| ☐ Price Analysis | ☐ Sole Source | ☐ Sole Brand | ☐ Purchasing Agent Report |
| ☐ Board or County Administrator Approved
Emergency Memo | ☐ Other | | |

Bid #OPN2125934B2 - Solid Waste Trash Removal and Recycling ServicesCreation Date **Mar 15, 2023**End Date **May 12, 2023 2:00:00 PM EDT**Start Date **Apr 18, 2023 2:55:31 PM EDT**Awarded Date **Not Yet Awarded**

OPN2125934B2--01-01 Compactor Rental Fee with Monitor					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Great Waste and Recycling Services LLC.	First Offer - \$350.00	96 / month	\$33,600.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
WASTELINE SOLUTIONS, INC.	First Offer - \$675.00	96 / month	\$64,800.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: OPN2125934B2-01-01 Supplier Notes: 8 30 YARD COMPACTORS			
Coastal Waste & Recycling of Florida, Inc.	First Offer - \$800.00	96 / month	\$76,800.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
Panzarella Waste & Recycling Services	First Offer - \$1,047.20	96 / month	\$100,531.20		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			

OPN2125934B2--01-02 Baler Rental Fee (up to 300 lb. per Bale)					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
WASTELINE SOLUTIONS, INC.	First Offer - \$150.00	12 / month	\$1,800.00		Y
Product Code: Agency Notes:		Supplier Product Code: OPN2125934B2-01-02 Supplier Notes: Minimum Size of a Bale : 300 BALER 1			

Panzarella Waste & Recycling Services		First Offer - \$353.10	12 / month	\$4,237.20	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: Minimum Size of a Bale : 300 pounds			
Great Waste and Recycling Services LLC.		First Offer - \$400.00	12 / month	\$4,800.00	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: Minimum Size of a Bale : 30x48x48			
Coastal Waste & Recycling of Florida, Inc.		First Offer - \$500.00	12 / month	\$6,000.00	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: Minimum Size of a Bale : 300			

OPN2125934B2--01-03 Landside Haul Rate for Compactors and Roll-off Containers					
Supplier		Unit Price	Qty/Unit	Total Price	Attch. Docs
Great Waste and Recycling Services LLC.		First Offer - \$178.06	1050 / service	\$186,963.00	Y
Product Code: Agency Notes:			Supplier Product Code: Supplier Notes:		
WASTELINE SOLUTIONS, INC.		First Offer - \$265.00	1050 / service	\$278,250.00	Y
Product Code: Agency Notes:			Supplier Product Code: OPN2125934B2-01-03 Supplier Notes: LANDSIDE HAUL		
Coastal Waste & Recycling of Florida, Inc.		First Offer - \$295.00	1050 / service	\$309,750.00	Y
Product Code: Agency Notes:			Supplier Product Code: Supplier Notes:		
Panzarella Waste & Recycling Services		First Offer - \$322.00	1050 / service	\$338,100.00	Y

Product Code:
Agency Notes:

Supplier Product Code:
Supplier Notes:

OPN2125934B2--01-04 Airside Haul Rate for Compactors and Roll-off Containers					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Great Waste and Recycling Services LLC.	First Offer - \$178.06	950 / service	\$169,157.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			
WASTELINE SOLUTIONS, INC.	First Offer - \$305.00	950 / service	\$289,750.00		Y
Product Code:		Supplier Product Code: OPN2125934B2-01-04			
Agency Notes:		Supplier Notes: AIRSIDE HAUL			

OPN2125934B2--01-05 Solid Waste - 2 Cubic Yard Dumpster with Lid						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
Great Waste and Recycling Services LLC.	First Offer - \$105.00	12 / month	\$1,260.00		Y	
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:				
Panzarella Waste & Recycling Services	First Offer - \$108.00	12 / month	\$1,296.00		Y	
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:				
Coastal Waste & Recycling of Florida, Inc.	First Offer - \$110.00	12 / month	\$1,320.00		Y	
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:				
WASTELINE SOLUTIONS, INC.	First Offer - \$150.00	12 / month	\$1,800.00		Y	
Product Code: Agency Notes:		Supplier Product Code: OPN2125934B2-01-05 Supplier Notes: 2 YARD WITH LID				

OPN2125934B2--01-06 Solid Waste - 4 Cubic Yard Dumpster with Lid						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
Great Waste and Recycling Services LLC.	First Offer - \$145.00	24 / month	\$3,480.00		Y	
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:				
Coastal Waste & Recycling of Florida, Inc.	First Offer - \$156.00	24 / month	\$3,744.00		Y	
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:				
WASTELINE SOLUTIONS, INC.	First Offer - \$235.00	24 / month	\$5,640.00		Y	
Product Code: Agency Notes:		Supplier Product Code: OPN2125934B2-01-06 Supplier Notes: 4 YARD DUMPSTER				
Panzarella Waste & Recycling Services	First Offer - \$274.00	24 / month	\$6,576.00		Y	
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:				

OPN2125934B2--01-07 Solid Waste - 8 Cubic Yard Dumpster with Lid						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
WASTELINE SOLUTIONS, INC.	First Offer - \$275.00	48 / month	\$13,200.00		Y	
Product Code: Agency Notes:		Supplier Product Code: OPN2125934B2-01-07 Supplier Notes: 8 YARD DUMPSTER				

Great Waste and Recycling Services LLC.		First Offer - \$559.26	48 / month	\$26,844.48	Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			
Panzarella Waste & Recycling Services		First Offer - \$667.00	48 / month	\$32,016.00	Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			
Coastal Waste & Recycling of Florida, Inc.		First Offer - \$727.00	48 / month	\$34,896.00	Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			

OPN2125934B2--01-08 (2) 95 Gallon Recycling Containers					
Supplier		Unit Price	Qty/Unit	Total Price	Attch. Docs
Great Waste and Recycling Services LLC.		First Offer - \$95.00	12 / month	\$1,140.00	Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			
Coastal Waste & Recycling of Florida, Inc.		First Offer - \$100.00	12 / month	\$1,200.00	Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			
WASTELINE SOLUTIONS, INC.		First Offer - \$110.00	12 / month	\$1,320.00	Y
Product Code:		Supplier Product Code:		OPN2125934B2-01-08	
Agency Notes:		Supplier Notes:		95 GALLON CONTAINER	
Panzarella Waste & Recycling Services		First Offer - \$150.00	12 / month	\$1,800.00	Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			

OPN2125934B2--01-09 Staff on Site with vehicle					
Supplier		Unit Price	Qty/Unit	Total Price	Attch. Docs
Great Waste and Recycling Services LLC.		First Offer - \$13,999.00	12 / month	\$167,988.00	Y

Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
WASTELINE SOLUTIONS, INC.	First Offer - \$14,817.60	12 / month	\$177,811.20 Y
Product Code:		Supplier Product Code: OPN2125934B2-01-09	
Agency Notes:		Supplier Notes: STAFF AND VEHICLE 16 HOURS PER DAY X 7 DAYS X 4.2 WEKKS PER MONTH = 470.4 HOURS A MONTH. AT \$31.50 PER HOUR	
Coastal Waste & Recycling of Florida, Inc.	First Offer - \$31,522.00	12 / month	\$378,264.00 Y
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
Panzarella Waste & Recycling Services	First Offer - \$57,286.58	12 / month	\$687,438.96 Y
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	

OPN2125934B2--01-10 REVENUE - Collection of Corrugated Cardboard					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Great Waste and Recycling Services LLC.	First Offer - 50.00%	1 / ton	50.00%		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			
WASTELINE SOLUTIONS, INC.	First Offer - 35.00%	1 / ton	35.00%		Y
Product Code:		Supplier Product Code: OPN2125934B2-01-10			
Agency Notes:		Supplier Notes: CADBOARD REBATE			
Coastal Waste & Recycling of Florida, Inc.	First Offer - 0.00%	1 / ton	0.00%		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			
Panzarella Waste & Recycling Services	First Offer - 0.00%	1 / ton	0.00%		Y
Product Code:		Supplier Product Code:			

Agency Notes:

Supplier Notes:

OPN2125934B2--01-11 Collection of Single-Stream Recyclable Materials					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
WASTELINE SOLUTIONS, INC.	First Offer - 15.00%	1 / lb	15.00%		Y
Product Code: Agency Notes:		Supplier Product Code: OPN2125934B2-01-11 Supplier Notes: SINGLE STREAM RECYCLE			
Coastal Waste & Recycling of Florida, Inc.	First Offer - 0.00%	1 / lb	0.00%		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
Great Waste and Recycling Services LLC.	First Offer - 0.00%	1 / lb	0.00%		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
Panzarella Waste & Recycling Services	First Offer - -110.00%	1 / lb	-110.00%		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			

OPN2125934B2--01-12 Collection of Scrap Metal and Iron per gross ton (2240 lbs)					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
WASTELINE SOLUTIONS, INC.	First Offer - 50.00%	1 / gross ton	50.00%		Y
Product Code: Agency Notes:		Supplier Product Code: OPN2125934B2-01-12 Supplier Notes: COLLECTION OF SCRAP METAL			
Panzarella Waste & Recycling Services	First Offer - 25.00%	1 / gross ton	25.00%		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
Coastal Waste & Recycling of Florida, Inc.	First Offer - 20.00%	1 / gross ton	20.00%		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
Great Waste and Recycling Services LLC.	First Offer - 20.00%	1 / gross ton	20.00%		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			

OPN2125934B2--01-13 Collection of Wood Pallets					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Coastal Waste & Recycling of Florida, Inc.	First Offer -	1 / batch			Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: Credit Value for Wood Pallets per Batch: \$5			
WASTELINE SOLUTIONS, INC.	First Offer -	1 / batch			Y
Product Code: Agency Notes:		Supplier Product Code: OPN212593B2-01-13 Supplier Notes: Credit Value for Wood Pallets per Batch: 1.00 PER PALLET AFTER 50 GOOD PALLETS PER TRANSPORT 10 PALLETS PER BATCH, FIRST 50 AT NO REBATE, 50 AND OVER 1.00 PER PALLET IF NOT BROKEN.			
Panzarella Waste & Recycling Services	First Offer -	1 / batch			Y
Product Code:		Supplier Product Code:			

Agency Notes:			Supplier Notes: Credit Value for Wood Pallets per Batch: 0		
Great Waste and Recycling Services LLC.		First Offer -	1 / batch	Y	Y
Product Code:			Supplier Product Code:		
Agency Notes:			Supplier Notes: Credit Value for Wood Pallets per Batch: n/a		

Supplier Totals

f Great Waste and Recycling Services LLC.			\$595,232.48 (13/13 items)		
Bid Contact William Hernandez sales@great-waste.com Ph 305-297-1530		Address 6710 Main Street suite 237 Miami Lakes Florida 33014 Miami Lakes, FL 33014			
Agency Notes:		Supplier Notes:		Head Attch: 	
Bid Allowance					\$348,207.65

f WASTELINE SOLUTIONS, INC.			\$834,371.20 (13/13 items)		
Bid Contact Tina Goldstein tina@wastelinesolutions.com Ph 954-554-0423		Address 5101 NW 9th Ave Fort Lauderdale , FL 33309			
Qualifications CBE					
Agency Notes:		Supplier Notes:		Head Attch: 	
Bid Allowance					\$348,207.65

f Coastal Waste & Recycling of Florida, Inc.			\$1,187,224.00 (13/13 items)		
Bid Contact Eileen Damaso edamaso@coastalwasteinc.com Ph 954-947-4000		Address 2481 NW 2nd Ave. Boca Raton, FL 33341			
Agency Notes:		Supplier Notes:		Head Attch: 	
Bid Allowance					\$348,207.65

f Panzarella Waste & Recycling Services			\$1,630,845.36 (13/13 items)		
Bid Contact Albert Panzarella apanzarella@panzarellawaste.com Ph 877-720-9594 Fax 888-522-5064		Address 4581 Weston Road #314 Weston, FL 33331			
Agency Notes:		Supplier Notes:		Head Attch: 	
Bid Allowance					\$348,207.65

**



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

MEMORANDUM

DATE: December 14, 2022

TO: Lori Vassello, Senior Contract/ Grant Administrator
Port Everglades/ Facilities Maintenance

THRU: Sandy-Michael McDonald, Director MCDONALD
Office of Economic and Small Business Development
Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2022.12.20 16:21:28 -05'00'

FROM: Maribel Feliciano, Assistant Director FELICIANO
Office of Economic and Small Business Development
Digitally signed by MARIBEL FELICIANO
Date: 2022.12.19 06:52:10 -05'00'

SUBJECT: No CBE Goal for FLL Solid Waste Removal and Recycling Services

The Maintenance Division of the Broward County Aviation Department (BCAD) is seeking the procurement of solid waste removal and recycling services at Fort Lauderdale-Hollywood International Airport. A survey of the Small Business Certified firm directory revealed one (1) County Business Enterprise (CBE) that can provide the requested supplies. Therefore, consistent with the Broward County Business Opportunity Act, as amended, Sec. 1-81.3 (1) (a), if there are fewer than two (2) certified CBEs available to participate in a specific project; no CBE goal will be applicable.

However, in accordance with Sec. 1-81.10 (a) (1) of the Broward County Business Opportunity Act, as amended, if a responsive, responsible bid is received from a certified CBE firm that is within ten percent (10%) of the lowest responsive, responsible, bid received from a nonCBE or nonSBE firm, the CBE or SBE (as applicable) shall be offered the opportunity to match the lowest responsive, responsible bid. If the CBE or SBE firm (as applicable) matches the lowest responsive, responsible bid, the CBE or SBE firm shall be deemed the lowest responsive, responsible bidder. For Request for Proposals (RFPs), in accordance with Sec. 1-81.10 (a) (2) of the Broward County Business Opportunity Act as amended, if upon completion of final rankings by the Evaluation Committee, a non-CBE, nonSBE proposer is the highest-ranked proposer, and a responsive, responsible CBE or SBE proposer receives a score that is within five percent (5%) of the score obtained by the nonCBE, nonSBE proposer, the highest-ranked responsive, responsible CBE or SBE proposer shall be considered the highest-ranked proposer and shall have the opportunity to proceed to negotiations with the County for award of the contract. In the event the vendor elects to use subcontractors, the county encourages the vendor to give full consideration to use CBE firms to perform work under the contract.

This solicitation is not subject to the requirements of the Broward County Construction Apprenticeship Program (CAP).

No CBE Goal Memo-FLL Solid Waste Removal and Recycling Services

This solicitation is subject to the requirements of the Broward County Workforce Investment Program (WIP).

Eligibility for the CBE program is based on economic/size standards; the program does not utilize race or gender criteria for either certification or goal methodology purposes. If you have any concerns regarding available subcontracting opportunities, please contact our office at (954) 357-6400.

cc: Donna-Ann Knapp, Small Business Development Manager, OESBD
Ketsia Harrigan, Small Business Development Specialist, BCAD/OESBD
James Vose, Jr., Small Business Development Specialist, BCAD/OESBD

No CBE Goal Memo-FLL Solid Waste Removal and Recycling Services

METHODOLOGICAL STATEMENT County Business Enterprise (CBE) Program

PROJECT TITLE: Solid Waste Removal & Recycling Services

BASE GOAL: Based on analysis of industry data and other relevant factors, the Broward County Business Enterprise Act established a minimum goal of 25%.

APPROACH: Weighted availability of CBE-eligible firms was based on scopes of work as identified by the using agency. The Project Manager has identified the breakdown of the scope of work for the project. All portions of the scope of work are included for purposes of assessing overall relative availability of CBE-eligible firms by NAICS code.

DATA: Data from OESBD database of CBE-certified firms and the 2020 County Business Patterns of the U.S. Census Bureau for Broward County firms relative to NAICS codes were used for this analysis.

Table 1: FLL Solid Waste Removal & Recycling Services

Description of Scopes of Work	NAICS	Scope	CBE-Certified Firms	CBP as of 2016	Availability Per Specialty	Weighted Availability
Trash Collection services	562111	100.00%	1	56	1.8%	1.79%
TOTAL		100.00%				1.79%

WEIGHTED USED: 1.79%

GOAL: No CBE Goal

GOAL ADJUSTMENT:

Per the specifications provided by the Contract Administrator, the successful vendor must be licensed by the Broward County Solid Waste and Recycling Services Division as a solid waste hauler. Upon reviewing the list of licensed solid waste haulers for the airport, it was determined that none of the five (5) firms are CBE-certified.

A search for CBE firms, in the Broward County Certified Firm Directory (the Directory), was conducted using the key word “waste”, which resulted in sixteen (16) firms. Additional searches using “hauling” returned ten (10) results, “trash” returned three (3) results, “garbage” yielded one (1) result. Of these firms, only one (1) CBE firm stated that it provides the required services – Waste Solutions, Inc., listed in the Directory with NAICS code 562111.

OESBD Reviews

A No CBE Goal Compliance Memo were previously issued for this type of contract in March 2019 due to no availability of CBE firms able to provide the requested service.

In accordance with the Act, Sec. 1-81.3(a)(1)(a), there are fewer than two (2) certified CBEs available to perform the work required under the contract therefore no CBE goal is applicable.



TO: Lucho Jaramillo, Purchasing Agent
Purchasing Division
FROM: Lori Vassello, Contract/Grant Administrator Senior
Aviation Department
SUBJECT: Solicitation No.: OPN2125934B2
Solid Waste Trash Removal and Recycling Services

Recommended Vendor: Great Waste and Recycling Services LLC

Recommended Group(s)/Line Item(s):

Initial Award Amount: \$ 943,440.13

Potential Total Amount: \$ 1,572,400.22

Initial Contract Term: Three Years

Contract Term, including Renewals: Two Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☒ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☐ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☒ Vendor received an overall rating ≥ 2.59 on all evaluations.
☐ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Lori Vassello

TITLE: Contract Administrator

(Individual authorized to administer the contract.)

SIGNATURE:

Digitally signed by Lori Vassello
Date: 2023.06.16 15:10:20 -04'00'

DATE: 6/16/23



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: Solid Waste Trash Removal and Recycling Services, No. OPN2125934B2

Reference for (Name of Firm): Great Waste and Recycling Services LLC

Organization/Firm Name providing reference THE GRAHAM COMPANY

Contact Name ANNE LITTLE

Title VP of Property Management

Contact Email annel@grahamcos.com

Contact Phone (305) 817-4096

Name of Referenced Project SOLID WASTE COLLECTION

Contract No

Contract Amount 2,100,000.00

Date Services Provided 01-01-2023 TO 12-31-2028

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor: Great waste provides the Waste Collection for our commercial properties

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☐	☒
3. Timeliness of:	☐	☐	☐	☒
a. Project	☐	☐	☐	☒
b. Deliverables	☐	☐	☒	☐

Additional Comments (provide on additional sheet if needed)

References Checked By

Name: Lori Vassello

Title: Contract Administrator

Division/Department: Aviation Facilities Maintenance

Date of Verification: 06/14/2023



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: Solid Waste Trash Removal and Recycling Services, No. OPN2125934B2

Reference for (Name of Firm): Great Waste and Recycling Services LLC

Organization/Firm Name providing reference: SOLID WASTE & RECYCLING SERVICE VILLAGE OF KEY BISCAYNE

Contact Name: STEVE WILLIAMSON

Title: VILLAGE MANAGER

Contact Email: SWILLIAMSON@KEYBISCAYNE.FL.GOV

Contact Phone: (305) 365-5514

Name of Referenced Project: VILLAGE OF KEY BISCAYNE SOLID WASTE SERVICES

Contract No.

Contract Amount: 4,200,000.00

Date Services Provided: 01-01-2021 TO 01-01-2026

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☐	☒
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

Great Waste provides the residents of Key Biscayne White Glove Service!!!
Angel Blanco PW Superintendent

References Checked By

Name: Lori Vassello

Title: Contract Administrator

Division/Department: Aviation Facilities Maintenance

Date of Verification: 06/07/2023



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: Solid Waste Trash Removal and Recycling Services, No. OPN2125934B2

Reference for (Name of Firm): Great Waste and Recycling Services LLC

Organization/Firm Name providing reference: MIAMI DADE COUNTY PUBLIC HOUSING & COMMUNITY DEVELOPMENT

Contact Name: INDIRA RAJ KUMAR-FUTCH Title: PHCD Procurement Contracting Manager

Contact Email: INDI@MIAMIDADE.GOV Contact Phone: (786) 469-4164

Name of Referenced Project: Garbage Collection and Disposal Services

Contract No. 6938-2/22 Contract Amount: 17,500,000.00

Date Services Provided: 9-17-2013 TO 5-1-2028

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Lori Vassello

Title: Contract Administrator

Division/Department: Aviation Department

Date of Verification: 06/07/2023



CERTIFICATE OF LIABILITY INSURANCE

Exhibit 1

Page 24 of 29

DATE (MM/DD/YYYY)

6/19/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER RRL Insurance Agency 4450 W. Eau Gallie Blvd., Suite 115 Melbourne FL 32934		CONTACT NAME: Certificates PHONE (A/C, No. Ext): 800-407-4077 FAX (A/C, No): 321-752-7980 E-MAIL ADDRESS: services@rrl-ins.com	
License#: L089001 GREAWAS-01		INSURER(S) AFFORDING COVERAGE	
INSURED Great Waste & Recycling Services, LLC 6710 Main Street, Suite 237 Miami Lakes FL 33014		INSURER A: Security National Insurance Co INSURER B: Service American Indemnity Company INSURER C: Westchester Surplus Lines Insurance Company INSURER D: Prime Insurance Company INSURER E: GuideOne National Insurance Company INSURER F:	
Tracy Meyer Digitally signed by Tracy Meyer Date: 2023.06.20 08:59:45 -04'00'		NAIC # 19879 10172 12588	

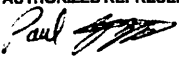
COVERAGES**CERTIFICATE NUMBER: 788372984****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR ☒ Contractual Liab GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PRO-JECT ☐ LOC OTHER:	Y	Y	SES1792913 03	6/17/2023	6/17/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000 \$
D	AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☒ SCHEDULED AUTOS ☒ HIRED AUTOS ONLY ☒ NON-OWNED AUTOS ONLY			PC23061427-0	6/17/2023	6/17/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ POLLUTION LIABILITY \$ INCLUDED
E	☒ UMBRELLA LIAB ☒ EXCESS LIAB ☐ DED ☐ RETENTION \$ ☒ OCCUR ☐ CLAIMS-MADE	Y	Y	560003537-00	6/17/2023	6/17/2024	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	SAWKPIH00341602	10/1/2022	10/1/2023	PER STATUTE ☐ OTH-ER ☐ E.I. EACH ACCIDENT \$ 1,000,000 E.I. DISEASE - EA EMPLOYEE \$ 1,000,000 E.I. DISEASE - POLICY LIMIT \$ 1,000,000
D C	EXCESS OVER AUTO Pollution Liability			SC23061431-0 G46866514006	6/17/2023 2/8/2023	6/17/2024 2/8/2024	4,000,000 Occurrence 4,000,000 Aggregate 1,000,000 POLLUTION

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Broward County is listed as an additional insured with respects to policies above. Excess policies are follow form.

CERTIFICATE HOLDER**CANCELLATION 30**

Broward County 320 Terminal Dr., Suite 200 Fort Lauderdale FL 33315	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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Price Analysis

Solicitation No. OPN2124596B1

Solicitation Title: Solid Waste Trash Removal and Recycling Services

Using Agency: BCAD

Purchasing Agent: Lucho Jaramillo

				Great Waste and Recycling Services LLC.	
Item #	Item	Qty	Unit	Price	Total
OPN2125934B2-01	Compactor Rental Fee with Monitor	96	month	350	33600
OPN2125934B2-02	Baler Rental Fee (up to 300 lb. per Bale)	12	month	400	4800
OPN2125934B2-03	Landside Haul Rate for Compactors and Roll-off Containers	1050	service	178.06	186963
OPN2125934B2-04	Airside Haul Rate for Compactors and Roll-off Containers	950	service	178.06	169157
OPN2125934B2-05	Solid Waste - 2 Cubic Yard Dumpster with Lid	12	month	105	1260
OPN2125934B2-06	Solid Waste - 4 Cubic Yard Dumpster with Lid	24	month	145	3480
OPN2125934B2-07	Solid Waste - 8 Cubic Yard Dumpster with Lid	48	month	559.26	26844.48
OPN2125934B2-08	(2) 95 Gallon Recycling Containers	12	month	95	1140
OPN2125934B2-09	Staff on Site with vehicle	12	month	13999	167988
OPN2125934B2-10	REVENUE - Collection of Corrugated Cardboard	1	ton	50	50
OPN2125934B2-11	Collection of Single-Stream Recyclable Materials	1	lb	0	0
OPN2125934B2-12	Collection of Scrap Metal and Iron per gross ton (2240 lbs)	1	gross ton	20	20
OPN2125934B2-13	Collection of Wood Pallets	1	batch	0	0
Total Amount					595232.48

Prices are for Solid Waste trash removal and recycling services in comparison to the current contract, OPN2119360B1, awarded June 9, 2020.

Price Analysis

Solicitation No. OPN2124596B1

Solicitation Title: Solid Waste Trash Removal and Recycling Services

Using Agency: BCAD

Purchasing Agent: Lucho Jaramillo

				Wasteline Solutions Inc.	
Item #	Item	Qty	Unit	Price	Total
OPN2125934B2-01	Compactor Rental Fee with Monitor	96	month	675	64800
OPN2125934B2-02	Baler Rental Fee (up to 300 lb. per Bale)	12	month	150	1800
OPN2125934B2-03	Landside Haul Rate for Compactors and Roll-off Containers	1050	service	265	278250
OPN2125934B2-04	Airside Haul Rate for Compactors and Roll-off Containers	950	service	305	289750
OPN2125934B2-05	Solid Waste - 2 Cubic Yard Dumpster with Lid	12	month	150	1800
OPN2125934B2-06	Solid Waste - 4 Cubic Yard Dumpster with Lid	24	month	235	5640
OPN2125934B2-07	Solid Waste - 8 Cubic Yard Dumpster with Lid	48	month	275	13200
OPN2125934B2-08	(2) 95 Gallon Recycling Containers	12	month	110	1320
OPN2125934B2-09	Staff on Site with vehicle	12	month	14817.6	177811.2
OPN2125934B2-10	REVENUE - Collection of Corrugated Cardboard	1	ton	35	35
OPN2125934B2-11	Collection of Single-Stream Recyclable Materials	1	lb	15	15
OPN2125934B2-12	Collection of Scrap Metal and Iron per gross ton (2240 lbs)	1	gross ton	50	50
OPN2125934B2-13	Collection of Wood Pallets	1	batch	0	0
Total Amount					834371.2

Price Analysis

Solicitation No. OPN2124596B1

Solicitation Title: Solid Waste Trash Removal and Recycling Services

Using Agency: BCAD

Purchasing Agent: Lucho Jaramillo

				Coastal Waste & Recycling of Florida Inc.	
Item #	Item	Qty	Unit	Price	Total
OPN2125934B2-01	Compactor Rental Fee with Monitor	96	month	800	76800
OPN2125934B2-02	Baler Rental Fee (up to 300 lb. per Bale)	12	month	500	6000
OPN2125934B2-03	Landside Haul Rate for Compactors and Roll-off Containers	1050	service	295	309750
OPN2125934B2-04	Airside Haul Rate for Compactors and Roll-off Containers	950	service	395	375250
OPN2125934B2-05	Solid Waste - 2 Cubic Yard Dumpster with Lid	12	month	110	1320
OPN2125934B2-06	Solid Waste - 4 Cubic Yard Dumpster with Lid	24	month	156	3744
OPN2125934B2-07	Solid Waste - 8 Cubic Yard Dumpster with Lid	48	month	727	34896
OPN2125934B2-08	(2) 95 Gallon Recycling Containers	12	month	100	1200
OPN2125934B2-09	Staff on Site with vehicle	12	month	31522	378264
OPN2125934B2-10	REVENUE - Collection of Corrugated Cardboard	1	ton	0	0
OPN2125934B2-11	Collection of Single-Stream Recyclable Materials	1	lb	0	0
OPN2125934B2-12	Collection of Scrap Metal and Iron per gross ton (2240 lbs)	1	gross ton	20	20
OPN2125934B2-13	Collection of Wood Pallets	1	batch	0	0
Total Amount					1187224

Price Analysis

Solicitation No. OPN2124596B1

Solicitation Title: Solid Waste Trash Removal and Recycling Services

Using Agency: BCAD

Purchasing Agent: Lucho Jaramillo

				Panzarella Waste & Recycling Services	
Item #	Item	Qty	Unit	Price	Total
OPN2125934B2-01	Compactor Rental Fee with Monitor	96	month	1047.2	100531.2
OPN2125934B2-02	Baler Rental Fee (up to 300 lb. per Bale)	12	month	353.1	4237.2
OPN2125934B2-03	Landside Haul Rate for Compactors and Roll-off Containers	1050	service	322	338100
OPN2125934B2-04	Airside Haul Rate for Compactors and Roll-off Containers	950	service	483	458850
OPN2125934B2-05	Solid Waste - 2 Cubic Yard Dumpster with Lid	12	month	108	1296
OPN2125934B2-06	Solid Waste - 4 Cubic Yard Dumpster with Lid	24	month	274	6576
OPN2125934B2-07	Solid Waste - 8 Cubic Yard Dumpster with Lid	48	month	667	32016
OPN2125934B2-08	(2) 95 Gallon Recycling Containers	12	month	150	1800
OPN2125934B2-09	Staff on Site with vehicle	12	month	57286.58	687438.96
OPN2125934B2-10	REVENUE - Collection of Corrugated Cardboard	1	ton	0	0
OPN2125934B2-11	Collection of Single-Stream Recyclable Materials	1	lb	-110	-110
OPN2125934B2-12	Collection of Scrap Metal and Iron per gross ton (2240 lbs)	1	gross ton	25	25
OPN2125934B2-13	Collection of Wood Pallets	1	batch	0	0
Total Amount					1630845.36

Price Analysis

Solicitation No. OPN2124596B1

Solicitation Title: Solid Waste Trash Removal and Recycling Services

Using Agency: BCAD

Purchasing Agent: Lucho Jaramillo

Current Contract OPN2119360B1					
Item #	Item	Qty	Unit	Price	Percent difference from recommended bidder unit price
OPN2125934B2-01	Compactor Rental Fee with Monitor	96	month	275	27%
OPN2125934B2-02	Baler Rental Fee (up to 300 lb. per Bale)	12	month	250	60%
OPN2125934B2-03	Landside Haul Rate for Compactors and Roll-off Containers	1050	service	149	20%
OPN2125934B2-04	Airside Haul Rate for Compactors and Roll-off Containers	950	service	149	20%
OPN2125934B2-05	Solid Waste - 2 Cubic Yard Dumpster with Lid	12	month	75	40%
OPN2125934B2-06	Solid Waste - 4 Cubic Yard Dumpster with Lid	24	month	120	21%
OPN2125934B2-07	Solid Waste - 8 Cubic Yard Dumpster with Lid	48	month	175	220%
OPN2125934B2-08	(2) 95 Gallon Recycling Containers	12	month	33	188%
OPN2125934B2-09	Staff on Site with vehicle	12	month	5500	155%
OPN2125934B2-10	REVENUE - Collection of Corrugated Cardboard	1	ton	50	0%
OPN2125934B2-11	Collection of Single-Stream Recyclable Materials	1	lb	50	-100%
OPN2125934B2-12	Collection of Scrap Metal and Iron per gross ton (2240 lbs)	1	gross ton	50	-60%
OPN2125934B2-13	Collection of Wood Pallets	1	batch	0	0%

Prices are for Solid Waste trash removal and recycling services in comparison to the current contract, OPN2119360B1, awarded June 9, 2020.